

Texas Traveling Men.

Devoted to the T. P. A.,
the U. C. T., and other
Traveling Men's Or-
ganizations.

**OFFICERS OF THE TRAVELERS' PRO-
TECTIVE ASSOCIATION OF AMER-
ICA.**
National President—L. V. La Taste,
Montgomery.
National Secretary and Treasurer—Louis
T. La Beaume, room 412 Union Trust
Building, Seventh and Olive streets, St.
Louis, Mo.

TEXAS DIVISION, T. P. A. OF A.
President—Dan M. Lasker, La Grange.
Secretary—James E. Ludlow, San Antonio.
First Vice President—B. G. Gately, Fort
Worth.
Second Vice President—D. W. Michaux,
Houston.
Third Vice President—C. S. E. Holland,
Victoria.

BOARD OF DIRECTORS.
Post C. Thomas L. Freeland, Houston.
Post D. Frank Arnold, C. S. Austin and
C. V. Holland, San Antonio, Texas.
Post E. H. B. Marchbank, Dallas.
Post F. C. Q. Horton, Austin.
Post G. H. J. Labatt, Galveston.
Post H. Thomas Barker, Waco.
Post I. H. W. Singletary, Corsicana.
Post J. R. L. Frye, Fort Worth.
Post K. S. G. Bennett, Galveston.
Post L. G. A. Heilig, La Grange.
Post M. R. B. Wyford, Corpus Christi.
Post N. C. H. Cox, Temple.
Post O. P. J. Borge, Victoria.
Post P. Tom C. Swope, Houston.
Post Q. L. Z. Harrison, Brenham.
Post R. Ernest Kohlberg, El Paso.

COMMITTEE CHAIRMEN.
Railroad, A. P. Foutte, Fort Worth.
Press, Adolph Heldt, Houston.
Legislature, Joe Lee Jamison, Austin.
Hotel, Ernest Lasker, Galveston.
Employment, Paul P. Erb, Dallas.
Livestock and transfer, A. D. Edgar, Pale-
stine.
State physician, J. Allen Kyle, M. D.,
Houston.
State chaplain, Homer T. Wilson, Fort
Worth.

**OFFICERS OF THE UNITED COMMERCIAL
TRAVELERS OF TEXAS.**
Past Grand Counselor—A. F. Dechman,
Dallas.
Grand Counselor—E. B. Mitchell, Dallas.
Grand Junior Counselor—Alf Dieckman,
San Antonio.
Grand Secretary—J. B. Seeger, Dallas.
Grand Conductor—J. P. Nicklin, Waco.
Grand Page—R. K. James, San Antonio.
Grand Sentinel—W. L. Kean, Fort
Worth.
Executive Committee—J. M. Sedbury of
Sherman and W. C. Akard of Houston.

FRANKS HOTEL

DEL RIO, TEXAS.
A new, new, two-story building, newly fur-
nished, with first-class beds and furniture,
electric call bells and lights, good table and
splendid service in all departments. Free
baths. D. G. FRANKS, Proprietor.

The Maverick,

SAN ANTONIO, TEXAS.

Has been thoroughly renovated; is now
open under the able management of M. A.
Webb. Large sample rooms and free baths.

The Cordova Hotel,

BEAUMONT, TEXAS.

Elegant Bath Rooms, Fire-proof Building;
all day everything new. The Cordova and
imperial hotels are under one management.
Everything modern and up-to-date. Hotel
unparalleled; 23 elegantly furnished rooms,
California, refrigerated, rates \$2.00 and \$2.50 per
day. Free sample rooms. E. D. RONE, Manager.

FROM THE PRESIDENT.

**Report of Recent Meeting Board of
T. P. A. of A.**
To the Officers and Members of the Texas
Division, Travelers' Protective Association
of America.

San Antonio, Texas, August 23.—On the
12th instant we held the first meeting of
the State board of directors at Galveston,
and I am pleased to state to you that the
affairs of the division are in splendid shape.

The report of the secretary shows that
we have had less losses on July 1, than
we have more members on our rolls and
more money in our treasury, with no in-
debtedness, than ever before, and when
we consider that during the last few
months, owing to the pooling of large
manufacturing interests, quite a number
of traveling men have lost their positions,
we can congratulate ourselves on the ex-
cellent showing made.

Generally we have a smaller number of
members about August 1 than at any other
time of the year. There are always, more
or less, lapses during July, and after the
State convention no particular occasions
to stimulate an increase in membership.
The number of applications taken since
May by individual members, has, therefore,
been extraordinary.

From now until January there should be
a steady increase, as there will be no
lapses, except in membership. The
number of applications taken since
May by individual members, has, therefore,
been extraordinary.

I should be very much mistaken if I
record during the next five months will not
surprise the most sanguine of our mem-
bers.

Again I beg of you: Never leave home
without a number of application blanks in
your pocket. Be prompt in sending the
applications to the State secretary, as the
new member may meet with an accident
at any time, while applications only be-
come effective after being accepted by
the National board of directors.

Do not forget the "Benevolent League."
After your friend has once become its
member it is certain he will never leave
from the mother organization.

When securing applications, be sure and
draw the applicant's attention to the fact
that he has a strictly abide by the rules
laid down in our constitution, a copy of
which is mailed to him with his certificate.
Especially should they be observed in the
event of accidents. We are often much
harassed in cases where members' appli-
cations for indemnity have been refused
or at least very much delayed, simply be-
cause they have failed to comply with the
rules necessary for a business-like dis-
charge of our affairs.

These rules are very simple, by no means
burdensome, and the members will bestow
a favor alike to the association as well as
to themselves by attending to these little
matters.

Our officers are discharging their duties
in the most efficient manner. Members
of the division, having failed to find with
members that has not been done

will oblige me by making such complaint
to me directly, and I promise that matters
will be looked into and remedied, if nec-
essary and possible.

Please do not rush into print, and above
all, do not publish any unsigned articles
of the kind, for the correspondent's advice
and evidence may be wanted, and an un-
signed article generally creates a doubt
whether the same was inspired by love
for the order or perhaps by malice.

Again I beg to call the attention of the
members of the board who have not at-
tended the last meeting to the absolute
necessity of official visits to the posts, to
which they have been assigned. The re-
sults achieved in that direction have been
very satisfactory so far and I earnestly
hope and desire that there will be a report
from every member of the board at our
next meeting.

The reports from the posts in regard to
meetings are not satisfactory. Post pres-
idents and secretaries should try to have
a meeting at least once a month. Interest
in your post vouchers interest in the
organization of large, by mail.

The board deems it advisable that the
posts supply each and every member with a
"button;" they can be procured from the
national secretary at the nominal price of
1 cent, \$2.00 per dozen, and as the posts
receive \$1.00 from every applicant, they can
well afford the small expense. It forms
something of an inducement. The more
labeled members on our emblem the more
members we shall have.

Post E. Z. Harrison, having resigned as
a director from Post Q. Mr. H. Gardner
was elected to fill the unexpired term,
and will undoubtedly make a splendid
member of the board.

Post E. is preparing for a great celebra-
tion in conjunction with the United Com-
mercial Travelers at Dallas on October 14.
I trust as many members of our divi-
sion as can possibly do so, will attend.
The affair promises to be splendid, how-
ever, the hospitality of Dallas has be-
come proverbial among the traveling men
by this time.

San Antonio will open its gates to us on
November 4, the day set aside for us at
that fair, and a grand old time is antici-
pated. The next meeting of the board
will be held on the evening previous, Oc-
tober 3, at the headquarters of Post D.

In conclusion, I beg to say that I shall
feel gratified to the members for any sug-
gestions they should offer, how best to
increase our membership and advance the
interests of the division in general. If
you can not give us your active co-opera-
tion, give us the benefit of your counsel
at least. Yours fraternally,
Dan M. Lasker,
President Texas Division, Travelers' Pro-
tective Association.

JOKES FOR TRAVELERS.

Potter Palmer, hearing of the where-
abouts of a guest who had decamped from
the Palmer house without going through
the formality of paying his bill, sent him
a note:

Dear Sir: Will you send amount of
your bill and oblige, etc.
To which the delinquent replied:
The amount is \$8.62 1/2. Yours respec-
tfully.

The following conversation took place
recently in a hotel:

"Yes, sir."
"What's this?"
"It's bean soup, sir."
"No matter what it has been, the ques-
tion is, what is it now?"

When a man without cash or credit at-
tempts to leave a hotel and lowers his val-
ise out of back window by means of a
rope, it makes charity seem cold to hear
the voice of the landlord below, yelling up:
"All right; I've got the valise; let go the
rope!"

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to themselves by attending to these little
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in the most efficient manner. Members
of the division, having failed to find with
members that has not been done

gained by actual experience suited to the
particular line he intended to handle. He
must be thoroughly informed as to the
quality of the goods he is selling.

The great secret success lies in strict
attention to business. "He that is faith-
ful in few things shall be made ruler of
many." A man can not be a success who
is not interested in what he has to do,
and who does not give attention to the
details.

Do not present many samples at once.
They will confuse the buyer. A book
agent does better with one book than
with many.

Selected by the press committee.

NOTES FROM THE SECRETARY.

Over 14,000 T. P. A. Members on
August 1.

San Antonio, Texas, August 23.—It is a
source of great pleasure to the officers of
the Texas division, T. P. A., to be able
to extend congratulations to Post E. of
Dallas for having successfully wooed and
won the belle of Van Zandt as a member
of the fold. Certainly no better evidence
of the growth of our little family of
T. P. A. is needed than when so promi-
nent a member as Brother Dyson affiliates
with us.

At a recent meeting of the board of
directors the following resolution was
adopted: "Resolved, That the board of
directors of the Texas division, T. P. A.,
indorses the Benevolent League of Texas
Travelers as a splendid institution and
recommends every T. P. A. in Texas tak-
ing advantage of the insurance features
of the same." It is hoped that the in-
dorsement on the part of our officials will
remind a large number that intend to take
out certificates in the League that they
should do so without further delay.

Every once or twice in the while some
knocker will send communications for this
paper that are published on the non-de-
plorable of "A Member" and which unfor-
tunately savor of nothing but a roasting
of the active members of the division. If
the same effort would be made in an en-
deavor to write articles concerning the
good of the order instead of the bad, in
our humble opinion the National or State
secretary would be much more gratifying to
the knocker than those resulting from his
fact finding.

At a recent meeting of the board of
directors it was decided that every local
post should follow the good example set
by Post E. of Dallas and furnish all new
members to their posts with a T. P. A.
button at no expense to the member. It
is hoped that every post will accept this
suggestion and take action toward carry-
ing out the same. These buttons can be
obtained from either the National or State
secretary and it is hoped that every sec-
retary of local posts will immediately pro-
vide himself with a supply, so that all
new members may be provided with a
button without delay.

Fourteen thousand and eighty members
in good standing on August 1, \$18,732.45
paid in indemnities since May 1 and \$68,
014.63 cash balance in the treasury are
figures worthy of favorable consideration
on the part of every person eligible to
membership in the T. P. A. If the reader
is not a member he will be cheerfully
furnished with additional information by
addressing, yours fraternally,
James E. Ludlow,
Secretary and Treasurer Texas Division
T. P. A. of A.

Visited Victoria.
Victoria, Texas, August 25.—H. C. Mil-
ler, representing the Cruden Martin
Woodenware company of St. Louis, was in
Victoria Friday taking orders.

Mr. J. B. Salmen is opening up a stock
of fancy groceries in the O'Connor build-
ing on the corner of Main and Forrest
streets. Mr. H. D. Aplegate is making
and putting up the fixtures.

D. P. Hughes, who sells the celebrated
"White Swan" flour, placed a carload
of the same in Victoria this week.
H. Lohmiller, representing Meyer &
Beneke, the well-known Galveston glass-
ware importers, has been working this
week very thoroughly during the past
week.

J. C. Flaherty has been in Victoria re-
siding in the interests of the "New South"
cigar, manufactured and sold by Noll &
Williams of Louisville, Ky.

Mr. Norris Reed has resumed his duties
with H. Gervais after an illness of three
weeks.

Mr. Otto Stolz, proprietor of the La
Grange marble works, was in Victoria dur-
ing the past week, delivering several jobs
and looking for others.

Mr. S. Michael, who travels out of New
Orleans for the drug firm of S. H. Brown,
several nice orders for staples during the
past week.

Mr. Simon Levy of the dry goods firm of
A. S. Levy, Victoria and New York, left
this week for New York to lay in his
fall and winter stock.

Mr. E. J. Hogan is expected back today
(Friday) from St. Louis and New York,
where he has been about three
weeks buying for the dry goods firm of
Alnoch & Hogan, of which he is a member.

R. C. Hatfield, traveling freight agent
for the Cotton Belt, visited the merchants
of Victoria this week in the interest of
that road.

W. F. Monahan of the Langes Cracker
company of New Orleans made his regu-
lar trip through this territory this week.
J. H. Ewell, the dry goods merchant of
Goliad, passed through Victoria Thursday,
returning from a trip to New York and
St. Louis.

Hermann Strauss, the well-known cloth-
ing salesman of Cincinnati, was registered
at the St. James this week.

Travelers at Fort Worth.

Fort Worth, Texas, August 26.—M. S.
Hogue, who represents N. A. Watkins'
music house in Dallas, was in this city this
week.

Lou Myerson of this city has returned
from St. Louis, where he purchased a stock
of clothing and gent's and boys' furni-
shing for a new store he proposes to open
in Stephenville at an early date.

James Steele, a prominent wine mer-
chant of California, who has been here
some weeks, has gone to San Antonio and
Houston.

Joel Hobo was here this week buying
goods from Fort Worth wholesale mer-
chants for the firm of Joel Hobo & Co. of
Bedford.

George Clayton, one of the leading mer-
chants of Abilene, was in town Tuesday on
a purchasing trip.

Mr. Jones, representing Brown & Clark
Paper company of St. Louis, visited this
city this week.

Bouquets.

The chairman of N. P. C. desires to
throw bouquets to the authors of the
Travelers' Protective Association columns
and travelers' columns in the following
well known newspapers: The New Or-
leans Picayune, The Houston Daily Post,
the San Antonio Daily Express.

They are all doing good work. Their
pages are bright and sparkling with mat-
ters of interest to commercial travelers.
There are, no doubt, others, at least it

is to be hoped there are. In Indiana good
work is being done by Jos. Reitemeyer, C.
P. C. Logansport, Indiana, and by
Leo Pottelizer of Lafayette, Ind. It would
be a pleasure to throw still other bouquets
to the writer known whom to throw them
to. Make yourself known, gentlemen of
the pen and pencil.

Membership Report.
Number of members in each State divi-
sion, T. P. A. August 1, 1899:

Alabama	547
Arkansas	255
California	197
Colorado	465
Connecticut	30
District of Columbia	39
Florida	53
Georgia	296
Illinois	1,537
Indiana	1,772
Iowa	357
Kentucky	491
La Grange	245
Maryland	295
Massachusetts	165
Minnesota	127
Mississippi	28
Missouri	1,182
Nebraska	72
New York	63
North Carolina	58
Ohio	58
Oregon and Washington	323
Pennsylvania	429
Rhode Island	39
Texas	1,182
Virginia	525
Wisconsin	759
Miscellaneous	5
Membership August 1, 1899	14,089

T. P. A. Statement.

Receipts—
Balance on hand July 1, 1899 \$56,544.46
Certificates issued in July 1,522.00
Renewals issued in July 3,915.55
Total \$61,982.01

Disbursements—
Salaries for month, president and secretary \$275.00
Expense 1,248.93
Dues paid State divi- 206.
Claims 7,032.17
Indemnity 5,179.18
Postage 119.11
Convention expenses 24.35
News Letter 261.64
Total \$14,240.38

Balance, August 1, '99 \$58,041.63
Benefit fund \$49,028.57
Expense fund 8,586.06
Total \$67,614.63

At Corpus Christi.
Corpus Christi, Texas, August 25.—P. J.
Burgess, representing the Houston Drug
company, and R. L. Hollingsworth, a St.
Louis hardware salesman, were among the
"knights of the grip" doing business here
this week.

Frank S. Taylor, representing the Jesse
Frank Piano company, and Colonel Rich-
ard Cooke, traveling salesman for a large
New York dry goods establishment, were
among the commercial travelers doing
business in Corpus Christi during the past
week.

S. Oberdorfer, traveling representative
for the Helman Bros. Cigar company of
Baltimore, and A. G. McRae, a Des Moines,
Iowa, drug salesman, were among the
traveling men here this week.

S. C. Lusk, representing the New Or-
leans Coffin company, and J. Lee Long, a
Beville supply house representative, were
doing business here for their respective
houses this week.

A. Goodman, representing A. B. Frank
& Co. of San Antonio, and O. W. Ziehl,
traveling salesman for a railway supply
house, were noticed hustling here this
week.

J. Dreyfus, representing the Galveston

The Climax Has Been Reached.

ALKEMEYER'S.

Many were surprised last week. The next six days will bring forth
many more surprises, as there is yet over \$5000 MIDSUMMER STOCK
that will be sold regardless of what it cost to manufacture them.
Many were surprised last week at the lines of goods we were selling
at our Counters and on the Bargain Tables—almost giving goods away

Wash Pants.	SUSPENSERS.	'Kerchiefs.	Underwear.
Boys' Wash Pants in small sizes, 3, 4, 5 and 6 years, to close, a pair—	Suspensers full 36 inches long, good elastic, with nickel plate buckle and drawers supporters, a pair—	Men's White Linen Cambric Finish Handkerchiefs, this week— Six for 25c.	Men's Fine Cream and Pin Stripe Balbrig- gan Underwear, a garment— 18c.
10c.	10c.		

to yards of Fancy Brocade Black Silk; 8 yards of Nearsilk Lining;
Tan, Gray, Brown and Green, choice of the above shades;
a bunch of Skirt Binding; a spool of Silk; a
pair of 31 yards of Wigwags. This beautiful Skirt Pattern complete
with all linings, etc., good value at \$2.00—
Special for this week \$6.05

8 yards of the New Union Wool Dress Cloth in shades of Cardinal, Navy,
Tan, Gray, Brown and Green, choice of the above shades;
a bunch of Nearsilk Lining; a bunch of Skirt Binding; a spool of
Silk; a spool of Buttonhole Twist; a Aluminum Skirt Supporter; 31
yards of Wigwags. This will make a grand Dress Skirt. It is one
of the very latest novelties, and worth \$2.00—
Special for this week \$3.40

6 yards of handsome All-wool Scotch Skirt Cloth in Tan, Blue, Mauve,
Green and Black effects with 8 yards of Nearsilk Lining; a bunch of
Skirt Binding; a spool of Silk; a Aluminum Skirt Supporter; 31
yards of Wigwags. This will make a grand Dress Skirt. It is one
of the very latest novelties, and worth \$2.00—
Special for this week \$5.10

This sale is to start a surprise in our new stock of Fall Dress
Goods. The above Skirts and Suiting Patterns are all the
very latest, and will be all the rage.

We pay express
on all orders of
\$5.00 or over.
Mail Orders Solicited.

is to be hoped there are. In Indiana good
work is being done by Jos. Reitemeyer, C.
P. C. Logansport, Indiana, and by
Leo Pottelizer of Lafayette, Ind. It would
be a pleasure to throw still other bouquets
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