

Merchant Now Eats Anything on Table

"By the help of Tanlac I have overcome a case of nervous indigestion I had suffered from for ten or twelve years," is the emphatic statement of Norman W. Brown, well-known wall paper and paint dealer, of 213 N. Cedar St., Charlotte, N. C.

"My stomach was always out of fix and everything disagreed with me. I was troubled with heartburn and dizziness, and at times there was a pressure of gas around my heart that almost cut off my breath.

"Since taking Tanlac my digestion is fine. My appetite is a wonder and I eat just anything I want. In fact, my stomach acts and feels just like a new one and my nerves are as steady as a die. To put it all in a few words, I am just the same as a new man. It's a pleasure for me to tell my friends about Tanlac."

Tanlac is sold by all good druggists.—Advertisement.

The Modern Youth.

Two flappers were looking at the window display. They paused before the figure of a woman, dressed in a gown that dated back half a century. After inspecting it closely one of them was moved to speech. Said she:

"Say, kid, it's no wonder girls was reserved in them days. Why, if a fellow would rough-house a girl in them kinda clothes she'd bust!"

Sure Relief FOR INDIGESTION



BELLANS
25¢ AND 75¢ PACKAGES EVERYWHERE

TOO LATE

Death only a matter of short time. Don't wait until pains and aches become incurable diseases. Avoid painful consequences by taking



The world's standard remedy for kidney, liver, bladder and uric acid troubles—the National Remedy of Holland since 1696. Guaranteed. Three sizes, all druggists. Look for the name Gold Medal on every box and accept no imitation.

Not a Laxative

Nujol is a lubricant—not a medicine or laxative—so cannot gripe.

When you are constipated, not enough of Nature's lubricating liquid is produced in the bowel to keep the food waste soft and moving. Doctors prescribe Nujol because it acts like this natural lubricant and thus replaces it. Try it today.



A LUBRICANT—NOT A LAXATIVE



RESORT IN EVERY BOX

Standard cold remedy world over. Demand has bearing Mr. Hill's portrait and signature. At All Druggists—30 Cents

CASCAM & QUININE

DUNT EXPERIMENT ON YOUR EYES

MITCHELL EYE SALVE
Stays, inflamed, eyes, granulated lids, strabismus, etc. Sure, Safe, Speedy. 50¢ at all druggists.

Girls! Girls!! Clear Your Skin With Cuticura
Soap 25c, Ointment 25c and 50c, Talcum 25c.

PROPER FIELD FOR CO-OPERATION AMONG FARMERS

By Dr. W. I. Wanlass, Dean of the School of Commerce and Business Administration Utah Agricultural College

Many ventures in the field of co-operation have failed because the cooperators did not differentiate between the things they should and could not and should not attempt to do. This does not mean that all groups should attempt to do the same things. Much depends upon the general situation. What is the principal object to be attained through co-operation? What is to be the size of the organization? What commodity or commodities are to be grown or handled? What will be the probable volume?

Upon the answers to those and similar questions the scope or activities of the cooperative enterprise should be determined. But through it all this fundamental principle must be kept in mind: Successful co-operation, like charity, must begin at home. It is futile for any group of farmers to think of reaching away out to perform the complex functions of marketing or distribution until they have learned to do well the things that are close at hand. Failure to recognize this important principle has been the rock upon which many a well-intentioned enterprise has foundered. As one studies the history of our most successful cooperative organizations he finds that nearly all of them have had to back up for a second start simply because they did not at first recognize their own limitations. Naturally, the lesson is learned at terrific cost. Most organizations are so injured by the shock that they do not have the power to start anew.

What then, are some of the things that a group of farmers can do in a cooperative way with reasonable hope of success? If it is a marketing organization, one of the easiest and at the same time one of the most important things such a group can do is to determine with great care just what commodity or commodities can be most successfully produced. There are many factors to be considered. Soil and climatic conditions, distance to market, methods of reaching the market, the particular variety or type that is in greatest demand—these and many other items must be carefully weighed and examined. The writer has in mind one locality which set out cooperatively to gain its economic salvation by growing strawberries for rather distant markets. After much expenditure of effort they discovered that the particular variety of berry selected and planted though lovely to look upon, would hardly stand shipping across the street. Necessarily, their salvation was considerably delayed if not seriously jeopardized.

Other localities that have studied these matters with great care have built up reputations which are worth millions of dollars. There is much to be accomplished in this direction. Very rarely are markets glutted with superior products that have attained a market reputation.

Another marketing function closely related to the one already described which farmers working cooperatively can perform better and cheaper than anyone else is that of grading and packing products for market. Here again the opportunities for improvement are great. Few indeed are the cooperative enterprises that have realized their full possibilities in this direction. Everywhere consumers are more and more demanding commodities that are uniform and dependable throughout. To meet this demand markets and market agencies are willing to pay a premium for products of this class. Here is the producer's opportunity.

To do these two things thoroughly and well is an adequate program for any new cooperative enterprise no matter how ambitious it may be. Steps beyond this in the marketing process should be left to other agencies which, by reason of experience and specialization, are much better fitted to do the work than a new organization of farmers can possibly be. With a local group, actively cooperating to do the things they are so prominently fitted to do, properly connected up with a dependable distributive agency, we have an almost ideal marketing arrangement. Generally, this should be the permanent arrangement. It may be, however, that as the local organization gains experience and is able to acquire efficient management it may with profit reach out and perform other functions that are more strictly a part of the marketing process. This is particularly true where the volume of business handled is large. A considerable number of our most successful cooperative enterprises after a most humble beginning, have gradually widened their scope until they now cover practically the entire distance from producer to consumer. Most frequently this is accomplished by a number of local organizations in a district federating themselves together to form a central sales agency. It is not always possible for a cooperative association to establish connections with an independent marketing or distributive organization which

is thoroughly dependable. This is unfortunate for there are undoubtedly many reliable selling agencies. However, the failure to establish suitable connections and the general lack of confidence among farmers' organization in existing marketing agencies has led the American Farm Bureau Federation, through various corporations which it has fostered to establish at various markets selling organizations which are supposed to represent the organized farmers directly. Thus livestock commission houses have been established in several of the principal live-stock markets. It is the aim of these commission houses to connect up with cooperative live-stock shipping associations in such a way as to handle all shipments made by these organizations. Already, a large volume of business has been handled in this way. To a less extent but in a similar manner grain is being marketed through agencies that are supposed to be directly representative of the organized farmers themselves. The point to be noted is that these cooperative selling agencies become available to farmers only after they have perfected local organization to do the things indicated in the earlier part of this discussion.

Up to the present time an effort has been made to set more or less well defined limits to the field of co-operation. Before concluding it should be pointed out that there are a few fundamentals upon which all successful co-operation must be based. These principles must be adhered to whether the organization be large or small. They may be briefly stated as follows:

First, there must be intellectual or spiritual cooperation before there can be successful material cooperation. To be good cooperators, men must be thoroughly convinced of the value of co-operation. For this reason it is much better that the movement be initiated by the people immediately concerned than that it be brought to them by some one from outside.

Second, the physical conditions must be favorable. There should be a sufficient volume of business, actual or potential, to warrant the formation of an organization. Only one commodity or a small number of similar commodities should be handled.

Third, no business, cooperative or otherwise, can succeed without reasonably good management. As volume of business done or number of functions performed increases arrangement becomes more and more important.

Fourth, there must be absolute loyalty on the part of the membership toward the organization. To this end the association should have definite objects in view and there should be a common understanding as to what these objects are. Where there is any doubt as to the loyalty of members there should be a binding contract between them and the association.

The thousands of highly successful cooperative organizations in this country show conclusively that co-operation among farmers is both feasible and profitable if they will but recognize their limitations and adhere to sound fundamental principles.

They Were Honeycombers.
She had said something that distressed him and, seeing the look on his face, she exclaimed: "Oh, my darling, I'm afraid I have hurt you."
"No, dearest," he replied, gravely, "the hurt I feel is due to the fact that I know it hurts you to feel that you have hurt me."
"Ah, no!" she said. "Do not let that hurt you for an instant. My hurt is because I know it hurts you to feel that I have hurt myself hurting you."
"No, no, my precious! My hurt is because you are hurt over feeling that I am hurt because you feel that you have hurt me and are therefore hurt yourself and—"
But let us leave them, dear reader. They will get over it in time.—Boston Evening Transcript.

Canada's Canal System.
There are six canal systems under the control of the Dominion government, the most important of which is that between Fort William and Montreal. The other systems are between Montreal and the International boundary near Lake Champlain; Montreal and Ottawa and Kingston; the St. Peter's canal from the Atlantic ocean to the Bras d'Or lakes, Cape Breton and the incomplete canal from Trenton to Lake Huron.

The Homecoming Turtle.
For several years a turtle, although owing to damage done it was removed several miles from Milford, N. J., had been coming back to a tomato patch in that city. Scientists became interested and it was taken several miles beyond the Delaware river. After four years it was again found among the tomato plants.

Through the Little Window.
"So you're back from your vacation," she remarked to her favorite postal clerk.
"Yes," he replied, "back to the old stamping ground."—Boston Transcript.

Pensive.
"What are you girls going to do next?"
"What now?"
"Just saw one standing in front of a barber shop rubbing her chin."—Louisville Courier-Journal.

Western Brevities from the Many Western States

Seattle.—The tale of the hardships that followed the wrecking of the Seattle fishing schooner Washington in Yakutat Bay, Alaska, last November, has been brought here by two members of her crew, Erling Olson, and Olaf Larson. With the five others of the crew, Olson and Larson were marooned 22 days on the rocky, stormy shore of Yakutat Bay. During this time they were on a ration of one meal a day, fearing that they would have to remain in that place until spring.

El Centro.—Airplane transportation between Los Angeles and Imperial valley points has been started, the first plane engaged for the service having completed its maiden trip from Los Angeles to El Centro, Calif. It brought two passengers, although it has accommodations for eight.

Berkeley.—Four students of the University of California who pleaded guilty to charges of exceeding the speed limit have been sentenced to remain out of automobiles for six months.

San Antonio.—Through application of the Woodmen of the World, the injunction suit filed against the order by San Antonio citizens to restrain construction of a hospital for tuberculars here has been transferred to the federal court.

Pawhuska Okla.—A pair of prize Poland-China hogs probably will be included in a shipment of blue ribbon livestock which is to be sent from this country to China in an effort to inject new life into China's rapidly dwindling livestock industry.

Chicago.—Feeding sheep and lambs for slaughter increased about 20 per cent this year over 1921 with the largest number being prepared for market in the western irrigated region, the division of crop and livestock estimates of the United States department of agriculture announced.

Los Angeles.—Chief of Police Ochs asked the city council for a special secret service appropriation of \$10,000 to be used in running down 500 drug agents who are selling dope to movie actors and others of this city.

Spokane.—Purchase of a ton and a half of grain to be distributed to hungry game birds has just been made by County Game Warden J. L. Anderson. The grain will be distributed to the birds who are cut off from natural food sources by the heavy snowfall.

Seattle.—Fare on the municipal car system having been reduced to 5 cents from 8 1/2 cents, effective March 1, Seattle officials are laboring to educate the public to ride more.

Los Angeles.—The county authorities have ordered an autopsy on the body of Henry E. Sutherland of Provo, Utah, who dropped dead in a local hotel. The autopsy was ordered, it was explained, to determine the cause of death, which was believed to be due to natural causes.

San Francisco.—The first shipment of bullion from the new cyanide mill of the Candelaria Mines company was sent to the mint at San Francisco. The lot, valued at \$20,000, does not represent the full amount of metals extracted, as a large amount of the silver is held in solution in the tanks, a condition that will exist until the final cleanup is made.

Minneapolis.—Stripped to his underwear and socks by holdup men who robbed him of all his outer clothing and \$144 in cash, Joseph Kone, Vancouver, B. C., was forced to wander about the streets in the evidence section here in zero weather for some time before he could get aid.

Wichita Falls.—Seven human skeletons have been dug up in a gravel pit near Charlie, in Clay county, the discovery being made by men hauling gravel for road construction. Six are those of adults while the seventh is the skeleton of a child. The skeleton of the child was next to that of an adult, as if mother and child had been buried together. Neighbors are unable to account for the discovery.

San Antonio.—Three Mexicans were killed in a running fight with mounted customs inspectors and Texas rangers near Mirando City, Webb county, according to a report received by Deputy Collector of Customs Ed Cotulla, Tuesday. No member of the federal force was injured. A quantity of intoxicating liquor was seized.

San Antonio.—The search for Colonel Francis C. Marshall and Lieutenant Charles L. Webber, army aviators missing since December 1, will be continued by land troops, according to an announcement at headquarters of the eighth corps area. Thirty airplanes are being searched, it was stated, because it was believed that they had overflew the territory in which the aviators are said to be lost as effectively as possible. The Tenth cavalry is already searching for the flyers.

They Do a Hundred Calories in About 9 1/2

EAT a box of little raisins when you feel hungry, lazy, tired or faint.

In about 9 1/2 seconds a hundred calories or more of energizing nutriment will put you on your toes again.

For Little Sun-Maids are 75% fruit sugar in practically predigested form—levulose, the scientists call it.

And levulose is real body fuel.

Needing practically no digestion, it gets to work and revives you quick.

Full of energy and iron—both good and good for you. Just try a box.

Little Sun-Maids
"Between-Meal" Raisins
5c Everywhere

Had Your Iron Today?

10c Changes Last Year's Frock to New Putnam Fadeless Dyes—dyes or tints as you wish

Must Brace Up.
The reason a bachelor enjoys better health is because he has no one to pity and scare him when he is illing.—San Francisco Chronicle.

A FEELING OF SECURITY

You naturally feel secure when you know that the medicine you are about to take is absolutely pure and contains no harmful or habit producing drugs.

Such a medicine is Dr. Kilmer's Swamp-Root, kidney, liver and bladder remedy.

The same standard of purity, strength and excellence is maintained in every bottle of Swamp-Root.

It is scientifically compounded from vegetable herbs.

It is not a stimulant and is taken in reasonable doses.

It is not recommended for everything. It is nature's great helper in relieving and overcoming kidney, liver and bladder troubles.

A sworn statement of purity is with every bottle of Dr. Kilmer's Swamp-Root.

If you need a medicine, you should have the best. On sale at all drug stores in bottles of two sizes, medium and large.

However, if you wish first to try the great preparation send ten cents to Dr. Kilmer & Co., Binghamton, N. Y., for a sample bottle. When writing be sure and mention this paper.—Advertisement.

Bizing Him Up.

The Boss—"But how about the young man's arguments? Are they sound?" His Bookkeeper—"Very little else."

Important to Mothers

Examine carefully every bottle of CASTORIA, that famous old remedy for infants and children, and see that it bears the Signature of *Chas. H. Fletcher* In Use for Over 30 Years. Children Cry for Fletcher's Castoria

Just Think of It.

"I've heard she walks in her sleep."
"Fancy—and they with two automobiles."

Wash Outcurea Improve Your Skin.

On rising and retiring gently smear the face with Outcurea Ointment. Wash off Ointment in five minutes with Cuticura Soap and hot water. It is wonderful what Outcurea will do for poor complexion, dandruff, itching and red rough hands.—Advertisement.

Art is long and time is fleeting—most some artists' time is as valueless as their art.

Most women are as modest as their styles will permit.

Look to Your Eyes
Beautiful Eyes, like fine teeth, are the result of constant care. The daily use of Murine makes Eyes Clear and Radiant, Eliminates Humors, and is Recommended by All Druggists.

Jury Duty.

"Did Wombat make an intelligent juror?"
"He must have. Both sides seemed anxious to excuse him."—Louisville Courier-Journal.

W.L. DOUGLAS \$5 \$6 \$7 & \$8 SHOES FOR MEN

W. L. Douglas shoes are actually cheaper than any other shoe in the world

BECAUSE W. L. Douglas has been making surprisingly good shoes for forty-six years. This experience of nearly half a century in making shoes suitable for Men and Women in all walks of life should mean something to you when you need shoes and are looking for the best shoe values for your money.

W.L. DOUGLAS shoes in quality, material and workmanship are better than ever before; only by examining them can you appreciate their superior qualities.

No Matter Where You Live shoe dealers can supply you with W. L. Douglas shoes. If not convenient to call at one of our 110 stores in the large cities, ask your shoe dealer for W. L. Douglas shoes. Protection against unreasonable profits is guaranteed by the name and price stamped on the sole of every pair before it is sent to you.

W. L. Douglas shoes are sold everywhere. Prices are the same everywhere.

RYZON BAKING POWDER you use less

COUGH? Try PISO'S—satisfyingly quick relief. Coughs, colds, all others—pleasant—does not upset stomach—25c bottles. 35c and 50c everywhere.

LOOK OLD?

Color Restorer will bring back original color quickly—scope dandruff. At all good druggists, 75c, or direct from Murphy-Elliott, Omaha, Omaha, Neb.

ABSORBINE

Will reduce Inflamed, Swollen, Sprained Tendons, Ligaments, or Muscles. Stops the lameness and pain from a Splint, Side Bone or Bone Spavin. No blister, no hair gone and horse can be used. \$2.50 bottle at druggists or deliver. Describe your case for special instruction and interesting horse book 2 free.

W. F. YOUNG, Inc., 319 Temple St., Springfield, Mass.