

# Print Advertising "Knack" Has Become an Essential Part of Good Housewifery

Only a woman who is a "good executive" is a "successful" wife. A woman may be a "good wife" simply because she is a good woman; but she is not a "successful" wife unless she is a good manager—unless she has "executive knack"—the ability to do things in the easiest and best way; the ability to reduce home-annoyances to their lowest terms; to "keep things running"—not merely as smoothly as her husband does in his office, but a great deal more so. She must manage her home so well that no one would suspect that it was managed at all.

More than half of the "want ads." are written by women; and are aimed to smooth out the rough places in home-making; to erase the little vexations and worries of the day; to keep the "pot boiling", the purse full, the "old things", from accumulating, the domestic machinery from getting rusty. She has learned that by advertising for a music teacher for her little girl she can not merely find

the right one, but can secure the right rate; that by having a dozen applicants for the place of gardener she can "pick and choose" and make reasonable terms; that by advertising for a lodger she can get an agreeable one and one who is "good pay;" that by advertising the household things which are no longer needed she can find the best markets for them.

**RATE--1 CENT A WORD FOR THE FIRST INSERTION AND 1-2 CENT A WORD FOR EACH INSERTION THEREAFTER**  
THE ABOVE RATE IS FOR BOTH MORNING AND AFTERNOON EDITIONS.

### USED COLD STEEL

CHICAGO.—To emphasize her remarks in an argument over fares, Miss Mary Newswick, the police charge, clubbed a conductor over the head with a pair of corsets.

### NOTICE OF HEARING AS TO SPECIAL BENEFITS

City of South Bend, Indiana, Department of Public Works.  
Notice is hereby given that the following improvement has been completed:  
Grade, curb and walk on Logan street from Scott street to Cushing street, under improvement resolution No. 255.  
Grade, curb and walk on Nineteenth street from Mishawaka avenue to Grand Trunk Western Ry. Company, under improvement resolution No. 187.  
Water connections on Lindner street from La Porte avenue to Michigan avenue, under improvement resolution No. 282.  
Water connections on Dusham street from Arnold street to Harris street, under improvement resolution No. 278.  
Grade, curb and walk on St. Vincent street from St. Alexis street to alley west of Lawrence street, under improvement resolution No. 255, all in the city of South Bend, Indiana.  
There is on file in the office of this board, subject to public inspection, an assessment roll, which contains the necessary information as to the amount of the property to be assessed, and the amount of the special benefit to be assessed. This board at its office in the city hall, will on the 12th day of September, 1913, at 7:30 p. m. receive and hear remonstrances as to the amount of each assessment, and will decide whether the assessed lots or pieces of land have been or will be specially benefited by said improvement in the amounts named on said roll.

### HELP WANTED--FEMALE

WANTED--Five experienced milliners, steady position, good wages. Otto G. Mintz, 1231 W. Washington av.

WANTED--Lady solicitor. Apply box G-24, News-Times.

WANTED--Competent stenographer. Licking River Lumber Co., 303 Dean Bldg.

WANTED--Bunch makers and rollers, steady work. L. S. Kent Cigar Co.

WANTED--Girl for stripping tobacco, good wages, steady work. L. S. Kent Cigar Co.

WANTED--Girl to learn cigar making; paid while learning. L. S. Kent Cigar Co.

WANTED--Young woman for shirt making; no previous experience necessary; both hands and feet must be good. Apply at once. Wilson Bros. Saturday, W. Sample st.

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### WANTED--MISCELLANEOUS

WANTED--All kinds of repair carpenter work to do; put all kinds of roofing. Charges reasonable. Call by postal, Gen. Del., or Bell phone 677 after 6 p. m. Isaac Ford.

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### FOR SALE--MISCELLANEOUS

FOR SALE--Six brood sows with pigs by their side. Geo. A. Rowe. Home phone 433.

FOR SALE--50 gallons of milk, buyer in north part of city preferred. Home phone 482.

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### FOR SALE--STORE BUILDING

FOR SALE--Store building, two-story frame, and 6-room house adjoining. Thickly settled factory district. Bargain if taken at once, only part payment required, balance easy terms. Inquire box H-146, care News-Times.

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### FOR SALE--HOUSES

\*\*\* HOMES ON PAYMENTS \*\*\*  
7 rooms near S. Mich. on Dayton st. (modern) \$3200.00  
7 rooms near S. Mich. on Bowman st. \$1700.00  
8 rooms near S. Mich. on Donald st. \$1000.00  
6 rooms near Michigan av. (modern) \$2500.00  
Any of these will be sold to first applicant on terms to suit.  
A. M. BURKLEY,  
On Ground Floor of "TITLE BLDG.",  
Cor. Main and Center Sts.,  
Home Phone 638, Bell Phone 4332

FOR SALE--Modern residence in best location, 10 rooms, 2 1/2 baths, 2 fireplaces, modern in every detail; garage building in rear, lot 50 by 115. Built by owner for his home. Inquire P. H. Wurzer, 201 Summers Bldg. or at home, 826 Forest av.

FOR SALE--Dwelling, Chapin park, 9 rooms, all hardwood, 2 brick fireplaces, modern in every detail; garage building in rear, lot 50 by 115. Built by owner for his home. Inquire P. H. Wurzer, 201 Summers Bldg. or at home, 826 Forest av.

FOR SALE--7 room modern bungalow, nearly ready for occupancy. Plumbing, new lot on E. Madison st. Easy terms. Inquire J. J. Suggert, 203 S. Main st. Either phone 1071.

FOR SALE--Acres lot near Fort Wayne car line. Vacant lot on Olive street near Washington Park.

FOR SALE--Vacant lot on Kenwood Avenue facing Kasky Park.

FOR SALE--Nice building lot in 600 block on Michigan Avenue.

FOR SALE--Also 4 room double house on Laporte Avenue, 600 block.

FOR SALE--Will sell any of these properties on easy terms after Oct. 1st. Inquire at 201 Summers Bldg. or at home, 826 Forest av.

INDIANA TITLE AND LOAN CO.,  
Corner Main and Center Sts.,  
F. L. Steadman and W. J. O'Neil, Real Estate Department.

### FOR EXCHANGE

FOR EXCHANGE--60 acres extra good land, good house, large new barn, good fences, etc. This is one of the best and most productive farms in this section, only 3 miles to Edwarsburg and 6 miles to Cassopolis. Will take \$3,000 residence property as part pay and give easy terms on balance. P. E. May, Edwarsburg, Mich.

FOR EXCHANGE--20 acres extra good land, good house, large new barn, good fences, etc. This is one of the best and most productive farms in this section, only 3 miles to Edwarsburg and 6 miles to Cassopolis. Will take \$3,000 residence property as part pay and give easy terms on balance. P. E. May, Edwarsburg, Mich.

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### OFFICE HELP

WANTED, YOUNG PEOPLE--The Thrift Savings Bank. Fall term opening occurs Tuesday, Sept. 2. Get our catalogue and souvenir watch for \$1.00. Apply at once. Wilson Bros. Saturday, W. Sample st.

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### AGENTS WANTED

LOCAL AGENTS WANTED FOR WASSON'S PATENT RUBBERING POST. An automatic device for keeping hogs free from lice or mange. Every hog-raiser needs it. It does away with the dipping act, as the hog does all the work. Not dangerous to brood sows. Built so that a hog may scratch himself with his back, and only 3c per head per year to keep hogs free from vermin. Hundreds of testimonials from satisfied buyers. Sold on a guarantee of your money back if not satisfied. Many farmers who have bought a post for their own use are now acting as agents, and making good money during their spare time. Active agents are making from \$40 to \$80 per week. Apply at once as territory is going fast. Send today for booklet and read what users say about it. THE WASSON MFG. CO., 44 Bank Bldg., Florida, Ill.

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### BUSINESS OPPORTUNITIES

DR. CRAVENS--See him at his own home in Osceola, Ind., where he will give readings daily and cure the sick without medicine. At home at all hours. Celebrated 55 readings. Do it now. Haverstock the "White" man. 208 W. Jefferson st.

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### FOR SALE--HOUSEHOLD GOODS

FOR SALE--Dining table, chairs, some kitchen furniture, stands, very cheap; leaving city. 315 S. Carroll, Bell 3430.

FOR SALE--Shoe store and fixtures. Men's and boys' shoes only. First-class stock. Sam Engel, cor. Michigan and Division sts.

FOR SALE--A fine building. Call 514 Cottage Grove av.

FOR SALE--Meat market doing a cash business. 531 S. Michigan st.

FOR SALE--Sections, cowsheds, bargain, 42 sections, 6 tops and bases, all quartered oak. Call 514 Cottage Grove av.

FOR SALE--Large top desk, new safe and typewriter desk. Must sell. F. H. Wurzer, 201 Summers Bldg.

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FOR SALE--Large top desk, new safe