

FEDERAL LAW TO PROTECT MAKERS URGED AT DINNER

C. B. Hamilton of Grand Rapids Says Special Designs Should be Property of Originator at Ad-Sell Session.

A federal law to protect designs and other distinctive features of the products of progressive manufacturers from theft by rivals who prey on the initiative of the leaders is a crying need in the manufacturing world, according to C. B. Hamilton, who gave an interesting address Thursday evening before the Ad-Sell league at the monthly banquet.

Hamilton's subject was "Some Problems of Business," which he treated from the standpoint of the manufacturer and the retailer, drawing on his experience as general manager of the Berkey & Gay Furniture Co. of Grand Rapids, for concrete illustrations.

He pointed out how one manufacturer may spend thousands in originating an idea or design, only to have his creation copied by an imitator as soon as it goes on the market. Samuel E. Kiser, well known as a writer in the Chicago Record-Herald, gave an interesting and richly humorous talk on the subject of "Business as a Sideline." Kiser did not treat business as a sideline in his talk and interpolated several original poems reflecting a deep sentiment tinged with rare humor.

Officers Nominated.

The report of the nominating committee was made by the chairman, George Potter, showing the nomination of C. E. Trowbridge as president, Trowbridge attempted to decline the repetition of the honor with assurances of appreciation, but the members would not hear him and he finally consented to serve at least "until he could resign."

The others nominated were J. T. East, Elkhart, first vice president; G. B. Slater, Goshen, second vice president; E. L. Potter, South Bend, secretary; and R. W. Smith, Mishawaka, treasurer.

The election will take place at the January dinner. Advertising of great slashes in prices in local campaigns in which he maintained his position, he pointed out that where a name comes to stand for a certain quality it becomes a great asset to the concern. It is one means of protecting the manufacturer from encroachment of competitors.

We also urged local dealers who handle nationally advertised goods to undertake local advertising campaigns whereby they avail themselves of the prestige which attends the product through the national advertising and make it a positive asset for themselves.

Discussion Is Held.

W. C. Kier of the Kier Letter company, Chicago, gave a short talk on the form letter as a business getter and a discussion on this subject was led by Mr. Ellis of the Rumely company. Ellis, who is leaving the Rumely's to accept a position in the west last night said his farewell to the Ad-Sell members. Ellis has been one of the active members of the league, and this year had acted as chairman of the educational committee.

Prof. Trowbridge read a letter from Governor Cox, of Ohio, who was to have spoken Thursday but was detained on account of important legislative business in which the governor promised to return in February or March to address the league.

COURT SENDS ENTIRE FAMILY TO PRISON

Five Members Are Found Guilty of Selling Liquor Near Bloomington, Ind.

BLOOMINGTON, Ind., Dec. 19.—Five members of a single family were sentenced to jail and fined here Thursday when found guilty of having illegally sold liquor at Victor in the southwest part of the county. Justice J. D. Morgan, fined Mathew Henderson and his wife \$50 each and sentenced them to serve 30 days in jail. Cecil Henderson, a son, was fined \$50 and sentenced to serve 30 days. Lewis Bruce, son-in-law of the elder Henderson, was fined \$65 and sentenced to 30 days in jail and Mrs. Lewis Bruce fined \$50 and sentenced to serve 30 days in jail.

DR. EVANS' LECTURE IS ADDED TO PROGRAM

The splendid work being done by the Anti-Tuberculosis society of South Bend is being augmented this week by Manager Allardt of the Orpheum, who after a special trip to Chicago secured the original illustrations of Dr. W. A. Evans' famous lecture on this subject.

These slides are being given with an explanatory talk at each performance at the Orpheum during the remainder of this week. There is no disputing the authority of Dr. Evans the world famous specialist and his researches along this line have been most beneficial. The women who are engaged in the sale of Red Cross stamps were very desirous of having these slides shown at this time and no doubt many will be glad of the opportunity to see them. The subjects selected by Dr. Evans, long commissioner of public health in the city of Chicago, include, views of the heart and lungs, tuberculosis of the lungs, microscopic view of normal sections, the common household spreader of tuberculosis, statistics and much other interesting data.

SALE OF \$60,000 STILLMAN'S STOCK CONTINUES—SHOP HERE—BUY TWO GIFTS FOR THE PRICE OF ONE.

Grand Leader—the Busiest Store in South Bend Christmas Shopping Suggestion Specials WE ARE READY to Serve the great Christmas Shopping throng and bear in mind, the "Great Live Underselling Store" sells Christmas things for less as well as your every day needs.

\$2 Sweaters 98c. Child's all wool Sweater-coats in white, red, oxford and tan; have high buttoning collars, at 98c.

50c Infants' Bonnets. In silk embroidered, infants' Bonnets, at 39c. Best 50 value at 39c. 50c and 75c Babies' Soft Sole Shoes, in all kinds of leather at 39c.

\$1 UNION SUITS. Women's ribbed fleece lined Union Suits, extra fine garment with silk yoke, special at 69c.

\$3.00 PLUMES. French Willow Plumes, all colors and white, and black, large size, special selling, Saturday, at \$1.98.

Unbreakable Dolls 39c. Men's \$1.25 Union Suits, 79c. Fleece Lined, Wintery Weather Garments, all sizes.

A Great Display of Dolls at Lowest Prices. \$2 Jointed Dolls. Two styles, dressed and undressed, sewed wig, movable eyes, the greatest doll value in South Bend at 99c. \$1.00 Teddy Bear. Large size 16-inch Teddy Bear, with jointed limbs. Special at 69c. 50c Unbreakable Dolls. The kind that sells all over at 50c. Saturday special at 39c. \$1.75 large Kid Body Dolls at 99c. \$2 large Jointed Dolls, \$1.69. \$5 large Kid Body Dolls \$1.98.

Fixin's for Every Man. Better Do Your Selecting From Our Big Stocks. Then There Will Be No Regrets. Lowest Prices are Here! Men's \$1.50 Dress Shirts, plain white and colors; famous "Hallmark" brand. Special at 89c. Men's \$1.25 Pajamas for men, of striped flannel, silk frog trimmed, special at 89c. Men's \$1.25 Union Suits, 79c. Fleece Lined, Wintery Weather Garments, all sizes.

We are Anxious To Serve You. Quick Service Extra Sales People.

GIVE A \$3.00, \$4.00 OR \$5.00 PICTURE. (We have them on sale Saturday for) 98c. Subjects that are suitable for parlor, dining room, library or any room. Choice of \$3, \$4 and \$5 values for 98c.

Xmas Jewelry Half Price. One lot Jewelry Novelties, consisting of Jewel Cases, Hair Receiver, Candle Stick, etc.; worth up to 75c. Saturday at half price 37c. \$2.00 Jewel Cases. Large Jewel Cases, beautiful silk lined, guaranteed not to tarnish. Saturday less than half price 88c.

A SENSATIONAL SALE FOR 3 HOURS IN THE MORNING From 9 o'clock in the Morning to 12 at Noon, if they are not sold before that. 46 Women's and Misses' New \$12.50 Swaggar Winter Coats... \$4.99. In the smartest models of the season; made up in high-grade imported fabrics; absolutely honest value at \$12.50. Will be sold in a hurry at \$4.99 each. \$12.50 French Coney Fur Sets at \$5.35. \$4.50 Child's Fur Sets at \$2.97. \$16 Ladies' Silk Plush Coats at \$10.75.

THE BEST GIFT OF ALL IS HANDKERCHIEFS. 10c Kerchiefs. A large selection of women's Swiss embroidered; an inexpensive gift. Special at 3 1/2c. 50c Box Ladies' Xmas Kerchiefs. Put up 3 in Xmas box, extra fine grade and neatly embroidered corner; extra special Saturday box of 3 for 37c. \$1.00 Box Ladies' Kerchiefs. Box of 6 Ladies' Kerchiefs, fine Swiss embroidered and hemstitched; 6 in pretty Xmas box, for 59c. \$2.00 Box Linen Kerchiefs. Women's all pure linen Kerchiefs, 6 in box, and beautiful embroidered; 6 different styles; the box 98c.

Xmas Gloves for Friends. Thousands will give a pair of Gloves This Christmas. \$1.00 KID GLOVES. Black, white, tan, all sizes. Could any gift be more appropriate and least expensive? \$1.00 value, 67c.

\$1.50 Kid Gloves, for ladies, white, tan and black, best \$1.50 gloves in South Bend. Special at 98c. 39c Cashmerette Glove for women and misses for Saturday selling 23c. Women's \$3 Long Kid Gloves, full 16-button length, white or black; best \$3 value; special pair 1.98. 50c Silk Lined Suede Gloves, in all colors; for Saturday selling 37c.

\$2.00 MESH BAGS 98c. German Silver Unbreakable Mesh, fancy frame and a fine gift. Special for Saturday selling 98c. \$5.00 BATH ROBES. For men, Kenyon Bath Robes. Ideal Christmas gifts \$2.98.

\$2 Corsets. Long or medium model fashion on a white or black Corset of heavy coutil, real \$2 Corset at 98c. \$3 LACE FRONT CORSETS \$1.98. Made of best grade of coutil; perfect fitting.

\$4 Novelty Checked Skirts. Something new just arrived for Saturday selling; Ladies' black and white checked Skirt, beautiful model, just for Saturday at 1.98.

\$1.50 BLANKETS. Large size Bed Blankets for double bed, in tan, grey and white, pair 94c. \$2 Wool Nap Blanks \$1.98.

\$3 SILK Petticoats. Heavy All Silk Messaline, acoridian pleated flounce in a 11 wanted colors, special for \$1.88.

XMAS UMBRELLAS FOR THE FAMILY. 59c KIND. Umbrellas for Children, natural wood handles; an umbrella every child will be proud to carry. 39c. \$1.50 KIND. Umbrellas, Men's and Women's; either size; waterproof union taffeta; your choice 98c. \$3 KIND. Umbrellas for Women and Young Ladies, plain and fancy handles, best steel frames and good wearing cover; your choice. 1.98. 50c XMAS BASKETS. Large size Xmas Baskets, rich Peruvian colors; will make a good gift, special 37c.

Leaders in Low Prices Leaders in Quality Grand Leader 132-134 W. Wash. Ave South Bend, Ind. 50c AND 69c CHILD'S UNION SUITS. Heavy Ribbed, fleece lined, for child size 2 to 10—special for Saturday, selling at 39c.

XMAS HOSIERY FOR THE FAMILY. 12 1/2c KIND. Hose for Men, Women, Boys and Girls at the Baby; winter weight, fast colors; all sizes, choice, pair 9c. 19c KIND. Hose for Men, Women, Boys and Girls, in fast color; also some Men's Silk Hose in lot 12 1/2c. 35c SILK HOSE. Silk Hose for Men and Women in all silk, boot style in tan and black, pair 19c. 50c SILK HOSE. For Men and Women, in all pure silk thread, reinforced lisle heel and toe; special, pair 39c.

GETS TRACE OF HUSBAND. Prof. C. F. Lavell Said to Have Been at Bridgton, Mass. BRIDGTON, Me., Dec. 18.—Mrs. Cecil F. Lavell, whose husband, professor of history at the Ohio State university, disappeared on Nov. 26, received information while searching for him here Thursday that a man answering his description was seen recently on the campus of the University of Maine at Orono. Prof. A. L. Leonard of Bates college, where Prof. Lavell formerly taught, telephoned Mrs. Lavell that a man told a University of Maine student with whom he talked that he was from Ohio university. GARRISON CANNOT ACT. Park Commissioners of Chicago Are Not Recognized. WASHINGTON, Dec. 19.—Secy. Garrison announced Thursday that he could not act upon a petition of the South Park commissioners of Chicago for the establishment of harbor lines and for permission to fill in the submerged water front of Lake Michigan to permit extensive park reclamation on Chicago's water front. RARE BIRDS SHOWN AT NILES POULTRY SHOW. Over Seven Hundred Fowls Are Now on Display—Dog Show Distinctive Feature. NILES, Mich., Dec. 19.—Among the 700 exhibits in the poultry show

SHEAFFER'S SELF-FILLING FOUNTAIN PEN. Hits the bull's-eye of perfection in fountain pens. A self-filling pen without the bothersome projection on the barrel. A filling device that fills the pen full at each operation, and a non-leakable feature that makes the SHEAFFER a practical pen for all purposes and a pen that can be carried with you without the least danger of leaking in your pocket. A demonstration of this pen will convince you that the SHEAFFER is the last word in fountain pens. We have a complete assortment to select from and no matter what style of a pen you have been using, we can fit your hand. THE TYPEWRITER SHOP, Inc. 119-121 W. Jefferson Blvd. Opposite Postoffice OFFICE FURNITURE. LOOSE LEAF LEDGERS.

Charming Gifts can be selected in our new Jewelry Department. Veil Pins 75c to \$1. Sterling Frill Pins \$1.50 to \$4. Cuff Pins 50c to \$1 pair. Bar Pins 50c to \$2. Baby Bracelets \$1.50. Baby Rings 75c to \$1.25. Bead Coat Chains, \$1.25 to \$2. Friendship Circles, 25c to \$2.50. Lavallieres \$1 to \$12. Hair Ornaments \$1.50 to \$18. Shoe Pins \$1.50 to \$10. Pearl Necklaces, 50c to \$10. Sautoirs, 50c to \$15. Watch Fobs, \$1 to \$5. Scarf Pins, 50c to \$7. Cuff Links 50c to \$8.50. Waldemar Chains \$1.25 to \$4.50. Key Rings and Chains, 50c to \$2.50. Tango Sets \$3.50 to \$8. Hat Pins 25c to \$1.25. All Our Jewelry Conforms to a High Standard of Design and Workmanship. Wheelock & Company.

There is Only One "Bromo Quinine" That is Laxative Bromo Quinine USED THE WORLD OVER TO CURE A COLIC IN ONE DAY. Always remember the full name. Look for this signature on every box. 25c. E. W. Groves.

Santa Fe, Calif., to spend the winter. Joseph Bodjack is in St. Joseph on account of the death of his mother, Mrs. Anna Bodjack, at Stevensville. Mrs. Rebecca Bowerman, aged 67, of Niles and John P. Carr, 77, of Edwardsburg were married Thursday evening by Rev. E. M. Renner at the Evangelical parsonage. Mr. and Mrs. Algonon Van Gilder, 1102 Terry st., are parents of a son, Elmer Burrows and two sons, former Niles residents, were in the city Thursday enroute with the body of Mrs. Burrows from Grand Rapids, Wis., to Dalley, Mich., for burial in the family lot. Mr. and Mrs. J. F. Entzorn, 1411 Oak st., were given a surprise party and miscellaneous supper Wednesday evening by friends.

WAR ON EYE DISEASES. INDIANAPOLIS, Dec. 19.—The state board of health Wednesday took the first steps toward a campaign to stamp out trachoma, pink eye and other diseases of the eye among school children of Indiana by requiring that such cases be reported to health officers. The diseases are not contagious and the board ordered that only children under a physician's care be quarantined and prevented from attending school. LOW FARES TO CANADA. GRAND TRUNK RY. SYSTEM. Tickets sold Dec. 20, 21, 22, 23. Return limit Jan. 12. For particulars, call phones, Bell 95, Home 5092. C. A. McNutt, Passer. Agent.—Adv't.