

# Oakfield and Brayton

## First Baptist Church Services:

Preaching, Sunday at 10 a. m.  
Sabbath School at 12 m.  
Junior League at 3:30 p. m.  
Baptist Young People's Association at 7:30 p. m.  
Preaching, Sunday at 8 p. m.  
CHARLES SLOAN, Pastor.

Call at the Bank for your directory.  
Chris Smith was in Exira Monday on business.

Marion Jenkins transacted business in Exira Saturday.

Tellis Leigan who has been quite ill is some better now.

Wm Hines of Atlantic was here Tuesday on business.

Miss Sophie Sorensen had business in Exira Saturday.

Mr. and Mrs. D. B. Beers visited friends at Anita Sunday.

Dijk Clark went to Audubon last Monday on business.

Geo. C. Hoegh west of town has been quite sick the past week.

Col. Griswold of Atlantic was here Tuesday talking insurance.

I. P. Hallock of Oakfield spent Saturday in Atlantic on business.

There was a dance at the Buford home in Oakfield Saturday night.

Bridge builder John Ward called on his Brayton friends on Wednesday.

Charley Bisom received a half carload of fine heating stoves last Monday.

Grant Griffith of Anita called on relatives and friends near town Sunday.

Oliver Smith is home from Kansas and went to Exira, Monday on business.

Al Voorhees and Chris Sorensen of Exira were in town on business Tuesday.

Ralph Hawks of Troublesome Valley made a business trip to Atlantic Saturday.

Miss Edith Olsen arrived here Tuesday from Atlantic on a visit with friends.

Jenkins & McGovern shipped a car of fine marketable hogs to South Omaha Wednesday.

Mrs. John Cotton of Oakfield has been very ill but was reported some easier on Tuesday.

Miss Sarah Griffith was home last Sunday visiting her relatives. She is residing in Atlantic.

Rev. Megan who assisted in the revival south of Oakfield returned to Des Moines Friday.

Don't fail to attend Hardman's stock sale Thursday, Oct. 29th, at his farm north of Oakfield.

A. F. Anderson shipped a car of wood to Anita last week and one Wednesday to Atlantic.

If you want some good stock go to Hardman's sale, Thursday, Oct. 29th, at Oakfield Stock Farm.

Miss Mary Campbell of Exira spent a few hours Saturday visiting her cousin Mrs. Frank Heath.

H. S. Wattles went to Carson Friday and visited his daughter, Mrs. Mac Thomas a couple of days.

Mrs. Sloan was elected superintendent of the Junior League and Vivian Bartlett president, last Sunday.

Mr. Downing and J. Harter were here Tuesday and Wednesday attending meeting at the Baptist church.

Wm. Pratt who lives near Troublesome in Cass county was in town last Monday transacting business.

Brayton markets for Tuesday of this week:

Cattle; butcher's stuff 1.50 to 2.00, top 4 1/2; hogs 4.75; wheat 64c; corn 47c; oats 28 1/2; barley 28c; butter 15c; eggs 17; chickens 8 1/2; hens 7c; ducks 7c; turkeys 5c; geese 4 1/2.

## BONE FOOD

Soft and crooked bones mean bad feeding. Call the disease rickets if you want to. The growing child must eat the right food for growth. Bones must have bone food, blood must have blood food and so on through the list.

Scott's Emulsion is the right treatment for soft bones in children. Little doses every day give the stiffness and shape that healthy bones should have.

Bow legs become straighter, loose joints grow stronger and firmness comes to the soft heads.

Wrong food caused the trouble. Right food will cure it.

In thousands of cases Scott's Emulsion has proven to be the right food for soft bones in childhood.

Send for free sample.

SCOTT & BOWNE, Chemists,  
409-415 Pearl Street, New York,  
N. Y., and all druggists.

Schuyler Walker of Troublesome is building a large barn on his fine farm.

The Troublesome Valley Creamery company is said to now be consolidated with the Anita Creamery.

The Misses Bloom and Hansen visited at the home of Alfred Miller near Exira Sunday afternoon.

Will Thielen the extensive stock raiser and farmer on the ridge four miles east of town raised his big barn Tuesday.

Charley Clure and Tom Phippen of Exira were out southwest of town last week spreading 700 yards of plastering for Chris Sorensen.

Thoroughbred Red Duroc sows, or gilt, call at farm 2 miles west and 1/2 mile north of Brayton or write to 9-17-03 SAM SCHARFF.

Rev. Chas Sloan started Tuesday for Sac City to attend the Baptist State convention. He will be home Friday.

Rev. Christensen of the Oakfield township Danish Baptist church occupied the pulpit here last Sunday evening.

Jens Juhl went to Audubon Tuesday to serve as jurymen, but we judge he got excused as he returned on the noon train.

John Koob has been re-shingling and making other repairs on the residence of H. P. Hansen in the north part of town.

Chris Larsen and Henry Jensen who recently went to South Dakota with the Clark threshing outfit returned the last of last week.

The Oak Hill Gun Club will give a prize shooting match open to all comers on Friday, Oct. 30th, at the residence of Ingvar Burk west of Brayton.

John W. Hansen has been papering the Geo. Fredrickson residence and was in town Tuesday on his way to Elkhorn where he has a big job of painting to do.

The morning subject next Sunday at the Baptist church is, "Man his possessions, opportunities and character. Evening service, "Man his choice of life."

Hon. Walter I. Smith will address the people on the political issues of the day in this town on Oct. 26th. The Oakhill band will be here and furnish the music.

G. E. Overfield of Atlantic was up at the Oakwood Stock Farm last week and purchased a fine male hog of Hardman and a few of his famed Plymouth Rock cockerels.

Henry Burton northeast of town had Ward the bridge builder driving the piling for a substantial bridge across Botna so as to give them good crossing at any season to their land on the west side of the river.

A public dance is announced to be given at the Bendixen hall on the evening of October 30th, under the auspices of Messrs. T. Leigan, P. Harter and Neal Jensen.

Mrs. J. M. Thomas of Carson arrived here Tuesday evening accompanied by her friend, Mrs. W. H. Anderson of Denver on a visit to her sister, Mrs. Charley Bisom.

A. T. Buford and family of Oakfield start this week with team and wagon for Foss, Ok. Ter., where he has a fine farm and where they intend to make their future home.

Peter M. Peterson now sports a brand new set of harness for that spry team of his. They do hint that Peter will soon place himself in double harness which he will be obliged to go around in for life.

Eric Albertson who has been in poor health for some time, started last Saturday with his family for California where he will reside in hopes of regaining his lost vitality.

The following letter from a former young school teacher residing here explains itself.

Madison, Minn., Oct. 12, '03.  
To the Editor of the Journal:—

After an absence of six months from our old home in Iowa, I thought I would write and let you know how I like my northern home. We located at Madison, Minn., the County Seat of Lacqui Parle County. It is 168 miles west of Minneapolis on the M. & St. L. R. R., running from Minneapolis to Watertown, S. D. We like our new home and have found many nice people here. This is a fine flourishing country, and the crops are fine, but the weather is quite rainy this fall and has delayed threshing very much. Edna and I attended the Inter State Teachers' Training school at Simpson Park, which is situated on the Big Stone Lake, S. D., in July and August. There were over 450 teachers attending. The faculty was composed of some of the best school workers in Minnesota or South Dakota. Simpson Park is a fine summer resort, being located on the banks of the largest lake in the state. We girls are both teaching school now. Wages are much higher up here than in Iowa. We both get \$45 per month. The teachers' examination was conducted by the State Board of Education and is held twice a year, in August and February. We receive your paper, and all eagerly await the time for it to come. With kind regards to all my Iowa friends,

REBECCA E. PEARSON,  
Madison, Minn.

Mrs. Mattie Jensen is on the sick list this week.

Ralph Hawks went to Audubon Tuesday to serve as jurymen from southeast Exira township.

Miss Eva Scharff of the Presbyterian Hospital staff of Omaha, returned home last Saturday to rest after an absence of several months.

The cheapest place in the county to buy Illinois, Centerville or Des Moines coal is at the coal yards of T. J. McGovern, Brayton, Ia. tf-10-22

Dr. W. R. Koob was called to Exira Tuesday morning about 2 o'clock in response to a call from Wm Hoeffler a respected citizen of that town. The doctor found him suffering with bowel trouble threatening appendicitis.

L. G. Kopp the noted blooded hog and poultry fancier and dealer of Ross was in town Tuesday and taken out to Oakwood Stock Farm where he purchased a full pedigreed Poland China boar of Hardman and took it home on the evening train.

**Who Are "They?"**  
"They say; what say they? Let them say," said Bishop Berkeley. Who are the "they" thus so boldly apostrophized? We may say with one of the fathers, "I know when you do not ask me," but how difficult it is to get nearer! We all have these mysterious "they" on our lips, and yet we cannot define them. Yet, though we cannot define "they," partly because there are so many of them and partly because none of the great elemental things like time, love, death and sleep are capable of definition, we can still know and say a great deal about "they." "They" in Dolly Winthrop's mouth meant Providence. "I wouldn't speak ill of 'this world,'" she was accustomed to say, "seeing them as put us in it knows best." In her sense it is of course rarely used, though the slang expression "as good as they make 'em" recalls it. Still, "they" has generally a slightly mysterious significance. When we say it we allude to some power we cannot define or to the incomprehensible element in some set of people.—London Spectator.

**Chalking Sunday.**  
In the west of Ireland the majority of marriages take place between Christmas and Lent—a great number of them on Shrove Tuesday. In the county of Limerick it is customary on the first Sunday in Lent for the bachelors and spinsters who have allowed the festival to pass without pairing to mark each other on the back with a piece of chalk or with a chalked stick. The marks of distinction are not rigidly confined to eligible parties, but are often bestowed upon boys and girls without regard to their original significance. It is asserted that the custom prevails in other agricultural districts in Ireland, that the chalking mostly goes on when the people are going to or from church and that in towns where it is carried on to a very great extent the footpaths are white at night with powdered chalk.—London Telegraph.

**Curious Old English Law.**  
It is interesting to recall in connection with railway accidents that only a few years back any instrument which by accident was the immediate cause of loss of human life became in English law "deadly"—that is, became forfeit to the crown, to be devoted to pious purposes. This law applies to locomotives, but in course of time coroners' juries, instead of claiming the forfeit, inflicted a fine. In the year 1838 a locomotive on the Liverpool and Manchester line which by exploding caused the death of its engineer and fireman was fined £20, while the following year another engine on the same line was fined £1,400.

**A Wasp's Wisdom.**  
Naturalists have decided that many insects have senses which human beings lack. That of location, shown by the wasp, for instance, is remarkable. One species builds its nest in a sand bank that is only a part of several acres of such soil, and when it leaves in search of food it covers the nest so carefully that no ordinary eye could discover its location—that is to say, it is just like all the surrounding location, and yet the wasp flies back to it without hesitation and finds it without making a mistake. There is another wasp that unerringly locates the eggs of the mason bee under a thick layer of sun baked clay and deposits her own eggs in the same cells that her young may have food when they are hatched.

**A Sure Way of Saving.**  
An ingenious method of putting his savings beyond his own reach has been adopted by a German writer who found from dire experience that all his profits melted away as soon as earned. Having made £16,000 by a fortunate literary speculation, he placed the whole of the money, together with his will, in the Imperial Deposit bank at Berlin and on receiving the receipt from the cashier deliberately tore it up. The cashier thought he was mad and told him angrily that it would take fully three years before he could expect to obtain a duplicate receipt. "That is just why I have torn up the original," calmly remarked the depositor, "and now the money is safe for that time."—Golden Penny.

**The Marriage Knot.**  
Few of those who talk about the "marriage knot" realize that the knot was ever anything more than a mere figure of speech. Among the Babylonians tying the knot was part of the marriage ceremony. There the priest took a thread of the garment of the bride and another from that of the bridegroom and tied them into a knot, which he gave to the bride, thus symbolizing the binding nature of the union.

**Changing a Snake into a Rod.**  
In a volume on the snakes of Egypt Hippolyte Bousiac states that the incident referred to in the Scriptures of changing a snake into a rod is still practiced by the snake charmers. They touch the snake at a certain place in the neck, when it falls into a cataleptic condition and becomes straight and stiff. It is then restored to its former condition by taking its tail between the hands and firmly rolling.

**Egyptian Maxims.**  
An Egyptian papyrus which dates back to about 4000 B. C. has the following injunctions: "Calumnies should never be repeated." "Guard thy speech before all things, for a man's ruin lies in his tongue." The wise men of the race early learned good sense.

**Toned Him Down.**  
"This photograph doesn't look a bit like me," said Snarley to the photographer.  
"I know it," said the photographer.  
"I was afraid to make it exactly like you for fear you wouldn't take it."

**Tested.**  
Corn—Are you sure you will be able to support me, dear?  
Merritt—Why, yes. It's cheaper to be married than engaged.—Exchange.

Hungarian peasants have a superstition that fire kindled by lightning can only be extinguished by milk.

**Good Listening.**  
Good talking is largely dependent on "good hearing." The fact that a man is able to do his mental powers the justice of brilliant expression may be due to the presence of some receptive mind ready to invite and appreciate. Wits may clash to the point of deafening themselves. The sympathetic and silent listener is the buffer between.

Ruskin is said to have been excellent company. He spoke in a tone of "gentle and playful earnestness." He had floods of thought and knowledge to pour forth, if only he could get the right hearers. But there were the barren occasions when listeners were absent.

One day a friend gave a little dinner for him, Dr. Jowett and Dean Stanley. But no sooner had the dinner begun than the host realized his mistake. He had provided no setting for his jewels, no junior men as hearers. "They wanted to meet one another," he said. "It should have gone off brilliantly, but the soup came and the fish followed and they simply would not talk. At last I said some stupid thing to Stanley about the architecture of Westminster abbey, and that drew Ruskin and started us all off. Then all went well. But I shall never make the same mistake again."—Youth's Companion.

**A Lost Island.**  
Of the various buildings which adorned the island of Philæ there remain today above water only a portion of the colonnade, the top of the kiosk and a part of the temple of Isis. The traveler approaches the ruins in a small boat, in which he may pass down the colonnade and row about in the once sacred chambers. It is a novel and interesting experience, but to those who were familiar with the island in all its beauty it is full of sadness. Of the columns which formed the colonnade only the capitals remain above water. Upon these one sees, beautifully chiseled and ornamented with delicate coloring, Tiberius offering gifts to the gods or Nero presenting two eyes to Isis. A short distance to the right the roof of the kiosk is visible resting upon its exquisite columns, which are partly submerged. By it two unusually large palm trees rear their heads above the inundation.—Century.

**Who Are "They?"**  
"They say; what say they? Let them say," said Bishop Berkeley. Who are the "they" thus so boldly apostrophized? We may say with one of the fathers, "I know when you do not ask me," but how difficult it is to get nearer! We all have these mysterious "they" on our lips, and yet we cannot define them. Yet, though we cannot define "they," partly because there are so many of them and partly because none of the great elemental things like time, love, death and sleep are capable of definition, we can still know and say a great deal about "they." "They" in Dolly Winthrop's mouth meant Providence. "I wouldn't speak ill of 'this world,'" she was accustomed to say, "seeing them as put us in it knows best." In her sense it is of course rarely used, though the slang expression "as good as they make 'em" recalls it. Still, "they" has generally a slightly mysterious significance. When we say it we allude to some power we cannot define or to the incomprehensible element in some set of people.—London Spectator.

**Chalking Sunday.**  
In the west of Ireland the majority of marriages take place between Christmas and Lent—a great number of them on Shrove Tuesday. In the county of Limerick it is customary on the first Sunday in Lent for the bachelors and spinsters who have allowed the festival to pass without pairing to mark each other on the back with a piece of chalk or with a chalked stick. The marks of distinction are not rigidly confined to eligible parties, but are often bestowed upon boys and girls without regard to their original significance. It is asserted that the custom prevails in other agricultural districts in Ireland, that the chalking mostly goes on when the people are going to or from church and that in towns where it is carried on to a very great extent the footpaths are white at night with powdered chalk.—London Telegraph.

**Curious Old English Law.**  
It is interesting to recall in connection with railway accidents that only a few years back any instrument which by accident was the immediate cause of loss of human life became in English law "deadly"—that is, became forfeit to the crown, to be devoted to pious purposes. This law applies to locomotives, but in course of time coroners' juries, instead of claiming the forfeit, inflicted a fine. In the year 1838 a locomotive on the Liverpool and Manchester line which by exploding caused the death of its engineer and fireman was fined £20, while the following year another engine on the same line was fined £1,400.

**A Wasp's Wisdom.**  
Naturalists have decided that many insects have senses which human beings lack. That of location, shown by the wasp, for instance, is remarkable. One species builds its nest in a sand bank that is only a part of several acres of such soil, and when it leaves in search of food it covers the nest so carefully that no ordinary eye could discover its location—that is to say, it is just like all the surrounding location, and yet the wasp flies back to it without hesitation and finds it without making a mistake. There is another wasp that unerringly locates the eggs of the mason bee under a thick layer of sun baked clay and deposits her own eggs in the same cells that her young may have food when they are hatched.

**A Sure Way of Saving.**  
An ingenious method of putting his savings beyond his own reach has been adopted by a German writer who found from dire experience that all his profits melted away as soon as earned. Having made £16,000 by a fortunate literary speculation, he placed the whole of the money, together with his will, in the Imperial Deposit bank at Berlin and on receiving the receipt from the cashier deliberately tore it up. The cashier thought he was mad and told him angrily that it would take fully three years before he could expect to obtain a duplicate receipt. "That is just why I have torn up the original," calmly remarked the depositor, "and now the money is safe for that time."—Golden Penny.

**The Marriage Knot.**  
Few of those who talk about the "marriage knot" realize that the knot was ever anything more than a mere figure of speech. Among the Babylonians tying the knot was part of the marriage ceremony. There the priest took a thread of the garment of the bride and another from that of the bridegroom and tied them into a knot, which he gave to the bride, thus symbolizing the binding nature of the union.

**Changing a Snake into a Rod.**  
In a volume on the snakes of Egypt Hippolyte Bousiac states that the incident referred to in the Scriptures of changing a snake into a rod is still practiced by the snake charmers. They touch the snake at a certain place in the neck, when it falls into a cataleptic condition and becomes straight and stiff. It is then restored to its former condition by taking its tail between the hands and firmly rolling.

**Egyptian Maxims.**  
An Egyptian papyrus which dates back to about 4000 B. C. has the following injunctions: "Calumnies should never be repeated." "Guard thy speech before all things, for a man's ruin lies in his tongue." The wise men of the race early learned good sense.

**Toned Him Down.**  
"This photograph doesn't look a bit like me," said Snarley to the photographer.  
"I know it," said the photographer.  
"I was afraid to make it exactly like you for fear you wouldn't take it."

**Tested.**  
Corn—Are you sure you will be able to support me, dear?  
Merritt—Why, yes. It's cheaper to be married than engaged.—Exchange.

Hungarian peasants have a superstition that fire kindled by lightning can only be extinguished by milk.

## Saves Two From Death.

"Our little daughter had an almost fatal attack of the whooping cough and bronchitis," writes Mrs. W. K. Haviland, of Armonk, N. J., "but when all other remedies failed, we saved her life with Dr. King's New Discovery. Our niece, who had Consumption in an advanced stage, and also used this wonderful medicine and to-day she is perfectly well." Desperate throat and lung diseases yield to Dr. King's New Discovery as no other medicine on earth. Infallible for Coughs and Colds. 50c and \$1.00 bottles guaranteed by Nick Nolting & Co. Trial bottles free.

## Low Rates South and Southeast

On October 20th, the Louisville & Nashville R. R. will sell Round Trip Tickets from St. Louis, Evanson, Louisville and Cincinnati to the following points at the lowest rates ever named. Tickets will be good for returning for twenty-one (21) days from date of sale and stopovers will be permitted on going trip at points south of the Kentucky line at no extra charge.

**FROM ST. LOUIS TO**

New Orleans, \$12.00  
Mobile, \$12.00  
Birmingham, \$12.00

Atlanta, \$13.00  
Montgomery, \$13.00  
Pensacola, \$14.00

**FROM CHICAGO TO**

New Orleans, \$16.00  
Mobile, \$16.00  
Birmingham, \$15.00

Atlanta, \$15.00  
Montgomery, \$16.00  
Pensacola, \$18.00

**FROM LOUISVILLE TO**

New Orleans, \$14.00  
Mobile, \$14.00  
Birmingham, \$11.00

Atlanta, \$11.00  
Montgomery, \$14.00  
Pensacola, \$14.00

**FROM CINCINNATI TO**

New Orleans, \$14.00  
Mobile, \$12.00  
Birmingham, \$11.00

Atlanta, \$11.00  
Montgomery, \$11.00  
Pensacola, \$14.00

**FROM EVANSVILLE TO**

New Orleans, \$12.00  
Mobile, \$12.00  
Birmingham, \$11.00

Atlanta, \$11.00  
Montgomery, \$11.00  
Pensacola, \$14.00

**Rates to Intermediate Points to be the same**

Proportionately low rates to points west of New Orleans as far as Houston, To Jacksonville, Fla., and intermediate points, \$3.00 higher than rate to Atlanta.

Take advantage of these very low rates to make a trip through the South to investigate its wonderful resources and opportunities. Time tables, folders, maps and descriptive literature relative to lands, truck and stock farming along the line of the

**LOUISVILLE & NASHVILLE R. R.**

Will be sent upon application to  
C. L. STONE,  
General Passenger Agent,  
Louisville, Ky.

**Why Kinloch Paste is the Ideal House Paint**

The purpose of House Paint is to **Protect and Beautify.** "Lined oil is the life of paint" because it is the binder, the mastic, that holds the pigments (the dry part) to the surface; and only when the oil loses this binding quality through its disintegration by atmospheric influences should the loosened dry particles of pigment come off. The chief of the pigment is a decorative and also preservative in prolonging the life of the oil by protecting it from the elements.

**Absolute certainty of the purity of the lined oil** constitutes the chief economy in paint buying, for to exactly the extent that the binding quality of the oil is weakened by the use of adulterated or cheap "liners," the durability of the whole paint is diminished.

**You have this absolute certainty** of the quality of the oil in the Paint put on your house when you buy Kinloch Paste, because you buy the oil separately and give your paint this absolute certainty of durability by mixing this oil with the thick "Kinloch" paste in which, for your convenience and the certainty of proper proportions, all the pigments, tinting colors, "turps" and driers are ground together and sold you, ready for the admixture of the pure raw oil by yourself.

**These facts also make "Kinloch" the ideal paint;** but besides this guarantee of durability through your personal knowledge of the purity of the oil, is the fact that when you buy two gallons of the ordinary ready-mixed paint—the "ready for the brush" sort—you pay the ready-mixed paint price for the one gallon of oil therein, regardless of its purity, or 2 1/2 to 3 times more than for the fresh pure oil in your local dealer's barrel.

We invite correspondence from those who use or buy House Paint.

We sell through the dealer only; but he will get "Kinloch" for you if you show him this ad.

**There is no Substitute**

**KINLOCH PAINT COMPANY,**  
510 Pine Street, Saint Louis, Mo.

**MODERN ELOQUENCE**

Ex-Speaker Thomas B. Reed's Splendid Library of the Best After-Dinner Speeches, Classic and Popular Lectures, Famous Addresses, Reminiscence, Repartee, Anecdote, Illustration, and Story, in ten handsome volumes, illustrated by fine photographs and color plates.

**A FEW OF THE MANY CONTRIBUTORS:**

Theodore Roosevelt  
Charles Dudley Warner  
John M. Swain  
William E. Gladstone  
Andrew Lang  
Canon Farrer  
William Cullen Bryant  
Lyman Abbott  
Robert C. Ingersoll  
John B. Gough  
Charles A. Dana

Sir Henry Irving  
John Tyndall  
Charles Francis Adams  
Henry Ward Beecher  
Joseph H. Choate  
George William Curtis  
John L. Spalding  
Edward Eggleston  
Lord Beaconsfield  
John Billings  
William M. Evans  
John Hay

Champlin Clark  
Russell H. Conwell  
John M. Allen  
Chauncey M. Depew  
Wendell Phillips  
Henry W. Grady  
Jonathan J. Dolliver  
Robert J. Burdette  
Horace Porter  
Artemus Ward  
Newell Dwight Billis  
Grover Cleveland

Joseph Chamberlain  
Mark Twain  
John B. Gordon  
Oliver Wendell Holmes  
Wu Ting Fang  
Hamilton Wright Mable  
Joseph Jefferson  
Arthur J. Hallour  
John Scidain  
Henry M. Stanley  
Seth Low

**"Modern Eloquence" as a Guide to Success**

EVERY young man wants to succeed. How? Obviously the way to learn is to study the methods of men who have succeeded.

Guides to success are many. What do they say? Be honest. Tell the truth. Work hard. Save money. Do \$20 worth of work for wages of \$5. Such advice is good, no doubt, as far as it goes,—but is not something more needed? Did these methods alone make HILLIS, and BOK, and REED, and CARNEGIE, and CURTIS, successful?

Young men are not fools. They see that there is a secret of success, and that it is more than honesty and hard work, else every honest hard worker would be successful.

The secret lies in controlling the minds of men. How to make others believe you, trust you, and do what you wish,—this is what you must learn. To be sure, few will learn it but those who also work hard and tell the truth. These come first,—but they are not all.

As a guide to the highest success, "MODERN ELOQUENCE" has no rival. It is a splendid series of object-lessons by masters in the art of influencing men's minds. And the success aimed at is far more than mere money success. Fame, power, honor, the gratitude and love of generations to come,—these are the rewards which have spurred to such efforts the men whose words are gathered in these ten rich volumes.

In "MODERN ELOQUENCE" the men who have won success in every line speak for our instruction:—  
In **Law**, there are Evans and Phelps, both the Choates, Couder, and David