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MARKET QUOTATIONS

Turpentine Substitutes. The London Oil and Colourman's Journal says: We have recently examined a number of samples of turpentine substitutes, sold under the most varied names, some as merely substitutes, other under such names as "patent turpentine," etc. None of them were, we think, the subject of letters patent the word patent being used in its more unlimited meaning. But they all with one or two exceptions agreed in being mixtures of turpentine, sometimes American alone, sometimes Russian, sometimes the two blended, with light distillations of petroleum of various types. In all these cases there is no doubt that everyone understands that they are in reality dealing with a turpentine substitute. But the question arises whether it is justifiable or wise to use the name "turpentine" at all in regard to these samples. I think that it is clear that turpentine sold under that name pure and simple must be turpentine of some variety, whether it be American, French, or Russian, and that in that event it is not being so the provisions of the Merchandise Marks Act will apply, and the usual civil remedy on a breach of contract would always be applicable. Can these liabilities be shelved by the use of the word "patent"? I think not. The article is not usually a patented article, and is described as turpentine, with no additional description can relieve the necessity of its being turpentine. I think that if a case cropped up over the question it would certainly be held that the addition of the word "patent" in a contract, for example, would burden, and not relieve, the contract, and that pure turpentine would have to be delivered. We should be glad to know what views those interested in such articles hold on the matter. In addition to those samples we have recently handled several samples shipped as pure turpentine which were clearly mixtures of turpentine and petroleum fractions.

Wives of Operators. (Naval Stores Review.) Mr. Lesesne, a well known naval stores operator of Troy, Ala., was the city this week. Mr. Lesesne has been one of the sufferers from the beautiful process of stealing hands from one another that some operators unfortunately seem to consider fair play and an evidence of good fellowship to each other. Over in Alabama some of the operators, it appears, have fallen into the very bad habit of seducing laborers from other operators. As a result the entire labor system threatens to become disorganized. An operator of this class will go into the vicinity of a naval stores farm, circulate word that he wants hands and will pay good prices, and that he is willing to advance money to square up old accounts, and sometimes a trifle over for the negro. As a result the negroes steal quietly over to him, make their arrangements, get their money to square up with the old employer and leave the latter in the ditch for help. Sometimes, though, the negro concludes that while one white man is skinning another white man he will go to him one better and skin the two of them. Accordingly when he gets the money from the operator who is seducing him from his first love, instead of paying up the old accounts the darky makes tracks and leaves.

Turpentine Stills. McMillan Bros. Co. Manufacturers. Coppersmiths and General Metal Workers. MOBILE, ALABAMA.

Pensacola Oyster Depot. F. SIGARI, PROPRIETOR. Oysters—Wholesale and retail. The finest Escambia Oysters and Ferdido Bay Flants at Pensacola Oyster Depot, East Romana street, opposite Telephone Exchange. Phone 152. Orders delivered free in any part of city.

Pabst Blue Ribbon Bottle Beer has no equal. Sold everywhere. S. A. Friedman, Wholesale Distributer, Leader in Imported Wines and Liquors. PHONE 176. No. 331 SOUTH PALAFOX ST. PENSACOLA, FLA.

PITCH PINE MARKET CONDITIONS ON GULF COAST

WEEKLY REVIEW OF SITUATION BY THE GULF COAST RECORD—GOOD PRICES PREVAIL AND BIG DEMAND CONTINUES.

The Gulf Coast Record, published at Mobile, contains the following review for the week ending January 21: Freight Market Conditions. Timber.—Tonnage is in limited demand, but rates are firm on the basis of 80 at 82-6, one or two ports of discharge. The fixtures are: Str Rosa Lea, 1817, Gulf to Holland and e. c. U. K. 82-6, Feb.-March; str Sahre, 2665, Gulf to Greenock, 85, Feb.; str Arronmoor, 1721, Gulf to London, 90, Feb.

River Plate.—For tonnage the demand is better, several fixtures have been made with secrecy in each case as to terms made. The fixtures are: Str Kloria, 1292, Gulf to River Plate, p. t., Feb.; Londesburgh, 1965, Gulfport to Buenos Ayers, p. t.; str Leander, (new) —, tons, Gulfport to Montevideo, at or about 95, Feb.; str Oceanic, 1400, Gulf to Rosario, p. t., Jan.; bk Christiana, 919, Gulfport to Buenos Ayers, p. t.; bk Pehr Ugland, 1230, same; ship Estrella, 1882, same; ship Errol, 1864, Pensacola to Rio, p. t., bk Vesta Moland, 1150, Pascagoula to Rosario, \$10.20; bk Alexander Lawrence, 1131, Gulf to Rosario, \$10.50; bk Oaklands, 894, Pensacola to Buenos Ayers, \$9.50, option Rosario, \$10.50.

Mexico.—Business is quite active, but the regular lines are carrying the bulk of the material. The fixtures are: Sch Starke, 199, Moss Point to Vera Cruz, \$7.00, (W. Denny & Co.); There is about 10,000,000 ft lumber and ties booked at the mills at Texas ports. West Indies.—Rates are weak, with an abundance of tonnage offering, \$4.50 has been accepted to north side. This plethora of tonnage is due to the enormous interior demand which is drawing lumber from the ports. Certain large manufacturers who are also shippers, had from 5 to 12 schooners fixed, which they are endeavoring to re-charter, even if at a loss. Should these shippers lose \$1 on the freight, they would, as manufacturers, make \$2 by sending the output interior. The above is the only plausible reason to be given for the wretched condition of Cuban freights. Cuba will take more lumber this year than ever before, but she will pay more for it. The fixtures are: Sch Bessie Parker, 277, Jacksonville to Fort de France, \$5.87 1/2; sch Alice J. Crabtree, 325, Mobile to Cardenas, \$5.25; sch Olive, 127, Mobile to Puerto Padre, \$6.75.

Pitch Pine Market Conditions. Sawm Timber.—The market retains its buoyancy and high values have not stimulated the cut. Indeed, some of the big mills, cutting sawn to a large extent, are inclined to discontinue cutting sawn altogether, if the interior demand continues and all indications are that this demand will not only continue but that it will rapidly increase. The numerous logs coming down are going into lumber and yet the demand is unsatisfied. The foreign markets are improving but a further improvement is necessary to divert the cut of the pitch pine mills to the Gulf. Several contracts are pending at 18c, but many manufacturers are reluctant to contract. This evidence no advance abroad and it is perceptible, however slow it may be. The outward movement is small, and shippers are inclined to hold off until late spring as it is impossible to figure out a profit on present offers. The Gulf mills are finding ready sale for all products of the pine log and prices offered are such that even 18c is no inducement to cut sawn timber. The arrivals at Mobile were 1,800 pc and the city mills made 2,500 pc. No sales were reported as the arrivals were on contract. This applies also to the cut of the city mills. Several contracts of 10,000 pc and over, are pending. Manufacturers control the situation, but the future of the market depends entirely upon the cut. Present indications are that there will be no increase. Stocks remain as last reported. Logs.—The rivers and streams will be cleaned up by the recent freshets. Loggers are working day and night getting out the logs and the Gulf mills will have a steady supply for some time. The Pearl River mills will receive a full supply, while 200,000 will arrive at Pascagoula. The mills are jubilant at the prospect of a full run just now on the eve of a revival in business. It is to be noted that the large number of arrivals has had no effect whatever upon the market, and values are as high today as during the famine. Even the mills who own land are buying freely thus saving their own timber standing for the not very distant day when yellow pine is to be a scarce commodity. Mobile will receive about 20,000 on this rise. During the week, 2,000 came in to Mobile on the market and 2,000 arrived to the mills. Hewn.—Stocks on the Gulf are increasing at some points, but the demand continues urgent. Shippers are buying every available foot. Some fine stock is being accumulated at Gulfport, Miss., where the Yellow Pine Export Co., has 1,500 pc. The arrivals at Mobile were 100 pc, 90 cut ft av, which sold at 18c. The market is firm and desirable stock is difficult to secure. Prime.—Demand is improving and shippers are contracting heavily, whenever possible. Some of the mills are declining \$2.50 on contract while others are holding at \$25. The cut continues small. Heartface Flooring.—Shippers are contracting wherever possible and there is very little stock to be had. The demand for 1x6 is good at \$20 to \$21. River Plate.—Demand is good and buyers indicate an advance for reasonably quick delivery. The mills have all of this business that they can handle and, with the present brick demand from all directions \$13 for River Plate schedules is not at all improbable. This, however, rests with the shippers. The whole of Latin America is enjoying a period of prosperity never before experienced. Labor troubles in the River Plate Country are not yet settled and this fact causes a feeling of uncertainty among buyers. Indications are that these troubles will soon end. Railroad work of all kinds will be heavy this year. The mills on the Gulf are running regularly and while the cut will increase the excess will be turned to other directions unless River Plate values advance promptly. Cross-Ties.—Demand from all directions is brisk. Values have advanced \$2 a thousand above those obtaining 60 days ago. Large inquiries are coming from the East. One came in during the week for 3,500,000 ft, New York delivery. The inquiry recently sent out from Europe for 10,000,000 ft has not yet been placed. Foreign buyers have not yet grasped the fact of the sharp advance on the Gulf. Foreign.—Smith & Tyrer's circular for December says: "The past year is not a pleasant retrospect to most of the operators, in wood goods, on both sides of the Atlantic, but it has passed over without any serious disaster and has proved better than was at one time expected. The outlook for the coming year is brightening and it is to be hoped that the favorable indications will develop advantageously. Pitch pine is much firmer and will probably improve much more in value." Stocks of sawn timber at Liverpool, Birkenhead and Garston for last month were 732,000 cu ft; same month 1903, 861,000 cu ft; 1902, 855,000 cu ft; Hewn, 1904, 1,611,000 cu ft; 1903, 1,083,000 cu ft; 1902, 204,000 cu ft. Lumber, 1904, 322,000 cu ft; 1903, 216,000 cu ft; 1902, 397,000 cu ft. The improved conditions abroad are now reflected on the Gulf. Cuba.—Values are stiffening. There exists a decided scarcity of 12 inch boards on the Gulf. We are informed that certain shippers are forced to pay \$15 for lots of 12 inch stock to fill out cargoes. Cuba is prospering and more lumber will be imported this year than ever before. Cuban exports are increasing, the sugar crop having increased in value from \$19,000,000 in 1899 to \$42,000,000 in 1903. Cuban prosperity will be reflected on the Gulf, principally in lumber and machinery. Pascagoula, Miss.—All of the streams in this section are rising and the mills are resuming operations. In addition to the old plants, the new mills of J. T. White & Co., and of the Dantzier Lumber Co., will start on Monday. The Dantzier Lumber Co. has about 8,000,000 ft of South American loading, and the orders of this concern amount in the aggregate to 15,000,000. The No. bk Vestre Moland, 1150 tons, will load a cargo of 850,000 ft for Buenos Ayers, at Denny & Co.'s O'Leary mill at Moss Point. This is the largest sailing vessel that has yet ascended the Pascagoula River. The Moss Point mills will receive 20,000 logs on the present rise. All of the mills will run full capacity and the shipments will from this time on, show a healthy increase. The Pascagoula Commercial Club has issued a statement of the commerce of the port for the year ending December 31. This statement shows large shipments of wood goods. The total tonnage cleared was 233,385 ft; foreign shipments were 149,408,885 ft; domestic, 81,938,886 ft, making a total of 231,217,772 ft, which is an excellent showing. Interior.—The momentous question just now is whether or not the enormous demand will continue. All indications are that it will, unless production should be increased by the building of mills and by night running. An immense amount of business is now held back by buyers who are unable to meet present values. The various roads are placing from 7,000 to 10,000 cars a week. Consumption in the South is enormous. The demand was never so great. As an illustration—Cama & Hinton, Lumberton,

Our Prices are Uniformly Favorable To Men who want to dress well for the least amount of money. Our method of cash buying and selling makes it possible for your dollars to stretch out over a wider list of wearables. SHIRTS, 75c and \$1.00. HATS, \$1.50 to \$3.50. REGENT SHOES, \$3.50. H. O. ANSON CASH CLOTHIER, Phone 297, 341 South Palafox Street

SHIPPING NEWS

ARRIVED. Diana, Span ss, Irnsta, 2299, Port Ingila to S. P. Shoter Co. Barten, Ger bk, Kamp, 1035, Santos to H. Baars & Co. Dulcie, Br ss, Harrison, 1295, Villa Rent to J. A. Merritt & Co. SAILED. Gracia, Span ss, for Liverpool. VESSELS IN PORT. Steamships. August Belmont, Br ss, Barnes, 2667, Tampico to Gulf Transit Co. Beta, Ger ss, Berg, 1018, Las Palmas to Southern States Lumber Co. Ernesto, Span ss, Ormachea, 1690, Liverpool to Gulf Transit Co. Freshfield, Br ss, Lawrence, 1750, Mobile to F. O. Howe. Holsinger, Swed ss, Shell, 1619, Huelva to order. Manchester Shipper, Br ss, Hawthorth, 2542, Hamburg to order. Maria, Aust ss, Gerolich, 1937, New Orleans to Gulf Transit Co. Mars, Ger ss, Niemann, 1294, Las Palmas to Wm. S. Keyser & Co. Middleham Castle, Br ss, Walters, 1923, Galveston to Gulf Transit Co. Pagarari, Span ss, Blacco, 2021, Dakar to Wm. S. Keyser & Co. Petunia, Br ss, 1093, Frankland, Wilmington to Baars & Co. Planet Mars, Br ss, Price, 2832, Genoa to Gulf Transit Co. Sandens, Nor ss, Clark, 2450, Hamburg to order.

Ships. Avon, Ital ship, Avegno, 1601, Cardiff to Rosasco Bros. Harvest Queen, Br ship, Forsyth, 1894, Kingston to order. Sylfd, Russ ship, 1467, Nylund, Liverpool to order. Trieste, Ital ship, Chiozza, 1711, Bristol to Rosasco Bros. Vanloo, Ital ship, Costa, 1664, Liverpool to H. Baars & Co. Barks. Australia, Nor bk, Pedersen, 1249, Fort Arthur to order. Baden, Ger bk, Ruskamp, Santos to Pensacola Lumber Co. Cordellera, Nor bk, Carlsson, 635, Swansea to order. Deveron, Nor bk, Jorgensen, 1149, Dublin to order. Gregori Padre, Ital bk, Rotari, 1281, Barbadoes to W. S. Keyser & Co. Hannah Blanchard, Rus bk, Holmberg, 858, London to Pensacola Lumber Co. Jolani, Swed bk, comit, 799, Greenock to order. La Argentina, Arg. bk, Mini, 1933, Loureco Marques to Southern States Lumber Co. Magna, Nor bk, Stoessen, 1051, Montevideo, to order. Ocean, Rus bk, Erikssen, 1239, Liverpool. Regna, Ital bk, Pasterrino, 600, Genoa to Rosasco Bros. Caesare, Ital bk, Raimeri, 951, Genoa to Pitch Pine Lumber Co. Trinita, Ital bk, Santogata, 1072, Havana to Fr. J. Schreyer. Scillini, Ital bk, Gallo, 1175, Genoa to master. Schooners. Finn, Nor sch, Lapricksen, 268, Cadiz to H. Baars & Co. Mabel Darling, Am sch, Saunders, 11, Key West to master. J. Edward Drake, Am sch, Holloway, 789, Galveston to Scarritt Moreno. Pendleton Brothers, Am sch, Hayes, 850, Charleston to order. T. W. Dunn, Am sch, Brown, 634, Havana to J. A. Merritt & Co. Robert A. Snyder, Am sch, Tinker, New York to U. S. engineering department. Sathrn, Rus sch, Laan, 198, Port Talbot to Pensacola Lumber Co.

GREEN & WATSON. SEMI-ANNUAL CLEARANCE SALE, JAN. 21 TO FEB. 1. ALL WINTER GOODS WILL BE SACRIFICED. Miss, had 500,000 ft lumber ready at New Orleans for export when an interior buyer came along and offered a price which induced the owners to divert the entire lot. The demand is also more varied than at any time in the history of the trade, and calls for the entire cut. Much interest is manifested in the approaching meeting of the Southern Lumber Mfrs. Association which will be held at New Orleans, Jan. 24-25. Among the Mills.—The mills on the Gulf are all running and the business offering far exceeds the cut. When accepting orders the mills have to take into consideration the approaching "rainy season." It is more than probable that the rains during February will prevent a full cut. Values in some lines are yet low, but there is a perceptible stiffening even in these, and if the cut be not increased a further stiffening is probable. The mills at Mobile are running but the output is not large and the bulk of the shipments are coming from the cut of town mills. The McClure Lumber Co., Wagar, Ala., is loading the sch. Edw. W. Murrlock, 1215, for Buenos Ayers, with 1,500,000 ft for W. S. Haskins & Sons, Boston. The bulk of the cut at Mobile at the moment, is sawn timber on contract. Total Exports—16,411,217 ft lumber, 4,179,298 ft sawn timber, 3078 cu ft hewn, 3,863,557 ft cross-ties, 15,000 ft piling, 28 bbls doors and sash. Same week last year—23,992,980 ft lumber, 7,038,925 ft sawn timber, 21,905 cu ft hewn, 5,311,958 ft cross-ties, 63 bbls doors and blinds, 1 mast, 20,000 lath. Exports From Darien, Ga. (No report received.) Same week last year—411,600 ft lumber. Exports From Brunswick, Ga. (For orders.)—Str Buckminster, 1,178,000 ft sawn timber, 14,123, New York—Sch Anna Pendleton, 474,000 ft lumber, \$9.170. Boston—Sch Stephen G. Loud, 411,000 ft lumber, \$8.220.

GREEN & WATSON. SEMI-ANNUAL CLEARANCE SALE, JAN. 21 TO FEB. 1. ALL WINTER GOODS WILL BE SACRIFICED. Monarch over pain. Burns, cuts, sprains, stings. Instant relief. Dr. Thomas' Electric Oil. At any drug store.

FIRE INSURANCE! Have you not bought quite a good deal of furniture and furnishings the past year? And is not the insurance you carry insufficient to cover the increase? Don't you think it would be well to GET FIRE INSURANCE TO-DAY! Real Estate Insurance Knowles Bros. Phone 22 Pensacola

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Three Car Loads Buckeye Buggies, Studebaker Buggies and Studebaker Wagons have just been received and can be seen at our warehouse, 15 E. Garden street. These wagons and buggies are the best made and are fully guaranteed.

Pensacola Buggy Works, 15 East Garden Street. Phone 57. JNO. McDAVID, W. K. HYER, JR., H. HYER, J. WHITING HYER, President. Vice-Prest. Secy. Treasurer.

McDAVID-HYER COMPANY, 7 SOUTH PALAFOX STREET. PHONE 700. PENSACOLA, FLA. Stocks, Bonds, Mortgages, Real and Personal Property. BONDS BOUGHT AND SOLD. WE ACT AS FINANCIAL AGENTS.

YOU CAN MAKE YOUR ROOM COMFORTABLE QUICKLY ...WITH A GAS HEATER... So Clean, So Quick, So Convenient. \$1.50 to \$10. PENSACOLA GAS CO. 27 East Garden Street. Phone 148.

CUT-RATE SALE! GEO. W. PRYOR & SONS 131-133 EAST GOVERNMENT STREET, continue their marvelous cut-rate cash sale on all kinds of Fancy and Staple GROCERIES. Granulated Sugar, per pound 5 1/2 cents Y. C. Sugar, per pound 5 1/2 cents Fancy Head Rice, per pound 5 cents Fancy Jap Rice, per pound 4 cents Leaf Lard, per pound 9 cents Compound Lard, per pound 7 cents 2-lb Can Tomatoes, per can 6 cents 3-lb Can Tomatoes, per can 8 cents Condensed Milk, per can 7 cents Fresh Eggs, per dozen 24 cents D. S. Meat, per pound 7 cents D. S. Bellies, per pound 8 1/2 cents Strictly Fine Hams, per pound 11 cents Irish Potatoes, per peck 20 cents Sweet Potatoes, per peck 25 cents Onions, per peck 25 cents Butter, Creamery, per pound 20 cents Butter, Tennessee, per pound 24 cents Coffee, Best Rio and Cordova, per pound 17 1/2 cents Coffee, "Pryor's Special," 1-lb cans, per pound 18 cents Oranges, by measure, per peck 50 cents Apples, per peck 25 cents Turkeys, per pound 17 1/2 cents Hens, Country, each 40 to 50 cents Extra-Large Tennessee Hens, each 60 to 65 cents Florida Syrup 37 1/2 cents Pure Pork Sausage 12 1/2 cents This is just a partial list of the many bargains we have to offer you. If you will ring phone 223, we will be only too glad to give you convincing evidence that we are the people to buy groceries from.

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