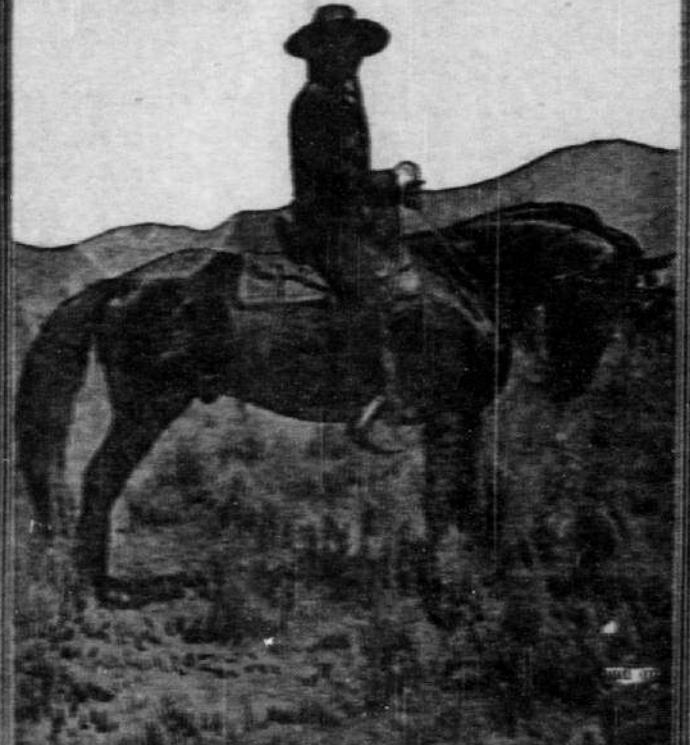


# NAVAJO INDIAN POLICE



A NAVAJO POLICEMAN

**I**F ONE drops in at the office of W. T. Shelton, agent of the Navajo Indians at Shiprock, N. M., at any time of the day or evening, the chances are he will find one or two Navajo Indian policemen on hand. They represent the "central detail" of the reservation police force. There are eight or ten others scattered among the hills and mesas and this little band has driven the outlaws and whisky sellers out of a territory of 4,000 square miles in extent.

The Navajo Indian police are hard riders, game fighters and above all things else, faithful to their agent whom they regard as a sort of walking edition of Uncle Sam himself. They care little about the magnificent salary of \$30 a month the government pays them for their services. It is far "Non-commissioned" (the tall captain), as they term Mr. Shelton, that they dare move dangers from the hill to the lot of the average city policeman, to say nothing of lawlessness to which the comparatively housed metropolitan officer is a total stranger.

There is a certain element of pride in wearing the government uniform also and in the authority it gives the wearer among his colleagues—to say nothing of the delights of a life in the saddle which appeal to any of these men of the desert.

It would seem impossible for less than a dozen men to keep order and enforce the laws in a range of territory as extensive as a New England state, but the police under Agent Shelton have done it for eight years. Only once was it necessary to call upon the soldiers for assistance and that was in subduing an Indian outlaw, By-a-Hill, who had gathered a number of supporters and was bent on leading a Robin Hood existence in the most inaccessible part of the reservation. When By-a-Hill was finally captured the Indian police were in the van and here the terms of the law which the outlaw and his relatives deserved at the representatives of law and order.

**Choosing Candidates for the Police.** In choosing candidates for the Indian police influential men among the Indians are picked. Following the example of those who selected frontier marshals from among the "gunmen" in early days, Mr. Shelton has in several instances picked as policemen Indians who have been known as "bad." Some of the most valuable members of the force have been engaged in ugly outbreaks in the past, but the agent has been justified in his choice, for the dunning of the official line has in every case served to eliminate the "frontiers" in the candidate's disposition.

One of the most notorious members of the force today was a leader in an outbreak in what is known as the "Four Corners Country," where the states of Colorado, Utah, Arizona and New Mexico meet. Some "frontiers" Indians got into difficulty with a trader, who quickly called a dozen or more Indians to his support. Some were exchanged and the outlaws were compelled to stand at bay in the hills, where it seemed probable that they would be massacred unless they surrendered. The trader volunteered to attempt to get through the encircling lines of Indians and said he would bring a white manhood on a narrow trail if he got through.

When the banditism flared up on the hill the Indians saw it and realized what it meant. Two of them struck the trail of the trader and started in hot pursuit. One of the Indians is now a policeman. He tells today how he pursued the trader with murder in his heart and felt strong enough to kill all the white men in the world. But the trader halted just after rounding the brow of the hill and when the Indians came upon him he had them covered with a rifle and ordered them to throw up their hands.

"When I looked into the barrel of that gun," said the policeman laughingly, "I didn't feel strong any more. I felt just as weak as a little child."

The Indians both threw down their guns at the trader's direction, and after he confiscated the weapons he rode on to the nearest fort and the orphans were released. Since that day old Ta-been has been "stamp" for the government, and most of the time has been a zealous and efficient member of the Navajo police force. Others on the force have "reformed" which they have stated by faithful service in behalf of the law.

The chief of the Navajo Indian police is Doctor John, one of the best and most influential men generally in the tribe. The Indian has a weakness for courtesy, and Doctor John

## Advertising Talks

### AFTER MANY YEARS

#### Never Can Tell When Advertising Brings Results.

The man is not a genius, far from it.

He is a successful merchant on Grand street. He pays his bills, and does the right thing in other than financial matters.

But he does not know much about advertising. He advertises in nearly all the cheap dairies that are presented to him. With this advertising is an expense, and not an investment.

If he should some day when he gets a little more money, ever go back to the oil, it is doubtful if he wouldn't risk it planting any seeds that would not come up the very next day and bring a large profit.

When a solicitor for the "Fair Stock" went to him to talk about the advantages to be derived from bringing several hundred thousand dollars to the city during fair week, he looked thoughtful for a moment and then said he would think it over.

Nothing would change that attitude. He wanted to think it over. The solicitor for the fair went away and returned the next day, hoping that the merchant's thoughts had been turned in the right direction.

"Nothing doing," said the merchant, when the hopeful solicitor showed his nose in the doorway. "I have been looking over my books, and I fail to see where the Fair does me any good. My sales are never larger that week than at any other time in the fall."

"Well," observed the solicitor, "you can't expect every man who brings money here during fair week to walk straight to your store with it and shove it under the door if you chance to be out. You've got to wait for some man who wants something in your line to get hold of this new money and bring it to you."

"Nothing doing," insisted the merchant.

Now, the solicitor was prepared to demonstrate—with a fountain pen and a pad of copy paper—that a certain per cent of all the actual currency handled in his city is every year invested in the sort of goods this merchant exposed for sale. Have you ever figured that out?"

But that merchant would not listen. He would not even give the solicitor a couple of hours in which to make himself understood on the law of averages. If the money that came to town in the pockets of Fair visitors during the Fair didn't reach him the first day the visitors struck the city, that settled it.

He was willing to admit that the Fair would be likely to bring a heap of money to the city, but he expressed the further conviction that if his fellow merchants got hold of it that that would be the end of it for him. He knew he had to pass the over cast receipts out to Tom, Dick, Harry and the great Louie only knows who else, but he seemed to think that his contemporaries kept theirs.

Well, while the merchant and the solicitor argued over the matter Uncle Jimmie came into the store and set down by the radiator near the desk. Uncle Jimmie is a famous character there. He sat listening to the war of words for a time, and then launched closer to the spectators.

"Nothing doing," he barked the merchant saying. "What I wouldn't get during the Fair I wouldn't get at all."

"That's funny, too," said Uncle Jimmie. "What's funny?" demanded the merchant.

Uncle Jimmie grunted at the Fair man. "Ever hear about Aunt Sarah's new silk dress?" he asked, pretending to ignore the merchant, but, all the same, watching him out of the corner of a shrewd eye. "It was funny about the new silk dress."

"Come on, Uncle Jimmie," the merchant said. "You've got a story sounded about your person somewhere. Out with it."

The merchant wasn't really anxious to hear the story just then, but he was curious to have the stream of eloquence pouring out of the solicitor stop off. Even the similes of a longish old man were preferable to the long-winded arguments of the Fair bookman.

"Aunt Sarah would go to the World's Fair," Uncle Jimmie began, "and the secret of it was that she had no one to go with her but me, her long-suffering brother. Somewhere, we always called Sarah 'Aunty.' I got into the notion by hearing others call her that, and just dropped into the habit, although I am her brother."

"So Sarah and me started off to the World's Fair. Sarah gave me the money she had saved up for the trip, and I put it with mine. Altogether, we had something over \$300 in cash, besides the return ticket, and felt like we could buy about everything there was in Chicago if we wanted to. I kept the money in an inside pocket of my vest, and kept the vest buttoned up mighty tight, at that."

"The reason Sarah did not want to carry it was that she had a brand new silk dress, made by Almina Tamburini, of the best silk to be bought at Simon's new store. She was proud as a peacock of that new silk dress. She used to keep looking behind her on the Fair grounds to see if her effect in magnificence was successful. She thought it was about the prettiest thing that ever took a year's savings up to get."

"You know how it was in Chicago—World's Fair year—not cold and damp—with a lot of hotels just knocked up out of pine boards and furnished with stuff from the installation stores. We got into one of those hotels down near the Fair grounds."

"Sarah's room was right next to

mine, and there was a woman over each door. We had been there a week, and was most ready for a square meal back on the old homestead when something happened. About 1 o'clock in the morning I heard Sarah a-pounding on the inside wall between the rooms of shouting like she was crossing the dark river or no boat in sight.

"I hit the floor mighty quick, thinking of all I had heard about thieves and muggings in Chicago, and pranced into Sarah's room. I finds Sarah a-pounding back on the side of her wombish and scratchy bed, and lifting up her voice like all go-hoing."

"Oh, Mary," she says to me, "The men来了. I failed up my new silk dress in a neat package and hung it on the wall there, and now it's gone. Some man reached right through the transom and took it. I saw his hand."

"There isn't no use tryin' to console a woman for a new silk dress when it's been stolen from her, so I didn't try. I just stood there and expressed my opinion of Chicago, from Kensington to High Ridge avenue."

"Now, Mary," says she to me, when I stopped on account of havin' nothing more to say that was original. "The never gonna' back without that new silk dress. I'd be the laughin' stock of everybody. You've got to take enough of our money and buy me a new silk dress. I'll save up eggs and butter money until I've paid you back."

"It might be a minute," said I. "For the quiet for a day or two an' inside the party what took the dress will bring it back. In the meantime, I advertise it in the newspapers."

"So I went back to my room to put on my new suit, and the west wind's under my pillow where I had put it. It was tucked away in a corner under the bed. When I looked in the inside pocket there wasn't any more money than a robin could carry in his left eye. And us with the hotel bill only half paid and the tickets back home gone. I could see the finish for the new silk dress."

"I ain't a-goin' to tell you what I said to Sarah for losin' of her dress, nor yet what she said to me for losin' of our money. She wouldn't go out of her room until I got money from home, and I was mighty hungry before I thought of plumbin' my new gold watch. But I put the advertisements in as soon as I could, and offered a reward for the return of the dress."

"So we went back home an' waited eighteen years for that new silk dress to be brought back. Every letter Sarah's got in all that time linked to her like it had a hilt about that dress in it, until she got it open."

"Don't be impatient," I used to say to her. "Give the advertisement a chance to percolate." So she waited, and I waited, and the other day it come."

"What's that?" demanded the merchant.

"What's that?" demanded the merchant. "You never got that silk dress back again, did you? Where was it all that time? Who stole it?"

"I won't tell," replied Uncle Jimmie. "A man who was breakin' the hotel reached through the wrong transom an' got it. It was three weeks before he found out his mistake, and then there was no trace of the occupant of that room. Well, sir, not long ago, he bought some red onions of a farmer, and the farmer's wife went to the general and brought out an old, old newspaper to wrap them up in. On the way home he noticed the paper was dated World's Fair year, and so he read it. Kind of to bring that time back to his mind, I guess. And there was the advertisement for Sarah's new black silk dress. After more than eighteen years that advertisement brought results! I heard you two talkin' about advertising, and I thought I'd tell you about Aunt Sarah's new silk dress."

"Is that right?" asked the merchant.

"Sure! The dress came back good as new. She'd never been taken out of the package, so it was wrapped some, but Sarah's worth it of it today. Made over?" Why, yes, a little, but it's a pretty good dress yet. Wasn't that funny? After eighteen years."

"And if you don't get returns the same day," laughed the agent, turning to the merchant, "you think you have been defrauded."

"It begins to look to me," said the merchant, "as if you brought Uncle Jimmie in here to tell that story! Anyways, I'll take that advertisement. If it doesn't bring results for eighteen years I may be dead, but my son will be right here in business, and he'll get the benefit of it."

You never can tell when a perfectly written advertisement will bring results. A mail order man told a friend, the other day, that it was the advertising he did last year that was selling goods for him now.—Alfred R. Tamm, in *The Michigan Teacher*.

Floating Camera.

A new phase of scientific management has been put into operation out on our progressive Pacific coast by the conversion of the good old ship *Glory of the Seas* into a floating cannery of salmon. There is the whale proceedings night on one floating spot—catching, cleaning, salting, canning, heating and then, when the hold is full of the salmon's pack of cans, a tow of the factory into port and the market.

Yours of the Deep Blue Sea.

One of the most unique battles ever witnessed between creatures of the sea occurred several years ago in the Pacific. Frank Bullen, a sailor, tells of seeing a duel between a whale and an octopus. The arms of the monster were entwined about the huge head of the whale. The octopus had eyes a foot in diameter, and a head large enough to contain 300 gallons. The whale was victorious.

Developing Norway's Resources.

Norway's government maintains a society engaged in the reclaiming of marshes and swamp lands and developing the manufacture and use of peat.

A Nightmare.

"Oh, baby, I had a dreadful dream last night."

"What did you dream about?"

"I dreamed that it all the world there were no shop windows."

Naughts and Crosses.

Naughts and crosses is a game a child, but in the days of old Greece it was a matter of concern and import. A naught between midnight and noon was a fortunate sign, but between noon and midnight was most unfortunate. To dream to your right was lucky, to your left unlucky.

Two or four crosses were lucky, one or three very unlucky. Over four did

# Things Queer and Curious

## Goats of the Pyramids



One of the things that amaze the visitor to Egypt is the pasturing of the natives. At the same time these brown boys are sometimes amazement, as when they leap about the pyramids like veritable goats.

### WATCH INSIDE OF A PEARL ICELANDERS WELL EDUCATED

Icelanders are now famous for their high standard of education. Every child of ten in this remote little land can read and write, neither object poverty nor ignorance wealth is seen, and crime is rare; and the latest step in the evolution of this remarkable people is the founding of a university at the capital.

### VALENTINE COLLECTIONS

A collection of 150,000 valentines made by an English stationer named King has been offered by him to the British museum. Some of the valentines are elaborate, comprising 30 parts, with prices at \$50 and higher. All these valentines were printed prior to the beginning of the present century.

### TUT SPEAKS FOUR TONGUES

Askey George Martin, four-year-old daughter of Mr. and Mrs. Johnson Martin of Brooklyn, can talk in four languages. Her parents are Armenians, her mother understanding Armenian, Turkish, Greek and English. The child has picked up a wonderful knowledge of all four, it is said.

### TALLEST MAN IN ENGLAND

Frederick Langdon, a bookseller at Mr. Bunn's home in Bexhill, is said to be the tallest man in England. He measured 7 feet, 2½ inches in his stocking feet, and is only twenty-one years old.

Twins figure very prominently at the wedding at an Anglican church in Cumberland, recently, of Robert Hind, a well-known local wrestler, and Miss Sarah Little, daughter of a tea master. Both the bride and groom were taken away by her twin brother and the bridegroom's twin brother said to be the best man.

### LONG DISTANCE TELEGRAPHY

With the completion of a new submarine cable between England and France, successful transmission of telephone messages has been established between England and France.

### PHOTOGRAPHERS AND KINGS

The late King Leopold of Belgium abhorred the photographer and all his works. When his majesty met a man with a camera he always did his best to avoid him, either turning away or pulling his hat over his eyes. Queen Alexandra is favorably disposed to the photographers, and so was King Edward, provided they did not cause him any inconvenience. The queen of Spain is also gracious to the man with the camera. On one occasion a photographer followed her persistently. She sent one of her attendants to inquire the reason. The man's answer was forcible: "I take photographs to gain my daily bread." The queen stopped, saying: "I did not know that," and allowed him to approach her.

### MATCHES MADE OF GRASS

With the growing scarcity of wood, matches manufacturers are looking for a substitute. A stem made of dried grass is being experimented with in Europe.

### FINDS STRANGE GEMS.

A magnificent ammonite, through the center of which extends a perfect sea mouse beautifully colored was found on the beach by J. P. Taylor, a California houseman, after the high tides had receded. He ventured out almost into the storm pitched breaking waves, and was rewarded with another remarkably white round ammonite in the exact center of which is a deep pool of water that moves as the gem is turned. Each of the stones is as large as a thumb.

### SNEEZING AS AN OMEN.

Sneezing nowadays generally indicates a cold, but in the days of old Greece it was a matter of concern and import. A sneeze between midnight and noon was a fortunate sign, but between noon and midnight was most unfortunate. To sneeze to your right was lucky, to your left unlucky. Two or four sneezes were lucky, one or three very unlucky. Over four did

### LIGHTS WITHIN 200 MILES OF THE EARTH

After sailing the oceans of the earth, during which period it has apparently kept the time for successive generations in one family, a vessel belonging to a Somalian man has just been repaired in Whitby, Eng., for the first time in its existence and

### ORIGIN OF HEAD HUNTING.

Head hunting, the greatest pastime of the Dyak, has its root in the worship and filled affliction. A Dyak would tell that "the daughter of their ancestor, who resides in heaven, the evening star, returned to earth until her husband brought her back worthy of herself."