

HOW SEATTLE STEAMSHIP LINES HAVE MADE A PATH TO THE NORTH

THE Seattle-Alaskan trade has come to take a larger fleet of American steam vessels than all of the other Pacific deep water and coasting trade together. In exchange for gold, Alaska is taking enormous quantities of provisions, merchandise, mining equipment, etc. The rush of population to Alaska during the 1901 season promises to tax the carrying facilities of the transportation companies...

small guarantees of comfort and safety to passengers. The companies deservng of patronage are, therefore, deserving of some special mention.

Washington & Alaska Steamship Co

The fast and palatial steamers of the Washington & Alaska Steamship Company, the S. S. City of Seattle and S. S. Victoria, shown herewith, are the well known and popular that they need no comment. They have revolutionized travel between Puget...



STEAMER CITY OF SEATTLE

Sound and Southeastern Alaskan ports. Following their lead other steamship companies are finding that the cumbersome, unwieldy craft, slow of speed and unsuited for the growing trade must go, and are endeavoring to give to the traveling public vessels of the same type.

The CITY OF SEATTLE and VICTORIAN—the greyhounds of the north—turn the water at the rate of 16 and 17 knots an hour, making but few stops, landing passengers at Skagway from Seattle and vice versa in about three days, calling at Juneau and Ketchikan. They sail from Seattle alternately every five days, affording the finest accommodations for passengers and the fastest transit for express and perishable freight.

The CITY OF SEATTLE comfortably accommodates 300 passengers, and the VICTORIAN 300. During the past three and a half years the CITY OF SEATTLE has carried to and from Alaska more passengers than any four steamers of other transportation companies. This has been due to the elegant appointments afforded, the high speed, and the facilities for carrying mail. The VICTORIAN, introduced to the run this year, is already bidding fair to prove equally popular.

In addition to these fast vessels, the Washington & Alaska S. S. Co. operates a line of the highest type of large steamers, entering to the large and growing fishing and mining industries of the interior. The vessels are the highest type of steamships, built above the smelter, with the deep waters of the lake immediately below giving access to the deepest draught vessels, and furnishing a dumping ground for the slag and other waste. The company is heartily supported by every mine owner within a radius of 100 miles, and is constantly gaining business outside of this area.

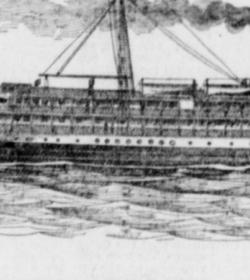


STEAMSHIP VICTORIAN.

The Washington & Alaska Steamship Company is represented by Dodwell & Co., Ltd., general agents, Seattle, Tacoma, Port Townsend, Wash.; Portland, Or.; Victoria and Vancouver, B. C. Mr. E. Valen-

business purposes is not surpassed anywhere in the state of Washington. The Ballard 4-acre tract for instance, will undoubtedly in the future be one of the busiest places in the Pacific Northwest for location on the tide lands. It affords an unequalled site for mills and docks, ready a tannery and barrel factory have arranged to build here. A hotel and a pavilion 100 feet square are now being erected near the beach and will be open for the coming summer season. The beach is already one of the most attractive fishing spots on Puget Sound, for its opportunities for sea bathing, fishing, sailing and duck shooting are unequalled anywhere.

The Ballard Street Car Co. will be the name of a line now being projected by the company to connect with the West street line of the Union Trunk Company to Seattle.



PACIFIC COAST STEAMSHIP CO'S NEW STEAMSHIP SPOKANE.

J. B. Lucas & Co

The city of Ballard, Seattle's near neighbor to the north, owes in very great measure its rapid growth, business development and outside prestige to the real estate house of J. B. Lucas & Co. This firm has had the handling of the most desirable tracts in and about Ballard. Among the special additions which the firm has brought on the market must be mentioned especially the Scheurman's Garden ten-acre tract, Ballard's addition to Gilman, Salmon Bay Park Addition to Ballard, Great Northern addition to Ballard, the Ballard 4-acre tract, and Hoyt's Garden Acre Tracts. The location and general attractiveness of these properties for residence and

and will make a 4 1/2-mile loop around Ballard. The Hoyt Garden Acre Tract, for instance, where home sites are located, has one of the finest views in the Puget Sound country. It is adjacent to Main street, which is a fine avenue 60 feet wide, connecting with Salmon Bay and Seattle. Scheurman's Garden Acre Tract of 15 acres is also an especially beautiful property for residence purposes. Mr. J. B. Lucas, of the firm, is one of the old-timers of the Puget Sound country, and may literally be said to know the whole country like a book. He is a justice of the peace in Ballard. Mr. Sigmund, his partner, is a native of Germany, and has been on the coast since 1888. Both men are extremely well known throughout Washington. This firm has made many important investments for prominent interests in the West.

The Rainier Produce Co is one of the largest and oldest of the commission houses in Seattle, and was among the first to realize the importance and extent of the Alaska market. The company has built up a good business, not so much by extensive

Seattle Produce Exchange

Seattle is rapidly becoming one of the greatest markets in the United States for produce. The growth of the industry and of farming in the Puget Sound country and in Eastern Washington, the rapid development of trade relations with the Orient, and lastly, but especially important, the opening up of the great region of Alaska to a population that must be provisioned from Seattle, all contribute toward making this city one of the leading food centers of the world.

The Chelan Transportation & Smelting Co.

One of the companies which is doing a great and valuable work for the State of Washington in the development of its natural resources, and incidentally a profitable work for its shareholders, including some of the most prominent men in Seattle, is the Chelan Transportation and Smelting Company, which is now competing for large modern smelting plant on Lake Chelan. It possesses every advantage for the treatment of ores at low cost, including cheap water power and an over abundance of fluxing. The general agents for the company are J. W. Godwin & Co., who are the general agents for the company in the Puget Sound and Willamette Valley districts, with offices at 106-7-8 Washington building, have won a well deserved personal popularity by their fair and painstaking treatment of the community.

Of the amount necessary to pay for the finished smelter together with the railroad also being constructed along Railroad Creek to the famous Holden mine 12 miles away 25,000 shares have already been subscribed. With this railroad there will be uninterrupted connection with the trunk line which forms outlets for this enormous mineral territory in Eastern Washington. The company now has treatment contracts for over 200 tons of ore per day from outside mine owners for a term of years. It has also closed contracts for the treatment of 120,000 tons of ore by rail 12 miles for a period of 25 years at \$1 per ton. The treatment of the ore at \$1 per ton. The treatment of the ore at \$1 per ton.

In giving mention to the most representative firms on the Seattle Produce Exchange it seems most appropriate to begin with the firm of J. W. Godwin & Co. It is due especially to Mr. Godwin's strong personal efforts that the Produce Exchange, of which he is the first president, was so successfully established and has such good promise. In some lines notably fruit, produce and nuts, the firm does a business surpassed by very few firms in the city.

Another produce exchange firm which is giving special attention to Alaska orders and is rapidly increasing its business in that region is that of Geo. F. Kienstra, 508 West-avenue. The firm is the manufacturer of Clover Leaf butter, and does a big jobbing business in butter, eggs and other produce. Mr. Kienstra enjoys an unusual reputation for the progressiveness and enterprise with which he conducts his business, and the satisfaction he gives his customers.

One of the firms of the Produce Exchange, which is equally quick to make a specialty of the Alaska trade and to thoroughly push it, is that of J. M. Hixon & Co., 821-822 West street. The company now ships each season an enormous quantity of produce to Alaska, including, especially green and dried fruit, oranges, peaches, beans, honey, raisins, nuts, potatoes, onions, etc. Walter Bowen is manager of the company.

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SOLID INDUSTRIES THAT HAVE WON SEATTLE FAME

INEXHAUSTIBLE supplies of timber, vast deposits of coal, iron, copper, lead, gold and silver, cheap natural water power, agricultural lands of remarkable fertility, extensive fisheries, nearness to Alaska with vast mineral riches, the shortest communication between the American continent and the Orient, trunk line connection with the Eastern United States, and in the future short and cheap communication by the Nicaragua canal, with all the states and nations washed by the Atlantic ocean and tributary gulfs and seas—these are the potential resources which promise to make of the Puget sound country the greatest industrial empire ever known.

Immense Timber Wealth.

It is beyond the limit of human descriptive powers to do justice to the timber wealth of the North Pacific slope. The greatest part of this vast area is covered with virgin forests of fir and cedar. For the trade of lumber into which wood and the products of wood enter, and for all manufactures into which wood and the products of wood enter, the Pacific coast possesses resources incalculably greater than any other portion of the globe. As regards the products of the mine, this territory already produces a large part of the world's annual supply of gold, silver, copper and lead. It is besides richly fitted in iron, coal and petroleum, of which its stores are hardly

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MILLIONS IN DUST COME TO SEATTLE ASSAY OFFICE

THE discovery of gold in Alaska necessitated the establishment of a government assay office at Seattle, the port at which the yellow metal would most naturally come in from Alaska. From July 15, 1898, to December 31, 1907, there were 15,460 deposits made at this assay office of gold dust, nuggets, ore, etc., the coinage value of which reached the great total of \$49,633,878. The importance of this office is steadily increasing with the development of Alaska. In fact, the history of the phenomenal gains in the Alaskan gold output is best epitomized in the records of the assay office. The institution was opened July 15, 1898. By the end of that year there had been assayed 29,028 ounces of gold and \$2,587,000 of silver, having a total coinage value of \$5,678,210. In 1899 there were assayed 666,575 ounces of gold and 129,477 ounces of silver, having a coinage value of \$12,971,970. In 1900 1,168,205 ounces of gold and 251,981 ounces of silver were assayed, the total coinage value being \$22,028,775.

It is estimated by F. A. Wing, assayer in charge, that the year 1907 will show gains in gold and silver assayed at about the same progressive ratio that 1906 showed over 1899, and that the total value of the gold and silver will be upwards of \$9,999,990 and possibly as great as the whole period covered by the reports he is receiving of new discoveries in practically every part of Alaska which prospectors have yet visited. From Cape Nome about \$4,300,000 worth of gold has been received, but this year, with the litigation settled and the supply of water increased, which seriously retarded development in practically every part of the district, the Copper River region, the district of the Klondike, Kook, Porcupine, Manook and Tanana rivers, where rich strikes were made at the close of last year's season, there will undoubtedly be vast wealth taken this year. Mr. Wing meets individually hundreds of prospectors returning with gold. Consequently he has become one of the best posted authorities in Seattle on the nature and extent of the vast mineral fields of Alaska. He is ardently optimistic on the future of the country, which he believes, contains a mineral wealth that is almost fabulous.

Last year the monthly average of deposits at the assay office was \$92. The monthly average of coinage value was \$1,838,564, which was an average of over \$306 on each deposit. The assay office in exchange for these deposits, the value of which has been ascertained gives drafts payable at the sub-treasuries at Chicago, New York or San Francisco, also on several Seattle government depository banks. The sub-treasury checks are cashable at any Seattle bank.

Of the gold received at the Seattle assay office by the United States government, one-third in 1907 was bought from the Canadian Bank of Commerce, and in 1900 one-quarter from the same bank. When a deposit is received at the assay office it is numbered, receipt is given for it, and pending the assay, the dust is carefully kept separate from other deposits from the same source. The gold consists of roasting in small cups, made of iron, which are then boiled in nitric acid, and the silver separated from the gold. This is a small part of the assay process. The assay office is best epitomized in the records of the assay office. The institution was opened July 15, 1898. By the end of that year there had been assayed 29,028 ounces of gold and \$2,587,000 of silver, having a total coinage value of \$5,678,210. In 1899 there were assayed 666,575 ounces of gold and 129,477 ounces of silver, having a coinage value of \$12,971,970. In 1900 1,168,205 ounces of gold and 251,981 ounces of silver were assayed, the total coinage value being \$22,028,775.

Departmental guards are within the institution every day, night and during the execution of duty by assay men, a special detail of police, in addition, is always at hand, thereby affording extra protection against robbery or surreptitious appearance of gold dust or bullion.

Four days after the opening of the Seattle office, the reports of the field work of the Klondike had again been confirmed. On the morning of July 10, 1898, the Klondike steamed to Seattle harbor, direct from the mouth of the Yukon river, with several hundred Klondikers and a million or more of treasure. The present of depositors could be seen making their way to the government's purchasing institution, and a big truck load of boxes of gold dust hauled by four horses soon put an appearance at the assay office. Excitement ran very high, and the assay office became the cynosure of every eye. It was indeed a busy day in the institution's history, taking its capacity to the utmost. It was nearly a week, however, before the gold dust arriving on this steamer found its way to the assay office. After this, gold kept arriving on steamer and by November 1 receipts of the institution reached more than what was then considered the enormous figure of \$5,000,000.

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