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NEXT TO GODLINESS

"Why did you hire that offensive little cad, Jones, and let Stafford go?" asked a department manager of an employer in a great metropolitan business establishment. "Stafford is doubly Jones' equal in ability."

"Because," said the employer, and there was a world of wisdom in his words, "Jones LOOKS the gentleman, even though he isn't. Stafford looks the TRAMP."

It was only a little lesson in cleanliness. Jones had a brain like a mess of scrambled eggs. Jones was weak, vacillating, unstable.

Stafford was clever, able, strong as an executive and keen of mentality.

But Stafford had shoe-edged fingernails. Jones' were carefully manicured.

Stafford wore his hair like a maddened hedgehog. Jones' locks were barbered and always in part.

Stafford's teeth resembled gravestones in an old churchyard. Jones didn't rarely keep a toothbrush, he USED IT.

Stafford wore an extensive collection of table drippings on his vest. Jones used a napkin.

Stafford's neckwear was edged with black. Jones spent 21 cents a week for collar laundry.

The employer knew that CUSTOMERS are forced to ACCEPT FIRST IMPRESSIONS. The employer realized that the man with a front can ward his way where beggars may not even look.

The \$1 or more a week that Stafford might have expended on his personal appearance would have DOUBLED HIS VALUE in the eyes of the employer. But Stafford, in his egotism, told himself: "Abe Lincoln was a success, yet he didn't dress. Why should I?"

Perhaps Abe Lincoln did not dress, but he was CLEAN.

Clothes may not make the man, but they go a long way toward making the SUCCESSFUL MAN.

STAR DUST

BY JOSH

He (about 11:30 p. m.)—I do wish I had money to travel. She (stiffing a yawn)—May I not lend you your car fare?

A Word From Josh Wise.



It's us hard t' make an old dog forget old tricks as t' teach him new ones.

"They are talking of Longworth for senator," says a Chicago dispatch. Who are "they"? Oh, Mr. and Mrs. Longworth.



A Bass Violin.

Now that we learn the man

whom Jay Gould defeated for the tennis championship was a vegetarian we can't see anything so wonderful in his victory.

Something like \$28,000 was lost in a stage fire in Lower California the other day. And it wasn't stage money, either.

Among those entitled to a Carnegie medal for bravery, but not awarded one, were—

The Ohio Republicans who are supporting Foraker. The minister who married Corey and Mabelle Gilman. The man who suggested Cortez as a dark horse.

The man who "took 'em off" the first week in May.

"You were at Eszeman's country home last summer, weren't you?" "I spent a week there."

"What are the most attractive features of the place?" "The city improvements he has put in."

"How does Senator Dick stand?" is a question that interests everybody," says an eastern paper. Senator Dick doesn't stand, partner. He hasn't even "lighted."

Some government official has issued a bulletin saying 120,000,000 pounds of prunes were eaten in this country last year. Hold, possibly, but not eaten. Ask the landlady.

YOU DO NOT KNOW

what pure true quality is if you have not heard the Meyer-Toner Piano Co.

THE MEYER-TONER PIANO CO. 314 Union St.

THE DOVEYDOVES AND THEIR FIRST BORN

By F. W. Schaefer.



Mr. D.: Baby was lying in a very uncomfortable position. Mrs. D.: Oh, no; she always sleeps lying on her stomach. Mr. D.: What, on her stomach? You're joking. Mrs. D.: No, I am not joking. Some babies like to sleep that way. Our baby is one of them. Mr. D.: It's a wonder it don't kill them. Why, it's an impossible position for rest. Mrs. D.: Well, Baby sleeps very soundly. Mr. D.: Oh, very well. Just don't let the Humane society hear of it. Mrs. D.: With dignity; I am quite sure the Humane society would not interfere. Mr. D.: I guess you want to bring up Baby as a freak. Probably you look forward to the time when she will be billed as "Jessica Dovey-dove, the Vestro-Recurrent Child Prodigy. Admission 10 cents. If you want me to I'll write to the Jamestown exposition to reserve space. Mrs. D.: Now you are talking silly. Baby is a perfectly normal, healthy child, and if she sleeps on her stomach she comes by it naturally. Mr. D.: You don't mean to tell me it's natural for a human being to sleep like a sick kitten? Mrs. D.: I do. Mr. D.: Where did you ever hear of it before? Mrs. D.: That's the way you slept when a baby. Your mother told me so. This plainly put the next round of malted milk on Mr. Dovey-dove.

ABSENT-MINDED JONES



An Exhaustive Diagnosis. I was standing in front of a drug store window a few evenings ago, watching the antics of some sportive pups that were on tap in the window, when a portly Irish lass of about forty summers elbowed her way through the masses and gained a vantage point directly in front of the window. After watching the antics of the pups for awhile (or for some other reason) she turned to a bystander and remarked: "Now aint thim flat th' cute little dears? Shure they do be th' finestest Ankerriy pups of iver sot me eyes on!" "An' thar wool be so foine an' silky-loike thar yes, would be afther thim thar myther war a silk-worm!" An' thim pinkish blue eyes of theirs wot shine like a bubble on a bucket of amber fluid, are flat too bivenly for stinky-thin! An' thim portly little pearl-shell ears! Aint thim jist swate? Ah! At Last. I wanted to make sure of the weight of my new born child today, but could find no scales at the house. It happened that the wagon was in front of the house, and I borrowed their scales. The child weighs 42 pounds. Instead of 12 1-2.

WOMEN'S READY-TO-WEAR

Special Low Prices for Friday. Summer Wash Suits for Ladies. A MANUFACTURER'S SAMPLE LINE AT GREAT SPECIAL REDUCTIONS, AVERAGING ONE-THIRD LESS THAN REGULAR VALUE. Only one of each kind. Materials are Lawns, Organ-dies, Dimities, Batistes, Percales, Gingham, Chambrays, Linens, Checks, Piques and all kinds of Summer Materials. These are all well made, in the latest styles, and beautifully trimmed with lace and embroidery insertion and edging. NOTE SPECIAL REDUCTIONS— \$2.00 Wash Suits for \$1.33 \$2.50 Wash Suits for \$1.67 \$3.00 Wash Suits for \$1.98 \$3.50 Wash Suits for \$2.33 \$4.00 Wash Suits for \$2.66 \$5.00 Wash Suits for \$3.33 \$7.50 Wash Suits for \$4.98 \$9.00 Wash Suits for \$5.98 \$10.00 Wash Suits for \$6.66

\$2 and \$3 Street Hats 69c

Continuation of the big sale of Street Hats. Dozens of styles to choose from, and all this season's very best numbers. \$1.50, \$2.00 and \$3.00 values, on sale Friday at 69c.

39c and 50c Children's Caps 25c

Boys' and Girls' Duck Caps for Summer. All plain colors, including white. Also checks and plaids. Regular prices 39c and 50c. On sale Friday at 25c.

Kayser's Gloves

Only Place in Town That's Got Them. KAYSER GLOVES. Beautiful, heavy silk, double tipped fingers; best wearing silk gloves made; 16-button length; colors: brown, tan and black. \$2.00. LONG LISLE GLOVES. Fine Silk Finished Lisle Gloves, 16-button length; black and white, at \$1.00. BEST LISLE GLOVE IN TOWN. Smooth, even texture, very much in demand; black and white; 16-button length; priced at the pair \$1.19. DENT'S KID GLOVES. 16-button length, in popular shades of brown and tan; others get \$4.50; London's price, the pair \$3.50.

At the Notion Counter

- 200-yard Spool Best Basting Cotton 1c
10c Box Invisible Hair Pins 5c
Westenholm's I-X-L Gold Eye Needles, pkg 1c
Good, Strong Tracing Wheels, 10c value 6c
Finest Talcum Powder, per box 5c
25c Magic Hair Curlers 12c
10c Magic Hair Curlers 5c
Round Lead Pencils, 6 for 3c
Ironing Wax, per package 1c
Large 10c Size Safety Pin Books 6c
Fancy Placquet Pins, per set of 3 2c
12c Victor Skirt Yokes, all sizes 11c
10c Pocket Mirrors, either on stand or folding 5c
5c Embroidery Hoops 3c
Boys' Pants Bands, 10c value 5c
Oxford Silk Laces, don't pay more than 5c
"Simplex" White Tape, 12 widths on card, for trimming wash dresses; per card 17c
Silk Button Hole Guimp, 20c spool 11c
Best Silk Garter Webbing, 15c, 20c and 25c values, on sale Friday at, per yard 10c
White Extra Quality Shoe Laces, extra wide, pair 5c
Finest Quality Imitation Leather Shoe Lace; just the thing for heavy shoes, at, pair 3c

Summer Silks

Best Assortment in Town. Silk Department. \$1.25 Quality Jasper Silks, in novelty patterns of checks, plaids and stripes, in gray, brown, green, blue, pink and plum. The Jaspers are well known for wear; per yard 59c. 32-Inch Pongee Silks; none better to wash and wear; several patterns to choose from, and natural; per yard 48c. \$1.50 Quality Peau de Soie Black Silk, extra heavy, fine glossy finish; never cracks or breaks; per yard 98c. 58c Lining Silk, navy, green, red, tan, brown, light blue, pink, cream and black; per yard 39c. 85c Quality Messaline Silk; comes in all the staple shades; very soft and sheer; very special for Friday 49c.

Women's Underwear and Hose

Women's Jersey Ribbed; bodies of pure white cotton; nicely finished; each 15c. Dainty Vests at 50c. Forrest Mills celebrated make; ask for them; fine Swiss ribbed; softest finish lace; some have lace yoke, others silk braid trimmed; fit for a queen, and only 59c. Children's Jersey Ribbed Pants. Black only; just right for play; all sizes; 45c values; pair 33c. Silk Union Suits at \$1.98. Best of the Essex Mills make; every detail perfect; finest Swiss ribbed, lace trimmed; umbrella knee; yoke finished with silk tape; extra value at \$1.98. Union Suits at 98c. Come in pink, blue and black; neatly finished; have all sizes; in high neck, long sleeves, ankle length, and low neck, sleeveless, knee length; popular garments at a popular price 98c. Children's Pants and Vests at 15c. Pants have wide, lace trimmed or tight knee; vests are long or short sleeves or sleeveless; values up to 25c; go out Friday 15c.

Stockings for Summer

New arrivals—Women's White and Black Embroidered Hose, best 2-thread lisle, high spliced heel, Hermsdorf dye; pair 49c. Women's Gray Lisle Hose; come in assorted shades; perfect goods, these; pair 49c. Garter Top Gauze Lisle Hose, double foot; you can't find better at, pair 49c. Women's White Full Lace Lisle Hose; our best 25c seller; pair 19c. Children's White or Black Lace Lisle; lace clear to toe; regular 15c values; sizes 5 to 7 1/2; pair 12c. 8 to 9 1/2; pair 15c. Infants' Black or White Lace Hose; sizes 4, 4 1/2 and 5; regular 10c; special, pair 5c. Continued sale Farwell Sample Hose, 20c, 25c and 35c values, in 3 great lots, at, per pair 10c, 15c and 19c.

OLD COUNTRY LINEN. MAY MANTON PATTERNS. London's Home of the Universal Range 111 SECOND AVE. HAMILTON-BROWN SHOES.

How Should Man Propose?

WOMEN WRITERS DISCOVER DON'T MEAN OF POPPING ETERNAL QUESTION. By Dorothy Dale.



The out-of-town lover was punctilious. He stopped not with "I love you, Be mine," he explained, "but we have always lived well and do everything that other people do. Our cottage at Nantucket is a jolly little place and our shooting cabin up in Maine is a peach. But," with convincing persuasion, "you must come and see for yourself. Mother will write you at once, asking you to make us a long visit." All of which sounds like a frank and manly avowal of the exact condition in life which he could ask her to accept along with himself. Doesn't it? But it wasn't. Two fatal words made it the pompous, self-back-patting of a social parasite, not the open statement of a strong, trustworthy man. The wife should have been "I, the ours, my's. What does it matter to a girl that the family of the man she is promising to marry "can afford to do, everything that other people do?" Of what vital interest can it be to her that they own a tract of grand old ocean's inviting shore or a big game lodge in the wild haunts of the moose? A woman marries the man, not his family. She must depend on his income, not on a pooling of his family effects. But misreading as this banking on his family is, banking on his several-life-removed prospects is worse. Beware, also, how you listen to the man who proposes with one eye on a remote legacy. Oh, future prospects, how many hearts have not lost the throbs of ambition, how many lives have not fruitlessly withered in the name! "But isn't it awfully materialistic to expect a man to declare his financial standing along with his love," asks the soulful, sentimental sisterhood. Materialistic or not, it is an integral part of a self-respecting man's proposal of marriage. It's just this true coin ring that distinguishes a man in earnest and to be trusted from the slumpling, moonshiny, springtime ebullitions that are nothing more than the vernal sap-risings of youth, or from the verse-writing rhapsodies of poetic fancy. "Think you if Laura had been Petrarch's wife, He would have written sonnets to her all his life!" It doesn't matter a feather's weight whether a man pleads "Marry me" on bended knee or on note paper. Why a simple telegram like this, "Landed job. Want you quick. Just say when. Wire answer," will set the heart and courage of any well-balanced woman bounding, even if she knows "the job" means goodbye to plumes and chiffons, auto apins and theater parties. The man, not the manner, makes or mars a proposal.

Ab! At Last. I wanted to make sure of the weight of my new born child today, but could find no scales at the house. It happened that the wagon was in front of the house, and I borrowed their scales. The child weighs 42 pounds. Instead of 12 1-2.

THE QUAKER DRUG CO. 1013-1015 FIRST AVENUE GLOBE BLOCK BOTH PHONES 1240. THE QUAKER SELLS IT FOR LESS!

What's the Use

Of paying more when you can get it here for less? Take notice—then get busy.

Friday and Saturday Specials

- (On sale Friday morning at 7 o'clock—free delivery but no telephone orders.) CUTICURA SOAP—2 cakes for 25c LYON'S TOOTH POWDER—Per can 12c SATIN TOOTH POWDER—Per bottle 14c GRAVES' TOOTH POWDER—3 cans for 25c CREME DE CAMELIA—We don't recommend it, but here it is 29c LISTER'S TOOTH POWDER—Per bottle 25c LISTER'S SCALPINE—The finest scalp tonic and hair grower known to science; per bottle 85c DANDERINE—Cures Dandruff; put up in 3 sizes—50c and \$1.00. Our special prices. 22c, 43c and 83c HELLER'S ROACH POWDER AND BEDBUG DESTROYER will do the work. We are agents and carry all sizes in stock. PETERMAN'S ROACH DISCOVERY. Special, per can 17c PETERMAN'S DISCOVERY—For the destruction of bed-bugs and insect pests; special, per can 17c TRY OUR B. B. B.—BED BUG BANISHER. It is not to be confounded with cheap imitations put on the market under a similar name. Buy the genuine, with our name on each bottle. Special 25c WOODLARK'S LEMON SUGAR—Makes delightful and refreshing lemonade; try a can; only 25c MONARCH BATH SPRAYS—The only massage and spray combined. Fits any faucet. A cold rub down after a shower in the morning makes you feel right the balance of the day. WORTH \$2.00. SPECIAL \$1.19 VITAL VIM This is the tonic you need right now. It gives you fire and vim—puts some life into your rundown system. Vital Vim, or grains of life, can be had only at The Quaker. Try a bottle—NOW—for 50c