

Zowie! Looky Here!

Erickson issues letter putting the S. E. Co. stamp on Mayor Gill. Rips into his "low tax" plea. It's on page 6.

# The Seattle Star

# NIGHT EDITION

THE ONLY PAPER IN SEATTLE THAT DARES TO PRINT THE NEWS

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ONE CENT ON TRAINS AND NEWS STANDS

# SEATTLE BUSINESS MEN SANDBAGGED!

## Thousands of Tourists to Coast Are Sidetracked and Kept From Seattle by Tactics of O-W. and Allied Railroads! Hands of Chamber of Commerce Are Tied, and Commercial Club Slumbers! Business Men Must Act.

**T**HIS is a call to arms to every business man in Seattle.

It is a call to rally 'round the old standard of the Almighty Dollar!

This is the year of promise.

And you aren't in business, you know, for your health!

For years Seattle and the Northwest have been "looking out the window" while California cities—Los Angeles and San Diego—have been helping themselves to millions of dollars in real Uncle Sam's coin, half of which belonged to you!

**P**ERHAPS you didn't know it, but 90 per cent of tourist travel from the East goes to California, not because California's climate is better than Washington's, not because of finer scenery or better accommodations, BUT BECAUSE OF UNFAIR, DISCRIMINATORY RAILWAY PASSENGER RATES.

It costs the traveler \$21.75 more to go from Chicago to San Francisco via Seattle than it does to San Francisco via New Orleans, El Paso and Los Angeles! AND THE DISTANCE OVER THE SOUTHERN ROUTE IS GREATER BY 253 MILES.

In summer, when special tourist rates are in effect, the difference is \$17.50, the preferential favoring the Southern route!

That preferential means this:

*That unless the traveler has relatives living in the Northwest, or comes here on a matter of business, he will take the Southern route.*

*That Seattle hotel men are losing 90 per cent of their legitimate summer tourist business.*

*That Puget Sound steamer men are making just 10 per cent of what they should make in the summer from tourist patronage.*

*That real estate dealers, street railways, department stores—in fact every line of business and every individual business man in this section of the United States, is losing money every year.*

With the preferential wiped out, every man who caters to tourist business in Seattle could sit down and multiply his present summer profit by nine!

**WHAT'S the remedy?**

Here it is. Get it!

Chairman C. E. Reynolds, of the state public service commission, has figured it out. He has filed a complaint in the interest of the people of this state with the interstate commerce commission at Washington, asking that the preferential be eliminated.

The complaint is directed against the Southern Pacific, the Union Pacific and the Oregon-Washington Railroad and Navigation Co., allied lines.

**THESE ROADS, OWNED BY THE SAME INTERESTS, ARE RESPONSIBLE FOR THE PREFERENTIAL.**

HAVING cast his bread upon the waters, Reynolds began looking about for somebody to help him keep the sharks from eating it.

He went to the Chamber of Commerce. He asked Secretary Yandell if the chamber would line up with him in the fight.

HE SAYS YANDELL TOLD HIM



THE CHAMBER OF COMMERCE COULDN'T HELP, BECAUSE IT HAD ACCEPTED CONTRIBUTIONS FROM THESE RAILROADS.

"I was astounded," says Reynolds. "I told him it was the chamber's duty to look after the interests of the business men of Seattle, that it was really the chamber's duty to file the complaint with the interstate commerce commission."

The Star has asked Secretary Yandell about this. He denies the chamber took money from these railroads. He said the chamber is ready to work hand-in-hand with the public service commission in supplying the interstate commerce commission with evidence when the time comes.

REYNOLDS then went to the Commercial Club. He himself introduced a resolution, calling attention to this differential, and pledging the club's support, by every legitimate power possible, to wipe out the discrimination. The resolution was referred to a committee

of the club. The committee reported that the discrimination is unjust, and the club instructed the committee to register a kick with the interstate commerce commission. The committee forgot or neglected to kick and the club went to sleep. It had passed the resolution. Now it is resting on its oars.

Most club members had forgotten, if they ever knew, that the differential question had ever come up.

REYNOLDS' dander was up. After many advisors told him he was going up against a brick wall, he got the state public service commission itself to file complaint directly with the interstate commerce commission.

The complaint is on file. Of course it may be years before a decision is reached. There will be unending litigation.

And in the meantime—what?

"The fight can be won without the courts," says Reynolds, "if only the people of this state can be apprised of the facts. The fight can be won if the business men are told

how they are being discriminated against. It can be won by the moral support of the people."

AND SO REYNOLDS CAME TO THE STAR.

"I knew it would be no use to go to the other papers," he said.

Reynolds came to the right place.

THE STAR'S hands are not tied! THE STAR IS GOING DOWN THE LINE FOR SEATTLE AND THE STATE WITH A DETERMINATION TO SEE THE PREFERENTIAL KNOCKED OUT.

It means money to Seattle and Washington.

"It is the biggest thing in a financial way that could be put over for this city and the Northwest," says Reynolds. It is up to Seattle business men to get together behind The Star.

The interstate commerce commission probably will take the case in hand about the first of June.

Before that time it is your duty, Mr. Business Man, to yourself and your pocketbook, to create a sentiment in favor of an equal round-trip rate over all roads from Chicago, either way, to San Francisco.

TAKE the case of Bill Jones and John Smith, grocers. Just suppose the Schwabacher Co., wholesale grocers, should say to Jones:

"We don't like you. So it will cost you 5 cents a pound more for our coffee than we charge Smith."

How long do you suppose Jones would stand for that?

He'd beat it over to the National Grocery Co. or some other wholesale firm, wouldn't he?

**YET THE BUSINESS MEN OF SEATTLE, IN SPITE OF THE DISCRIMINATION AGAINST THEM, HAVE PATRONIZED THE O-W. LINE TO THE EXTENT OF MILLIONS OF DOLLARS EVERY YEAR.**

## ENGLAND AROUSED BY MEX MASSACRE

Inquires Regarding Washington's Attitude on Villa Outrages; White House Announces After Cabinet Meeting That It Stands Pat on "Watchful Waiting" Policy

WASHINGTON, Jan. 14.—The Wilson administration will "stand pat" on its "watchful waiting" policy in Mexico.

The White House made this known officially today, following a session between President Wilson and his cabinet, in which the massacre of 18 Americans at Santa Ysabel was discussed.

The announcement came in the face of England's intimation of her interest in recent outrages by reason of the slaying of a British subject in Chihuahua and damage to British interests elsewhere, and despite criticism in congress aimed at watchful waiting.

EL PASO, Jan. 14.—While regulars with bayonets fixed patrol, the Mexican district, the city, under martial law, today was quiet, following last night's rioting. The hospitals were filled with wounded Mexicans. There was fear of a fresh outbreak at any moment. Officials fear even martial law has not curbed the city's rage over

the bloody Monday massacre of Americans at Santa Ysabel. In order to quell it as far as possible, officials deported Mexicans by wholesale or jalled them on technical charges to escape the angry American cowboys, cattlemen and miners.

**Soldiers Clear Streets**

Only the appearance of the soldiers ready for action cleared the streets early today.

Their orders were to keep every one on the move.

Twenty thousand Mexicans covered indoors today in their quarter of the city while khaki-clad youths with loaded, bayoneted guns stood guard.

Stories were circulated that cowboys, miners and cattlemen would take affairs in their own hands, and dispatch a volunteer regiment into Mexico to avenge the Santa Ysabel massacre, unless the Washington government and Gen. Carranza immediately get vengeance.

Inflammatory cards were circulated.

"Remember the Alamo" was the favorite watchword.

A petition was circulated asking Col. Roosevelt to use his influence with congress to wipe out forever the "watchful waiting" policy of the administration and to substitute therefor a rule of iron in Mexico.

Trouble was started last night

(Continued on Page 5.)

**Weather Forecast**  
Tonight and Saturday unsettled weather; probably snow.

**HIGH AT SEATTLE**  
High 11.3 ft. Low 9.8 ft.  
11:30 a. m., 12.4 ft. 7:30 p. m., 2.5 ft.