

SUNDAY

**Puyallup Valley Ranchers Organized to Make Their Own Good Times--Land of Failures Now Flourishing Region**

Co-operative Selling and Buying Increased Land Values From \$100 to \$1,000 an Acre--Puyallup Berries Famous the Country Over--Growers Unable to Supply the Entire Demand--No Monopoly on Plan for Success.



Co-operative berry pickers in line to deliver their pick at the Puyallup gathering station.

By JACK JUNGMEYER  
(Staff Correspondent)

PUYALLUP, Wash., Jan. 29.—In my judgment CO-OPERATION more than any other factor will determine to what extent this country takes advantage of its present great opportunity for development, internally and abroad.

The man who makes this assertion, W. H. Paulhamus, is regarded as the greatest co-operation expert in the United States.

His remarkable success as organizer and manager of the famous Puyallup and Sumner Fruit Growers' association here would easily have hoisted him into the millionaire class had he not chosen to devote himself entirely to community benefits. To do this he has shunned aside fabulous salary offers.

"Why," he asks, "permit steel, railways and other big combines to monopolize co-operation? Why not carry out the same principles in agriculture, horticulture and other industries?"

"It is not so difficult as it may seem. Good followers are far more important, and perhaps more rare, than good leaders. The stockholders of big corporations have found that out."

**FOUND A GENIUS**  
The astonishing success of the Puyallup Fruit Growers' association, say its leading members, is due to the fact that in Paulhamus they found a managerial genius AND THEN THEY LET HIM ALONE.

What co-operation has done for the valley is indicated by the rise in land values. Farms which were worth \$100 an acre when the association began 10 years ago cannot now be bought for \$1,000 an acre. And this had been a section of failures.

The blackberries of these farmer-partners sell at \$70 per ton, as against \$50 received in the famous Sebastopol section of California. And these berries sold for only \$35 until Paulhamus recently helped organize the growers.

In the Willamette valley of Oregon, where conditions are practically the same as here, loganberries sold this year at 2 1/2 cents per pound, while the Puyallup growers were paid 4 cents.

"We have a selling organization in our favor," explained Paulhamus. "That's the secret of profits for farmers, for producers."

**DEMAND EXCEEDS SUPPLY**  
"Naturally such an organization can get its products to market in better shape. We do. And so heavy is the demand for our berries and preserves that we

could only supply two-thirds of it in 1915.

"While others have been prophesying good times to come and telling vaguely how they might be hurried, WE HAVE BEEN ACTUALLY MAKING GOOD TIMES FOR OUR FARMERS HERE.

"Whenever any additional prosperity is represented in trade channels WE GET THE ADDED BENEFITS, not some fellow that stands between us and the consumer."

In this and preceding stories on the achievements of the Puyallup and Sumner Fruit Growers' association, Paulhamus has detailed information which hundreds of cities and fledgling co-operative organizations have offered him good money to give them.

The principles outlined, he asserts, can be made to fit any line of human endeavor.

**EVERY MEMBER EQUAL**  
To those contemplating co-operative organization, it is of importance to know that Paul-

hamus, who might have been a millionaire, HAS ALWAYS REDUCED HIS OWN SALARIES, and today gets only \$300 a month, whereas he would be worth \$25,000 or perhaps \$50,000 a year to any corporation for his organizing genius.

"Every member of a co-operative plan must be on an exact equality," he declares. "Every grower member here has every facility of our organization, no matter how small his output. No one is permitted to hold more than 15 shares of stock at \$1 per share, and no member has more than one vote in our councils."

"There must, however, be a fixed managerial responsibility, and when one general manager proves inefficient, select another one quickly. The caliber of a manager is extremely important, and when one man has been found who is efficient, LET HIM ALONE."

(The End)

**BRANDEIS WILL BE CONFIRMED**

Indications Are That Senate Vote Will Be Very Close

**PRESIDENT TO FIGHT**

WASHINGTON, Jan. 29.—By the closest vote by which any supreme court justice was ever approved, Louis D. Brandeis of Boston will be confirmed to that bench, according to reliable indications today.

But before the president's choice of the Massachusetts radical goes to the senate, a long fight will be staged.

It is practically certain the senate judiciary committee will hold hearings as to Brandeis' qualifications; and, if his unfitness for the post is not proven, Senator Weeks of Massachusetts is expected to object to the confirmation under the right of a senator to veto the appointment of any man from his state personally offensive to him.

President Wilson will fight to put his appointment across. If necessary he will force a public test of the traditional "senatorial courtesy" privilege in order to win out.

In this connection it was pointed out today that the president's nomination of Geo. Rublee to the federal trade commission failed because of Gallinger's objection.

It is learned the latter fought the Rublee appointment because Rublee was an intimate of Brandeis.

Senator La Follette is for Brandeis; Senator Weeks, Senator Sherman and Senator Smith of Michigan are against him.

With these men the question of presidential aspirations enters into consideration of the stand on the matter, it is said.

**Complete Report of Market Today**

Prices Paid Wholesale Dealers for Vegetables and Fruit

(Corrected daily by J. W. Godwin & Co.)

Alaska rutabagas, sack	1.00	1.25
Beets, sack	1.00	1.25
Bananas	0.45	0.55
Cabbage	0.15	0.18
Cal lemons, per crate	4.25	4.50
Cranberries	4.25	4.50
W. H. Peas	12.00	12.50
Carrots, sack	1.00	1.25
Cauliflower, doz.	1.00	1.25
Cal. grapefruit	0.15	0.18
Cucumbers, bothways	2.25	2.50
Florida grapefruit	4.25	4.50
Florida egg plant	1.00	1.25
Florida strawberries, qt.	60	65
Hot	15	18
Honey, new case	1.75	1.85
Honey, strained	0.85	0.95
Hubbard squash	0.14	0.15
Cal head lettuce	1.75	1.90
Navel oranges	1.50	1.75
Jap. oranges	1.25	1.50
Parsley, doz.	30	35
Peas	1.75	2.00
Peppers, bell, lb.	18	20
Peppers, Florida	30	35
Radishes	15	18
Tomatoes, California, 4-basket crates	1.75	1.90
Yakima turnip, yellow	1.50	1.65
Yakima rutabaga, sack	1.00	1.15
Turnips, sack	1.25	1.50
Apples		
Delicious	1.75	2.00
Local apples	65	1.00
Yellow Newtown Pippins	1.50	1.75
Hayward Winesap	0.95	1.25
Old Winesap	1.50	1.50
Home Beauty	1.25	1.50
Onions		
Onions, green	35	40
Oregon onions	60	65
Yakima onions	60	65
Potatoes		
White river	25.00	27.00
Yakima Burbanks	25.00	27.00
Yakima Gems	25.00	27.00
Sweet potatoes	0.25	0.30
Poultry, Veal and Pork		
Belgian hares	0.17	0.18
Broilers	0.17	0.18
Ducks, fat	14	15
Eggs	14	15
Hens, 4 lbs. and over	17	18
Hens, 3 1/2 lbs.	14	15
Hens, 2 lbs. and under	15	16
Spring, any size, fat	14	15
Old roasters, live	0.14	0.15
Pork, good black hogs	0.74	0.84
Pork, good black hogs	0.74	0.84
Squabs, good size, doz.	1.00	1.10
Turkeys, dressed	1.00	1.10
Turkeys, dressed	1.00	1.10
Veal, 75 to 125-lb.	14 1/2	15 1/2
Veal, large	17	18

**Selling Prices to Retailer for Butter, Eggs and Cheese**

Butter	
Native Washington creamery, brick	34
Native Washington creamery, solid pack	33
Cheese	
Domestic wheel	41
Limburger	45
Oregon triplets	38
Wisconsin twins	38
Wisconsin triplets	38
Washington twins	38
Young America	38
Eggs	
April storage eggs	40
Select ranch eggs	40
Country Hay and Grain (Prices paid producer)	
Alfalfa, No. 1	22.00
Barley	21.00
Eastern Washington oats	22.00
Puget sound oats	22.00
Puget sound timothy	18.00
Straw ton	12.00
Timothy	21.00
Wheat	27.00

**Prices Paid Producers for Eggs, Poultry, Veal and Pork**

Belgian hares	0.17
Broilers	0.17
Ducks, fat	14
Eggs	14
Hens, 4 lbs. and over	17
Hens, 3 1/2 lbs.	14
Hens, 2 lbs. and under	15
Spring, any size, fat	14
Old roasters, live	0.14
Pork, good black hogs	0.74
Pork, good black hogs	0.74
Squabs, good size, doz.	1.00
Turkeys, dressed	1.00
Turkeys, dressed	1.00
Veal, 75 to 125-lb.	14 1/2
Veal, large	17

**EIGHTEEN GRADUATE**

Eighteen students were awarded diplomas at exercises in West Queen Anne high school Friday.



**Hazel Dawn**

—the girl with the irresistible smile—the original "Pink Lady," as

**MY LADY INCOG**

—the story of a Southern belle—who becomes an amateur detective by force of circumstances—her adventures that follow are thrilling, romantic, and make a picture story of unlimited interest.

**Music**  
Musical Program Starting Sunday, January 30th  
Selection from "Cavalleria Rusticana"—Mascagni  
Coliseum Russian Orchestra.  
"They Didn't Believe Me"—from the Girl of Utah.  
Coliseum Russian Orchestra.

**Extra Scoop**  
Silhouette Pictures  
—something new in pictures at last—a combination of animated cartoons and living actors—so cunningly devised that one can't tell where one starts and the other ends. "Inhad the Sailor," is the first "Silhouette" comedy fantasy.

TONIGHT—LAST TIMES

**Marguerite Clark in "Mice and Men"**

A six-part romance of the South, filmed in Savannah, Georgia.

**COLISEUM**

FIFTH AT PIKE Admission 15c CONTINUOUS 11 A. M. TO 11 P. M. Loge Seats 30c Reserved 50c

The World's Largest and Finest Photoplay Palace

**KANSANS MEET TODAY**

Election of officers, a real old-fashioned spelling bee and a general good time is promised at the annual meeting of the Kansas club, to be held in the Good Eats cafeteria at 6:30 p. m. Saturday. All former Kansans are urged to attend.

**FOUND A GENIUS**

The astonishing success of the Puyallup Fruit Growers' association, say its leading members, is due to the fact that in Paulhamus they found a managerial genius AND THEN THEY LET HIM ALONE.

**Estimated that the earth can maintain a population of 6,000,000,000—a total which will be reached about A. D. 2100 at the present rate of increase.**

Tomorrow and Week 11 A. M. to 11 P. M.



**ANITA STEWART and EARL WILLIAMS**

The Two Most Popular Screen Artists in Photoplays

Presenting Cyrus Townsend Brady's Latest and Greatest Success—



Tomorrow and Week 11 A. M. to 11 P. M.

**MY LADY'S SLIPPER**

VITAGRAPH BLUE RIBBON FEATURE

**The Story in Part:**

Francis Burnham (Earl Williams) a young American naval officer, imprisoned on a British convict ship, escapes over the side and swims to shore, landing in France. Penniless, ill-clad and starving, he turns highwayman and holds up a French Marquis, taking from him a considerable sum of money and a seal ring.

Arriving in the suburbs of Paris, Burnham spends the Marquis' money to good effect and obtains lodgings in a hostelry. Here he befriends Bucknall, an old shipmate, who is in financial difficulties. Later, strolling through a woods he rescues a beautiful girl (Anita Stewart) from the clutches of highwaymen, who are in the employ of the Marquis.

The plot thickens, ripens into thrills and sensations and—well, the audience gets up after it is all over, goes out praising a great play and two great stars.

Second and University

Lower Floor 10c

**REX**

Second and University

BALCONY 5c

**TO MY FRIENDS—**

The Seattle Photoplay Public: I have purchased the theatre formerly known as the Melbourne, Second and University, thoroughly renovated, made extensive improvements, and offer it to you tomorrow as the coziest photoplay theatre in Seattle, where I will present plays and players you'll like, and always accord courteous treatment to ladies, children and men alike. JOHN HAMRICK.