

MULTI-CYLINDER CARS SELL FAST

New York Show Expected to Have Many "Eights" on Exhibition.

New York, Dec. 11.—About this time each year everyone who is interested in the progress of the automobile industry begins to make inquiries as to what the coming season may hold in store in the way of new production, refinements of design or improvements in detail, and when in possession of the facts to consider his position in relation to the indicated changes.

dropped back to 28.25 percent, a figure which also represented its position in 1913. The "eight," which stood at the almost negligible figure of .06 percent early last year, now looms large with a percentage of 13.96, and the "12," as a newcomer, starts well with 6.33 percent.

SLIGHT REPAIRS WILL OFTEN LENGTHEN SERVICE OF TIRE

"Many a tire is relegated to the junk heap long before its usefulness is over," declares G. F. Dennis, branch manager of the Goodyear Tire and Rubber company.

"Often a repair, an inner liner or a retread, will put a tire in a condition which will permit an increased mileage more than justifying its cost. Time was when the tire repairman took long chances—irreparable repairs were made—but the dependable vulcanizer today recommends only such work as he believes will make for a saving to the motorist.

"Before discarding an old tire it is well to show it to a competent repairman. He will generally be able to ascertain whether the additional mileage expected will warrant the expenditure involved. If a repair is inadvisable, he will not recommend it, for every job of that character means a dissatisfied customer.

"A tire that has given good service but has its fabric weakened in places, may be reinforced by the application of an inside tire protector.

"If the tread on your tire is worn down, but the tire otherwise in fair condition, several thousand miles of service may be obtained by having it retreaded. In doing this the repairman tears the old tire down to the fabric and builds it up in the same manner as in making a new tire.

"There are other ways in which tires apparently worn out can be made to render much greater mileage. Before discarding them be sure to give them the 'once over.' A simple repair or an accessory may add a few extra thousands to their mileage."

El Paso Will Send Big Party of Auto Dealers and Friends to National Auto Show at Chicago

EL PASO will send a big delegation of automobile dealers and their friends to the national automobile show at Chicago, January 22 to 28. Some time ago announcement was made that Fort Worth was anxious to become known as the automobile center of Texas and was arranging to send a special train for the dealers of Texas.

Mr. McGregor announced on Friday that the dealers and their friends will be given a return fare rate of \$62.80, good going between January 19 and 21, and with a return limit of February 16. This is a very material reduction over the regular fare and already around 20 persons have signified their intention of attending.

If a sufficient number of El Pasoans decided to make the trip together, a couple of sleeping cars will be set aside by the Southwestern for their exclusive use. The rate will not be restricted to dealers, but any persons who desire to make the trip will be made welcome. The tourists may come home from Chicago any time they desire, provided they make their plans to get back by February 16. Persons desiring to join the party are asked to send their names and addresses to the automobile editor of The El Paso Herald.

MYSTERY OVER THE NEW 1916 CAR

Chicago Reports New Model of Striking Lines for the New York Show.

Chicago, Dec. 11.—It became definitely known Friday, that rumors current in the great motor centers to the effect that one of the oldest, most conservative and best known manufacturers in the United States intends to announce a car of new design on January 1st are true. If an attempt is being made to surround the forthcoming announcement with a veil of mystery, the attempt is successful. Certain facts regarding the car or series of cars whichever it may be have been allowed to reach the public. Briefly these are as follows:

The car is referred to as "The Unit Car." A company which always has been distinguished by its conservatism, by its financial standing, by the quality of its product and by the service it has rendered its customers is building the new car.

As a type the mysterious machine is radically different from those built by the same concern which, for the past 14 years has become known for certain original constructional features now found in nearly every motor car.

The car itself "is a coordination of essential qualities—lightness, durability, smoothness, rapid acceleration, speed, stability, full equipment." Special attention has been paid to features which will make it easy to handle that it may be used by men or women with comfort and safety.

The company is prepared to begin delivery of cars immediately following the appearance of its first announcement. The period of experiment has been passed. Ample, even extravagant tests by men outside the organization have just been completed satisfactorily.

Nothing more than the above generalities have been allowed to leak out. From the table of qualities provided and the statement "features which will make it easy to handle, that it may be used either by men or women with comfort and safety" indicates the company has foreseen the demand for a light, durable, powerful and fast car that both sexes will seek when they buy 1916 models.

There seems to be little doubt that the annual auto-show mystery is being faced by public and trade. Unless something more definite than already has been given publicly is allowed to come from one of the automobile centers the veil surrounding the new product must remain as impenetrable until the opening of the New York Show at the Grand Central Palace as it is now.

Kansas Card—A beautiful assortment, reasonable prices. Potter Drug Co., Adv.

Nauman Advocated Jury Duty—Then He Drew Lengthy Case

"It's the duty of every loyal American to take his turn at jury duty," was the advice handed out to the staff of the Nauman Motor Sales company early in the week by the head of the concern, C. D. Nauman. "C. D." had just been served with notice to appear for jury duty.

He appeared at the courthouse on Wednesday and was excused. On Thursday morning he remarked to Fred Hoagland that he "guessed he'd drop over to the courthouse and see if he was needed."

Evidently he was. Fred was waiting instructions to unload a carload of Buick, but the instructions didn't come. Neither did Nauman. Hoagland finally made his own instructions and unloaded the cars.

Nauman didn't show up all day Thursday and wasn't seen by his staff until Hoagland met him on Friday noon in a San Antonio street lunch room. Nauman was "doing the duty of every loyal American," but looked as if a shave wouldn't hurt. He seemed surprised in seeing Hoagland, and that the salesroom was open all the time. In return, he ventured the information that he expected to be "detained" on jury service until next Monday night in a case now being tried.

His staff is figuring on Tuesday next about his experiences on jury duty. An official censor will be present to put his remarks in shape for the press.

FLYING SPARKS OF MOTORDOM.

As a result of the demand for rubber for tires on motor cars used at the war front, there is a great scarcity of the material in Germany. Rubber has even been smuggled into the country in the form of sausages, while rubber floors have been taken up and every scrap or form has been utilized.

The Kansas secretary of state is receiving many letters from car owners approving his stand to use surplus receipts of license fees to issue a road map of Kansas.

A Des Moines woman recently inherited a small fortune. She called up the Des Moines agency and bought a new car just as she buys her groceries. She put on a "car" she did, "put on all the frills and things, like wheel covers, and remember that money is not an object."

The car was delivered in 30 minutes. The Automobile club of Topeka, Kan., is erecting road markers on all important roads within a 30 mile radius of that city. The signs are of wood, painted in three colors, and have an arrow pointing toward Topeka, and indicating the distance.

The Automobile club of Fort Worth, Tex., plans to place speed signs on all roads in the state. This decision is through the crusade being waged by the county officers against violators of speed regulations.

Thin sheet rubber may be used to close up the pedal slots in the floor boards and thus prevent the hot air from the motor entering the front body compartment.

The eight southernmost counties of California spent more than \$20,000,000 for new cars last season. The eight counties, known as the southern California territory in the geography of the new car industry, will turn over something like \$25,000,000 into the motor car industry during the 1916 season, according to the most conservative estimates of dealers, bankers and public officials.

The Fairmount park commissioners of Philadelphia have refused to permit Lincoln highway markers to be placed on roads in the park. Philadelphia is said to be the only city where such action has been made to the highway route sign boards.

An anti-motor-car-theft association is being organized in Kansas City. Plans are under way in Maryland for the organization of a reserve automobile corps to serve as a branch of the national guard.

In most of the great garages in Paris where the finish on the car is prized to an extent unapproached in any other city in the world, the use of the washing hose is never allowed. In establishments where the hose is tolerated it is usually provided with a rose, which breaks the power of the stream.

HEAVY AUTO EXPORTS TO NEUTRAL COUNTRIES

Figures from the department of commerce at Washington covering exports during the month of October reveal the fact that the business in war munitions which has been so much discussed is actually much less in proportion than has been generally supposed.

The total of exports from this country for the month amounted to \$221,628,572, while the total of war munitions shipped from this country during the same period was only \$18,621,569.

There has been a heavy foreign business with those nations which remained at peace—particularly in automobiles and motor trucks. Also machinery, beads, dried beans, and a thousand and one other items are waiting in our freight yards for steam ships to carry them to South America, Australia, South Africa, New Zealand and other parts of the world which are at peace.

WOULD STOP HUGGING. David A. Hamburger has written to the city council of Los Angeles, Calif., proposing a city ordinance making it a misdemeanor for a person of either sex to operate an automobile with his or her waist encircled by the arm of a person of the opposite sex. The idea was brought to his attention by the spectacle of a girl being taught to drive a car by a man who had his arm around her waist.

SOME TIPS ABOUT THE USE OF CHAINS

"Now is the time of the year when you begin to see the chain cut tires come in, and if you want to know the fundamental reason, why just take a piece of rubber from any tire in one hand, and a piece of chain in the other—then try to push them together with a 200 to a 1000 pound pressure, and you have only a slight idea of the constant battle between chains and tires," says Geo. Klaffert of the El Paso Rubber company.

"If a man feels that he must use chains, Diamond tires will stand up to them beautifully. If they are properly put on, and for applying them you can't do better than to follow the advice of the chain manufacturer.

"But remember that the fundamental principle of using chains without injury to tires is to have them so fitted that they will creep around the tire and not bruise it, continually in one place. There is little danger of this on smooth tread tires, but with the almost endless assortment of rough 'anti-skid' treads on the market, there is danger in getting a tire whose projections will hold the chain stationary.

"Some rough treads, however, offer chains no obstructions to hold to, while still performing their anti-skid function. It will be very well for every motorist to look to his own tires in this respect, and in buying new tires for winter wear this should be one of the features to be considered.

"Chains that are too loose are dangerous also, for there is a tendency for the tire to spin around on the chain and rip off the rough tread.

"But above all, chains should never be used on city streets or hard, bare roads, after the thick mire and slush of the open country is past. By promptly removing them from the tires then, much unnecessary wear will be saved."

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