

NORTHWEST ENTERPRISE

ANACORTES, AUGUST 25, 1882

DRUMMING UP TRADE.

All the devices of drumming up trade throughout the country have been tried over and over again by the merchants of San Francisco, Portland and other metropolitan cities, with an ingenuity and liberality that have resulted in great financial gains and a booming sale of goods each season. The traveling business, however, has been rather overdone the past two seasons. Every small concern has its five or six commercial travelers roaming through the country now, and the novelty has quite worn off this branch. The drummers swarm about the offices of merchants throughout the country, and the rivalry has become so fierce, that business men find them a great bore, and have taken lately to the heroic policy of showing them to the door and rudely slamming it in their faces. It will not take long, at this rate, to bring the business of drumming up trade into such disrepute that it will be worse than useless to engage in it at all.

In their dilemma they are prudently casting about for some means of adding fuel to their fire or of reviving the almost defunct spirit of the palmy days just after the war, when a drummer had only to take fine quarters in a first-class hotel, and get all the merchants in town boiling drunk, to be able to rake in the order for goods at the rate of a cool couple of thousand dollars a lick. Two great firms, at least, in San Francisco, have hit upon the very idea. They have taken two of their youngest, cheekiest and best-looking salesladies, and sent them out on the road with samples to work up the trade, which, under the old system of drumming, was fast slipping away from them. The success of the ladies has been quite phenomenal. It is said that hardly in a single instance have they failed to secure large orders from the recalcitrant merchants who have gone back on the drummers of the bifurcated garments.

IMPORTANT TO TUGMEN.

The following, taken from the Chicago Inter-Ocean, will prove interesting to owners of tug boats on the Sound: In the case of Captain Carter, of the tug Parker, who was fined \$500 for taking his wife and a party of friends out to the water works crib and back, and who had his fine remitted by the Secretary of the Treasury, on the recommendation of Collector Spaulding that Captain Carter violated the law through ignorance of its provisions, the Supervising Inspector recommends that notice be given to the masters and owners of tug boats "that towing boats cannot lawfully carry persons other than the crew under any circumstances without complying with the terms and conditions imposed on ordinary passenger vessels; also that the character of such steamers can be changed without extra cost for inspection." This notice has been approved by the Secretary of the Treasury, and it will be well for captains and owners of tugs to see that they have the necessary permits to carry persons other than the crew, and thus save themselves a \$500 fine, and one which will not again be remitted.

FROM the 1st of January of this year to the time when the Chinese restriction bill temporarily closed the Golden Gate against Mongolian immigration there arrived at San Francisco from China 27,105 natives of that country, against 414 homeward departures. Since the passage of the bill 15,769 have arrived in San Francisco.

THE FUTURE OF THE ISLANDS.

EDITORS ENTERPRISE:—The more I see and know of the islands separating the waters connecting the Straits of Fuca with the Gulf of Georgia, the more am I impressed with the belief that they are to play an important part in the history of Puget Sound, and have many advantages calculated to make them famous, only one of which I will mention at this time. I allude to the probability of their becoming the future watering places or summer resorts of the northwest coast. When the cities of the Sound shall have put on metropolitan airs—and some of them begin to show the symptoms, and have no doubt got it—the denizens thereof must needs have a place where they can "steal awhile away" from the cares and turmoils of city life, and recuperate among the quiet and beautiful scenes of nature. This is as it should be, and nature seems to have designed the islands of the lower Sound for just such a purpose. Probably no other place in the world possesses so many attractions, and so varied. The islands themselves, with their immediate surroundings and picturesque scenery, would be considered ample for all purposes of such a resort. But, in addition, we have the grandest distant mountain scenery in the world, with intermediate views that leave nothing to be desired. Beside their own peculiar charms, they have all the attractions of the thousand islands in the St. Lawrence river, Lake George in New York, the mountain scenery of New England, Lake Tahoe in California, and I had almost said Yosemite, besides all the seaside attractions, if we except perhaps the big breakers.

Healthfulness should be the first object sought for in the selection of a resort of this kind, and the islands possess this in an eminent degree. Laved as their shores are twice each day by the pure waters of old ocean, and the cool sea breezes suck in through the different passages, makes the air not only healthful and invigorating, but one of the most delightful climates to be found any where. Sources of pleasure and of recreation are the next things to be taken into account, and here we have just what is going to make the islands famous as a summer resort. In the way of boating they stand at the head of the list. Indeed nothing could be imagined more delightful than a cruise around among the islands, passing long stretches of sand and gravel beaches, where you land, if you choose, and gather beautiful sea shells, agates and sea moss; passing bold headlands, with their ever-green timber reaching to the summit, the deep green relieved by open patches of moss covered rocks, the warm red and yellow tints of the moss forming a beautiful contrast in a picture an artist could not help but admire. Then again you approach high, towering rocks so close with your boat that you can reach out your hand and touch them, often overhanging hundreds of feet above you; while below you look down into the clear waters of the Sound, fifty feet or more, and see star fish and marine vegetation clinging to the rocks. And so on, the scene changing at every turn, like a moving panorama, with the Cascade or Coast range constantly in sight. If you wish to climb a mountain, you have them at your very door. Mt. Constitution, on Orcas Island, and Mt. Erie, on Fidalgo Island, with their beautiful fresh water lakes nestling close around them, from the summit of which you have the whole lower Sound country spread out before you like a map, including the Straits of Fuca and Gulf of Georgia, with a peep out through the straits at the ocean, where with a glass on a clear day, ships can be seen far out at sea. Turning to the east you have a view of the Cascade range for a hundred miles each way, with its many celebrated snow peaks and other grand and rugged scenery for which they are so noted.

It is impossible in a communication like this to notice half the attractions of the place. I hope a more able pen than mine will take the subject up, and do it justice. In conclusion I will say the islands want but one thing to make them all that could be desired, and that is, suitable accommodations for the crowds of health seekers and sight seers that are bound to flock to Puget Sound every year. We already have many visitors from abroad, and they will increase by hundreds when the Northern Pacific Railroad shall be completed, and no person can consider his tour complete until he has done Puget Sound—and hence the necessity of having a watering place worthy of her. I predict that some of the many parties seeking places for investment on the Sound will see an opening here, and that we will have a hotel started of which we may all be proud. I also predict that it will some day be very fashionable for the opulent of our cities to have their summer villas and cottages in some of the many romantic nooks down among the islands.

OBSERVER.

ADVERTISEMENTS.

Democratic County Convention.

The Democratic Central Committee of Whatcom county, W. T., at a meeting held at Whatcom August 12, 1882, decided upon the following apportionment of delegates from each precinct to the Democratic County Convention, to be held at Whatcom (the county seat) on Tuesday September 19, 1882, at 10 A. M., for the nomination of candidates for county officers, and for such other business as may properly come before said convention, viz: One delegate at large and one delegate for every ten or fraction over five votes cast in each precinct for the Democratic candidate for Delegate to Congress at the last general election, according to which the several precincts will be entitled to the following representation: Mount Vernon 10, Laconner 7, Skagit 4, Whatcom, Samish, Ferndale and Sciahmoo 3 each, Nooksack, Lynden, Fidalgo, Guemes, Ship Harbor and Upper Skagit 2 each, and Ruby and Mt. Baker 1 each; and recommend that primaries for the election of such delegates be held on Saturday, September 9, 1882, at 2 P. M.

H. A. JUDSON,
Chairman Democratic Central Committee of Whatcom County.

B. L. MARTIN,

LACONNER, W. T.,

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DRY GOODS,

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Dog Fish Oil Purchased.

—AGENT FOR—

Walter A. Wood's Reapers and Mowers.

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WOODS' CELEBRATED

TWINE BINDER,

One of which I have now on exhibition; also

The Buford Plows.

I sell very low for CASH, and chiefly

FOR CASH, OR GOOD, SALABLE COUNTRY PRODUCE,

Such as Eggs, Chickens, Dry and Green Hides, Tallow, Deer-skins and Grain.

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Yours Truly, B. L. MARTIN.

THE PIONEER DRUG STORE

—AT—
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DR. THORNTON HAS ESTABLISHED A COMPLETE Drug Store at Whatcom, and holds himself ready to attend sick calls at any part of the Sound, at all hours and reasonable fees. 16 tf

McNAUGHT & TINKHAM,

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OFFICE—Next door to Puget Sound Mail.

Will attend to all District Court and Land Office business. 14 tf

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PERSONS IN NEED OF LEGAL BLANKS, SUCH as Chattel Mortgages, Quit-Claim and Warranty Deeds, etc., would do well to make application at this office, where they can be obtained at reasonable prices. Blanks printed to order on short notice.

ADVERTISEMENTS.

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A STOCK OF GENERAL

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WE WOULD ASK ALL TO

Call and Examine Our Stock and Prices

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And to accommodate the farming trade by dealing in all FARM PRODUCE.

Our stock consists of a full line of goods generally to be found in a country store, to all of which we would ask your inspection, and solicit a share of your patronage.

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Manager.

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Have the Only Real

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In Washington Territory.

Pianos and Organs,

And all kinds of Musical Instruments.

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Old Organs or Pianos Taken in Exchange.

A Large Assortment of Music Books and Sheet Music. Tuning and Repairing a specialty.

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Will repair on shortest notice all kinds of

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Duplicate pieces of all standard Plows and Machines always on hand, and sold at Portland prices. 14 tf

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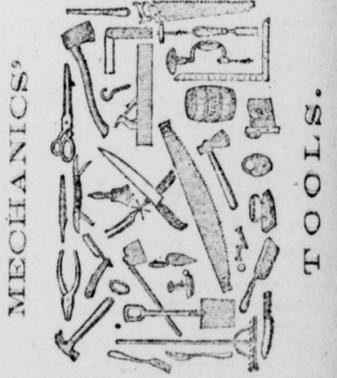
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Sole Agents on Puget Sound for the

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And Schuttler Wagons, which have no equal. I carry the largest stock of plows and harrows, also the improved Tule Sulkey Plow, where the horses walk on the main land.

I have the most complete stock of general hardware, mechanics tools, ships chandery, shoe findings, rifles, guns, pistols, fishing tackle and ammunition, ever brought to the Territory.

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Ever brought on the Sound. Keep everything in our line, among which may be found many of the choicest brands of

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In case or in bulk:

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BRANDIES, ALL GRADES & PRICES

Both Imported and California.

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