

BERRY BUSINESS NEEDING TONIC

PRICE OF FRUIT FOR COMING SEASON MAY BE BELOW COST OF PRODUCTION

Berry Expert Feels Need of Paternal Organization to Aid Grower and Marketing.

By W. H. PAULHAMUS.
It looks very much to me that both the berry industry and canning industry, so far as it relates to the entire United States, are, at the present time, "sick and in the hospital." That it will be necessary to do something of an unusual nature in order to protect the industry from a severe set-back.

For example, I have received a letter today from the president of the first National bank of Mountain View, Cal., which is in the center of the fruit industry of California, in which we are advised that the canning plants in that district expect to purchase their strawberries for the season of 1921 at 4 cents per pound.

From the best information I can gather, many of the users of loganberries in the Willamette valley expect to secure their requirements for about 5 cents per pound. It should be clear to every grower that it is the low price, wherever made, that very largely regulates the industry, because one manufacturer cannot afford to pay more for his raw material than his competitor. I do not believe there is any real good excuse for beating the grower down as low as this price would indicate.

No Profit at 4 Cents.
No person knows better than myself that there is no profit in strawberries at 4 cents per pound under existing conditions and the industry is not worth anything to the country unless the grower makes a reasonable profit; and if the grower does not make a reasonable profit, he will discontinue growing, with the result that prices will climb very fast and it will only be a few years until we get back again to a point where the supply is not equal to the demand.

While it is true that the consumer was compelled to pay to the grower an unreasonable price last year, yet it must be borne in mind that each of us is willing to take all we can get for any commodity that we have to sell.

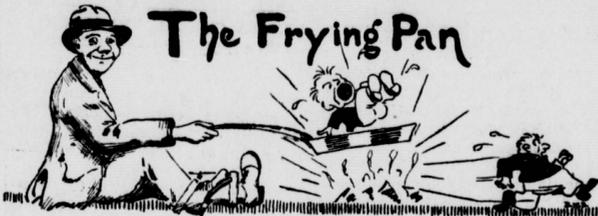
What we really need in the northwest is a big, strong, well financed corporation with a heart. I do not mean that the corporation itself should have a heart, but I do mean that the management of the organization should have constructive vision. If so, it would see the necessity of the grower making a fair profit. This would enable the manufacturer to pass the product along to the consumer at a price that would not slow up the industry, but would increase it.

More Berries Here.
My investigations have taught me that we can produce very much more fruit per acre in western Washington and western Oregon than can be produced in any other section of the United States. That we are not only capable of producing a very much larger volume per acre, but the quality of our fruit greatly exceeds the quality of eastern or southern grown fruit.

For example, every community that I know of in the United States that produces red raspberries must lay all canes on the ground in the fall of the year and cover them with dirt to keep from winter freezing. If this statement is correct, it should be entirely clear to every fair thinking person that with our canes three times as long as any raspberry canes I have ever seen elsewhere, and the fact that we do not find it necessary to bury the canes during the winter, should clearly indicate that we should be able to drive out of the business every other raspberry section of the United States. If we have the quality, the quantity, the texture, and if we have the differences above enumerated, there is no good reason why our berries should not command the market everywhere. But it is stability that counts.

Marketing Big Problem.
The successful food producers have their own marketing agencies and are able to say to the wholesale grocer just what is a reasonable profit for him and compel him to accept that profit only. They can then go to the retail grocer and advise him what should be a reasonable profit between the retail grocer's cost and the consumer. In other words, if a grower gets 4 cents per pound for his berries and the consumer pays 25 cents per pound for the same berries in the shape of jam, the grower is discouraged in growing and the consumer will refuse to buy.

It is my desire that the grower receive a fair margin of profit on growing the berries. The canner is entitled to 10 per cent profit, after the total cost is taken care of. The wholesale grocer is entitled to about the same amount as the canner. The retail grocer must have about 25 per cent profit because he handles very much smaller quantities and is at a very much heavier expense per dollar of business done. In other



Charles, deposed ruler of Austria, complains of throat trouble. Throat trouble has been an interesting feature in the lives of royalty, including Mary, Queen of Scots.

Harry Blowem rests in peace
Beneath this chunk of granite
He feared the fuse had not been lit
And so he paused to fan it.

Credit is due the exponents of "Blue Sunday" in one way at least. They helped fill a lot of newspaper space left vacant by the conclusion of the war, peace treaty and election.

The lifting of the skirt has also lifted the mystery which hung about the feminine national bank.

There was a lot of disappointed propagandists in this country when President Harding informed the world and the Germans in particular that Uncle Sam meant business when it came to seeing that the Hun paid for his debauch of brutality.

The best thing a lot of people do is explain why the other fellow was to blame.

The spring hat crusade being over we can start saving again for that new tire.

The injustices of this world make you grit your teeth sometimes, but golly how monotonous it would be if it were perfect.

She heaved a sigh of conquest done
When at her feet he tumbled,
But found the rumpus just begun
When at her pie he grumbled.

What is the matter with the law of supply and demand? The price of everything the farmer supplies is down, but the goods he demands for his money? Well, yes, that is something else.

Since the increase in carfare in Seattle a punched brass slug is used to pay for transportation.

A miner recently returned from several years in Alaska got on a car of which he and a lady who got on ahead of him were the sole passengers. He dropped in his nickle as he had always done. The woman had put in the regulation token.

"Here," roared the conductor. "Which of you put in the nickle?"
"I did," said the Alaskan with haughty virtue. "The woman put in the washer."

words, add together the profit of the retail grocer, the wholesale grocer, and the canner and we have a total of 45 per cent to be added to the raw material, the containers, the labels, the box shoo and other incidentals.

The canner is not particularly interested in the price that he pays for the fruit provided his competitor is compelled to pay the same price and also provided that cost of production does not interfere with the free movement of the finished product.

SILAGE CROP FOR DAIRY COW USE

HERD MUST HAVE SUCCU- LENT FEED TO KEEP IN PROPER CON- DITION

Wheat and Vetch, Oats and Peas, Corn or Sunflower; All Good Winter Feed.

By DON MAGRUDER. (Specialist in Dairying, State College of Washington, Extension Service.)

Should a silage crop be grown for dairy cows, and if so, what crop? Dairy cows need succulent feed in the winter to keep them in proper condition, but for many herds silage cannot always be provided. Some herds are so small that the silage could not be fed fast enough, even from a small silo, so as to be in good condition. Frequently unsatisfactory results in feeding silage can be traced to the fact that the silage is not fed fast enough to keep it from spoiling.

Many factors may make it impossible for the dairyman to secure silage, as a lack of land adapted to grow silage crops; facilities for handling the silage and sometimes, in the case of the renter, the landlord will not build a silo for the renter. Such dairymen should grow roots, kale or feed soaked in beet pulp.

When a dairyman has land on which a silage crop can be grown and harvested to advantage, can obtain machinery and crew for filling the silo, and has a herd large enough to feed the silage, so that it will keep in good condition, he should by all means have a silo.

What Crop to Put into the Silo.

Wheat and vetch sown last fall, or oats and peas grown this spring will make excellent silage. The yield is satisfactory. It is easily harvested, the mixture of the grain and legumes makes very excellent feed and there is no danger from loss from the fall rains. Grain alone makes excellent silage, but is usually better to sow the legume with it. One of the great advantages of the silo is the saving of grain which, because of the rains, would be lost if threshing were necessary, but the silo will not make good feed out of rotten grain. Many dairymen have had trouble with grain silage spoiling. There is really little

excuse for grain silage spoiling if the crop is put into the silo when the straw is still fairly green, is cut into short lengths and properly tramped so there is little air left in the silage to allow it to mold.

Watering the Silage.

If the straw is ripe, water must be added, and should go in with the silage. Water added after the silage is in is very unsatisfactory. The water may be run into the blower if care is taken every time the blower is started to get the silage well started up the pipe before the water is turned on. Less power is required and excellent results are obtained by running the water directly into the distributor. An inch stream with fairly good pressure usually provides enough water to wet fairly mature grain so that with proper tramping the silage will keep. Cured oat and pea hay has less than 20 pounds of water in a hundred pounds, while good oat and pea silage has over 70.

Corn for Silage.
Corn makes very excellent silage where it matures, but in many localities rains prevent it from maturing properly. Good results have been obtained in many instances by using seed from sections where corn is bred for early maturity. Corn silage has only about one pound of protein in 100 pounds, while oats and pea silage has nearly three pounds, but this is not particularly to the disadvantage of corn silage when protein in concentrates is not especially expensive.

Sunflowers for Silage.

The Mammoth Russian sunflower has been put into the silo with excellent results on a number of farms along the coast. So far as we know now, a hundred pounds of sunflower silage has about the same feeding value as 90 pounds of good corn silage, and the yield is at least twice as great. The stage at which sunflowers should go into the silo is still rather uncertain and most of the dissatisfaction seems to be due to putting the sunflowers into the silo at the wrong stage or in the wrong condition. It seems that sunflowers should go into the silo before the stalk becomes very woody and still after the plant has about made its growth. Where the plant has excess moisture in it, excellent results have been obtained by letting the plant lie on the ground for half a day after it is cut, thus allowing a portion of the moisture to evaporate. Sunflowers cannot well be put into the silo with corn because they mature earlier. Sunflowers put into the silo in the proper stage seem to be about as palatable to the cows as any other silage and since the yield is so great the dairyman is well justified in partly filling his silo with sunflowers as an experiment.

WASHINGTON: The total gross debt of the government decreased to the extent of \$71,380,350.45 during the month of March, according to an announcement on March 21 amounting to \$23,880,104.397.83 as against \$94,051,684.728.28 on February 28.

CHICAGO: Scores of defiant tenants have inaugurated a "strike" against goading landlords by refusing to move. Their leases expired yesterday, but they held the fort and locked out the landlord and the prospective new tenants who were willing to pay the increased rentals.

SEATTLE BUYERS' GUIDE

NEW TODAY

Loganberry Plants for Sale—Direct from the grower. J. P. Aspinwall, Brooks, Ore.

Marshall Strawberry Plants—\$5.00 1000, Virgil Wilson, 5002 Creston St., Seattle.

Letney (Carbolinum) wood preservative for chicken houses, barns, etc. F. T. Crowe & Co., 1103 1st Ave.

20 or 40 Acres, sale or trade, one mile Burbank, Bve. Pasco, Columbia View Ranch, Burbank, Wash.

Loganberry Plants—\$4 per 100; \$25 per 1000 prepaid; tipped by hand, not catch plants. Carl Aspinwall, Gervais, Ore.

Ensilage Corn 15c, Mangel seed 35c pound postpaid. Garden seed list free. Paquet Sound Seed Co., LaConner, Wash.

For Sale—Several thousand Cuthbert red raspberry plants, \$10.00 per thousand. Chris Mittelstadt, Pacific City, Wash.

White Minorca, Rhode Island White hatchling eggs \$2.50 and \$3.00 fifteen; cockerels, \$5.00. R. N. Woolford, Kalama, Wash.

For Sale—10 acres improved ranch, Yakima Valley; 5 in commercial apple. Low Price for quick sale. J. L. Chase, Prosser, Wash.

Loganberry Tips—Any amount at \$30.00 per thousand, f. o. b. Salem, Oregon Express Office. Bank reference. First class tips guaranteed. P. O. Box 163 Salem, Ore.

What will you give or exchange for 160 acres of good land, 4 miles to R. R. station. Lots of good timber, house and other improvements! B. E. Wright, Mapleton, Or.

Ancona Chickens—Continuator of the late F. S. Short's standard bred Ancona's, known as Short's Strain. Chick delivered to July 1st. R. J. Persons, Birmingham, Wash. Mention this paper.

Strawberry Plants—3000 Superb Ever-bearing set last April began ripening Aug. 1st and by Nov. 15th had averaged over a pint to the plant. 1c each by 1,000; 1 1/2c each by 100 post paid. J. M. Joseph, Renton, Wash.

Snap—1 1/2 acres and a block for \$1500; 200 ft. from station, on the main road. School store and postoffice close by. Some cleared, young fruit trees, 2-room house, furnished; some cash and good terms. S. Skotheim, Malibu, Wash.

Big Profits in Market Rabbits
Let us show you how. Send ten cents stamps or silver for booklet A, on housing, feeding, marketing, breeding, with catalogue of supplies, prices, etc. Rabbit Products Corp., New York Block, Seattle, Wash.

Berry Plants our specialty. We supply them in all leading varieties. Large or small quantities. Write for prices on your requirements. Blackberry, raspberry, loganberry, strawberry, grapes, currants, gooseberries, rhubarb and asparagus. Rosecroft Nurseries, Sumner, Wash.

Real Estate and Farm Lands—900 Acres Tractor, Combining, Wheat Land; 300 acres choice bottom land with spring water for stock, irrigation and power; 2500 acres pasture land, making an ideal stock and grain ranch, in Lincoln County, Wash. \$25,000.00 will handle.

WATTS AND ROGERS
Athens, Ore.

ATTORNEYS
E. T. Schoff, 211 Hoge Annex. Consultation Free. All Cases. Fees Moderate.

ACCOUNTANTS—CERTIFIED PUBLIC
Hansen, A. S. & Co., 901 Leary Bldg.

ACCOUNTANTS—PUBLIC
Pearce, L. A. Co., 518 White Bldg. Est. 1889. Auditing, systematizing, income tax, etc.

ARCHITECT
GOING TO BUILD?
Fifty cents brings you my plan book, and plan offer. Give full address distinctly. FRANK GRUBE, Architect, Washington Bldg., Seattle, Wash.

AUTOMOBILE REPAIRING
CRANKSHAFT GRINDING
Specialists
Gear Cutting Light Weight Piston Work made up at shops and depots.

Meduna Machine Works
21 Years Experience,
412 EAST PIKE ST.

25% GASOLINE SAVING GUARANTEED
Motorool Oil not sold as intensifier or carbon remover. Lubricates upper cylinders, removes and prevents carbon, keeps spark plugs clean, overcomes sticky valves. One quart treats 160 gallons gasoline. \$2.50 postpaid. Money returned if not satisfactory.

MOTORCOOL SALES COMPANY
Seattle, Wash.

BRASS FOUNDRY
Enterprise Brass Foundry, 2727 7th Ave. So. We make all kinds of Brass and Aluminum Castings.

CHIROPRACTORS
Jepson, Dr. R. A., 507 8 Cray Bldg.

FRED R. RING, D. C., Ph. C.
Graduate Three Year Course
Palmer School of Chiropractic
400-12 Leary Bldg.
2nd and Madison Seattle

CHOCOLATE AND COCOA MANUFACTURERS
Washington Chocolate Co., Cor. Pontius and Mercer, Cap. 3140.

CASH REGISTERS
DOWLING, GEO. H., 1616 3rd Ave. New and 2nd Hand Nat. Cash Registers.

We buy, Sell, Exchange and repair National Cash Registers. NATIONAL CASH REGISTER EXCHANGE, 411 Olive.

DANCING ACADEMIES
STEVENS DANCING SCHOOL Private halls day and evening. 1511 1/2 4th Ave.

Little's School of Dancing, M. A. Little, Mer. 4509 14th Ave. N. E.

DOCTORS
Jordan, Dr. J. Eugene, 2nd floor Mutual Life Bldg. Main 1960. Tuberculosis, heart disease, epilepsy, diabetes, bright's disease, enlarged spleen, diseases of the liver and obscure diseases generally.

DRESSES, APRONS, MIDDIES MFG.
The Apron Shop, 4029 Arcade Bldg. Good Aprons cheap. Own make. Perfection Garment Co., 1410 E. 41st. Ask your dealer.

ELECTRICAL CONTRACTORS & DEALERS
RUST, F. W. & CO., 218 Columbia.

FISH—SALT AND SMOKED
Superior Fish Co. C. F. Moe, Mgr. 2921 Railroad. El. 2799.

FLORISTS AND DECORATORS
Hollywood Gardens,
1622 2nd Ave.

FOR SALE, MISCELLANEOUS
Sewing Machines, used, \$10.00 up. Repairing. "Singer" Store, 1524 1st Ave.

Need money at once. \$250 large Mahogany Victoria \$85, and 6 rooms high grade furniture by piece. 1527 1/2 8th Ave. (Cottage in rear) Between Pike and Pine.

TINNEY, THE MISSING LINK BETWEEN YOU AND THE FACTORY. You keep the retail dealer's profit in your pocket; largest stocks in city to select from. They say Tinney gives furniture away. Try it once you'll be surprised. 1527 1/2 8th between Pike and Pine. Elliott 4356 W.

FOUNDRIES—Iron
Olympic Foundry Co., 5200 9th Ave. So., Georgetown Station. Heavy and light castings of all kinds.

GARAGE
LARGE FIRE-PROOF GARAGE
Special attention out of town people.
Washing, Greasing, Parking,
4th at Columbia. Elliott 4210

GLASS—PLATE AND WINDOW
PERKINS GLASS & FIXTURES CO.
1322 Post St. Also Show Cases.

HAIR, MOLES, WARTS REMOVED
No return or scar. Selma Larson,
516 Hoge Bldg. Main 5282.

HARDWOOD LUMBER
D. A. JOHNSON, 2430 1st Ave. So. Dealers in Hardwood Lumber and Flooring. Factory and Boat Lumber.

HOTELS
NORTONIA CAFETERIA
Special Sunday Chicken Dinner
Every Day Service from 10 A. M. to 7:30 P. M.
1421-23 4th Ave.

HOTEL STEWART
The Hotel where you feel at home.
Hot and cold water and steam heat.
517 Madison Phone 1298

\$1 rooms at the Hotel Reynolds. Special weekly rates. 410 4th Ave., Seattle.

HOTEL BARKER CO.
CHAS. F. FRASCH & FRANK H. McLEAN, PROPS.

Courteous treatment to your Wife, Daughter, Mother and Sister. Center of Shopping and Theatre Districts. Corner of 6th and Pike.

RIGHT HOTEL
First and Columbia, two blocks from Coleman Dock. Rooms 75c and up. Modern conveniences. Free phone in every room. Phone Main 1521.

THE DILLER
A NICE FAMILY HOTEL
Special rates by week or month.
Free Bus.
Matt Bartholot, Mgr.
First Ave. and University St.
Seattle, Wash.

HOTEL CONGRESS
Cor. 4th Ave. and Marion SEATTLE
Thoroughly Renovated
T. Chas. Palms, Manager

FOR THE BEST
dollar rooms in Seattle go to
NEW STANDARD HOTEL
First and Pine.
Hot and cold water; free phone in rooms. elevator service.
A. W. SANDSTROM, Prop.

INVESTMENTS
Wichita Royalty Company
FOR A GOOD INVESTMENT
SEND FOR CIRCULAR
HOWLAND & PEDERSON
1314 L. C. Smith Bldg. Seattle
Elliott 3188

Investments
Blyth, Witter & Co., with Northwestern of- fices at 812 Second Ave., Seattle, and Yeon Building, Portland, offer a comprehensive investment service to conserve the interests of investors and render personal assistance in the selection of sound bonds. Ask for our booklet "Elementary Principles of Safe Investment." If you have available funds now we will also send our list of well-secured investments.

MOTION PICTURES
Movies for homes, schools, churches. Portable projecting machine. Write Marco Film Service, 255 Central Bldg.

MISCELLANEOUS
Music Lovers—Keep us in mind
DuBarry Piano Co.
106-108 Union St. Seattle, Wash.
Fine Pianos—Free Trial—Easy Terms
St. Paul Stove Repair Co., 604 Pike St.

700,000 BABY CHICKS
We are in position to make prompt delivery of White Leghorn, B. I. Red, Barred Rock, Black Minorca and Ancona Baby Chicks. We guarantee safe arrival of strong, healthy chicks. We sell incubators, brooders and Poultry Supplies. Write for free catalog.

QUEEN HATCHERY
Queen City Market
4th Ave. and Pine St.

MR. CLEANERS AND DYERS
Profitable Side Lines.
High-grade hat renovator wants representative in your town. Address
517 Union St. Seattle.

WORK FOR YOURSELF
Making and selling Mechanics' Hand Paste Soap from high-grade formulas. National-wide demand; profitable. Sample and particulars free. H. R. Harvey, 513 Eitel Bldg., Seattle, Wash.

Horses, Harness, Wagons, Mules
of all kinds on hand at all times.
Auction Every Wednesday
1 P. M.
RAINIER STABLES
2114 Western Ave., Seattle

MALT—SYRUP—HOPS
Five gallon outfit complete, postpaid to your home for \$2.50. Satisfaction guaranteed.
Home Beverage Supply Co.
711 Pine St., Seattle

MAIL ORDERS ACCEPTED
G. BENNINGHAUSEN
BEST RENOVATING & REFINISHING
IN SEATTLE
104 CRAWFORD ST. SEATTLE

HIT AND MISS RAG RUGS
25x50 \$1.50 30x60 \$2.50
27x54 \$2.00 36x66 \$3.50
Free delivery by parcel post
HOWARD EWING CO.
301-302 Cray Bldg., 5th and Union.

PATENT ATTORNEYS
Horace Barnes, registered patent attorney. Expert assistance in inventions developed, searches, advice. 609 Pioneer Bldg., N. Y.

PATENT AND TRADEMARK EXPERTS
Orara Bldg., Wash., D. C., Woolworth Bldg., N. Y.
Harry Bowen & Co. Designing, efficiency, mechanical, consulting, engineers. Inventions developed, searches. Information free. 28th Floor Smith Bldg.

PLATING
Tableware and auto trimming and reflectors silvered. H. P. Hughes, 1313 6th Ave.
Art Hdw. & Mfg. Co., 310 1st So. Dia Makers, Patents Developed, Nickel Plating, Bungalow Hdw.

SEATTLE MECHANICAL AND ELECTRO PLATING CO.
NICKEL AND SILVER PLATING
ELECTRO-PLATING, NICKEL, Copper, Brass, Gold and Silver. Lacquering and polishing and oxidizing of all kinds.
Auto Parts. 1311 5th Ave. (rear)

RAZOR SHARPENING
Razors ground and honed by expert. Special attention to mail orders. A. Di Gloria, 1402 4th Ave.

RAZOR BLADES SHARPENED
Better than new. Seattle Keen Edge Co., 1013 3rd Ave. Mail them.
Mail your blades, scissors, 900 3rd Ave.

SHOW CASES
Gomoll, Edward L., 235 5th Ave. N. Also Store Fixtures.

SHOE REPAIRING
Landis Shoe Repair System, 412 Union St. Mail them to us.

SCHOOLS AND COLLEGES
ADAMS SCHOOL OF MUSIC
Write 334 Yale Bldg., Seattle.

We now have Opening for few more Students. We can guarantee to place you in good position after few weeks' course. Barbers are making big money.
MOLER BARBER COLLEGE
223 Occidental Ave., Seattle, Wash.
413 Trent Avenue, Spokane
1512 Pacific Ave., Tacoma
Write for free catalogue.

SANITARIUMS
CANCER! CANCER! CANCER!
We destroy the progress and kill the cancer in six or seven days, remove it in 12 to 14 days and within 4 to 6 weeks have the point of infection all healed up with hardly a scar or mark to show. All is done by medicinal treatments.
NO KNIFE IS USED
Dr. Spencer has successfully removed cancers for many years and we are confident there is not another method like ours in existence.
No charge for consultations.
Correspondence strictly confidential.
When writing give full particulars.
SPENCER-REIS INSTITUTE FOR CANCEROUS
427 Seaboard Building
SEATTLE, WASHINGTON
Private Hospital service if desired.

SAVINGS AND LOANS
Trades Union Savings & Loan Assn., 811 2nd Ave. Successfully operated by working men. Resources over \$800,000. Dividends paid semi-annually.

SPECIALIST
EDWIN A. GEARHART, M. D.
Practice limited to Genito-Urinary Diseases.
512-13 Seaboard Bldg., Seattle, Wa.

DR. JAMES H. MOORE
Specialist
Constipation, Piles, Colitis
Inquiries Given My Personal Attention
521 Seaboard Bldg., Seattle, Wash.

DR. D. E. MCARTHUR
DR. LOTTIE BOULLS
SANI-PRACTIC PHYSICIANS
330-31-32 Yale Building
Cor. Third Ave. and Union,
Opposite Post Office, Seattle, Wash.

TRANSFER
Long distance hauling. Expert packing. Index Trans. Co., 2200 1st Ave.
Union Transfer, Moving & Storage Co. We specialize in long distance moving. 907 Pike Street
Main 886 Seattle

BELL TRANSFER & STORAGE CO.
We specialize in long distance hauling. We pack, ship any store.
Elliott 3499.
2105 Westlake Ave., Seattle.

UMBRELLAS
New, Recovering, Repairing, Block Bros., 1509 2nd Ave., Seattle.

WALL BOARD MANUFACTURERS
Perfection Wall Board manufactured by Western Wall Board Co. 4527 9th Ave. S. Sidney 63.

WOMEN'S DEPARTMENT
SHAMEK'S 417 Union St. Seattle
Hemstitching, Accordion Plating, Box Side Plating, Cloth Covered Buttons.
40 WINTER COATS
Sizes 12, 14 and 16 years.
Former price \$47.50.
Now \$37.50.
Miss Oliver's Baby Shop
500 Union St.
Mail orders handled promptly.
Mail your orders to
G. J. BAUER & CO.
1317-1319 4th Ave., Seattle
T-10rs and Dressmakers Supplies
Accordion plating, knife plating, hem- stitching, braiding, buttons covered.

Sailors' Middy Blouses
Flannel \$10. Serge \$15. Cap Cloth \$12.50.

KELLY'S 1365 1st Ave., Seattle
Remember the No.
ACCORDIAN PLEATING
Hemstitching and Pleating. Bring in or mail this ad with order and receive credit for 25c on any style of pleated skirt. Box, side and knife. Mail orders special attention. Established Since 1914.
J. E. NELSON, 211 University

GIFTS OF CHARACTER
For the unusual gift visit our shop or mail this ad and send for catalog
BERRY'S HANDCRAFT SHOP
1716 Fourth Ave. SEATTLE