

HOSPITALITY IS A BIG BOOSTER

Courteous Treatment of Visitors a Good Investment.

FOR MERCHANT AND FARMER.

Boom Your Town by Showing Off Its Attractive Points—An Example of the Way in Which a Greedy Citizen May Give a Town a Bad Name.

Has it ever occurred to the typical American man of what benefit hospitality is to an entire community?

Hospitality, combined with beauty and cleanliness, more than anything else is responsible for the popularity of some of the small towns of this country as summer residences. People nowadays are in search of companionship and good neighbors when they desert the cities for the country in the summer time. Therefore it is up to the people of the rural communities to do all in their power to make the health seekers feel at home during the first visit, so that when the next summer rolls around it will be with pleasure that they come back to the same place. If this is done the results are sure to be satisfactory to every one, especially to the business men of the town, as the larger the population grows the more will their output increase.

Hospitality, therefore, is the key to prosperity.

Nowhere is hospitality more in evidence than in some of the oriental countries. It is said that they will feast a man, whether he be friend or enemy, to his heart's content while under their roof, never thinking of harming a hair of his head, but the minute he ceases to be their guest they consider it but a trifle to kill him for plunder.

While, of course, this is an exaggerated form of hospitality, still it shows plainly how high these people, some of them not yet advanced to the point of civilization, hold the binding tie of hospitality toward a stranger.

If one-half of the above statement could be applied to many of our American communities there would be no need of writing this story. Take, for example, the unpleasant experience that a party of tourists in New England had. The facts are as follows:

A party of campers were spending the summer visiting various places of



CAMPERS ARE A GOOD ADVERTISEMENT.

beauty in a certain New England state. One day they set out for a tramp of about five miles, their object being a small waterfall of which they had heard much about as one of nature's masterpieces. When they had reached their destination—that is, the point where they were to make a short cut in order to reach the falls—they found a sign on the gate, put up by the owner of the land in the vicinity of the falls, reading, "No Trespassing—Admittance Only by Permission."

The sightseers thought nothing of this, as they imagined that the sign was put up for the purpose of protecting the owner from undesirable. So one of them went up to the farmhouse and courteously explained his request to some one in charge at the time. He was asked how many of the party there were, and, on being told eight, he said, "Forty cents."

"Forty cents for what?" inquired the perplexed visitor.

"Why, for being allowed to see the falls," was the prompt reply.

Without another word, but with an unexpressed feeling toward the authorities who allowed such highway robbery to exist within their jurisdiction, the erstwhile hilarious nature enthusiast paid him the money and returned to his companions, there to vent his feelings against that class of people who take advantage of nature's gifts to further their insatiable greed.

Does any one suppose that that selfish person when he reached his home had a good word to say about how hospitable such a community had been.

No. And who is to blame? Who is the culprit that has turned useful boosters into avowed enemies? The get rich schemer.

The pleasure seekers were not going to tramp over his cornfield or garden patch, because he had neither, it being all grazing and wooded land, with a well beaten path leading to the falls.

Is it any wonder then when the next summer comes around that instead of bringing a few more friends as the result of hospitable treatment they fail to show up at all?

Boosters who would wish to see their town rise to the highest point of success in this world should ever bear in mind the old proverb of "Do unto others as you would wish them to do unto you."

MUNICIPAL CONTROL OF STREET TREES BEST PLAN

City or Town Should Also Pay For Improvements and Cost of Upkeep.

There is much controversy over municipal control of street trees, yet all who think of the matter inquiringly must admit that the trees belong to the city, and custom alone is responsible for the owners' control or ownership. When one gets a deed to a lot it conveys to him a piece of ground 50 by 150 feet, or whatever the size may be. Nothing is stipulated concerning abutting street or parkway. If it be a new tract the streets are subsequently dedicated to the city. By whom? By the original owner of the tract alone, the property owner not being a party to the transfer, proving conclusively that he never had right, title or interest therein. The city may then order the street graded, curbed and sidewalked—the city's property—but the abutting property owner pays for it.

In well governed cities of Europe and in all of them in some countries the city pays for all such improvements, which is the only proper way. The city also grants public utility companies the right to erect poles and anchor posts in the parkway and to run guy and anchor wires down in front of your house and through your street trees; allows water companies to put meters in the parkway and many other things equally strange if the abutting property owner has any vested rights in the street.

The city may, and does, require you to prune, plant and remove street trees and often allows you to plant only certain sorts. Is it not then that the city owns it all and kindly allows you proprietary privileges when expenditures are called for? How considerably paternal! The district attorney tells the horticultural commissioner that the cost of fumigation is to be laid on the abutting property owners, as is the case with the orchard within the fence, as both belong to him. But the city says he may not cut out the trees to abate the nuisance nor unduly mutilate said trees or hitch his horse thereto, for the trees belong to the city. It is evident that both attorney and law on which his opinion is founded are wrong, and justice dictates city ownership.

CATCHING THE DOLLAR.

Try System of Getting and Spending at Home.

In Denver or thereabouts resides a bard who sometimes writes things witty and wise. One of his recent bits, which he heads "Tintinnabulations," probably because it is a bid for the "tin," runs thus:

A man who lived in Denver acquired the frugal habit
Of when he saw a dollar loose he'd quickly try to grab it,
And once he got it in his jeans he'd much desire to spend it,
And he had the cranky notion to Chicago he would send it.
The dollars that he sent away he found he couldn't catch 'em,
Nor could he do the coaxing that in any way would fetch 'em.
So he up and tried the system of spending cash at home, sir,
And he keeps on catching dollars as on Denver streets he roams, sir.

The grammar and the rime may not be the best to be had, but the wit and wisdom are first rate. If every man in the smaller town or city or out on the farm would take to heart the moral of this rime and spend at home the dollars he catches at home there is no shadow of doubt that he and his family and all his family connections and neighbors would profit thereby in the end—and a long time before the end.

The home caught dollar which becomes the home spent dollar instead of the Chicago sent dollar helps just a large round dollar's worth to build up the home community. This fact is as obvious as the nose on a bulldog's face. In fact, it barks at you as you pass along the business streets and see stores and shops that suffer from lack of the trade that is theirs by every right that pertains to the matter of community life.

PROSPERITY.

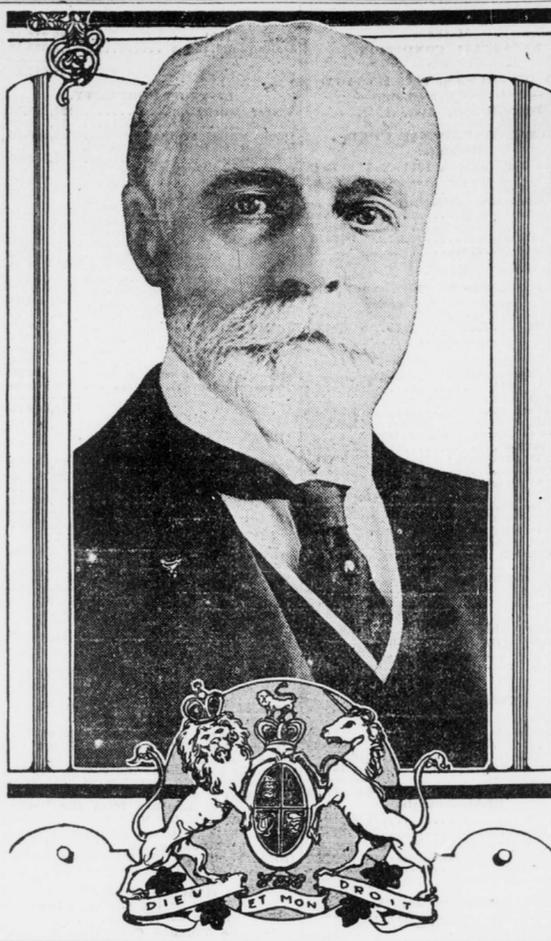
The prosperity of a town is not gauged by the wealth of its inhabitants, but by the uniformity with which they pull together when any important undertaking is to be accomplished.

To Make Survey of Garbage Conditions.

The members of the District of Columbia subcommittee of the house appropriations committee, who have charge of the preparation of the District appropriation bill this year, intend to give much of their time to considering practical reforms and economies which will not only give the District better service, but will save considerable money. Along this line it is practically certain that the committee will recommend to the house an appropriation of \$10,000 "for the purpose of investigating and reporting upon the collections and disposal of garbage and other city waste originating in the District of Columbia, including the preparation of plans for a garbage reduction plant."

A Municipal Market.

In an effort to reduce the high cost of living a city market is to be established in Aurora, Ill., the council having decided to open a mart on a centrally located downtown site on March 1 next. With its establishment peddling by farmers or hawkers within the city limits will be forbidden. The success of the Joliet market influenced the aldermen in this action.



WHITELAW REID, AMBASSADOR TO GREAT BRITAIN.

NO American diplomat has ever represented his country at the court of St. James with such splendor as Ambassador Whitelaw Reid. His London residence is Dorchester House, one of the finest of the great houses in Park lane, the most exclusive street of the capital. His home in the country is Wrest Park, Ampthill. At both of these the ambassador and Mrs. Reid entertain most lavishly. Their daughter, Mrs. John Ward, wife of the late king's equerry, second son of the Earl of Dudley, is one of the most popular young matrons in London society. Mr. Reid is the principal owner of the New York Tribune and has crowned a notable newspaper career by service as minister to France, as member of the Spanish-American peace commission and as ambassador to Great Britain.

ADMINISTRATRIX'S SALE!

I will sell at public auction at the Frank Dowling place, 10 miles south of Colfax, on Union Flat, on

Tuesday, February 27th, 1912

The following described personal property:

HORSES.

- Bay horse, 5 yrs. old, wt. 1500
- Gray horse, 7 yrs. old, wt. 1450
- Brown mare, 8 yrs. old, wt. 1400
- Roan horse, 7 yrs. old, wt. 1300
- Bay horse, 7 yrs. old, wt. 1250
- Dark bay horse, 4 yrs. old, wt. 1500
- Gray mare, 7 yrs. old, wt. 1050
- Sorrel mare, 10 yrs. old, wt. 1200
- Roan mare, 10 yrs. old, wt. 1100
- Bay mare, 7 yrs. old, wt. 1050
- Bay mare, 7 yrs. old, wt. 1100
- Bay mare, 6 yrs. old, wt. 1150
- Bay horse, 7 yrs. old, wt. 1150
- Bay horse, 9 yrs. old, wt. 1200
- Bay stallion, 7 yrs. old, wt. 1700
- 4 2-year-olds
- 3 1-year-olds
- 3 sucking colts

FARM IMPLEMENTS.

3 1/2 Winona wagon with rack; 3 1/4 Winona wagon, nearly new; 3 1/4 Bain wagon, half truck with grain rack; 3 1/4 Bain wagon with truck; two hawks; two Cutaway disc harrows; 8-ft Superior drill; 7-ft. Monitor drill; 15-in. Oliver gang plow; 14-in. Flying Dutchman gang plow; 14-in New Deal gang plow; 12-in. Oliver gang plow; Deering mower, nearly new; McCormick rake; 12-ft. Deering header with binder attachments; four header boxes; 16-ft. steel harrow; fanning mill, new; chop mill; 8 sets but chain harness; single-trees, double-trees, and numerous other articles.

Lease on 160 acres of school land, and will also lease 254 acres of the Frank Dowling estate, for cash or grain rent. Two hundred acres of fall plowing, balance to be summer-fallowed.

TERMS OF SALE:

All sums of \$20.00 and under, Cash; on sums over \$20.00 time will be given until November 1, 1912, on notes of approved security bearing 10 per cent interest from date. Five per cent discount for cash.

Sale begins at 10 o'clock a. m.

Free Lunch at noon.

MRS. ANNIE E. DOWLING

Administratrix of the Estate of Frank Dowling, Deceased.

G. W. Palmer, Clerk.

COL. L. STROBEL, Auctioneer.

PUBLIC SALE!

I will sell at public auction at the A. R. Swift place, 6 miles west of Colfax and two miles east of Diamond, on

Wednesday, February 28th, 1912

The following described personal property:

HORSES.

- Gray mare 9 years old, wt. 1175
- Gray mare 12 years old, wt. 1350
- Gray horse 10 years old, wt. 1200
- Sorrel mare 8 years old, wt. 1150
- Gray horse 9 years old, wt. 1000
- 2 coming 3-year-old geldings
- 2 yearling colts

FARM IMPLEMENTS.

12-foot Deering binder, good as new
12-foot McCormick binder
top buggy
3 1/4 wagon with rack
14-inch gang plow
3-bottom gang plow
2-section harrow
3 sets work harness
Set buggy harness
1 saddle
16 tons of bundle wheat hay, and some chop wheat
Household goods and numerous other articles

TERMS OF SALE:

All sums of \$20.00 and under, Cash; on sums over \$20.00 time will be given until October 1, 1912, on notes of approved security bearing 10 per cent interest from date. Five per cent discount for cash.

Sale begins at 10 o'clock a. m.

Free Lunch at noon.

Col. L. Strobel, Auctioneer.

F. E. SAYLOR, Owner

Read The Gazette for Reliable News

DANDRUFF GOES

Quickest Dandruff Cure World Has Ever Known.

If you want to get rid of dandruff in the shortest possible time get a bottle of PARISIAN SAGE today and use it.

Besides banishing dandruff and making your scalp immaculately clean, PARISIAN SAGE is guaranteed to stop falling hair and itching scalp and impart life and beauty to the hair.

One of Rochester's most prominent barbers writes:

Gentlemen: "I am a barber of 15 years experience; have used many things for hair but never found anything equal to PARISIAN SAGE for removing dandruff. It is also a splendid hair dressing and quickly stops itching scalp. I have used it for the last three years." T. D. Smith, Chamber of Commerce Bldg., Rochester, N. Y., June 27, 1911.

PARISIAN SAGE is sold by V. T. McCroskey and druggists everywhere for 50 cents.

Falls Victim to Thieves.

S. W. Bends, of Coal City, Ala., has a justifiable grievance. Two thieves stole his health for twelve years. They were a liver and kidney trouble. Then Dr. King's New Life Pills throttled them. He's well now. Unrivaled for Constipation, Malaria, Headache, Dyspepsia. 25c at all druggists.

THE BEST ONLY



The adherence to the above policy is what is building our patronage up so steadily—the furnishing of groceries that are the best ALWAYS.

An article of stock here is not allowed to remain on our shelves any length of time—it is SOLD while it is in prime condition or not sold AT ALL.

You secure the freshest and best groceries when you patronize

Model Grocery

Erwin & Son, Props.
Phone 7.

"My child was burned terribly about the face, neck and chest. I applied Dr. Thomas' Eclectic Oil. The pain ceased and the child sank into a restful sleep."—Mrs. Nancy M. Hanson, Hamburg, N. Y.

Headquarters for the Citizens of Whitman County and

Traveling Public.

HOTEL COLFAX

M. J. MALONEY, Proprietor

Our Prices may not be the lowest, but we guarantee every article first class.

The Bar connected with the hotel carries a fine line of imported and domestic Wines, Liquors and Cigars. When you get it at the Hotel Colfax you get the best produced in the markets of the world.

When you want to find your friends, go to the Hotel Colfax, the recognized headquarters for everybody.

Are You Slumbering?

There has been quite a lull in the real estate market during the past year, and to be frank there is no need for it; things are just as staple as ever; come on, wake up and get into the game.

We want a good wheat ranch in this section for a client and who will take one in value up to \$18,000. He will turn in as first payment \$7500, par, worth of securities in a paying corporation and which has been earning from 10 to 14 per cent per annum net. The books are open to prove the income. Will assume a mortgage of as much as \$8,000 or more providing the mortgage does not exceed 50 per cent value of the land.

We have a client with a fine \$10,000 home in Spokane, all clear of debt, and he wishes us to exchange this for him into a ranch in this locality of about equal value; or will take some mortgage in addition to his property.

We have a 2530 acre stock ranch with 100 head of cattle to trade for a wheat ranch in this section.

Have a customer for a good wheat ranch of 240 acres; wants to buy; land must be well located, improved, and priced right.

We have many calls for small ranches; you will have to cut up some of those large high-priced wheat ranches and let home builders have it.

IF YOU WANT TO BUY OR TRADE SEE US.

Colfax Insurance and Realty Co.

REID BLOCK.

COLFAX, WASHINGTON.

NEW CASH PRICES

—ON—

Edison Mazda Lamps

- 40 Watt 32 candle power..... 60c
- 60 Watt 48 candle power..... 90c
- 100 Watt 80 candle power..... \$1.15
- 150 Watt 120 candle power..... 1.35
- 250 Watt 200 candle power..... 2.00

The Washington Water Power Co.

PERFECT BAKING RESULTS can be obtained only when the best materials are used, including flour of these popular and well known brands—

"Perfect Stock" "Monogram"

which are manufactured in Whitman county by the WINONA MILLING CO., from Blue Stem Wheat, the very best for the purpose.

Spokane and Colfax Feed & Poultry Co.
DISTRIBUTORS, Colfax, Wash.