

HIAWATHA

\$165.00 PER LOT

Corners Only \$10 Extra---They Are Usually More; Where Can You Buy Lots at \$165 Each, Except in HIAWATHA?



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"A Big Black Bug bit a Big Black Bear
 Round the rough, rugged rocks the rascal ran."
 What of it and what's that to HIAWAH?
 Think more of HIAWATHA and less of bugs and bullfrogs
 And "you all" will be a 1000 to 1 better off.
 Old men for counsel and young men for war---you young bucks
 By and by you'll be envying the other fellow
 When the fault is all your own---sit up and take notice;
 The other fellow assumed responsibilities---you didn't.
 Such other or others---comfortable in old age---expanded and made good.
 They undertook much and accomplished more;
 They thought wisely and well while you were playing horse---"thumbs up";
 Day's works are good as far as they go, but alone they don't cut the mustard;
 There must be other agencies at work---savings must be merged into investments,
 Investments from savings represent self-denial.
 Along the road, representative of these agencies, competencies are insured.
 Don't be a lobster---save something and get said something working;
 Assumption of responsibilities, expansion of personalities---inseparable entities.
 Every success has its cost, the price must be paid.
 Individual accomplishments can not come by chance, they must be wrought out by patience and toil;
 Old age funds are seldom realized from day's work alone.
 "Labor has sure reward" is true only when well directed: "Make your head save your heels;"
 Make some portion of your earnings earn something in return.
 He who never makes a mistake is seldom heard of, and never accomplishes much,
 Get the habit, get in the game, do something, equal self-respect.
 Self-respect will impel intelligent investment---the twin sister of confidence,
 The WISE MEN of ALL TIMES agree that DIRT is the BASIS of WEALTH,
 Therefore buy dirt, somewhere, anywhere---"Upstairs, downstairs, in the lady's chamber,"
 As old Slater says, "Buy a lot"---in HIAWAH---Rah, Rah,
 For a nickle, a half a dime, the twentieth part of a dollar, Silas the Silent has an interest in,
 Therefore you will please take the Traction company's Post street car NORTH
 And see the Ball-Faced Bull in the Road Bill butt in and butt out.
 Autos---"all bound, wound mit a woolen string" over the ground will bound,
 Bound, bound as we all go round, round, round---in, over and across Hiawah, Hiawah, Hiawah.

W. W. REAGAN COMPANY

AGENTS FOR KENYON

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HIAWATHA