

DR. F. M. TREVATHAN.

Dr. F. M. Trevathan is the oldest Dentist in Union City, having moved to this place from Southwest Missouri with his family in 1865, about the close of the Civil War. Not only has he practiced his profession, dentistry, in Union City a greater length of time than has any other, but he has been longer in the business than most dentists in the State, as he began practice in 1835, in Millbra, Ky. In dentistry, as in everything else the old axiom that "practice makes perfect" is verified in the skill with which Dr. Trevathan executes all his work. He makes a specialty of crown and bridge work and guarantees satisfaction in all he does. The Doctor's work, the past 34 years is all the recommendation he needs.

DR. E. B. LITTLE.

Dr. E. B. Little is one of the most successful drummers on the road, and has been traveling longer than has any one who claims Union City as his home. On January 1st 1888 he severed his connection with C. E. Denham & Co., grocers of this city, and went on the road as traveling salesman for F. Mitchell & Bro. of St. Louis. He remained with them



DR. E. B. LITTLE.

until they closed out business, the latter of December, 1891, and the day following engaged with the Meyer Schmidt Grocery company of the same city. He is still with the latter firm, who could ill afford to dispense with his services as he is one of the most successful salesmen in their employ. The doctor has a hobby for war relics, and has one of the finest collection of curiosities in this line in the state.

C. E. DENHAM.

C. E. Denham, a cut of whose handsome face appears in this paper, has been a resident of Union City fifteen years, and in that time, has by his upright conduct and happy, genial personality, made a long list of friends of whom any one might be proud. On October 5th, 1887 he led to the altar Miss Edna Little, one of Union City's most charming and popular young ladies. For nine years Mr. Denham has been in the employ of the C. F. Blanke Tea & Coffee company of St. Louis, as travelling salesman, and he controls one of the largest trades in his line of any man on the road. He is one of four of the com-



C. E. DENHAM.

pany's oldest drummers. He covers the territory of Tennessee, Kentucky and Illinois, and has hundreds of friends among the retail dealers of these States who are always glad to see Charley Denham and his sample cases "strike town." His house has a high appreciation of his services, and well may have as such successful salesmen as few and far between.

SHERIFF JOHN E. FINCH.

Mr. Finch is serving his first term as sheriff of Union County, having been elected August of last year; but should he live there isn't a particle of doubt of his succeeding himself, as he is making one of the best sheriffs this county has ever had. He scorned the primaries and ran as an independent democrat, and was easily elected. Mr. Finch was constable and deputy sheriff six years and though he has captured and confined many prisoners, he has never allowed one of them to escape. He was born and reared in Union County, and no one in its confines has more friends than he. He owns a small farm in No. 11 district, but he need not return to this rural retreat unless he choose for there is no gift at the hands of his constituents that he cannot have for the asking. He is also his own jailer, and the prisoners in his charge are given the best of attention.



J. P. VERHINE'S DRY GOODS STORE.

J. P. VERHINE.

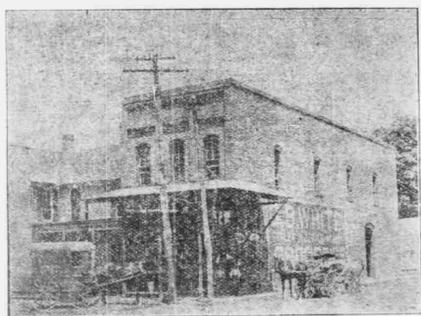
Mr. J. P. Verhine began the dry goods business in Union City in 1874, a quarter of a century ago, and is not only one of the oldest merchants in Union City but is one of the most favorably known. Mr. Verhine is a firm believer in printer's ink, which he uses freely and he has built up a trade second to none in this entire section. His store is replete with everything in the dry goods and notion line, and his carpet department is full to overflowing with carpets of all kinds and description from the cheapest to the finest grades. His millinery parlors, which have been presided over a number of years by Mrs. Annie Johnson, is known to nearly every lady in the county as the place to create the latest and most latest designs of everything in that line, because Mr. Verhine goes to headquarters, the fashion center—New York—for his goods. Jack is not only one of the largest merchants in Union County, but he is a rattling good fellow whom every one likes.

The letters addressed to the President average 1,200 a day. Eight per cent of them never reach the eye of either the Chief Executive or his private secretary. They are sorted by the clerks under the direction of Private Secretary Porter and sent to the proper department for attention. The largest proportion of the letters ask for financial assistance. The next largest number pray for the President's assistance in purely personal matters.

G. B. WHITE.

On the corner of Harrison and Try streets, in south-east Union City, is a fine two-story brick store house, which is owned and operated by Mr. G. B. White as a family grocery, and which is filled with a choice stock of groceries and notions as can be found in the city. Having his handsome business house and having no rent to pay, Mr. White can sell goods as cheap as any one in Union City.

Eight years ago he began business in a little one-story frame just back of his present store with a small capital, but his cheap prices and courteous attention to customers brought him a handsome trade, and from the first his success was assured. A cut of his handsome business house appears in this paper, near which he owns



G. B. WHITE'S STORE HOUSE.

a lovely two-story residence. Mr. White delivers goods promptly to all parts of the city, and while trade may be slack with others, White is constantly pushing his business to a larger and greater success.

All Paris is raving over a monkey that plays the violin. Musical monkeys are plentiful in Chicago.

We are admonished to lick the hand that smites us, but we feel more like smiting the hand that licks us.

POINTED PARAGRAPHS.

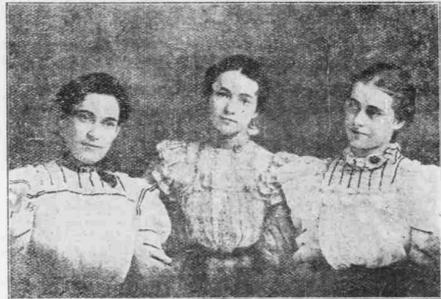
Nine excuses out of a possible ten are lies. Talk is cheap—and much of it needs to be discounted. The less a woman tries to be irresistible the more she is. Trouble drives fever men to drink than drink drives to trouble. A fair exchange is no robbery—and a fair robbery is no exchange. The man who hesitates before replying to a query is always doubted.

R. T. CURLIN.

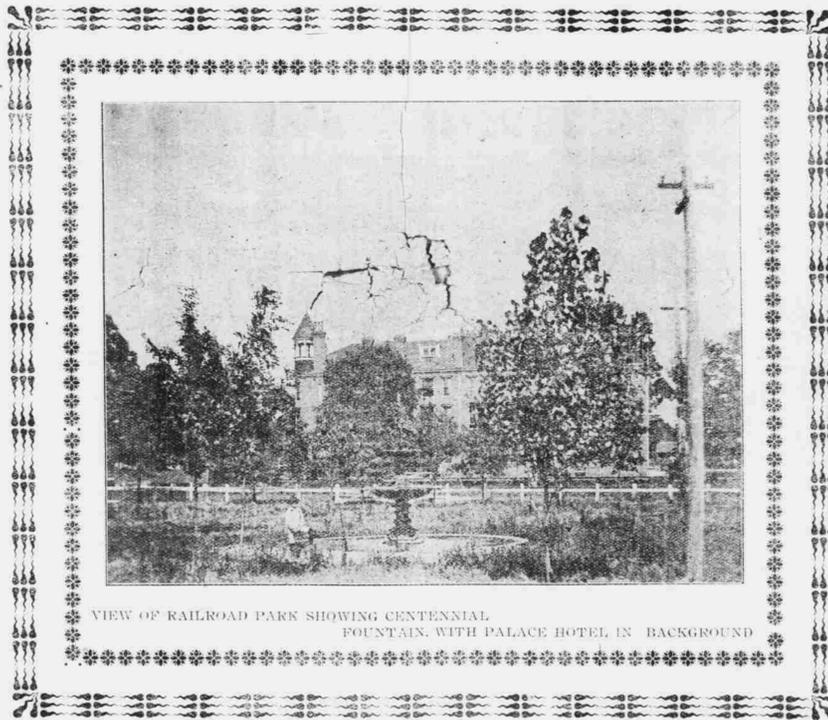
R. T. Curlin, one of the largest and most popular dry goods merchants of Union City, a native born Union citizen, and removed to this city when fourteen years of age. His father, T. R. Curlin, who is seventy-four years of age, is the oldest citizen of this county, having been born and reared here. The subject of our sketch in 1867 began the dry goods business, in which he has continued until the present, and in which he has been eminently successful. He carries one of the most complete stocks in this section, and sells at rock bottom figures, and has in his employ only courteous, polite and efficient salesmen, who consider it a pleasure to show goods whether a sale is effected or not.

WHAT PLEASURES MAN.

It pleases a man to have a woman love him. It pleases him to have a woman lead him in the way he wants to go. It pleases him to have a woman sometimes treat him as a great big baby, to be cared for, petted and caressed. It pleases him to have a woman think him great and good and true and favor him with her attentions accordingly. It pleases him to have a woman's bright eyes, expressing the approbation, approval and admiration the lips do not speak. It pleases him to have a woman's hand smooth away the careworn expression and wrinkles from his brow. It pleases him to have a woman's strength help him over the weak places in life.



MISS MAMIE, MRS. CARRIE LEE REEVES, AND MISS BESSIE. Three Charming Daughters of Mr. W. H. Gardner.



VIEW OF RAILROAD PARK SHOWING CENTENNIAL FOUNTAIN, WITH PALACE HOTEL IN BACKGROUND.

You have probably noticed that only level-headed people agree with you.

The man who talks in his sleep displays his wisdom by remaining a bachelor.

Some men are like cigars—the more you puff them the smaller they become.

Make it an object for them and some men can plainly see that black is white.

Why not change the motto on the silver dollar to "In New Jersey we trust."

A man who has been treated to a coat of tar and feathers naturally feels stuck up.

The man who says something every time he speaks is not cut out for a society idol.

J. M. COX AND COMPANY.

The proprietors of the above named firm is Mr. J. M. Cox and Mr. Robert P. Boone. Their place of business is at the corner of Home and Bell streets, in the north-eastern part of town and a cut of their business house can be seen in another part of the paper. The stand



GROCERY HOUSE OF J. M. COX & COMPANY.

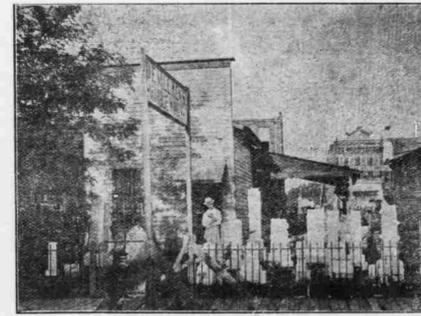
they occupy has been used as a grocery store the past ten years, and is one of the popular trading places in the grocery and general merchandise line, not only for all the Union Cityites in that part of town but for many country people, who realize the fact that as the firm has no big house rent to pay and no street sprinkling tax, they can sell goods a little cheaper than some of the big downtown houses.

The ordinary courtship is a very weak foundation upon which to erect the gigantic structure of matrimony.

If men could live their lives over again they would avoid all their old mistakes—and make a lot of new ones.

An enterprising Chicago man is about to open a training school for pugilists. The full course will embrace seven languages.

It pleases a worthy man who tries to be good to have a sweet woman lead him in the way called beautiful. A woman can sink a man to dismal depths or help him rise to dizzy heights. Her frown can depress him, her smile inspire him.



UNION CITY MARBLE WORKS.

Some plants go to sleep every night. The mimosa, or sensitive plant, in daylight, opens its fragile leaves, which are hard at work eating, absorbing the carbonic acid of the air into plant food. At night the mimosa sleeps and digests what it has eaten, and the leaves fold up double against each other, the stem droops and the leaf is limp and apparently dead.

Mr. O. E. Milliken is the proprietor of the Union City Marble Works, one of the best businesses of its kind, not only in Union County, but in several adjoining counties, owing to his superb work and his using the best of material.

Mr. Milliken began business in Union City in 1892, and since that

time has erected more headstones and monuments to the loving memory of the dead than has any other dealer in that line in this entire section. A great many are anxious to mark the last resting place of their loved ones, but many are prevented from doing so owing to their erroneous ideas of the cost of such work, imagining an outlay of a large amount of money. Even for the small sum of \$5.00 you can mark the grave of that idolized member of your family with a neat

Col. Keller's old home, were loath to see him leave, and upon his departure tendered him a grand banquet, an account of which appeared in the Commercial-Courier.

Col. Keller belongs to the Uniform Ranks, Knights of Pythias, of which he was the Past Grand Chancellor of South Dakota, and he was also Lieutenant Colonel of the South Dakota National Guards.

Our subject, whose office is in the Crockett building over the Osborne store, has been here but four months, but in that time has made many friends in Union City by his upright, gentlemanly Christian conduct.

Buffalo's new union railroad station, to cost \$6,000,000, is to have a waiting-room 80x235 feet, said to be the largest in the world.

Almost incessant rains in many years of Eastern Canada have done great damage to crops. The "oldest inhabitant" has never seen anything like them.



WALKER'S INSURANCE BUILDING.

The state's attorneys in Illinois are unanimously in favor of a continuance of the death penalty.

A Mexican cactus is eaten by Indians during their religious ceremonies to incite visions. An English naturalist, Dr. Dixon, has been testing upon himself its extraordinary properties, and reports that the air seemed filled with vague odors of perfumes, a halo of musical sounds surrounding him, and a marvelous display of everchanging brilliant colors passed clearly before his vision.

INSURANCE BUILDING.

This house was built in 1897 specially by John T. Walker, as a home for the insurance agency of I. H. Davis & Co., composed of I. H. Davis and John T. Walker. This agency was established by Mr. Davis about eighteen years ago, and has done the leading business in its line from that day until this. The entire agency was bought by Mr. John T. Walker on January 1st, 1899, and is conducted now under the style of John T. Walker & Co., Douglas Walker being the junior partner and accountant. Eighteen of the leading fire companies of the world are represented in this agency, as well as the Travelers' Accident and Life Insurance Co., of Hartford Conn. The Fidelity and Deposit Guarantee Co., of Baltimore, carries the guarantee bonds written by this agency. The Hartford Steam Boiler Insurance Co. has its business in that line.

This building was constructed as an office building. The Postal Telegraph and Cable Co. occupying the front space on the ground floor, the John T. Walker & Co. insurance agency the next division, D. G. Caldwell, Esq., has the next suite of rooms on the ground floor as a home of his rapidly increasing law business. This gentleman has risen to the top of his profession in a very short time. The next room below is occupied by the Union City Cycle Co., which sells most of the fine wheels to be seen spinning on our roads. The rooms upstairs are reached by an easy flight, the suite of rooms in front being occupied by the distinguished law firm of Moore & Wells. The great libraries and business tone pervading these rooms would convince a stranger at a glance the nature of the business done here. The suite of rooms in the rear is occupied by that energetic and rising firm of young attorneys, Lannom & Stanfield. This firm is noted for its close attention to collections, the energy displayed in all character of business undertaken by it, and by its prompt attention to all correspondence. Altogether this building is the most complete office building in West Tennessee outside of Memphis. Being located as it is, right between the two banks on First street, it is the focus of the financial and legal interests of the city.

UNION CITY MARBLE WORKS.

head and foot stone, with any inscription you wish. If you can not do more you can honor the memory of your loved ones by erecting this simple tribute of your affections. And those who are able can secure from the Union City Marble Works the costliest stones and monuments for less money than the same can be furnished by any competitor. Why patronize a Humboldt, Jackson, Memphis or any outside firm when for a less sum you can get the same work from your home firm, whose interests you r interests.

A bicycle has in England been held to be a "carriage" in the meaning of an act that made furious driving a criminal act.

Japanese workmen are obliged to wear on their caps and backs an inscription stating their business and their employer's name.

J. H. FAIRCLOTH.

Mr. J. H. Faircloth is the efficient and popular cashier of the Commercial Bank of Union City, one of the most influential banking institutions in the country, a detailed history of which will be found in another part of this paper. Mr. Faircloth is a native of Newbern, where he was born in '68. He attended the common school of Newbern until 15 when he entered as a student



J. H. FAIRCLOTH.

the Iuka, Miss., Normal School, where he graduated in the B. S. course in '85. In 1889 he accepted a position with the bank at Kenton where he remained three years, resigning his position in '92 to accept a more lucrative place with the Deering Harvester Company, of Nashville, Tenn. In January '95 he was elected, without solicitation, to the position of assistant cashier of the Commercial Bank of Union City, owing to the impression he had made upon some of our influential business men, as to his ability, while connected with the Kenton Bank; and in '98 he was made cashier of the Commercial. Mr. Faircloth's genial personality and Chesterfieldian courtesy has added greatly to the patronage of the Commercial Bank and made him friends of all our people.



COL. A. D. KELLER.

The subject of this sketch was a late resident of South Dakota, and while he loved the land of his adoption the rigorous winters of that climate were not to his liking, so he decided to cast his lot with the people of the South and share with them their hospitality and genial climate, and with his family came to Union City last May.

The people of Elk Point, S. D., Col. Keller's old home, were loath to see him leave, and upon his departure tendered him a grand banquet, an account of which appeared in the Commercial-Courier.

Col. Keller is a native of Ohio, in which state and also in Kansas he read law with his father, and was admitted to the bar in 1874, and began the practice of his profession in Holton, Kans. In 1882, he moved to Elk Point, and in 1892 was elected State Attorney, which he held, with credit to himself, and those he represented, until 1896.

Col. Keller belongs to the Uniform Ranks, Knights of Pythias, of which he was the Past Grand Chancellor of South Dakota, and he was also Lieutenant Colonel of the South Dakota National Guards.

Our subject, whose office is in the Crockett building over the Osborne store, has been here but four months, but in that time has made many friends in Union City by his upright, gentlemanly Christian conduct.

Buffalo's new union railroad station, to cost \$6,000,000, is to have a waiting-room 80x235 feet, said to be the largest in the world.

Almost incessant rains in many years of Eastern Canada have done great damage to crops. The "oldest inhabitant" has never seen anything like them.