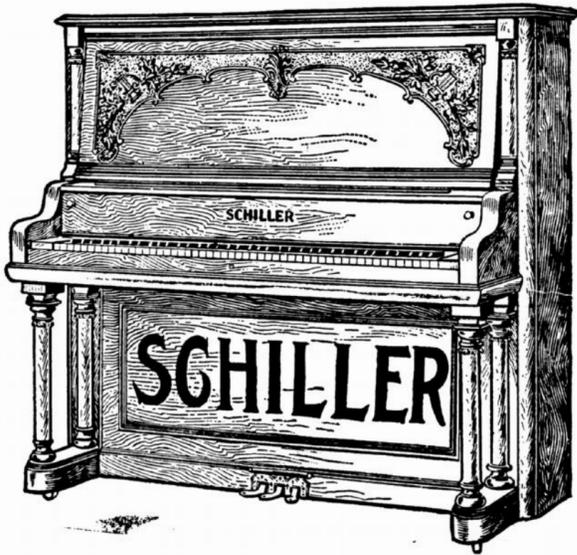


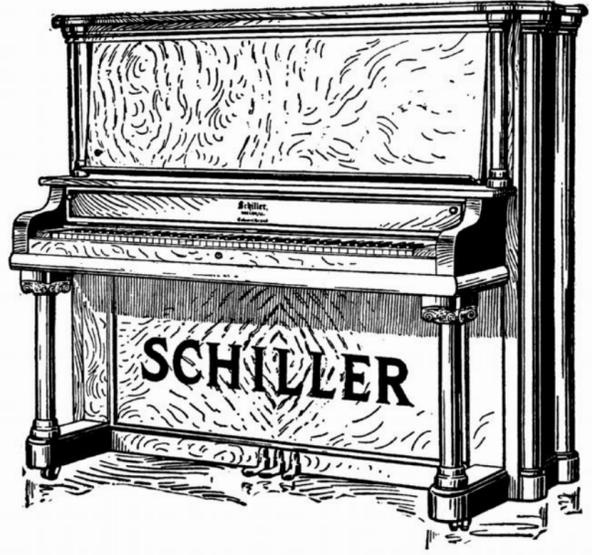
BIG INTRODUCTORY SALE

of **SCHILLER PIANOS**



FOLSOM'S MUSIC STORE
Little Falls, Minn.

Direct from
Factory
to the Home



Reasons why we can sell the Musical Standard High Grade Up-to Date Schiller Pianos and Save You More Than \$100.00

FIRST. They make their own pianos in their own factory, the best equipped piano factory in the United States.

SECOND. They own the waterpower on the Rock river, Oregon, Ill., the famous river for water-powers.

THIRD. They own their own foundry and make their own piano plates by the latest patented method.



Interior of Folsom's Music House

As a Special Inducement to get the Schiller Piano well introduced in Little Falls and surrounding country, the company has given me

A Liberal
Discount on Every Piano
Sold up to Oct. 15th

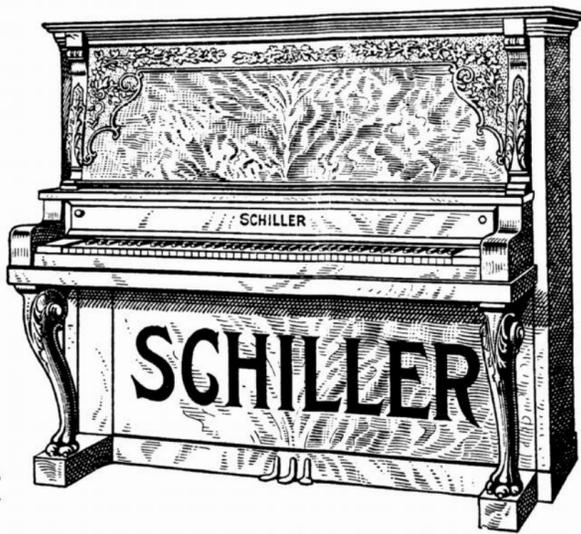
The Schiller Co. make but one grade of Pianos and that is **HIGH GRADE.**

The Schiller Pianos combine beauty and artistic merit with unsurpassed quality far above the price asked for them. Many of your neighbors have tested its merits.

Pianos can now be seen on Display at the Folsom Music House

The Drake Musical University at Des Moines, Ia., the largest in the world, have, after a protracted contest, adopted the Schiller Pianos exclusively in their college and have 61 Schiller Pianos in use at the present time. Ten other musical colleges in Iowa use Schiller Pianos.

Last but not least this special advertising sale gives you the benefit of the manufacturer's introductory discount prices



One Carload of SCHILLER PIANOS

direct from the factory to your home

Prices will be advanced at the end of this sale

as after October 15th, the agency will be placed with Walter Folsom

As an Extra Inducement to you to buy now, we will personally handle contracts, thereby saving you considerable, as factory charges more when contracts are carried by them

FOLSOM'S MUSIC HOUSE
LITTLE FALLS, MINN.