

MAKING A BLUFF

WELL-MEANING CITIZENS WHO WORK ALONG WRONG LINES.

KNOCKING THE HOME TOWN

Her Commercial Clubs Fall in Work Undertaken for the Improvement of Local Conditions.

In a western town not long since a General Call was issued to citizens to hold a Meeting for the purpose of organizing a Business Men's Association, or as the papers announced, a Commercial club. According to the Newspaper Reports of the event the meeting was a Grand Success, and some 40 or 50 prominent citizens enrolled their names as members. Thus the Commercial club was started on its Career.

Among the active citizens and those who were foremost in advocating the Club as an important thing for the welfare of the Town, were a Minister and a Lawyer. The good clergyman was made the Secretary, a Banker of the town was elected President, and the Lawyer, Treasurer. As is usual with such clubs, a Constitution and By-laws were adopted; an Executive Committee appointed, and also a Hustling Committee to add Push to the club. It was outlined that by harmony and co-operation the town could be boomed and made much better. One of the things desired was a Public Library. Among the other things were Manufacturing Enterprises, a Creamery and another Elevator for the town, to compete with the one Elevator already located there.

Six months of careful labor on the part of the Commercial Club developed the fact that the efforts towards securing any of these things were without results. There was no Library, the Creamery Proposition was considered unfavorable, as the farmers could secure more by shipping their cream out of town than the Creamery could afford to pay, and as to the Elevator, only a part of the stock necessary for its start was subscribed. An investigation revealed that out of this very same town each day an average of more than \$200 was being sent to Outside Cities for Goods that might as well have been purchased at the home stores. It was discovered that the Minister, who was the Secretary of the Club, all the while he was advocating Town Improvement, was quietly working among the members of his flock to secure Orders for Groceries and other goods to send to a Chicago alleged co-operative concern. He was receiving five per cent. commission on all purchases made. The Lawyer of the town, who was made the Treasurer of the Club, was sending away for the clothes he wore, and even the Banker could not find Carpets sufficiently good in his home town.

These misled enterprising citizens were working all along the wrong lines. While they were anxious to improve the town, to start the Creamery—that, perhaps, would keep a few thousand dollars a year in the town—an Elevator that was almost unnecessary, as the one already located in the town was capable of handling all the grain produced in the neighborhood, and would result in no saving or the bringing in of greater income, they overlooked the importance of devising means of retaining business to the town that was going away from it. The very ones entrusted with the Building Up of the Industries of the Place were foremost in turning over to other communities the Dollars that should be retained to improve the Home Trade, and make wealthy the community.

Moral—It would be well for members of Commercial Clubs to take heed that the most important action for the Club to take is to Devise Means of Protecting Enterprises already established instead of gaining new Enterprises of Doubtful Utility.

THERE MUST BE MERIT.

Drawing the Line in the Matter of Patronage of Home Institutions.

While it is the duty of every home loving and patriotic citizen to encourage and support home enterprise, it should be part of the principle that the home enterprises should be such as to merit support. The matter of service and of competition are important. It must be a public spirited citizen, indeed, who will willingly pay home merchants exorbitant prices for what is needed, when the same goods can be purchased in some nearby town at lower prices. The local bank should be patronized, if well conducted, and those in charge of it men of integrity and enterprise. But oftentimes there are illustrations of local industries being conducted in such unbusinesslike ways as to not win the confidence of the people in the community. Under such circumstances little can be done except to give those who will seek foreign institutions when they have money to deposit.

LOCAL PRODUCE MARKETS.

How Agricultural Towns Can Assist in Preventing "Corners" in Produce.

Now and then complaint is heard of how the large packing houses and handlers of produce manipulate prices of eggs and poultry. These concerns are enabled to do this through their facilities for extensively handling goods and preserving them in their mammoth cold storage plants. Their system is to buy in the lowest market and hold the produce until the demand is such that prices reach the top notch.

It is evident that were the business men of small towns to follow out to some extent the plans of these large houses, the home market would be materially improved. In the agricultural towns merchants are the most extensive handlers of farmers' produce. This business is incidental to the mercantile business, and few merchants have proper facilities for the storing and proper care of perishable goods, therefore, immediately upon receiving supplies from the farmer, consignments are made to the commission houses in the large cities, and thus are the large commission men enabled to obtain control of the markets and to manipulate prices.

Each agricultural community produces enough poultry and eggs and miscellaneous dairy products to support a prosperous exclusive produce house. But when the articles that the farmers have for sale are distributed among a dozen or more stores, each acting independently, it is evident that highest market prices cannot be paid. The plan proposed for the organization of co-operative produce companies in each town has many desirable points in its favor. At small expense a coldstorage plant of adequate capacity to handle all perishable products of the community can be put in order. A plant of this kind, if rightly managed, would greatly improve the conditions of the local markets and higher prices could be paid for produce than the merchants could afford to pay for the same.

A number of towns in the middle west have adopted this system, and with success. Not alone have the home markets been greatly improved, but a greater volume of trade has been brought to the merchants. Should this plan be universally followed, in agricultural districts, it would lessen the opportunity for the manipulation of prices of produce, and the "cornering of the market" by the large commission and packing houses.

HELPING ALONG THE TRUSTS.

Sending Money Away from Rural Districts Assist in Making Them.

It appears as if the trusts are in the country to stay. The legislative action of the government seems to merely mean a little more regulation. Trusts generally have their starting point in Wall street. It is to Wall street that the money earned by them goes. Each trust industry means so much more for the coffers of the multi-millionaires. It is a sorry fact that the people of the country have been for years bamboozled by trust managers, and unknowingly have been compelled to donate toward their support. That the great mail-order concerns in Chicago have been backed up by Wall street capital has just become evident. Within the past few months Wall street financiers have decided to build up even greater in the mail-order business, and one concern has had its capital increased to \$40,000,000. It has been toward such a monster enterprise the people of the west have been turning their trade the past several years, and by so doing have kept western communities from advancing.

Wise Parson.

"Parson, somebody dared us to get married, and we never take a dare. Here we are."

"Well, my young friends, I dare you to go home and endeavor to cultivate some common sense."

While it may be true that the smaller towns and cities do not afford unprincipled schemers the chance to conduct business, illustrations sufficient, now and then, present themselves to the people to make them cautious and perhaps prejudice them against patronizing some home institutions.

Too often it is found that insurance companies, investment concerns, banks and mercantile establishments put forth the plea of being home institutions and thus should be patronized, while in fact their methods of conduct are such as to not win the confidence of the people. Merit is an important factor in the home trade matter, and no argument can be made that will justify the people of a community giving support to institutions that are unsound, or which are managed in a way as to impose upon the residents of the community.

Rock Salt Preserves Ice.

A cheap mixture to put around an ice chest to keep it cold is pounded rock salt in the proportion of one part to two parts of pounded ice.

WANT STRIKE SETTLED.

Samuel Gompers Has Gone to New York to Confer With President Small for That Purpose.

Washington.—President Gompers of the American Federation of Labor left here Monday for New York to confer with President Small of the telegraphers' union concerning a proposition to settle the strike. Officials of the telegraphers' union here Monday sent to President Small the following telegram:

"Samuel Gompers requests you to meet him at Pennsylvania station, Twenty-third street, New York, side at 6:30 this evening and to bring Organizer Herman Robinson with you. Mr. Gompers will have a proposition to make to you, and we urge that you give it most serious consideration and, if possible, bring the strike to an honorable termination."

The nature of the proposition which President Gompers has to make is not known.

Soldiers Form a Mob.

Junction City, Kan.—A mob of nearly 50 soldiers of the Farmers school at Fort Riley came here about 1 o'clock Sunday morning for the purpose of releasing a comrade who was confined in the county jail. The sheriff and city police force were notified of their coming and taking positions in windows above the jail opened a fire that quickly dispersed the mob as it was to force an entrance. The authorities at Fort Riley placed guards at the jail and are aiding in the effort to find the members of the mob. Two arrests have been made but no one was shot.

Wellman Will Give It Up.

Tromsø, Norway.—According to Captain Isachen, in command of the Norwegian Arctic expedition which arrived here Monday from the North, Walter Wellman and his party, of the Chicago Record-Herald expedition, will probably return here at the end of the present month, abandoning their plans to attempt to reach the pole in an airship, for the present year. No start had been attempted up to August 26 and the weather subsequent to that date precluded an ascent of the airship, northerly winds, fog and snow prevailing.

Kills Germs in Three Minutes.

Columbus, Ohio.—Announcement of the discovery of an anti-toxin that will kill diphtheria germs in the living human organism within three minutes has been made at the Ohio state university by Prof. Blyde, physiological chemist, as the result of an exhaustive technical and intricate series of tests. The discovery is accredited to Theodore Wolfram, a German chemist now living in this city. It is applied by infusion and can be administered in any quantity to the youngest patient.

Only 30 of Them Remain.

Chicago.—Of the thousands of men who half a century ago crossed the plains in search for gold, only 30 remain, according to a report received at the seventeenth annual meeting of the Western Association of California Pioneers held here Saturday. Only twelve former gold hunters were present. They spent time recalling their adventures, the dangers encountered and the successes of their expedition.

A Fighter and a Voter.

Oyster Bay.—The American rifle team, which won the trophy at Ottawa, Canada, Saturday, was received by President Roosevelt Monday. The President told the men that one of the first things he did when he left college was to join the national guards and a political club, as he believed it desirable for every citizen of this country to qualify himself to do his own fighting and voting.

Killed by a Trap Gun.

Topeka, Kan.—Marshall Tuttle, aged 9 years, was killed Saturday night at Sibley, a small station south of here in a pitiful manner. G. Karnes, a merchant, had set a revolver fastened by wire to the door of a henhouse to catch a thief and the boy did not know the trap had been loaded and opened the door.

Omaha Operators Return to Work.

Omaha, Neb.—The telegraphers' strike in Omaha received a heavy blow Monday morning when three of the very best class of striking operators returned to their old positions in the Western Union. A fourth striker who applied for work was not reinstated, the company claiming to have enough men to handle the business promptly.

A Petroleum Congress.

Bucharest, Roumania.—The international petroleum congress was officially opened Sunday. Premier Sturiza and other ministers welcomed the delegates in behalf of the Roumanian government and responses were made by several of the foreign delegates, including the representatives from the United States, thanking the ministers for their reception.

WORN TO A SKELETON.

A Wonderful Restoration Caused a Sensation in a Pennsylvania Town.

Mrs. Charles N. Preston, of Elkland, Pa., says: "Three years ago I found that my housework was becoming a burden. I tired easily, had no ambition and was falling fast. My complexion got yellow, and I lost over 50 pounds. My thirst was terrible, and there was sugar in the kidney secretions.



My doctor kept me on a strict diet, but as his medicine was not helping me, I began using Doan's Kidney Pills. They helped me at once, and soon all traces of sugar disappeared. I have regained my former weight and am perfectly well."

Sold by all dealers. 50 cents a box. Foster-Milburn Co., Buffalo, N. Y.

TOLD HIM THE TRUTH.

Dad's Indignation Got the Better of His Judgment.

An old German farmer, who resided in one of the rural districts of the state of Iowa, was the father of a half-witted boy, whose lack of intellect was the cause of no little anxiety and solicitude on the part of the paternal parent.

"Dot poy Shon," he was heard to remark in the course of a conversation with a neighbor of like Teutonic origin, "he iss not ferry bright, aber I ton't vant you to tell him because I ton't vant him to know it."

Meanwhile the young hopeful was driving through the barnyard with a load of hay, which in attempting to turn a sharp corner he unfortunately upset.

The old man immediately became highly indignant. "Shon!" he bellowed in a voice of thunder, "you iss a plame fool, you always vass a fool, you always vill pe a fool, you not know noddings."—Judge's Library.

A Horse's Good Fortune.

A spiritualist came to our house some time ago and claimed to be able to locate our lost friends if we desired. We had an old horse which we had sold years ago and my mother wanted to know where he was. Mother began:

"We had a very good friend who always did all our work. He passed from us several years ago and the last we heard of him was that he was in Los Angeles. I would like to know if he is still living."

The spiritualist made certain motions and knocked on the table and then said:

"Your friend is in Los Angeles and is married to a rich young woman."—Judge.

Had a Cheer Coming.

Years ago, when the G. A. R. annual department encampment was held in Boston, as the veterans were marching along one of the avenues a lady, who had secured an elevated position on a wagon in a side street, became conspicuous by the enthusiasm she displayed, and was dissatisfied with the lack of it in the by-standers. "Cheer!" said she. "Why don't you cheer? I guess you'd cheer if you'd lost two husbands in the war as I did."—Life.

FAMILY FOOD.

Crisp, Toothsome and Requires No Cooking.

A little boy down in N. C. asked his mother to write an account of how Grape-Nuts food had helped their family.

She says Grape-Nuts was first brought to her attention on a visit to Charlotte, where she visited the Mayor of that city who was using the food by the advice of his physician. She says:

"They derive so much good from it that they never pass a day without using it. While I was there I used the Food regularly. I gained about 15 pounds and felt so well that when I returned home I began using Grape-Nuts in our family regularly.

"My little 18 months old baby shortly after being weaned was very ill with dyspepsia and teething. She was sick nine weeks and we tried everything. She became so emaciated that it was painful to handle her and we thought we were going to lose her. One day a happy thought urged me to try Grape-Nuts soaked in a little warm milk.

"Well, it worked like a charm and she began taking it regularly and improvement set in at once. She is now getting well and round and fat as fast as possible on Grape-Nuts.

"Sometime ago several of the family were stricken with LaGrippe at the same time, and during the worst stages we could not relish anything in the shape of food but Grape-Nuts and oranges, everything else nauseated us.

"We all appreciate what your famous food has done for our family." "There's a Reason." Read "The Road to Wellville," in pgs.

Laundry work at home would be much more satisfactory if the right Starch were used. In order to get the desired stiffness, it is usually necessary to use so much starch that the beauty and fineness of the fabric is hidden behind a paste of varying thickness, which not only destroys the appearance, but also affects the wearing quality of the goods. This trouble can be entirely overcome by using Defiance Starch, as it can be applied much more thinly because of its greater strength than other makes.

Statue Finally Completed.

When Alfred Stevens designed the noble monument to the duke of Wellington in St. Paul's cathedral, London, he intended that his work should be crowned by an equestrian statue. But Stevens died before his design was carried out. Now, 32 years after his death, the equestrian statue has been completed and before long will be placed in position.

Tripped.

Gunner—So you think the DeBlowers are faking about their extended European tour?

Guy—I should say so. They said there were so many Americans in Venice that many had to walk in the middle of the street.

Gunner—Well?

Guy—Why, the streets of Venice are canals.

How's This?

We offer One Hundred Dollars Reward for any case of Catarrh that cannot be cured by Hall's Catarrh Cure.

F. J. CHENEY & CO., Toledo, O. We, the undersigned, have known F. J. Cheney for the last 15 years, and believe him perfectly honorable in all business transactions and financially able to carry out any obligations made by him.

WALDING, KISSAN & MARVIN, Wholesale Druggists, Toledo, O. Hall's Catarrh Cure is taken internally, acting directly upon the blood and mucous surfaces of the system. Testimonials sent free. Price 75 cents per bottle. Sold by all Druggists. Take Hall's Family Pills for constipation.

In this world every mountain-top of privilege is girdled by the vales of simple duty.—H. Van Dyke.

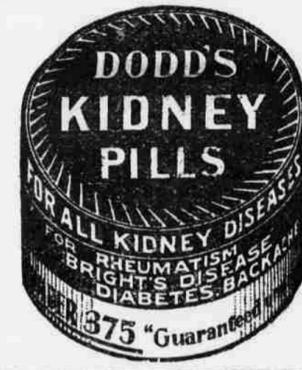
DO YOUR CLOTHES LOOK YELLOW?

If so, use Red Cross Ball Blue. It will make them white as snow. 2 oz. package 5 cents.

If all men paid their debts promptly there would be fewer financial panics.

Mrs. Winslow's Soothing Syrup. For children teething, softens the gums, reduces inflammation, allays pain, cures wind colic. 25c a bottle.

And occasionally a soft answer generates wrath.



SPOT CASH

FOR SOLDIERS' HOMESTEAD RIGHTS

All soldiers who served ninety days or more in the federal army or navy between 1861-1865, and who made homestead entries for less than 160 acres on or before June 23, 1874, means that an additional right is due someone and that it can be sold to me for spot cash, no matter whether patent issued or not. If soldier is dead, his heirs are entitled. The right descends as follows: First, to the widow; and second, to the legal heirs, or next of kin. Talk to old soldiers, their widows, children, or next of kin, about this class of additional rights. Get busy right now and find some of your relatives who made homestead entries in early days. It's easy money. For further information address Comrade W. E. Moses, 82 California Building, Denver, Colo.

To convince any woman that PAXTINE Antiseptic will improve her health and do all we claim for it. We will send her absolutely free a large trial box of Paxtine with book of instructions and genuine testimonials. Send your name and address on a postal card.

FREE PAXTINE

cleanses and heals mucous membranes affections, such as nasal catarrh, pelvic castrh and inflammation caused by feminine ills; sore eyes, sore throat, and mouth, by direct local treatment. Its curative power over these troubles is extraordinary and gives immediate relief. Thousands of women are using and recommending it every day. 50 cents at druggists or by mail. Remember, however, IT COSTS YOU NOTHING TO TRY IT. THE E. PALTON CO., Boston, Mass.