

Stylish Good Clothes that Last Long and Cost Less



Collegian Clothes 1920
David Adler & Sons Company

When you see our new Fall Collegian Clothes you'll want to wear them. Stylish, good looking clothes of new colors and patterns, tailored from fine fabrics. All-wool of course.

They cost less to buy than any clothes of similar grade, because they are purposefully priced low by the makers and by us. You get clothing value in "Collegians", more style, more wear, more satisfaction. And they cost less to wear, too, because they last longer.

Come in our store and let us help you economize with "Collegians."

**\$25, \$30, \$35, \$40, \$45
\$50 and \$60**

WALK IN WALK-OVERS

The Walk-Overs you take out of our store will fit the heel, the tread, the toes, the insteps and the ankle of both of your feet; they will keep their shape, give you longer wear and solid foot comfort, and we mean just what we say.

A NEW FALL STETSON

WILL IMPROVE YOUR APPEARANCE.

A finer assortment of brisk shapes and styles you never saw—these Fall Stetsons.

We expect to sell the right Stetson Hat to everyone of the well-dressed who consult us.

I. KOHN
The Quality Store
Hayti, Mo.

NOTICE
This store will be closed all day Wednesday, Sept. 22, in observance of a Jewish Holiday.

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ten to twenty-five cents a bale for the organization. Business men should subscribe liberally, for no one will be hurt more than they if the South's spending power and debt-paying power is cut in half.

3. Cut your cotton acreage next year by sowing a record breaking grain crop this fall. Don't just talk about "cutting down acreage"—a negative sort of program. Tell everybody to cut his cotton acreage by sowing more wheat, oats, rye, and sowing more clover to enrich the land for corn next year. This is the only sensible way to reduce acreage.

4. Put your cotton in a warehouse, and organize a cooperative marketing association. Remarkably important was the comprehensive report on cooperative marketing adopted at Montgomery, the result of months of labor by Cotton Specialist Murphy and others. The report tells just how to start cooperative selling with official grading or classing in your community.

As for warehouses, if there is not sufficient warehouse room in your section, it will pay to hurry up the construction of buildings of a cheaper sort. In next week's Progressive Farmer we expect to present some plans worked out by Mr. D. C. Walty, vice-president and manager of the Arkansas Association, whereby 1000 bales may be taken care of in a structure costing only \$1,500. We do not believe, of course, that every community should be content with such cheap and impermanent construction, but this, at least, indicates that no community need accept the ridiculous prices now offered by bear speculators on the ground that it can't house its crop.

5. Do all you can to help men who are in a tight place financially from having to sacrifice their cotton. Make it a point to see the president or cashier of the bank you do business with. Tell him a large part of his business comes from farmers and that farmers expect him to go the limit in helping them now. See your merchant and tell him he had better suffer some temporary inconvenience better wait until he can wait no longer on his cotton customers, rather than to force the South back into poverty and backwardness it formerly suffered. And if you have tenants or neighbors who insist on selling anyhow, buy their cotton if possible, and hold it out of the regular channels of trade.

6. Demand also a fair price for cotton seed. This subject has already been discussed in previous issues of The Progressive Farmer. The decision of the Montgomery meeting was that farmers who can use cottonseed meal for feeding should exchange cotton seed for an equal quantity of cottonseed meal, or should sell seed when a ton of seed is selling for as much as a ton of meal.

If this battle for better cotton prices is to be won, the growers themselves must fight to the finish. Here are six definite things every man can do. Check up yourself and see how many of them you are willing to do—and spread the news to your neighbors.—The Progressive Farmer.

LOST

An annual pass over the Frisco Lines, belonging to Mrs. Jack Robb. A liberal reward will be paid for its return. 44

Subscribe for the Hayti Herald.

They work naturally and form no habit

They work naturally and form no habit

They work naturally and form no habit



DRUGS JEWELRY **SEFLER'S** THE Rexall STORE
IF YOU DON'T TRADE HERE NOW YOU WILL LATER ON

OPPORTUNITIES FOR BOYS

There is no big position occupied by a man today that is beyond the reach of the boy. All depends upon the boy.

Every man of note in the business world was a boy not very many years ago; and what one boy has accomplished under difficulties any other can accomplish with ease if he devotes his time and attention to the task. It all depends upon the boy.

The door of opportunity is always open for the boy. It is only a question of embracing the opportunity and then plodding onward and upward to the desired goal. But all boys are not willing to satisfy the demand made upon them for promptness, punctuality or attention. Thousands fall by the wayside when put to the test. Rebukes, rebuffs, dismissals, and failures, could all be avoided if the boy had will power and determination to make good in the early stages of his career.

One petty fault of the boy is the eternal watching of the clock. This becomes very irritating to the busy employer, who concludes that the clock watcher should have every

chance to sit in the city hall park and watch the hands go 'round. When the spirit of timeserving is uppermost in evidence it is perfectly clear that the welfare of the business is a secondary consideration. Again, it is all up to the boy.

But timeservers are not the only class of boys not now in demand. The inattentive boy—girl, man, or woman too for that matter—does not last long under the eye of the busy executive. Little attentions from the boy given amid the hustle of every day business may mean much to the high pressure manager, and never fall of recognition. The boy who sees something to do and does it without question is the boy who gets ahead and stays ahead.

A ready cheerfulness to go anywhere and to do anything at a minute's notice and without question is another mark of the boy who will eventually win. To such a boy the interest of the concern is stronger than his personal wishes and recognition invariably follows. It depends upon the boy.

—The new Columbia Records are on sale at Turnbaugh's Jewelry Store, Caruthersville. 45-46

The Almighty Check

A Check is the best medium of exchange. Why? Because a check is a receipt; it shows to whom, when and for what purpose all money is paid, it is a protection against loss both to the giver and the receiver, it saves carrying money on the person, it eliminates change making, it avoids the necessity of keeping accounts of small payments, it is convenient and the best evidence of progressiveness. A checking account may be opened at this bank for any amount. It is not necessary to deposit a fortune, although one may come out of it.

BANK OF HAYTI
HAYTI, MISSOURI

THE FIGHT FOR BETTER COTTON PRICES

The great meeting of the American Cotton Association in Montgomery, Ala., last week, discussed a lot of things but we believe the gist of the whole conference may be given in six definite things every cotton farmer in the South can do to help the fight for better prices:

1. First and foremost, hold your cotton. We must show the bear gamblers and their allies that they have absolutely mistaken the spirit and determination of the Southern people if they think we will sit idly by and be robbed of half the fruits of this year's labor. It has cost between thirty and forty cents a pound to make this year's crop. The decision of the Montgomery meeting was that forty cents should be a minimum price for middling. Not only must each man resolve

to hold his own crop, but he must see his neighbors and insist on their holding. As J. A. Brown says: "We must shut up the market so tight that no man can buy or beg a bale of cotton at present prices—so that the only way to get a bale of cotton until prices improve will be to steal it!"

Mr. J. A. Todd, the distinguished English authority, who came to Montgomery at President Wanamaker's request, sized up the present world situation somewhat as follows: (1) The world will need every bale of cotton that is produced this year. There is no real overproduction. (2) Right now, however, there is practically no movement of cotton goods, a wholly abnormal temporary dullness in the business of cotton manufacturers and of course they are not offering normal prices for cotton. Present prices are only fictitious prices based on a

temporarily demoralized market.

Nevertheless if one-fourth of the cotton farmers of the South are such fools as to accept this fictitious undervaluation for 1920 cotton prices on the whole crop will be lowered. We must keep anybody and everybody from selling at present prices.

2. Go to your county mass meeting next Wednesday, September 15. Every county in the South is asked to hold a mass meeting of its cotton farmers on this date, to make plans for holding, warehousing, cutting acreage and cooperative marketing. Go, and get your neighbors to go, both landlord and tenant, black and white. We must educate everybody and all classes to the importance of this fight. And see to it that everybody makes some contribution for supporting the Cotton Association in its plans. A good method will be to have every grower authorize his ginners to deduct

TURNBAUGH'S JEWELRY STORE

CARUTHERSVILLE, MISSOURI

WISHES TO ANNOUNCE THE NEW

Freeman Musical Instrument

We cordially invite you to bring your records to our store and let us demonstrate upon the Freeman the hidden beauties that are in them which no other machine can reproduce. The tone of the Freeman passes through plate glass imbedded in rubber, thence into vibrating cypress, which gives it a natural tone. The Freeman is made in four models and two finishes, brown mahogany and walnut. When down our way drop in and let us demonstrate to you this wonderful machine.