

When a Man is a Failure

When he has no confidence in himself nor his fellow men. When he values success more than character and self-respect. When he does not try to make his work a little better each day. When he becomes so absorbed in his work that he cannot see that life is greater than work. When he lets a day go by without making some one happier and more comfortable. When he tries to rule others by bullying instead of by example. When he values wealth above health, self-respect and the good opinion of others. When he is so burdened by his business that he finds no time for rest and recreation. When he loves his own plans and interests more than humanity. When his friends like him for what he has more than for what he is. When he knows that he is in the wrong, but is afraid to admit it. When he envies others because they have more ability, talent or wealth than he has. When he does not care what happens to his neighbor or to his friend so long as he is prosperous. When he is so busy doing that he has no time for smiles and cheering words.

We Appreciate--

We find it hard to account for some of the new business that comes to us from day to day. For sometimes we inquire and learn that some patron has spoken to a friend about the facilities which this bank affords. We certainly appreciate these kind courtesies and take occasion to thank those who have expressed their approval and commendation of our service. We accept deposits subject to check in any amount and pay 4 per cent interest on savings accounts. Interest twice a year, June 1st and December 1st.

KANDIYOHI COUNTY BANK



Arctander, July 3—Haying will be in full blast this week.

Miss Etta Gabrielson finished a successful term of school in Dist. 54 last Thursday. A very pleasing entertainment was given by the school on Saturday evening, to a large crowd.

Miss Hulda Bonning of Columbus, N. D., arrived here last Saturday for an extended stay with the H. Henjum family and other relatives around here.

Mr. G. O. Kambeast of New London spent a few days on his farm here last week.

Miss Selma Henjum, who is attending the summer school in Willmar, came home last Saturday to spend the Fourth.

Lewis Roisman has hired out to Martin Mithaugen for the summer and entered upon his duties today.

Agnes Dorothy Kulset, daughter of Mrs. Mary Kulset, of New London and Aldrick B. Hultgren, youngest son of Mrs. A. Hultgren of the Tepeetouka were quietly married at Willmar last Wednesday, June 28th.

The couple are receiving congratulations and good wishes from their many friends. They will make their home at the Tepeetouka.—Green Lake Breeze.

Tribune Wants Will Help You.

MILD AND FRAGRANT NEVER BITES



We believe that our 30 years of business among you (the people of Kandiyohi County) warrants in claiming that we can offer you an absolutely safe storehouse for your money. Checks on us are accepted in payment of bills at par in any part of Minnesota. Ninety per cent of the successful business men are Bank Depositors. What better time than now to open a Check Account with us? We have unexcelled facilities for transacting all branches of banking. Our Officers will be glad to extend to you every courtesy consistent with sound banking. We will keep your valuables in our fire-proof vault free of charge. We shall be pleased to have you call on us.

BANK OF WILLMAR

Capital, Surplus and Undivided Profits, \$120,000.00

A. E. RICE, President C. B. LIEN, Vice-Pres. F. G. HANDY, Cashier N. S. SWENSON, Ass't Cashier

Use Home Products
PRIMO and PINNEY'S BEST FLOURS
Unexcelled as to quality
Your dealer prefers to sell the HOME FLOUR
Use the flour that pays the home taxes and employs the home labor

REAL ESTATE TRANSFERS.

Town of Roseland.
July 5—Mike Zarske to Louise Bryant, sw 1/4, sec 29, 160 a., \$8000.
Town of Holland.
July 5—Emma M. Hall to First National Bank of Renville, se 1/4, sec 25, 160 a., \$8000.
Town of Whitefield.
July 1—Peter C. Peterson to Mary Haraldson, ne 1/4 of sw 1/4, sec 21, 40 a., \$1200.
July 3—Hans Anderson to Johannes Jonason, part of sw 1/4 of nw 1/4, a piece 110x120 feet, sec 25, .33 a., \$150.
Town of New London.
July 7—L. E. Covell to August Jordin, part of se 1/4 of nw 1/4, sec 15, \$2000.
Town of Lake Andrew.
July 2—Erick Holsten to Wm. Norstedt, w 1/2 of se 1/4, sec 12, 80 a., \$1100.
Town of Roseville.
July 6—J. H. Boylan to Earl Parker, se 1/4 of sw 1/4 sec 8; and ne 1/4 of nw 1/4, sec 17, 122.23 a., \$1500.
Town of Burbank.
July 6—Gina Ewen to Carolina Larson et al, s 1/2 of ne 1/4, ne 1/4 of ne 1/4, sec 9; lot 3 of ne 1/4 of nw 1/4, sec 18, 128 a., \$42.09.
July 6—Carl Larson to Carolina Larson et al, s 1/2 of ne 1/4, ne 1/4 of ne 1/4, sec 9; lot 3 of ne 1/4 of nw 1/4, sec 18, 128 a., \$42.09.
July 6—Maria Knutson to Carolina Larson et al, s 1/2 of ne 1/4, ne 1/4 of ne 1/4, sec 9; lot 3 of ne 1/4 of nw 1/4, sec 18, 128 a., \$242.09.
Village of Atwater.
July 5—Johanna Palm to Andrew Nelson, all of block 22, \$2500.
July 8—Great Northern Ry. Co. to Andrew P. Sager, lot 4 and 9, bl. 21, \$20.
Village of Raymond.
July 1—Samuel Gabbert to August F. Gabbert part of ne 1/4 of sw 1/4, sec 19, .18 a., unplatted parts, \$800.
Village of Utheim.
June 30—Ludvig A. Wold to B. J. Branton, lot 5, \$200.
City of Willmar.
June 26—Ole B. Glarum to Mathilda Johnson part of ne 1/4 of sw 1/4, sec 14, unplatted parts, 14 and 3-10 a., \$2145.

Influence in Legislation.

Limited representation in state legislation never occurred to us so forcibly, as since the seven-senator bill, limiting the representation in any one county in the senate to seven senators. Discussing this brings to the surface the further alignment of the senate as a body to one senator to each county. This is a fair proposition, for the house to be apportioned on a population basis and the senate one senator from each county. And why not. The constitution of the United States limits the senate to two to each state regardless of population. We see no valid reason why we should not follow the method in a measure laid down by the Federal constitution. One senator to a county would increase the membership of the senate about one-third, but it would not be too large to do business. In that way every corner of the state would be represented and the influence resting in that body more evenly distributed. As it is under the present system the centers of population have a preponderance of influence in both house and senate. A constitutional amendment making one senator to a county would look better to the people and be more fair than the seven-senator bill as it seems to be aimed at one county while the other, we believe, would be beneficial to the whole state, if inaugurated.—Renville Star-Farmer.

Drowned at Simpson Park.

Guy Gordon, a 26 year old youth of Montevideo, was drowned in Big Stone Lake on the morning of the Fourth. Young Gordon, who was camping with his uncle at the Chautauqu grounds, about 20 rods north of the dock, rowed out on the lake alone for his morning plunge. As he left the shore he jokingly said to his uncle, "If I drown you must come and get me."
Soon after his uncle heard cries for help. The young man's boat was seen drifting about 20 rods from shore but he had disappeared from view. Aid was quickly at hand and the body was soon recovered and hurried to the pavilion where doctors worked for an hour in a vain effort to restore life.—Appleton Press.

Wish They Were in the Market Here.

In Maine hotels the announcement "Minnesota Cartoned Eggs, is to be seen on the bills of fare. Thus do eggs whose freshness, size and cleanliness is guaranteed by a Minnesota creamery company, whose label appears on every carton, win the preference even over the products of the home henneries of New England. If the Yankee producers want to keep their home markets, they must evidently adopt the new Minnesota methods, of gathering eggs twice a day, prompt shipments and guaranteed excellence.—University Farm Press.

Mrs. W. R. Barker and son, Dr. Guy Barker of Chicago, and Professor W. Reed of Great Falls, Mont. accompanied by Misses Annie Hall, bom and Mary S. Olsson motored to Wayzata Wednesday, returning Thursday evening.

BUSINESS BUILDING

By DUNDAS HENDERSON

Advertising Manager of the C. E. Zimmerman Co., Chicago.



Persistent Advertising Brings Business Success.

If the money that is spent every year by "occasional" advertisers were added up it would be found to amount to a large sum. By "occasional" advertising I mean the using of space at irregular periods in your newspaper. Local publicity is often done this way under the excuse of helping the paper, but the real reason, if the advertiser could be got to admit it, is that he is half-hearted about the matter. He partly looks upon advertising as a luxury anyhow, and so curtails his expenditure on it to the lowest limit.

Although the retailer may regard publicity as a luxury, it yet seems to be a dream on his part that one day he will make some real success and a handsome fortune through advertising. Indeed, down deep in all retailers' hearts is a feeling that money can positively be made through advertising. They know that huge fortunes have been and are being piled up by retail merchants with the aid of this limitless force, and they have secret hopes that one day they also may strike the royal road to success. If they but knew it that road lies straight and plain before every retailer in the country if he would only open his eyes to see it.

John Wannamaker, the great New York and Philadelphia retail merchant, on one occasion said: "Advertising doesn't jerk; it pulls." It begins very gently at first, but the pull is steady. It is likened to a team pulling a heavy load. A thousand spasmodic jerks pulls will not budge that load, while one-half the force in steady effort will start and keep it moving.

Here is the solution in a nutshell—steady effort. The merchant who uses newspaper space "occasionally" is simply wasting his efforts. It is the steady pounding—and pounding again—that makes success in advertising as in everything else. All advertising is good in proportionate degree to how it is done, and even occasional advertising has some value, but to be successful to the point of permanently increasing your bank account, it must be done persistently and systematically.

What would you say to a clerk in your store who waited on your customers for a day or two and then sat down to rest for a few more days leaving the customers to attend to themselves? You know how long your business would last under such conditions. It is the same with newspaper advertising. Publicity in your newspaper is simply salesmanship on paper, and the same rules apply to it as apply to salesmanship in your store. Continuous effort and eternal polishing up of ideas and methods are necessary to make success either as a personal salesman in your store or as a salesman in your newspaper.

Before You Build

It will pay you to call and see us before placing your order for building material. We not only have a well assorted Stock of High Grade Lumber, but we can also quote you Low Prices that will save you money.

Our Careful Attention and Prompt Service Are Features Worth Noting.

PETERSON & QVALE

WILLMAR, MINNESOTA.
DEALERS IN:
LUMBER, SASH, DOORS, LIME, CEMENT, PLASTER, BRICK AND ALL KINDS OF BUILDING MATERIAL.

ANTI-TUBERCULOSIS CAMPAIGN

The State Lecturers Make Tour of Country Schools With Good Results.

Hitherto anti-tuberculosis education has been confined almost entirely to the cities and railroad towns. A new departure was inaugurated last week jointly by the State Association and the State Board of Health which is designed to educate the people in the open country.

Mr. A. R. Blakey representing the State Board of Health and Mr. Easton representing the State Association have just returned from a tour of Mower and Swift counties and speak highly of the effectiveness of this kind of campaign. Local parties interested furnished automobiles and all local expenses. Each night two country school houses were visited and lectures with stereopticon and small exhibit held. Townships within a radius of thirty miles of the county seat were visited. Only one school house was selected in each township. The lecturers were greeted with full houses in almost every case and it is very likely that an appropriation by the county in each of these counties for a county visiting nurse will be the result of the campaign. It is planned in the fall when the farmers are not so busy to tour other counties in this way and hold afternoon meetings as well as evening meetings, covering perhaps one-half dozen townships in a day. Parties interested in having such a tour of their own county made, will kindly communicate with either the State Board of Health or the State Association.

It is hoped that a special automobile may be purchased for this work, especially made to order, so as to accommodate stereopticon, small exhibit, etc., as well as the lecturers. It is believed that \$2,000 or \$2,500 invested in a suitable outfit for this country work would be an anti-tuberculosis investment of the most valuable kind.

The trouble the ordinary storekeeper is up against in securing this salesmanship on paper I have outlined. He can purchase advertising space readily enough and so long as he buys enough space for a long enough period to make a successful display he has done all that that successful merchant can do in that respect. But when it comes to filling the space the question assumes a different shape.

Advertisement constructing is a profession like medicine or law. When you are sick you go to a physician. When your business wants toning up why should you not go to a business doctor?—an advertising expert? There are on the market a number of what are called Syndicate Advertising Services. These can be obtained for as low as one dollar per week. They give you precisely the same service as is given to department stores, and national advertising by first-class individual advertising managers. These services are usually supplied in a series of fifty-two advertisements, one for each week in the year, together with fifty-two copperplate cuts of high graded illustrations drawn by high salaried artists. The advertisements are constructed by writers of national reputation and with great experience, men who have made success for thousands of other retailers in the same position as yourself. The low price charged for these advertisements is only made possible because of thousands of the same advertisements that are sold to different merchants throughout the country. One only merchant in each town is allowed to use the service for his own trade.

Particulars of the best of these syndicated advertising services may be had from the editor of this journal, and I earnestly advise you, as an up-to-date merchant, to get them at once. "The early bird catches the worm" is a true saying and it is nowhere better exemplified than in this case; the retailer who uses a service of this kind here now will stand himself on a near cut to independence and fortune.

Spicer-on-Green-Lake, July 10—Miss Lulu Hill returned to her home in Irving last Wednesday after closing a term of parochial school here.

Louie Thorvig arrived home last week from Glasgow, Mont., where he has been staying since last spring.

Miss Ellen Monson, who has been a guest of friends at Kerkhoven for a few days came home last week.

Miss Ruby Magny after having enjoyed a visit at the Edenwood Farm, returned on Monday to her home at Marine Mills.

Misses Maybelle and Stella Holt arrived home from Kerkhoven Wednesday after a few days' visit there.

Miss Bertha Pembles was a guest at the Running home over the 4th.

P. Swenson was at Willmar between trains on Friday.

Mr. and Mrs. F. E. Danielson and Mrs. Nordin of Willmar came here Friday to spend some time at their cottage by the lake.

Iver Graven of Carrington, N. D., was a guest at the John Thorvig home over the Fourth. He left on Thursday for Minneapolis.

Rev. and Mrs. Oppgaard and daughter Bertha returned to Madison on Saturday after an outing by Green Lake.

Mrs. H. Winblad was at Willmar between trains on Saturday.

Mrs. J. J. Henderson and children Le Roy and Frances, of Minneapolis are at present visiting relatives and friends at this place.

Miss Helga Berg from Willmar was a guest of her uncle and aunt, Mr. and Mrs. C. Thompson, the past week.

Mrs. R. Whitman and children came out from Willmar on Friday for a visit with the former's mother Mrs. J. H. Parsons.

Anthony Thranur is at present visiting with his little daughter Ruth, at the Holt home.

Miss Julia Johnson left for Minneapolis last week.

Albert Peterson from Willmar visited at his parental home from Saturday until Sunday.

Mr. and Mrs. Olaus Thorvig were guests of friends at New London last Sunday.

Mr. and Mrs. George Wilson and children of Kandiyohi and Mr. and Mrs. Kjolting were entertained at the D. Wilson home on Sunday.

The annual school meeting will be held Saturday evening, July 15 at 7 p. m.

Esther and Lavina Martin from South Shore, S. D., are at present visiting at the Bratberg home.

Mr. and Mrs. A. Selvig of Minneapolis arrived here last week for a visit at G. Bratberg's.

The parochial school of the Norwegian Lutheranauge church gave a picnic last Sunday afternoon on the old picnic grounds in the Haverly woods. A good program was given by the scholars and Rev. I. A. Johanson gave an interesting talk on Sunday school work. There was a large crowd and most all had their picnic dinner along.

The social given by the Ladies' Aid society of the Swedish Lutheran church last Saturday was a great success. The proceeds realized from the coffee social in the basement and the ice cream social at the Adolph Nelson home, amounted to \$16.

Fly Time Is Now Here

and we want you to know that we handle the best screen doors and screen windows that money can buy and are selling at the right price. If you have a good porch you want screened in let us give you an estimate.

We handle the famous Lyle Culvert, made of Ingot Iron, which does not rust. Also all sizes of Mason City drain tile, the best drain tile manufactured.

We carry a complete line of building material of all kinds and will be pleased to figure your bill. When in the city call at our office and let us show you what we have.

Standard Lumber Co.

Per H. C. HANSEN, Agent.

P. S.—Take out an Iowa Steel Gate on 30 days trial. We guarantee them.

Laid to Rest.

The funeral of Hugh Edward Henry Campbell, who died June 27, was held last Thursday afternoon and was in charge of the Masonic Lodge of Willmar. Rev. T. M. Findley preached the funeral sermon at the Presbyterian church. A choir consisting of Mrs. T. M. Findley, Mrs. O. A. Orred, Misses Mamie Hendrickson, Viola Howard and Mabelle Holt rendered songs for the occasion. The church was prettily decorated with flowers and potted plants. The floral contributions were beautiful.

The remains were interred in the cemetery west of town. The pallbearers were John Tait, Jr., Henry Winblad, P. H. Parsons, John Ahlstrom, O. A. Orred and Rev. Parmer, of Willmar.

Relatives who came from a distance to be present at the funeral were, Mr. and Mrs. M. Courtright, and family of Laton, Iowa, Mr. and Mrs. Hugh Campbell and family of Willmar, Mrs. John Hudek, of St. Paul, Tom Hudek of Maple Lake, Grace and Jessie Campbell, of Clear Lake.—Green Lake Breeze.

Senator Sageng, July 4.

Hon. P. A. Gandrud, of Sunburg, in neat and patriotic speech, introduced the speaker of the day, Senator Sageng, of Fergus Falls. Mr. Sageng enjoys distinction of being the only Populist member of the Minnesota legislature. He is an able speaker and this feature of the celebration alone made it well worth attending. His talk was a review of the achievements of the nation and his idea of the duties and responsibilities of citizenship. Mr. Sageng has high ideals in the matter of citizenship and told his hearers they should at all times use their influence on the side of good government, even though they had to do so at a sacrifice and pointed out a number of the dangers that threaten the welfare of the people and stability of the government as result of incompetent and dishonest men being elected to office. He rightly believes that the people should take more interest in the government and keep themselves so thoroughly posted on the merits of both men and measures that they can intelligently decide for themselves as to whether or not they should entrust the one with office or carry out the other. This was the first time the people of this locality had the pleasure of hearing Mr. Sageng and they were well pleased with his address and accorded him liberal applause at its conclusion.—Kerkhoven Banner.

Mrs. H. S. Gordhamer and children of Kerkhoven is visiting her parents, Mr. and Mrs. Youngberg.

Bank of Willmar building, B. T. Otos, proprietor, is the shop to get a shave, hair cut and bath.

FOR DYSPEPSIA.

You Risk Nothing by Trying This Remedy.

We want every one troubled with indigestion and dyspepsia to come to our store and obtain a box of Rexall Dyspepsia Tablets. They contain Bismuth-Subnitrate and Pepsin prepared by a process which develops their greatest power to overcome digestive disturbance.

Rexall Dyspepsia Tablets are very pleasant to take. They soothe the irritable, weak stomach, strengthen and invigorate the digestive organs, relieve nausea and indigestion, promote nutrition and bring about a feeling of comfort.

If you give Rexall Dyspepsia Tablets a reasonable trial we will return your money if you are not satisfied with the result. Three sizes, 25 cents, 50 cents and \$1.00. Remember you can obtain Rexall Remedies only at—The Rexall Store.

CARLSON BROS.

(First publication July 12 4th.)

Citation for Hearing on Final Account and for Distribution.

ESTATE OF ANDREW OMAN.

State of Minnesota, County of Kandiyohi, In Probate Court.

In the Matter of the Estate of Andrew Oman, Decedent.

The State of Minnesota, to all persons interested in the final account and distribution of the estate of said decedent: The representative of the above named decedent, having filed in this court his final account of the administration of the estate of said decedent, together with his petition praying for the adjustment and allowance of said final account and for distribution of the residue of said estate to the persons thereunto entitled: Therefore, You, and each of you, are hereby cited and required to show cause, if any you have, before this court at the Probate Court Rooms in the Court House, in the City of Willmar in the County of Kandiyohi State of Minnesota, on the 7th day of August 1911, why said petition should not be granted.

Witness, the Judge of said court, and the Seal of said Court, this 7th day of July 1911.

(COURT SEAL) T. O. GILBERT, Probate Judge.

ELIAS RACHIE, Attorney for Petitioner, Willmar, Minn.

DR. COX'S Barbed Wire LINIMENT

GUARANTEED to heal without leaving a blemish, or MONEY REFUNDED.

50c and \$1.00 sizes for fresh wounds, old sores, sore backs and shoulders, burns and bruises. 25c size for Family Use.

DR. COX'S PAINLESS ELISTER is painless and guaranteed to cure Sprain, Ringbone, Curb, Sweeney, Splint, Fuffa, or any enlargement of the leg or muscle, or money refunded. Price 50c.

FOR SALE BY ALL DRUGGISTS

Deaf People

We have just secured the agency for the AURIS, the new invention that is causing so much comment.

This instrument weighs only seven ounces and is the smallest, lightest, cheapest and by far the most effective instrument on the market, for the deaf.

We are now ready to demonstrate the AURIS any day to any one calling at our store.

A. E. Mossberg

DRUGGIST

Willmar, Minn.

Read the "Want" Column.