

Classified Wants

30 per cent discount for additional inquiries. No accounts booked for less than 25c.

HELP WANTED. WANTED—Day dining room girl, dish washer and night cook at Savoy Cafe.

WANTED—Competent girl for general housework. Apply at 606 Third St. So., City.

WANTED—Two girls to take up the practice of nursing at the Willmar Hospital.

WANTED—Girl for housework. Good wages for competent girl. 172 Litchfield Ave. E.

WANTED—Laundress. Will pay \$5.00 per week for competent girl. Mrs. D. N. Tallman.

WANTED—A delivery boy to make himself useful at the bakery. Apply to Kastens' Ideal Bakery.

HOUSES AND ROOMS. FOR RENT—Four unfurnished rooms over restaurant by E. T. Sandbo, City.

FOR RENT—Furnished rooms—new house—all modern. Apply at 221 Litchfield Ave. East.

FOR RENT—Five modern rooms with bath. Rent \$17.00 a month. Inquire at 134 Litchfield Ave. E.

FOR RENT—An eight-room house, (the C. E. Lien place) to the right party. Possession can be given June 1st.

REAL ESTATE. FARMS—List your farm for sale by Peters Investment Co., Willmar, Minn.

FOR SALE—Fine lake shore property in city consisting of three acres, good house and barn.

CITY LOTS—Have just platted some of finest building lots in city on Third St. East (Mayson).

FOR SALE—On the installment plan, Twenty-three lots, 7 blocks from post-office.

NORTHERN MINNESOTA LANDS—\$12.50 to \$15.00 per acre; \$2 per acre cash, balance on easy terms at 4 per cent.

HOUSES FOR SALE—On the installment plan. If interested in buying a house it will pay you to call at our office and get full particulars.

WANTED—Farms for sale—if you will list your farm for what it is worth, I will bring you a buyer so you can sell your own farm at your own price.

GENUINE BARGAINS—If you are looking for such in city property or improved farms in Kandiyohi county, do not fail to call at the office and look over the large list of properties now for sale by Thorpe & Rykken, Willmar, Minn.

FOR SALE—100 good lots from 5 to 8 blocks south of Litchfield avenue on Second, Third, Fourth and Fifth streets.

FOR SALE—96 acre farm about 9 miles from Willmar; good rolling land, has fair house, outbuildings poor, fine grove and apple orchard.

FOR SALE—Miscellaneous. FOR SALE—One 9x12 Ingrain rug. Apply at 721 Litchfield avenue W.

FOR SALE—Gendron bicycle in good condition. Inquire at 721 Litchfield Ave. W.

FOR SALE—York slide trombone and case. Inquire or write A. P. B. care of Standard Lumber Co., Pen nock Minn.

FOR SALE—Ford roadster, guaranteed first class condition. Sale price, \$350; \$50 extras on machine. Inquire at Tribune.

FOR SALE—Cheap for cash, one 12 horse Brown gasoline engine, only used enough to lumber up the bearings. The Brown is high grade, and it taken now will sell at bargain. Apply at meat shop. Swan Anderson, Willmar.

STOCK FOR SALE. FOR SALE—Light driving outfit complete. Inquire at 725 2nd St. E. (Jessie). Phone 381.

FOR SALE—Good driving mare, buggy and harness. A No. 1 outfit. Inquire at 703 5th St., City 422

FOR SALE—One Shorthorn bull, extended pedigree furnished, coming three years, guaranteed breeder. Jamar Larson, Rt. 1, Spicer. 331

EGGS FOR HATCHING. EGGS FOR HATCHING—Rose Comb Buff Leghorns, \$2.00 for setting of 15. R. L. Nygaard, Willmar, Minnesota.

EGGS! EGGS! FOR HATCHING Excellent laying strain. White Wyandottes, Barred Plymouth Rocks, \$1.00 setting. Ogren Poultry Ranch, New London, Minn. 288

EGGS FOR HATCHING—Single and Rose Comb, Rhode Island Reds, \$1.50 per fifteen and \$2.75 per thirty M. O. Fiesland, New London, Minne sota. 332

EGGS FOR HATCHING—From Warner's High Quality birds, of the following varieties: White Wyandottes, White Plymouth Rocks, Barred Plymouth Rocks, S. C. White Leghorns, are now ready. Prices reasonable. May is the best month for setting eggs for good results. W. J.

Warner, Spicer, Minn. 334 FOR SALE—Oak Knoll, pure bred Barred Plymouth Rock egg prices for 1914: \$2.00 for twelve eggs; \$3.00 for twenty-five eggs; \$5.00 for fifty eggs. Forty females mated to four prize winners. The proof, sixty prizes in three years; one-third of which are firsts, shows that we have the quality. T. J. Lawson, New London, Minn. 281

MISCELLANEOUS. WILL MAKE HAIR SWITCHES and hair chains. Phone 559J. 389 Any one wishing to dispose of manure, rubbish, etc., can dump same at the Greenhouse dumping grounds, Gorton Ave. W.—Adv.

MORE THAN 200 satisfied customers, have bought their switches and other guaranteed Human Hair Goods of us. Always a perfect match. Wm. Chase & Co. 396

MONEY TO LOAN—See S. L. Benton for farm loans, on the optional payment plan, and at low interest, as he has charge of the loaning business while I am away from home. A. F. Adams. 562

AGENTS WANTED—We want a reliable man or woman in Willmar to look after renewals and new subscriptions to Metropolitan, "The Livest Magazine in America." The work may be done in spare time—few hours each week. Liberal pay for whatever time is put in. No investment or bond required, no previous experience necessary. Full instructions and supplies sent free. Give two references. Desk 14, METROPOLITAN MAGAZINE, New York.—2w.

LOST AND FOUND. LOST—Last Saturday afternoon, on streets of Willmar, signet ring with initials R. N. Finder kindly return to this office for reward. 419

LOST—Gold watch with initials "C. N." on same, and Independent Harvester Company job attached. Finder please return for reward to Nelson & Gabbert's hardware store, City. 408

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Professional Cards

WILLMAR BETHESDA HOSPITAL. Corner Third St. and Litchfield Ave. Phone 232. Conducted by Mrs. Caroline Ostlund. STAFF: Dr. H. E. Frost, Dr. J. C. Jacobs, Dr. Christian Johnson.

Doctor C. W. RICHES. MEDICAL AND OSTEOPATHIC PHYSICIAN. Specialist in Old, Stubbish Ailments. Such ailments as Appendicitis, Gout, Enlarged Tonsils, Curable External Cancerous Growths and many complaints of women are treated without the knife.

Dr. F. B. COLEMAN. Specialist. Eye, Ear, Nose and Throat Glasses Fitted, Phone 41. Office over Palace Grocery WILLMAR, MINNESOTA

DR. C. E. ANDERSON. DENTIST. Bank of Willmar Building Willmar, Minn.

R. W. STANFORD. LAWYER. Real Estate, Insurance and Collections. Office in Postoffice Building. WILLMAR, MINNESOTA

OLSON & GRUE. MONUMENTS. Factory and Office on Benson Ave. between 5th and 6th Streets. Phone 455J or 163L. Willmar, Minn.

A. R. Enderse. LICENSED VETERINARY, SURGEON and DENTIST. Special Attention given to Vaccination of Hogs. Use only Government Inspected Serum. Also Construction of Animals Office at Farmer's Feed Barn, Phone No. 428. Res. 703 5th St. Phone 481J Willmar, Minn.

DOWNES & SANDERSON. LIVERY. Phone 40—One block south of depot. Dr. E. WANNER. VETERINARIAN. Office at Downes & Sanderson Feed Barn Day phone No. 46; night phone 13. Willmar, Minn.

PARCEL DELIVERY. Trunks, parcels, packages, letters, etc., called for and delivered to any part of the city. Prompt service. Charges moderate. Office Great Northern Express. Telephone 92.

Swine Breeders Coming. The annual state Swine Breeders' Convention takes place at Willmar June 11 and 12, at which occasion hog men from all parts of the state are expected to be in attendance.

Western Drove Ladies' Aid Picnic. The Western Drove Ladies' Aid will have a picnic at Hegstrom's place, Thursday, June 11th. Everybody welcome.

Born to Mr. and Mrs. Iver Lindquist, May 21st, a boy. Mrs. Carl Anderson entertained twenty-five of her lady friends last Saturday. She was assisted by Misses Ellen Lindblad and Florence Christianson.

Dr. H. F. Porter, Dentistry, Carlton Block—Adv. Wiggins Sharpens Lawn Mowers.

The LITTLE POLLY BROOM. is light and durable, and sweeps clean. Makes sweeping a pleasure because it requires less strength to do better sweeping.

LOCAL AND PERSONAL. Miss Leah Stewart of Litchfield spent Sunday here with Miss Barbara Williams.

Mr. and Mrs. Ben Benson entertained at a 6 o'clock dinner last Wednesday.

Mrs. Gorges of Winnipeg, Can., arrived this morning to visit with her sister Mrs. Leo. Ponsonby.

Mr. and Mrs. Paul Peterson attended the Thorson-Swenson nuptials at New London this morning.

Mr. E. G. DeMots of New London visited here Tuesday.

Wiggins Plumbing is Good Plumbing.



(Courtesy of W. B. Hatch.) Germany Imports Danish Co-operative Cream.

Co-Operative Farm Products Marketing. How It Is Done in Europe and May Be Done in America to the Profit of Both Farmer and Consumer. By MATTHEW S. DUDGEON.

HOW THE GERMAN FARMER SELLS HIS BUTTER IN THE CITIES

Berlin, Germany.—Here in Germany the farmer successfully sells his product direct to the city retailer while in America it is almost impossible for the farmer to get into the city.

"The farmer who tries to sell his product in the city is up against it," said the president of a New York corporation. At the suggestion of one of our officers we last year raised a small lot of very fine potatoes on some of our vacant lands.

But here in Germany, and in fact in many other countries, the farmer does successfully invade the cities, large and small. He does it through the federated association of co-operative societies which thrive everywhere.

These organizations do a tremendous business. They are enormous concerns, capable of taking big contracts and holding their own in competition with privately owned concerns.

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handle a great deal of cheese and some other farm products. We import considerable quantities of our cheese from Canada simply to meet the demand and to make it unnecessary for those who buy of us to go elsewhere.

Keeping Up the Quality. We regard the standardization of products as the most important feature of co-operation in Germany so far as the marketing of it is concerned. All the butter which we handle is graded and branded.

The score card is in duplicate, the original to be kept at the central office, and a carbon copy to be filled out and forwarded to the producer. The card states that the quality of the shipment received has been marked upon the following points: (1) Geruch (smell); (2) Geschmack (Flavor); (3) Salz (Salt); (4) Bearbeitung (Well Worked); (5) Konsistenz (Texture); (6) Verpackung (Packaging); (7) Klarsicht (Clarity); (8) Remarks.

The manager continued: "If we find a creamery is not sending us a high-grade product we send someone to make investigation and to help improve the quality. As things now are no creamery supplies any butter of a grade less than the highest which it is capable of producing. The score card is of course a great help in keeping up the quality. We keep the original score card ourselves and send a carbon copy of it to the producer who is thus able to know what particular his butter is less than it should be. In this way each creamery gets a report every week upon its butter so that it knows at once if there is any falling off in quality. We are now marketing the butter produced by from six hundred thousand to seven hundred thousand cows."

An Efficient Plant. No American, accustomed to farmers who are always individualists and seldom combine, would think from an inspection of this plant that it was owned and managed by 20,000 farmers. It would seem to be the property of some captain of finance who had spared neither expense nor scientific effort in order to arrive at the highest stage of efficiency.

Everywhere we found labor saving devices. Everywhere the machinery was carefully protected so that danger to employees did not lurk in the power machinery that was in operation. Germany it must be remembered has a national policy that requires that all workmen be fully protected. In another room was an ice plant; in another was the electric plant producing the power used in operating the machinery and in lighting the establishment.

An Outside Opinion. Naturally anxious to hear what a dealer who was not a co-operator and had no interest in the co-operative movement had to say about co-operation, we went to the manager of a jobbing concern dealing in dairy products. We found him intelligent and ready to talk. "This is a wholesale company privately owned," he said. "I deal with many co-operative dairy associations. My experience with them has been excellent. They have better machinery, better organization, better business methods, produce better butter than do private creameries and are altogether satisfactory. There is another thing which should not be overlooked. We like to deal with a concern which can furnish us in large quantities in absolutely uniform quality. This is what the co-operators do. No single creamery could give us butter in such quantities as do the co-operative associations which market the product of several federated creameries. Neither can we get such an absolutely uniform quality elsewhere. We do not say but that at times a privately owned creamery will produce just as good a grade of butter. It is always a problem with us, however, as to each creamery. We have to know whether or not they continue to have the same butter maker. With the co-operative concern, however, it is different. Nothing gets by them unless it is up to standard. They give us better stuff and they get better prices."

Danish Butter. "We do not buy Danish co-operative butter to any extent. It is too high. Besides that there is a duty of ten cents for a package of fifty kilograms. For example where we can buy German butter for 125 marks (\$25) per fifty kilograms we would have to pay 138 marks (\$27.60) for Danish butter. The difference is greater than the amount of the duty because Danish butter goes directly to England. Cream is admitted to Germany free of duty. We have tried to ship cream from Denmark and make butter here, but it has not succeeded. It is too troublesome a process. Everybody in Germany will admit that the Danish butter is as good as our best German butter; most think it is better. It is necessary for us to handle the poorer grade of butter for some of our trade. We get some Siberian butter which is considered of the second and third quality."

A Successful System. This is the way the German farmer sells direct in the city. He unites with his neighbor in a local co-operative society. This society federates with others until there is a combination that is big enough to compete with and out-do any private concern. He produces a high quality of product. Naturally he gets a fair price and makes a fair profit. Co-operation seems a success.

OLD NEWSPAPERS—A big bundle for 5c at Tribune office. Wiggins Sharpens Lawn Mowers.

Wiggins Plumbing is Good Plumbing.

SUNBURG. Sunburg, May 25—Mr. and Mrs. P. A. Gandrud and son, Samuel autoed to Willmar Friday.

The parochial school opened in the Sunburg district last Monday with Mrs. E. P. Storaker as teacher.

Sam R. Olson has recently bought a high grade Haver touring car. Martin Hollen visited at the Albin Foverud home one day last week.

Emil Hellerud visited with Peder Vold Sunday afternoon. Miss Regina Peterson is assisting Mrs. Chris. Gandrud this week.

Olaus Jorgenson will build a barn on the Andrew Johnson place this summer. C. G. Gandrud and E. P. Storaker are chosen as delegates from the West Norway Lake congregation to the convention which is to be held at St. Paul from the 18th to the 25th of June.

A fine young gentleman arrived at the home of Mr. and Mrs. Lewis Bendickson a few days ago. We hope that the president of the Farmers Club of Sunburg will try very hard to persuade the young man to become a member of this club.

A very pleasant gathering took place at the home of Mr. and Mrs. B. K. Peterson Sunday afternoon on the seventeenth, as a number of their friends had planned an unexpected visit in order to remind and congratulate the worthy couple on the 25th anniversary of their wedding. Of course the guests were all armed with weapons of silver, as well as supplied with well filled lunch baskets.

Rev. Sot