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FURLONG'S "CLINCHER" CIGAR!

Are Favorites With the People.

12-ounce cans Royal Baking Powder...30

No one can undersell us in popular cash prices.

We receive more Fresh Table Butter and sell it at a lower profit than any other dealer. We are going to double last month's sales. Trade certainly has taken the bit in its mouth, the way goods are going out of our store.

We have selected from the state of New Jersey our Tomatoes, in three (3) pound cans, 10 cents per can, or $1.20 per dozen cans.

While some dealers will offer you goods at $1.50, or more money, these very goods are equal in every respect.

Our New Sweet Corn (crop of 1891) 10 cents per can or $1.20 per dozen. These are of equal value with the Tomatoes.

We call those two items (Tomatoes and Corn) our "Beefsteak" Brand, and think our judgment does not deceive us after an experience of twenty years.

We are not trying to make martyrs of ourselves in selling low grade canned goods and "windfall" apples, fit only for cider mills. When buying for winter use, always buy Hand-Picked Apples. We receive from our old home in Western New York, from the apple district, Apples in car loads, which we sell you at the very lowest wholesale prices.

Our Best Family Flour, per sack.....$2 50
Our Best Patent Flour, per sack.....$2.75

If you want a low cash price on Pillsbury's Best, St. Paul's Best, or any of the city brands, call and see us.

Fancy Jersey Sweet Potatoes, per bushel, $1.25; per peck, 35 cents. Hand-Picked Navy Beans, per peck, 60 cents.

5-Gal. Keg Table Syrup	$1.75
Vermont Maple Syrup, per gal	.90
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1-lb. Salmon, 10, 12½ and 15 cents.
33 Bars Good Laundry Soap.....$1.00

OUR 25-CENT LIST.

Cotton Mops	25 cents
7 Bars Laundry Soap	25 cents
6 Pkgs. Soap Powder	25 cents
2 Bottles Ammonia	25 cents
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2 Boxes XXX Soda Crackers	25 cents
2 lbs. Royal Milk Crackers	25 cents
2 lbs. "Eclipse" Wafers, salted	25 cents
2 Pkgs. King's Quick-Rising Buckwheat	25 cents
2 Pkgs. Hecker's Self-Rising Buckwheat	25 cents
2 Cans Condensed Milk	25 cents
2 Cans Columbia River Salmon	25 cents
1 lb. Japan Tea	25 cents
1 lb. English Breakfast Tea	25 cents
1 lb. Black Tea	25 cents

You pay 50 cents per pound for these Teas in a tea store, but get a piece of china or chromo for "bait."

Our Coffees are hot from the roaster every morning and are of the best grade.

We kindly invite you to call and see us.

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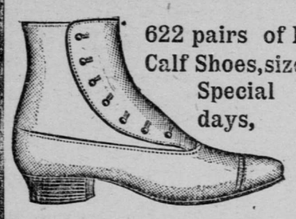

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Prepare for Winter. Men's Buckled Overshoes. Special for 3 days, **84c**

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133, 135 and 137 East Seventh Street.

THE TREND OF TRADE.

Organized Business Men Pulling Together to Advance St. Paul Interests.

The Unity Idea Gaining in Strength Among Jobbers and Manufacturers.

Pushing St. Paul-Made Goods Ahead of All Imported Branches.

Trade Circles Showing the Steady Buoyancy of Coming Good Times.

There is more than ordinary significance in the enthusiasm with which the business men of St. Paul are seeking to foster the home industries of the city. Interest in the elections is subsiding. Merchants express their views more freely than ever. Sales and collections are not materially different from the favorable reports given a week ago. The trade situation remains highly satisfactory among the wholesalers, many of whom are confidently certain that the coming year will be even better than this one.

Renewed activity is noticeable in the old organizations of business men here, and new ones are being formed. In determining the causes of this activity it is evident that phenomenal prosperity has awakened a general interest. Opportunities are open, and all efforts toward united action are received with favor. In good times people rejoice together. In dull times they don't seek company. The business situation here is indisputably gratifying, and those who are conversant with the facts are pleased to join with their neighbors in efforts for mutual welfare.

Organized Business Men.

The birth of the Young Men's Commercial club has been one of the events of the week, and it appears that a wide latitude as to age in years and in commercial life is exercised in acquiring its membership. The young men who projected the club apparently realize the value of the more experienced mercantile minds. Consequently, the question of years that a man has been on earth does not cut as much of a figure with them as the name of the club would imply. It starts with a good-sized "roll." It has received kind commendation from all classes, and prominent men in every line of business will be found within its fold. One of the virtues of thus associating together shone forth at the recent meeting when J. J. Corcoran, one of the organizers, was asked "Who is this gentleman?" and "Who is that one?" On answering with the names Mr. Corcoran was informed that the supposed strangers were well known to the inquirers by reputation, but not personally, and by numerous introductions parties were brought together and fellow feelings were enkindled that will undoubtedly be of value in the further course of mercantile life.

Talk as they may of the apathetic methods of some of the older members of the chamber of commerce, that organization has exercised an inestimably valuable influence over the business and general affairs of St. Paul. It numbers over 450 members, and includes the leading financiers of the city. Their careful movements have often emanated from experiences that taught them to "look before they leap." Caution is frequently as valuable as enthusiasm, and the chamber of commerce certainly includes a long list of men whose advice is worth having. And they have done vastly more than mere advertising.

The jobbers' union is a more recently organized, more progressive and more active body. Its members represent seventy firms in the jobbing trade. Its operations are on the executive order. That is, the general public does not hear a great deal about the work of the union, and yet it has accomplished a vast amount of benefit for its members, and, at the same time, for the city. This fact crops out every little while in conversing with those who take an interest in the development of the Northwest, and especially in the matter of increasing the trade that legitimately belongs to St. Paul. Many details of transportation, insurance, advertising, finance, legislation and other important features of business economy are attended to by its committees, and they work beneficially without flourish of trumpets or notoriety. The recent action in sending threshing machines to the Northwest was brought about by the jobbers' union, which sometimes steps outside of its mercantile routine, as was the case this year, when it used $1,000 for the entertainment of the Northwestern editors. It keeps an open club house every year on the fair grounds, where the customers of the jobbers can meet and have dinners at no expense. The latter is borne by the union.

The board of trade is more of a market institution, and its officers and committees have numerous calls upon them to facilitate the interchange of commerce. They report the prices of grain and general produce daily, and seventy-five members participate in the benefits. It also furnishes the quotations of what is known as the St. Paul Produce Exchange, which comprises a section of Sixth street where one block of brick buildings was built three years ago. The produce men in that section now occupy three brick blocks, and another one is in contemplation. It has nothing to do with the farmers' market on Fifth and St. Peter streets, where a large portion of the produce raised near St. Paul is sold.

Other strong organizations are directly allied to the industrial interests of St. Paul and have made a good showing in efforts toward a more rapid development. The builders' exchange provides meeting rooms for about a hundred members. The lumbermen have a local association.

There are also the citizens' unions of the West side, Midway, West Seventh street and other parts of the city, for the enhancement of property interests, rapid transit, municipal affairs and general business. They all assist in the mutual welfare. The lively interest now particularly noticeable in all of these bodies is a subject of comment in mercantile circles, and warrants this slight digression from the general order of trade review.

In examining the subjoined utterances, special attention should be given to the views on upholding home industries advanced by Messrs. Freeman, Heinrichs, Yanish, Conrad and Merrill. It is clear that the other St. Paul merchants and manufacturers stand in the same line on that subject.

Trade Reports.

The mercantile agency of Dun & Co. reports:

The prosperous conditions of St. Paul's wholesale trade continue. The weather during the week has been generally good throughout the greater part of the Northwest wheat lands. Collections are satisfactory. Money is quite easy. Manufacturing is excellent.

D. A. Monfort, cashier Second National bank:

Money is plenty for legitimate demands. I think this applies to the banks of the state in general as well as to St. Paul. Currency continues to come from the East, but it has not been needed in as large quantities of late. There is no particular change in the situation here since last week. The election has had little effect on the business prosperity of the Northwest. The renewed interest in business organizations and the formation of new associations is good for the city where their proceedings are kept within reasonable limits. In unity of action a great deal can be accomplished for the general welfare. The tenor of these agitations of late has been in the right direction. By comparing ideas and looking into the facts, business men find much better grounds for extending their operations.

To Facilitate Transportation.

Jason W. Cooper, Griggs, Cooper & Co., wholesale grocers:

A movement to facilitate the handling of goods to and from the railroads and to arrange business matters more advantageously to all concerned was organized by the merchants here some time ago, and is working very well. By combined effort and attention to these matters the trade has been able to give more satisfaction than ever to the customers, and to promote the interests of the Northwest. The railroads have seconded these efforts heartily, especially in matters relating to the handling of goods.

The business of our house this season is very good, especially in our own territory. Aside from this district the sales of our special departments reach to the territory in which general grocery stock could not be sold. We are now working in Western Minnesota, Idaho, Washington, Oregon and parts of Utah and Michigan. The results so far justify our expectations. The trade evidently appreciates the departments as we are now running them; a fact which the increased trade therefrom fully proves.

Ask for Home-Made Goods.

George W. Freeman, president C. Gotzian & Co., manufacturers boots and shoes:

We are using more operatives than at any time previously during our thirty years' business here. Our increase of sales this season will exceed any previous season by fully 29 per cent. The collections have exceeded our sales. We sell from here west to the coast, and the facts given apply very generally to the territory which is sold over. Now, if we could but say that our sales to city dealers, and we sell to most of them, are increasing in the same proportion, we would feel better satisfied, but such is not the case. We are selling no more goods in this portion of our business than we did five years ago, when the consumption was very much less, and our products now are and have been fully equal in quality to those offered by any other manufacturers in the country. We would, therefore, suggest that you urge your readers to ask for home-made goods in all lines. They will pay no more and get a much better article for the money if they will but ask for home products and insists upon getting them. With the legitimate St. Paul trade in our line we could double the capacity of our large factory.

Wage-Earners and Homes.

E. Yanish, Secretary and Treasurer St. Paul Barrel Company:

In certain lines of our manufacture our business has increased wonderfully, and the season, as a whole, is ahead of last year. The prospects are that next season we will employ many more hands than we do now. Everybody feels confident that the low water mark has been passed and a period of prosperity entered upon. They have learned, too, that the only way to build up the town is to patronize home industries and encourage new manufacturing enterprises to come here. A town always grows just in proportion to its labor-employing capacity. If every property owner here should furnish employment to one additional wage-earner there would soon be an active demand for homes. If every citizen in buying would insist upon having home products, every industry here would thrive and others would come. It is not only to the interest of the business men, but the laborers also, for they would be furnished additional employment. The home manufacturer doesn't expect a royalty, but only a preference. Another point: manufacturers often start here on a small scale, and yet they should receive just as much consideration from the wholesale dealers as the voluble representatives of large Eastern concerns.

Still Reaching Out.

Ferdinand Hinrichs, Koehler & Hinrichs, wholesale fancy groceries and butchers' supplies:

We have just got into this new building, and are pleased to have a great deal more room. We were overcrowded in the old location, and will use that now for storage. The business has reached conditions where we have been able to meet the competition of Eastern cities, and shall continue to do so more and more. This is by far the best year's trade we ever had. Sold more last month than in any two months during the past six years. Our run has been on finest qualities of trade, indicating that the general trade is in an excellent condition. Collections are very good. We look for a splendid winter and spring trade. The large number of mail orders from North Dakota has surprised us. We have also sold a great many bills during the past three months to old customers who were out of business during the dull spell, and are now starting in again. Our machinery is all operated by electric power, which enables us to handle three times as many orders as before without being crowded. If all St. Paul dealers, business men and others would support home trade, there are sure to be better times for everybody. We have made up our minds to study what articles that now come here from other cities can be made in St. Paul and to give orders to St. Paul houses, even if they charge us as much as we have to pay in Chicago and New York with freight added. Let all do the same, and they will benefit themselves and the city generally.

All Pull Together.

W. S. Conrad, Wholesale Cigars—I think the great life of St. Paul is to have the business men pull together. Our business is entirely satisfactory, and larger and better than last year. The prospects for '92 are better than '91. There is every indication that the greater improvement will come after the 1st of January. The general trade this fall is in better condition than heretofore for three years. Collections have been somewhat delayed, but I attribute that to the farmers being all busy plowing and threshing. When a freeze-up comes they will haul more to town. The prospects of Montana trade were never brighter. Plenty of cattle marketed this season, and the miners are busy.

H. P. Rugg & Co., Plumbers' Supplies—Our business is a little better than last year, but it is mostly from the West.

H. A. Merrill, Donaldson, Ogden & Co., Wholesale Crockery—Our customers are paying up their accounts right along, and the business is quite satisfactory. The fine weather is good for threshing and plowing. With a large area under cultivation, there should be a great trade in the Northwest next year. The loyalty to St. Paul which is being aroused now ought to have a marked and good effect on retail trade here, for there is no question but that St. Paul consumers have been going outside of this city to make a great deal of their purchases.

M. W. Fitzgerald, P. R. L. Hardenbergh & Co., Wholesale Leather and Findings—We have our hands full and are pleased with the business.

A. K. Pruden, Pruden Stove Company—Our trade is greatly improved and is taxing us to the utmost. Indications are from now on we'll have good trade all winter. Collections are good. We have made more discounts this fall than ever before. This is more satisfactory all around. St. Paul is getting to be a stove market. In '81 we were alone in the field. The facilities for handling goods have been improved—partly through the efforts of the jobbers' union, and now the St. Paul Stove works is lending a hand in that direction every day. These efforts help business.

C. P. Noyes, Noyes Bros. & Cutler, Wholesale Drugs—Our trade is very satisfactory, even the Western trade to the coast. Collections are very good.

William B. Dean, Nicols & Dean, Iron and Heavy Hardware—Our business shows a little increase over last year. In our new mill at Minnesota transfer we will saw hardwood lumber, such as we used to get from Indiana, Ohio, Michigan and other states.

Jewelry Specialties.

S. S. Lowenberg, Manager F. M. Sproehnle & Co., wholesale jewelers:

In five years of business here we have never had as good a trade. Last September beat the record of any month with us. October kept up good, and November opens first-rate. This is generally the best month of the year in our line. We have had no dull time this fall, and the collections are good. The business is certainly more than encouraging. This branch is separate and distinct from the Chicago house, and its trade extends clear through the Northwest to the Pacific coast. The sales this season have been large in all of our territory. Our sales here have increased 500 per cent in five years, and run well up into the six figures per annum. Trade has been a little dull at times during the past three or four years and I attributed that partly to the people having become tied up considerably in real estate speculation, but they are getting out of that condition somewhat. These cities need a continued growth of manufacturing, more employes. St. Paul has made great progress in this direction of late, but can easily do much more. The city is solid financially, but other cities show a great deal more enterprise in acquiring industrial establishments.

Mr. Lowenberg took from the safe tray after tray of watches, diamonds and other goods, thus revealing a wealth of gold, silver and precious stones that would surprise those who are unfamiliar with the many requirements of the wholesale jewelry business of this city. On the sides of the spacious warerooms were displayed silverware, clocks and holiday goods, while the stock throughout showed that value and attractiveness which marks the demands of the trade of this section.

Charles R. Groff, Wholesale Spices, Coffees, Etc.—The Northwest has beaten her record on production this season. Cattle raising and mining are prosperous. I look forward to a splendid year.

E. A. Young, Finch, Van Slyck, Young & Co., Wholesale Dry Goods—Trade is very good, collections are all right. Everything promises well.

C. W. Hackett Hardware Co.—Trade is quite as good as last week.

H. C. Burbank, Wholesale Clothing—Trade is fair and collections good. Farmers are busy in the fields at present.

J. W. Warren, Arthur, Warren & Abbott, Wholesale Notions, Etc.—Our trade is holding up well, better than last year. Collections are coming in very good. We look for a fine business all through '92.

B. F. Meek Jr., Secretary Thomson-Houston Electric Company—Business is very good; better than we expected. This is our principal office, and since the establishment of branches in Helena and Portland our business has been restricted more to this particular section.

Adolph Kalman, August Oppenheimer & Co., Wholesale Millinery—The prospects for next spring are very good, and our sales up to date are considerable better than last year at the same time. Collections are better than usual. We have no cause for complaint. The prospects for trade holding up longer than usual are good, as the farmers are too busy now to come to town and buy.

At the offices of the Northern Pacific and Great Northern railways the reports were that threshing continues to progress favorably and that the movement of wheat from all points is heavy. There was one day of light snow in the northern section. It was overcome by the next day's sunshine. The cattle movement from the Northwest this season will reach 180,000 head.

PURELY PERSONAL.

Stephen C. Cook and family leave to-night for a visit to Denver, Colorado Springs and Salt Lake City.

John Rogers Sr. and family, of Olive street, will leave St. Paul to-morrow for Los Angeles, Cal., where they expect to spend the winter.

FALLIERES' FOLLY.

Prosecution of a Bishop Is Not Very Popular.

PARIS, No. 7.—It is reported that the archbishop of Aix will appear in full pontifical attire on the occasion of his appearance before the court of appeals in Paris, on the charge of having questioned the authority of the minister of public worship. The govern ment evidently regrets having begun the prosecution. The move is very unpopular, not only with the clerical party, but with Frenchmen generally, who have thought it to be to the interest of France to foster the papacy, on account of the pope's antagonism to Italy.

The trial, it is thought likely, will be formal, and, should the archbishop be found guilty, it is not thought possible that he will be sent to prison. The archbishop would have a precedent for appearance in his sacred vestments in the case of the bishop of Poiters, whose arrest was ordered by Napoleon III. because he had spoken of the emperor as Pilate. The official who went to make the arrest found the bishop in all the solemnity of his sacred garb and crozier in hand, declaring that he proposed to go to Paris in that form. No arrest was made, and the matter terminated in an official censure. Minister Fallieres already feels in much the same predicament as did the emperor.

To Denver, Col.

The Chicago, St. Paul & Kansas City Ry. and connections make better time and afford better train service to Denver, Col., than any of its competitors. City ticket office, 195 East Third street.

POPULATION STATISTICS.

Gains in Montana, New Mexico and Oklahoma.

WASHINGTON, Nov. 7.—Bulletins were issued by the census office to-day giving the population statistics of Montana, New Mexico and Oklahoma by minor civil divisions. The population of Montana in 1890 is 132,159 against 39,159 in 1880. All the counties in the state show large increase. In 1880 New Mexico had a population of 119,565 against 153,593 in 1890. Only one of the fourteen counties shows a decrease. The population of Oklahoma under the present census is 61,834, which includes 5,338 persons returned for Greer county, which is in dispute, being claimed by Texas. In 1881 the territory was not organized.

To California.

Are you going to spend the coming winter in California? Try the Chicago, St. Paul & Kansas City Ry. and connections. Quick time and superb service. City ticket office, 195 East Third street

BROWNING, KING & CO.

THE LARGEST MANUFACTURERS OF
Fine Tailor-Made Clothing IN THE World

SEE

What great operations can do for you, the decided advantages our facilities offer. We give you the Newest Styles, direct from the center of fashion—garments that are regular journeymen tailor-made, with cheapness as our motive power in our journey of progress.

SEE

Those five Specials in Men's Suits, just received from our factory:

FIRST—A very stylish Brown Homespun in double-breast, just the thing for young men..... **At $15.00**
SECOND—A very neat English Tweed, makes a good Business Suit..... **At $15.00**
THIRD—A genteel Fancy Mixed Cassimere, decidedly superior..... **At $15.00**
FOURTH—A strong Irish Tweed, goods that are made for service..... **At $15.00**
FIFTH and last, a very pretty Worsted, makes a pretty semi-Dress Suit..... **At $15.00**

SEE

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