

COMBINE IS A GO

WHOLESALE HARDWARE JOBBERS TO FORM AN ORGANIZATION

LARGE PROFITS, LESS EXPENSE

A Move to Curtail Competition, Cutting of Prices, and Reducing Operating Expenses to a Minimum.

"The hardware combine is practically an established fact," said a large Twin City jobber yesterday afternoon to The Globe. The promoters have options on all the large wholesale hardware stores in Chicago, St. Louis, Milwaukee, Detroit, Kansas City, Omaha, Dubuque, St. Paul and Minneapolis.

"They have filed their articles of incorporation, and are now prepared to go ahead and consummate their plans. There is no question about the project being launched and that in the very near future."

One of the leading Twin City jobbers was asked if he would consider a proposition to go into such a scheme. He said: "Of course we would. We think the idea a good one. Then we understand that you are in favor of trust? That was asked. 'Why, no, not exactly; this you understand, is not a trust; it is simply a business proposition and one that should appeal to any business man. You must understand that combinations and consolidations are possible now, that could not be considered even a few years ago. It is a business proposition, and at this time everything seems to favor closer working relations of allied interests, in order to be successful and we look upon the scheme as one that may prove of great benefit."

When asked how long this matter had been under consideration, the jobber said: "About two months ago. The representative of the promoters, a Mr. John Bindley, formerly president of the National Association of Wholesale Hardware Jobbers, came to the Twin Cities, looked over the field, and before he left had conditional options on three of the largest establishments in the Twin Cities."

Nothing has been said from that time until the present, and it is not definitely known, whether the proposition made two months ago will be accepted by the promoters at this time or not, but it is fair to presume that if such a combine is launched, that the Twin Cities are a center which must be reckoned with, and from that the Twin Cities are the center of the combine, and from there have been filed, the so-called trust, is very nearly sure of the houses which it will have under its control and from now on it will simply be a matter of arranging the working details, and getting everything in running order for the new concern to take hold, and direct the movements of the various houses which it will control.

The plan is to have a general office, presumably in Chicago, and from there the different branches will be operated. It is also understood that the present firm names of the various houses which will come under their control will be retained, so that apparently the merchants will do business with the same firm that they have always done with. The benefits which will result from such a combination will be the cutting down of an enormous expense of doing business. For example, the three largest houses in the Twin Cities employ about 150 traveling men. They all practically cover the same territory, and under the new arrangement one man could take the place of three, thereby reducing the cost of doing business nearly one-half. It also would do away with pre-cutting in order to secure business. This same rule would apply to other cities that include the same territory.

It is understood that the president of the National Association of Wholesale Hardware Dealers, who is a member of the large St. Paul firm, and one of the promoters of the scheme, and is very anxious for its consummation. It is understood that any who wish may sell their business outright to the new organization, but there are comparatively few themselves not to again engage in the wholesale hardware business; if they do not sell out, they can remain as a stockholder in the new organization, and, no doubt, would prove more satisfactory.

The combination of the hardware interests in the West is one easy of accomplishment, as there are comparatively few of them to reckon with, and prospects of holding them together are more inviting than in any other line of jobbing business. A strange thing about

HOT SHOT FROM AMES.

Ministers Mistake Facts—After the Coin Like Other Folks.

"I am credibly informed," said Mayor Ames yesterday, upon his return from a huge expedition in the northern part of the state, that while he was shooting deer in Itasca county, some of our worthy ministers were engaged in another game, and that the larger organization would soon be able to freeze them out, or buy them out at a sacrifice later on.

DEFUNCT INSURANCE COMPANY RESORTS TO STRANGE BUSINESS METHODS.

Receiver W. S. Dwinell, of the Minneapolis Fire and Marine Mutual Insurance Company, Has Begun Legal Proceedings in Order to Discover What Has Become of \$100,000 of Assets Supposedly in the Possession of the Company at the Time it Was Placed in His Charge.

This was a great disappointment, and now that her desire for the stage was thoroughly gratified, Miss Gross was ready to go to Chicago in the hope of securing an engagement. The only thing that has been heard of her since she left was the notice chronicling her arrest.

RETURNED THE NOTES.

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INTRODUCE A NEW COURSE.

Board of Education to Consider a Commercial Course.

The Minneapolis high school will be asked to introduce a commercial course next year, and it is not at all unlikely but what the request will be granted. Such a plan has been suggested by the board of education, and is every reason to believe that it would meet with approval here.

"SAPHO" HER DOWNFALL.

A Young Minneapolis Girl Arrested in Chicago for Stealing.

Mabel Gross, a young Minneapolis woman, was arrested in Chicago a few days ago for stealing a valuable gown from a department store here.

ISSUED MANY LICENSES.

Up to the present time County Auditor Scott has issued 338 hunters' licenses.

The unusually large number of deer hunters in the county is being noted by those who issue the certificates as an indication of prosperity. The fact that so many people are going to the woods is being noted by those who issue the certificates as an indication of prosperity.

RAILROAD TRANSFER IN OHIO.

CINCINNATI, Nov. 18.—President Woodruff of the Cincinnati and Dayton railroad today received a dispatch today from the attorneys of the road in New York, advising that the Cleveland and Washington road, this road is seventy-eight miles in length, running from Findlay, Ohio, to Washington, D. C., has been purchased by the C. & D. at Ottawa. The purchase gives the city of Findlay and Fort Wayne a direct connection with Cincinnati.

SPARKS FROM RAILS.

The Baltimore & Ohio Southwestern has been closed in Chicago, and additions to its terminals in Cincinnati that will involve an expenditure of \$250,000 or \$300,000.

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LOTS in new town sites in Northern Minnesota and North Dakota; great opportunity for investment in business. Address A. A. White, St. Paul.

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ENGINEERS IN SESSION.

J. C. King, of West Superior, chairman of the Brotherhood of Locomotive Engineers' general committee of adjustment for the Great Northern system, is

Don't walk your ...

Legs Off!

Looking for a Situation, a Servant, a House, a Bargain, or anything else.

A Want Ad.

In THE GLOBE will put you on.

POPULAR WANTS POPULAR WANTS

HELP WANTED—FEMALES.

CHAMBERMAID—Wanted, experienced chambermaid at Windsor hotel.

COOK—Wanted, good girl for cook and laundry. No. 16, 570 Portland av.

HOUSEWORK—Girl wanted; hill district; small family; in flat. Please call 513 Wabasha.

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OFFICE WORK—Young lady would like position at light office work; doctor's office preferred, thorough knowledge of shorthand and bookkeeping. Y. J. Globe.

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