

POPULAR WANTS

AGENTS AND AGENCIES.

AGENTS WANTED—Either sex; my plan shows how you may increase your income without any capital, outfit or previous experience; my plan does not interfere with any occupation, you may be engaged in, because no one need be out of work for more than five months working for me; you can learn how to work for me successfully in five minutes and the work is strictly honorable, legitimate and permanent. Address W. M. Griffin, Key 26, Fort Wayne, Ind., for free particulars. I do not want one penny of your money.

AGENTS—We pay \$30 weekly straight salary and expenses to men with gifts to advertise and introduce a poultry compound; send stamp, Royal Co-Operative Mfg. Co., Dept. 356, Indianapolis, Ind.

AGENTS—Ladies, coin money, "Venus" Corset Hose Supplier, most popular hose supporter ever made; wide, fancy trim, elastic; circulars, R. Kane, 38 Wayne St., Jersey City, N. J.

AGENTS—A brand new household necessity; nothing like it; simply show it to a woman and she buys; 30 per cent profit. Address Sutton, Seneca, Mo.

AGENTS wanted to handle a patented article, absolutely necessary in every business and household; sample sent for \$50 per cent profit; agents, Specialty Co., 114 East Fourteenth st., New York.

AGENTS—All the most taking novelties described in our new catalogue, sent for the asking; Dept. 84, National Mercantile & Mfg. Co., Richmond, Ind.

AGENTS selling our Nu Blu make \$5 extra profit on each new house work; sample free. L. Morton Bank Co., Chester, Pa.

AGENTS—Here's a money maker; 100 per cent profit; new light cheap; 100% both with wick or chimney; every one buys; write for circular and territory. Challenge Co., Downing Blug, New York.

AGENTS be sure and get terms on authentic "Life of Talnage," from Western Book Publishers, Pioneer Press, St. Paul, before giving your order to any publisher.

AGENTS WANTED—Four big sellers; 100 per cent profit; samples free. Sayman, St. Louis, Mo.

AGENTS wanted for the Milo shoe dressing. Call at 222 East Tenth st.

CANVASSERS who are capable of making \$25 per week with household necessities, should correspond with George L. Colburn, Treas., Pekin, Ill. Circulars and booklet, "Canvassing a Profession" free.

THE ONLY authorized Life of Talnage; introduction by his son, Rev. Frank De Witt Talnage, D.D.; contains over 200 pages; magnificent illustrations; retail price \$1.00; lowest commission; freight paid; credit given; no capital required; experience unnecessary; any one can make \$100 every day; beware of all other Talnage books; the people want the "Only Authorized Life," and will have no other outlets; free for 25 cents, to cover postage; order outfit today. Address The John C. Winston Co., 715 North Second St., Philadelphia, or 324 Dearborn St., Chicago.

WANTED—Rider agents to ride and exhibit sample 1902 model bicycle and distribute 1000 catalogues in payment for it; write for catalogue and particulars. T. W. Mead Cycle Co., Chicago.

WE PAY \$2 A WEEK and expenses to canvassers with rights to introduce "Fountain Pen," International Mfg. Co., Parsons, Kan.

HELP WANTED—MALES. A LICENSED waiter, boy at once. Apply The Buckingham office Monday.

A YOUNG MAN wanted for yard work at 12 Summit av.

ANY ENERGETIC man can make money distributing samples of merchandise, circulars, etc., to door-to-door. Material for distribution in every section of the U. S., and want men to do the work. Call at 113 North 4th St., Philadelphia, or 1139 Broadway, New York.

BELL BOYS—Wanted, two experienced bell boys at Metropolitan hotel.

BOY WANTED—To work in printing office. Apply 105 West Broadway, room 720 and 8 in the evening.

COACHMAN wanted; experienced and recommended. J. Nelson av., corner Summit av., St. Paul.

COACHMAN wanted at once; must be steady man; good wages. Apply to M. J. Globe.

DRIVER WANTED—Man well acquainted in the city to deliver and drive delivery wagon; Scandinavian preferred. Address P. 21, Globe.

DISTRIBUTOR—An active young man wanted to sell in the city; call at 10 o'clock Monday morning, 376 Robert st.

JANITOR—Wanted, a man to do janitor work; references required. Apply 238 Laurel av.

LABORING MEN wanted at James A. Young & Son's stone yard, foot of Chestnut st.

LABORERS wanted at Griffin Wheel Works, Phalen and Stillwater av.; \$1.75 per day.

LEARN PROOFREADING—Situations secured; \$15 to \$25 weekly. Home Correspondence School, Philadelphia, Pa.

MACHINISTS—Several first-class machinists; must be experienced; steady; state experience. Address N. 28, Globe.

MEN—To learn barber trade; special offer May 1 to 15, board, room, scholarship and outfit of tools; term 10 months; steady practice, expert instruction, positions, positions, write today. Moler Barber College, 24 Second av. south, Minneapolis.

POPULAR WANTS

SALESMEN WANTED.

COGAR SALESMAN wanted, experience unnecessary; route to Emanuel & Co., Station "J," New York.

SALESMEN—Are averaging \$100 weekly, selling the Little Giant 32 soda fountain; one-half of earnings paid daily; write quick. Grant Mfg. Co. (Inc.), Third and Wood sts., Pittsburg, Pa.

SALESMEN—Wanted, hustling salesmen for Minnesota; well established wholesale house; high commission; travel with \$5 weekly advance while traveling; South Commercial St., Detroit, Mich.

WANTED—Experienced salesmen, to call on all kinds of business houses, manufacturers, wholesale and retail stores and banks, to introduce and sell our magnificent advertising calendars, comprising over 200 different styles, all original, late, handsome patterns, nothing like them ever seen before. Customers want and buy at once on seeing them; really no competition. COMMISSION. Those giving exclusive time to the work readily make \$100 to \$150 every week. We guarantee them to be the best side line for traveling men ever heard of. WRITE AT ONCE FOR PARTICULARS. ALL COMMISSIONS PAID PROMPTLY. Success assured. American Novelty Co., Cincinnati, Ohio.

SALESMAN wanted to sell staple line of dry goods, millinery and general merchandise trade. Address J. Brennan, 14 South Commercial St., Detroit, Mich.

WANTED—By well established house, traveling salesman; very attractive, salable line yielding large profits; liberal and unique inducements; retail trade; high-pitched men investigate. Box 23, Detroit, Mich.

WANTED—Road salesman for special line to merchants; light samples; old reliable house; good pay; give particulars. Address A. H. Rice, care Traise & Co., Chicago.

FINANCIAL.

IF YOU intend to build or have an old loan to renew, or new one to make, see The State Savings Bank; this institution has a large amount of home money to loan on good security at lowest rates; charges no commission or exchange, and gives the borrower the best of both worlds.

30 MONEY. \$15—Your credit is good with us. Quick \$100 loans on household goods, pianos, etc., without removal from your residence. \$30—Loans on salaried people without mortgage or indorsement. Payable in 10 to 15 days. \$15—Interviewing rooms and can guarantee absolute privacy and confidential treatment. Open evenings. Telephone fifth floor, American Loan Co., Room 512 Manhattan building.

MONEY LOANED SALARIED PEOPLE. Upon Their Plain Notes. No Mortgage; No Indorsement; No Publicity. LOWEST INTEREST EASIEST PAYMENTS.

STRICTLY CONFIDENTIAL. ST. PAUL FINANCIAL COMPANY, Room 201, New York Life Bldg., OLDEST AND BEST.

MONEY LOANED to salaried people; only upon their plain notes; loans on furniture, pianos, etc., without removal from residence. Minnesota Mortgage Loan Company, 217 Pioneer Press Bldg.

MONEY LOANED on furniture, pianos, etc.; lowest rates; confidential; pay in installments. St. Paul Loan Co., Room 7, Court block.

5 AND 10 PER CENT MONEY to loan on improved property in St. Paul and Minneapolis. V. C. Gilman, New York Life Bldg.

FOR SALE.

FINE CHASED leather couches, thirty inches wide, solid oak frames, best material, without tufting. Special price for this week, only \$17.50. 142 East Sixth st., opposite Ryan Hotel.

FOR SALE—Black and white and ticked English saddle with ten months old; size and dam registered and excellent find. Address E. R. Burden, 738 East Seventh st., St. Paul.

FOR SALE—Ten-drawer laundry dry room, made by Troy Laundry Machine company; good as new; will sell cheap. Apply to H. E. Seibert, 47 Broadway, St. Paul.

FOR SALE—Five-room flat; well furnished; parties leaving town; 61 Lafayette av.

REMEMBER We always have big bargains in all kinds of either new or second-hand household furniture; we will take your old furniture in exchange. 142 East Sixth st., opposite Ryan Hotel.

FOR SALE—A young fresh milch cow, 323 Burr st.

FOR SALE—Assortment of office chairs, desks and typewriters. Call 531 St. Peter st. in tailor shop.

WE WILL continue our special sale of iron beds this week; good solid iron beds in all sizes, any color, only \$17.50. 142 East Sixth st., opposite Ryan Hotel.

LOST AND FOUND.

BIKYLE LOST—Party that picked up bicycle on Victoria Hill, near St. Clair st., please return to 522 Thomas st., or Tel. Dale 523-3, and receive reward.

IF THE LADY who has been in Field & Schick's the day after Easter will call at 62 East Fourth st., she will be rewarded.

FOR SALE OR TRADE—Stock of sporting goods, cigars and tobacco and stationery. Address M. 41, Globe.

LOST OR STOLEN—Two balls from Court house alley. Return for reward, care E. M. 17, East Fifth st.

WATCH LOST—Lady's gold watch. Please return to Dr. Ray's office, 424 Wabasha st., and receive reward.

FOR SALE—REAL ESTATE.

THE UNITED STATES INSTALLMENT REALTY ASSOCIATION. Will buy your home, farm or pay off your mortgage on the following terms: \$1000.00 home, \$1.50 per month. \$2000.00 home, \$3.00 per month. \$3000.00 home, \$4.50 per month. This is Rent or Interest, but a direct payment on the home. Call at once for particulars. We investigate. Offices open until 9 p. m. Minneapolis Office—300 Kasota Bldg. ST. PAUL OFFICES—Suite 907 Baitmore Bldg., corner Seventh and Jackson Sts., Phone—Main 1417-11. AARON POUPENY, Manager.

A GOOD seven-room house and 60 feet on East Seventh st., near Forest st., owned by J. M. Lynch, 501 Pioneer Press building.

POPULAR WANTS

HOUSES FOR RENT.

IGO BROS. Tel. Main 442-1. Tel. Twin City 1034 Express and Storage, Packing and Shipping a Specialty. Large Vans for Furniture Moving, Excursion Busses. 409 St. Peter St. St. Paul, Minn.

CARPETS, rugs, etc., cleaned, refitted and laid at Twin City Carpet Cleaning Works, 132 West Fourth st.; telephone 419.

BOARDING HOUSE for rent, seventeen rooms, 233 Cayuga st.

FINE CHASED leather couches, thirty inches wide, solid oak frames, best steel bottoms, biscuit tufted, special for this week, only \$17.50. 142 East Sixth st., opposite Ryan Hotel.

FOR CARPET cleaning and laying, oil-staining and mattress renovating, call on telephone Schroeder & Dickinson, 16 East Sixth st.

FOR RENT—Furnished house in lower town; reasonable rent to couple of adults; references required. Address P. O. Box 418, Chicago.

FOR RENT—A good nine-room house; 50 West Ninth st., reasonable; also; 46 St. Peter st. Inquire 719 Dayton av.

FOR RENT—Seven-room modern house, with large lawn, nice shade trees, barn, chicken house, at St. Anthony Park P. A. Maron, New York Life building.

FOR RENT—Choice modern house, Woodland Park; range in kitchen, connected to hot water; modern; call 408 Ashland av.

FOR RENT—Most desirable residence in the city, rent reasonable. F. N. Clark, 612 Globes Bldg.

FOR RENT—Seven-room house, with bath, 223 Humboldt place; take Rice street car.

HOUSE—Nine rooms, 638 Burr; hard wood floors, furnace, newly papered and painted. Seven-room house, Holly; gas, bath, furnace and barn.

SIX-room house, good location; walking distance; first-class condition. Apply Room 454 Drake Block, 180 East Third st.

REMEMBER We always have big bargains in all kinds of either new or second-hand household furniture; we will take your old furniture in exchange. 142 East Sixth st., opposite Ryan Hotel.

HOUSE—Nine rooms, for rent, at 226 1/2 av.; modern improvements; upper yard.

HOUSE—Thirteen rooms, for rent. Apply 238 Robert st.

HOUSES ARE SCARCE

Purchasers Monopolizing Real Estate to Exclusion of Tenants PRICES DUE TO GO UP

W. C. Reed Says Day of Indiscriminate Selling of Realty Has Passed—Landlord in Saddle

"If a man intends to invest in St. Paul realty, now is a pretty good time," remarked W. C. Reed, the real estate man of the New York Life building, to The Globe yesterday.

"We are pretty busy here, but I can tell you what has happened during the past week, and you can judge for yourself.

"Last week we sold eight residences, and the purchasers bought the houses in order to get immediate possession and a place to live in. Of course we had to order the tenants to vacate.

"As a rule, women do not give away to tears, unless they have a pretty good reason to do so, but do you know that out of the eight there were six of them here and fairly begged me to let them stay in the house, because they could not get another place to live in. Three of them actually broke down and cried right here in the office. They declared there were no houses to be had, and I know that they were pretty near right about it.

"Of course, this does not concern the purchase or sale of property, but it gives you an idea of the scarcity of residences in St. Paul, and when an article is in such great demand, I have always found that such an article returns pretty good dividends.

HOUSES FOR RENT.

HOUSE—For rent from May 1, eleven-room brick house; modern and in first-class condition. 22 East College av.

MODERN HOUSE—Nine rooms, \$18.00. Call on Ed. B. Graves, 410 New York Life Bldg.

WE WILL continue our special sale of iron beds this week; good solid iron beds in all sizes, any color, only \$17.50. 142 East Sixth st., opposite Ryan Hotel.

FARM LANDS FOR SALE.

OUT THEY GO. OUT THEY GO.

TO GET FREE HOMESTEAD. 100 acres in Morton county, North Dakota; rich black heavy clay soil; pure, sparkling water; wells, streams and creeks. FREE TICKETS if you buy land from us; for further particulars see our agents in your city, or write or call upon us at Mandan, Morton county, N. D., at once.

WM. H. BROWN & CO. OUT THEY GO. OUT THEY GO. OUT THEY GO. OUT THEY GO. OUT THEY GO.

FARM of 150 acres in Roberts county, South Dakota; all under cultivation; close to market. Address T. C. Jones, 600 Centerville, St. Paul, or White Rock, S. D.

POPULAR WANTS

ROOMS FOR RENT.

AT FOUR HOTELS NEWLY FURNISHED and papered rooms; all prices, day, week or month; deposit cars pass the doors. The Western, 105 East Eighth; Imperial Hotel, 15 East Eighth; Yukon Hotel, 27 East Eighth; Economy Hotel, 350 Jackson St.; transient trade solicited.

CENTRAL AV., 23 EAST—For rent, three furnished rooms, suitable for light housekeeping to parties without children.

COLLEGE AV., 63 WEST, Flat 1—Furnished room for rent, Marshall av.; nice yard. U. 4, Globe.

FOR RENT—Two nice unfurnished rooms, with three closets and alcove, and bath, on 42 Carroll, Marshall av.; nice yard. U. 4, Globe.

FOR RENT—Two pleasant, unfurnished front rooms, gas and heat; also one eight-room house, 42 Carroll st., opposite Ryan Hotel.

HUDSON AV., 712—Furnished rooms for rent, suitable for working men.

IGLEHART ST., 238—For rent, two rooms, furnished or unfurnished, suitable for three or four young men.

PLEASANT AV., 227—For rent, two adults; connecting rooms; nicely furnished; modern conveniences; next to People's church.

PLEASANT AV., 146—Furnished rooms for rent; suitable for one or two gentlemen.

WASHINGTON ST., 239 NORTH—Opposite Rice Park—Pleasant front room, nicely furnished, for one or two gentlemen.

FLATS FOR RENT.

FLAT—For rent, fine outside, modern six-room flat, 34 East Summit av.; bath, steam heat, gas, electricity, hot water; hardwood floors and large porch. Apply Flat 4, 34 East Summit av.

FLAT—Seven-room outside flat in Newport; furnished; if desired, Call Sunday, flat 2.

FLAT—For rent, 454 1/2 Rice st.; five rooms and bath; from March 1st, \$18. Inquire W. L. Perkins & Co., 307 Robert st.

FOR RENT—From May 1, new, modern furnished flat, 120 East 12th; hardwood finish; gas range in kitchen; hot water heat; for small families of two or three.

FOR RENT—Special price; second floor flat, 438 Laurel av., corner Arundel; six rooms, east-facing, hardwood finish, with bath; open to street. Lee Hall, 303 Pioneer Press building.

UPPER FLAT—FOR RENT—Five large rooms, nice closets, bath; all modern conveniences; fine location; walking distance. Address L. 2, Globe.

percentage on the investment, and more, he will see if there is a good demand and how long that demand is likely to continue. All the property investments have been made by local people thus far, but I look for considerable Eastern capital to be invested in St. Paul real estate in the course of the next few months.

Tenant Cannot Dictate. "This is a novel period for the property landlord. He is in the saddle now, but he rides with ill ease. For twelve long years the tenant of St. Paul has been in a position to dictate to the landlord, and the landlord could not discriminate, else the tenant would look for another place, and he could usually find it. But now it is different, and the landlord's hand and will be as long as present conditions continue to exist.

"In our office here, which is no different from other rental agencies of the city, there is one continual string of people, all day long, all looking for houses to rent.

"Of course there are houses for rent and there always will be, but they are of a very poor class, and they are acceptable as a last resort only. If these conditions were to grow worse, more and more people would probably try to rent their barns as residences, and some houses that are offered are certainly little better.

Demand Exceeds Supply. "Yes," he concluded, "it will certainly be two years before there are any houses near enough houses to supply the demand, and even then I doubt if there will be as many vacant houses as there were three or four years ago. "This scarcity simply means that there are more people in St. Paul than there have been, and what is more, there are more and more coming right along.

"What is true of houses is true of business locations. It has always been customary for those big office blocks to stand from quarter to a third vacant, but it is not that way now by any means.

"As I said before, the landlord is in the saddle, and it is right that he should be if there is anything in the old maxim that 'turn about is fair play,' and his turn has been a long time coming.

BOARD OFFERED.

ONE SUITE of two or three rooms, with board, in private family; also one single room, modern house, large grounds; view in the city; perfect cuisine; all comforts of home guaranteed; terms moderate; references exchanged. Call on Ed. B. Graves, 410 New York Life Bldg.

PLEASANT FURNISHED rooms, with or without board; all conveniences; walking distance. 174 Carroll.

Some choice suites of rooms, with meals, at The Colonnade.

BOARD WANTED.

WANTED—Young man wants board and room with a private family; must have barn for horse and buggy. Address U. 4, Globe.

PIANOS AND ORGANS.

FOR SALE—The elegant mahogany case "Schimmel" piano, which I exhibited at state fair last fall; very low figure if taken at once. A. L. Winship, 221 Eighth st.

FOR RENT—Large upright piano, \$25 a month; kept in tune free of charge. A. L. Winship, 221 Eighth st.

\$22 Per Acre—10, Roberts county, South Dakota; buildings and nice grove.

Real Estate BARGAINS.

\$9000—Ten-room modern home on Grand av., inside St. Albans st.; lot 150 feet front, covered with fine old trees, and barn worth \$500. This home is worth \$12,000. The lot alone is worth \$5,000. Also for rent at \$45.

\$6000—Eight-room, all modern, home, No. 675 Dayton av.; open plumbing, hardwood floors, and fine yard; ground 50x125. The lot alone is worth \$5,000. Also for rent at \$45.

\$4000—Eleven-room, all modern, house, 144 Nina av.; open plumbing, hardwood floors and hot water heat; large barn; lot 100x150; also for rent at \$40.

\$1000—Nine-room, all modern, home at St. Anthony Park; new open plumbing; lot 100x150.

\$2200—Nine-room modern home on Maple st.; has barn.

\$1500—For double house on Whittall st., near Payne av.; fine water; only one adjoining railroad; two large buildings on the lot; fine manufacturing site, and the largest building is suitable for this purpose.

\$1200—For a good eight-room house on Linden av.

\$1000—For four houses on Norris st., corner Temperance; lot 52x100; near new market.

\$1100—For five acres and buildings on Edgerton st.; one-half mile from car line; 100x150.

\$2250—Fifteen-room house, 833 Jackson st., near Great Northern shops.

\$2500—Double corner, Edgewood and Augustus sts., 100x150; city water in street. Accept part pay in building repairs. Other bargains too numerous to mention. Call on me.

E. P. ROBERTS, 420-421 Ger. Life Building.

\$1850 Eight-room house, with sewer and water in basement under the whole building; located on Wells st., between Payne av. and Edgerton st. This is the best bargain in the Arlington Hill district today.

A. STOLPESTAD, 406 Pioneer Press Building.

9,480 ACRES In Richland county, North Dakota, in the heart of the timber belt, only a few miles from the prosperous city of Wahpeton, from \$3.50 to \$15 per acre. Call or write.

E. F. LAMBERT, Western Lands and Mortgages, 1023 Guaranty Bldg., Minneapolis.

percentage on the investment, and more, he will see if there is a good demand and how long that demand is likely to continue. All the property investments have been made by local people thus far, but I look for considerable Eastern capital to be invested in St. Paul real estate in the course of the next few months.

Tenant Cannot Dictate. "This is a novel period for the property landlord. He is in the saddle now, but he rides with ill ease. For twelve long years the tenant of St. Paul has been in a position to dictate to the landlord, and the landlord could not discriminate, else the tenant would look for another place, and he could usually find it. But now it is different, and the landlord's hand and will be as long as present conditions continue to exist.

"In our office here, which is no different from other rental agencies of the city, there is one continual string of people, all day long, all looking for houses to rent.

"Of course there are houses for rent and there always will be, but they are of a very poor class, and they are acceptable as a last resort only. If these conditions were to grow worse, more and more people would probably try to rent their barns as residences, and some houses that are offered are certainly little better.

Demand Exceeds Supply. "Yes," he concluded, "it will certainly be two years before there are any houses near enough houses to supply the demand, and even then I doubt if there will be as many vacant houses as there were three or four years ago. "This scarcity simply means that there are more people in St. Paul than there have been, and what is more, there are more and more coming right along.

"What is true of houses is true of business locations. It has always been customary for those big office blocks to stand from quarter to a third vacant, but it is not that way now by any means.

"As I said before, the landlord is in the saddle, and it is right that he should be if there is anything in the old maxim that 'turn about is fair play,' and his turn has been a long time coming.

R. M. LAWTON,

New York Life Bldg., Ground Floor. We have JUST THE HOME you want. Prices and terms to suit customers.

\$1850—Buys a fine home of eight rooms and barn, No. 1081 Reamey st.; worth \$2,250.

\$750—Buys house and two lots on Clair st., near Pleasant av.; worth \$1,200.

\$1200—Buys good house of seven rooms, city water, on Van Buren st., near Grotto.

\$900—Buys good house of seven rooms near Concord street depot, worth \$2,200.

\$2700—Buys a fine double house, 331 and 333 East Robie, of fourteen rooms. This is a bargain.

\$400—Buys a fine lot on Concord st.

\$200—Buys a fine lot on Case st., near Arcade.

\$300, \$500 or \$1100—Buys a fine home with a barn, near car line; walking distance; terms to suit.

\$2200—Buys a good modern home on Iglehart st.; eight rooms.

For Rent—Good store, etc., corner Fremont and Mendota sts., at \$10.

For Rent—Eighty-acre farm, improved, with house and barn.

For Rent—Good house, modern, 849 Grand av. and