

WISDOM ALL MAJORITY

How Prominent Men Develop This Power and Use It to Influence Others - Women, Too, Adepts in This Mysterious Art.

A Reporter Makes Astounding Discoveries - Secret Methods Which Charm and Fascinate the Human Mind.

High Priests of the Occult Reveal Jealously Guarded Secrets of Years - A Wonderful New Book by Prominent New York Men.

A wonderful new book entitled "The Secret of Power," has just been issued at an expense of \$100,000 by one of the leading colleges of the City of New York. This book is from the pen of the ablest specialists of modern times. The authors have analyzed the copyright on condition that 10,000 copies should be distributed to the public free of charge. The Columbia Scientific Academy is now complying with this contract, and until the edition of 10,000 copies is exhausted you can get a copy of this book absolutely free. The book is profusely illustrated with the most expensive half-tone engravings. It is full of wonderful secrets and startling "tricks," and thoroughly explains the "real source of the power" of personal influence. It fully and completely reveals the fundamental principles of success and influence in every walk of life. The hidden mystery of personal magnetism, will power and scientific character reading are explained in an intensely interesting manner. Two secret methods by which the most influential person to exercise a marvelous influence and control over any one whom he may meet. No one can be entirely new and have never before been made public. A reporter has tried them personally and can vouch for their wonderful results.

The book also describes absolutely certain methods by which you can read the character, secrets and lives of other men and women. No one can deceive you. You can tell what vocation is best for you to follow. You can know the secret power by which minds of other men are influenced and controlled. The newest, latest and best system of physical and mental culture and magnetic healing is fully explained and illustrated by beautiful half-tone engravings. No such book has ever before been published. No such wonderful information has ever before been placed in the hands of the public. On account of the mighty power and influence placed in one's hands by this book, the Legislature of the State of New York has debated it, and the State has sought to permit its promulgation; but it was finally decided the good it would accomplish would greatly outweigh any harm it might do. Not long ago John D. Rockefeller, the richest man in America, said in talking to a Sunday newspaper reporter that he regarded his success in life largely as due to his ability to influence others. Lincoln, Lee, Napoleon and many other great men won name and renown by wonderful power of personal influence. Jay Gould secured an advance salary to win the friendship and assistance of others to obtain a greater share of happiness from life. You can read the mind of every man, woman and child, and become a leader in your community. You are not fully satisfied with your present conditions and circumstances? You long for greater success or more influence? If you desire to influence others to the extent you desire, the reporter would advise you to write at once a free copy of this great work name being given away by the Columbia Scientific Academy.

Mr. R. C. Young, of 312 Indiana street, Lawrence, Kan., recently sent for a copy of this book. After carefully examining it and making the method of personal influence on her friends and associates, she writes to a friend: "The instructions given by the Columbia Scientific Academy have been worth to me more than all the previous reading of my life. I wish every woman in this country could read their grand book."

Fred Perkins, of South Haven, Mich., says: "I have been in great demand since I read the work of the Columbia Scientific Academy. People are amazed and mystified at the things I do. I am a character alone if I were to charge for my services. If any one would have told me I would receive so much wonderful information I would have thought him crazy."

Mrs. M. E. Watson, of Martinsville, Ind., says: "Could I have had access to this information I could have avoided many misfortunes. This work of the Columbia Scientific Academy will be my guiding star the remaining days of my life."

If you will send your name and address to the Columbia Scientific Academy, Dept. 415, P. O. Box 121, New York City, this book will be sent to you absolutely free, postage prepaid. On account of the great expense incurred in preparing this book, the Columbia Scientific Academy requests that only people who are especially interested write for free copy - only those who find it to be of universal success and better their condition in life.

URGENT LOTT TO RUN FOR SHERIFF

Committee From Labor Organizations Wait on Him and Make Known Their Wishes.

SHOE-MAKER MAJOR

JOHN C. CHASE, FAMOUS AS RULER OF HAVERHILL, MASS., IS COMING TO ST. PAUL.

LABOR LEADERS PREPARE TO GIVE HIM WELCOME

Has Attracted Wide Attention by Reason of His Election on a Purely Labor Ticket and His Success in Putting His Unique Platform into Operation.

Hon. John C. Chase, ex-mayor of Haverhill, Mass., and known in labor circles all over the country as the shoe-maker mayor, will deliver an address in Federation hall on the subject of "Organized Labor Against Organized Capital," on Wednesday evening, July 23. Considerable interest is manifested in the visit of Mayor Chase, and it is expected that a large number of unionists will greet his first appearance in St. Paul.

Mr. Chase served two terms as mayor of Haverhill, and he landed the office solely through the agency of the votes of the working class. Every other faction and political element in town combined to defeat him, even to the prohibitionists and saloonkeepers, an unheard-of combination.

Labor leaders declare that Chase gave the city the best administration that it ever had, and even the enemies of the labor movement, while they do not admit this, fail to produce substantial arguments to show that his policy was not an unqualified success.

Haverhill is a city of 37,000 inhabitants, and the manufacture of shoes is the principal industry. Chase commenced to work at the trade when sixteen years of age, and since his advent in labor unions, his record has been a clean one, as a spirited labor leader and worker.

Built Up Union Labor. When Chase assumed the reins of city government in Haverhill, the labor movement had gone from bad to worse. He immediately organized the forces of union labor. When he retired from the office, the workingman's party numbered 3,500 voters, whereas it had polled only 16 at the first election since its advent a few years previous.

His platform was a novel one, but it nevertheless surprised some of his antagonistic enemies after it was placed in successful operation:

- 1. Minimum wages for street employees, \$2 per day for eight hours work.
2. Minimum wages and conditions on all work performed by city employees.
3. Free use of city land by unemployed.
4. Abolition of contract labor on public work.
5. Public ownership of public utilities.
6. Food, clothing and books free to school children.

During the two administrations the town was without a labor strike, and the affairs between capital and labor ran along smoothly. It is expected that the labor movement fared better at the hands of some of its members, and no demonstrations of dissatisfaction.

ROYAL ITALIAN BAND AT LAKE HARRIET

Two Fine Programmes Arranged for This Afternoon and Evening by Popular Players.

If the weather holds good, today will be a gala day at Lake Harriet, where the Royal Italian band is creating such a sensation by its daily matinee and evening concerts. The weather has been so uncertain and cold that it has not been very enticing to run the risk of catching a severe cold, even for the sake of such a delightful entertainment as this notable organization has been furnishing. Many lovers of good music have, however, been to the lake, and to go once has meant almost without exception a repetition of the visit. Indeed, during the last week it has grown to be quite the proper thing to get up "Harriet parties" and go out for the concert, either in a chartered car or by automobile, coach or bicycle. Two such parties went out to the lake last week, and several more are projected, the pavilion affording opportunity for refreshments between the first and second halves of the programme.

During the last week the soloists of the band have been the most prominent during the first week or two of their engagement, and they have each won hearty commendation and applause for the uniform excellence of the work done. Indeed, it is very rarely that a decided encore does not follow a solo number. Among the other soloists, perhaps Sig. Setaro, the harpist, has most endeared himself to his audiences, the harp possessing attractions not exercised by the less famed instruments.

There is one member of the band whose artistic work, although not so frequently recognized as that of some of the others, is of the highest order. That is the man who presides over the bass drum and the cymbals. His gradations of noise are quite wonderful, and the number of different tints Sousa's familiar march, "Invincible Eagle," the overture of "William Tell," and the "Prelude to Lohengrin," and the "Prelude to Wagner's 'Serenade,'" with Sig. Palma as the soloist, and Masacchini's "Hymn to the Sun" from his new opera, "Iris," form the principal portion of the first part of the programme. The second part consists of the "Bohemian Girl" overture and a grand potpourri from Verdi's "Ernani," arranged by Riva, the director of the band. Sig. Setaro will also play a harp solo. The entire programmes are as follows:

- MATINEE.
March "Invincible Eagle".....Sousa
Overture "William Tell".....Riva
Pastoral by Signori Lamanna and Ferrullo
Saxophone Quartet "Prayer".....Jonas
Signori Cipriani, Riva, Rossi and Braccini
"Gems of Scotland".....Godfrey
March "Diavoli Rossi".....Riva
Waltz "Moroccan Characteristic".....Bion
Lohengrin - Prelude Act I.....Wagner
Prelude.....Gonard
Prelude. Flower Song. Waltz and Chorus

NEW YORK, July 12.—The engagement is announced of the Right Rev. Henry C. Potter, D. D., bishop of New York of this city and of Cooperstown, N. Y. Mrs. Clark is a well known philanthropist and patron of art. Bishop Potter is now in Europe. The date of the marriage has not yet been settled.

NEWS OF THE LODGE ROOMS.

Foresters of America. The Twin City courts have arranged for a moonlight excursion on the steamer J. J. Hill, to take place Wednesday, Aug. 6, at 8 o'clock.

Sons of Veterans. St. Paul Camp No. 1 held a very enthusiastic meeting last Friday. One hour before the meeting was devoted to drill, which has become quite popular with the members of the camp.

State Commander in Chief. The state commander in chief, General G. A. R., to furnish a personal escort to Lake City on Saturday, the 12th, when the commander-in-chief reviewed the state troops.

Independent Order of Red Men. Minnesota Tribe No. 2 met last Wednesday, and after the routine business was over the members were entertained by Bros. H. F. Schell and F. Gilbert and others.

Notice, Samaritans. Our next regular meeting of Astoria council will be held Wednesday next at 8 o'clock at the Astoria center.

Notice, Maccabees. Dale Tent No. 108 held its regular review and public installation of officers on Friday, the 11th of July.

G. W. Turner Goes East. G. W. Turner, manager of the furniture and drapery department of Mann and Co., is now in the Eastern markets making his selections for fall.

BISHOP HENRY C. POTTER, Who Is to Marry. NEW YORK, July 12.—The engagement is announced of the Right Rev. Henry C. Potter, D. D., bishop of New York of this city and of Cooperstown, N. Y. Mrs. Clark is a well known philanthropist and patron of art. Bishop Potter is now in Europe. The date of the marriage has not yet been settled.

CONCERTS FOR PEOPLE AT COMO PARK TODAY

Two Hot Weather Performances Announced Which Will Appeal to All Classes. The Sunday audience at Como, since the opening of the concert season of the Minnesota State band, have averaged 15,000. The audience work nights are necessarily much smaller. The continued hot weather and the repeated nights of rain have in a measure militated against attendance, which, even with these unfavorable circumstances have been very untoward on the band.

The work of the band is also very satisfactory. The programmes are well balanced, and the varieties are well represented. The numbers are equal to many similar organizations of a national reputation. The soloists are also displaying marked improvement, and altogether the band is well maintaining the musical supremacy of the city in the state.

Today the concerts will afford another opportunity for the enjoyment of some of the lighter compositions so popular with the masses. Medleys, marches, dances, and other popular numbers in the afternoon is of a little higher grade. "The Triumph March" from Verdi's "Aida," "The Fantasie on 'Old Kentucky'" will afford an opportunity for the introduction of some of the new instruments. A potpourri of "Old Successes," arranged by Hoetter, and the waltz "Dreams of Childhood" of Herold, are the principal numbers in the evening, the programme for which has several pieces that have already been heard.

Special Service at St. Peter's. Special service will be held at the Church of St. Peter Clavers at 10:30 o'clock, at which a sermon of special fitness will be preached by Rev. Father Heffernan, of St. Paul seminary. The choir will render special music for the occasion.

Civil Service Commission. The civil service commission announces an examination for clerks (male) in the state department, to be held Aug. 12 and 13. The age limit is twenty years or more, but not over thirty years.

Humane Society Busy During June. South St. Paul Branch gave its attention to Over Fifty Cases—Month's Statistics. At the meeting of the St. Paul Humane society yesterday Agent Moak reported the usual progress for the month of June, as follows: During the month one was prosecuted and fined, one was prosecuted and committed to the Children's Home society, 3 referred to a physician, 1 to health department, 15 to county authorities.

Label Saved Them. John Malmquist, a meat dealer at Seventh and John streets, was yesterday fined \$25 for selling a mixture of lard and beef tallow for pure lard. Frank and John Skarda, butchers, at 449 West Seventh street, were in the police court on the same charge.

Temperance Advocates to Meet. The Sacred Third Total Abstinence society will hold an open meeting next Wednesday evening at Cretin hall. A. W. G. W. Turner, manager of the furniture and drapery department of Mann and Co., is now in the Eastern markets making his selections for fall.

THREE BIG EXCURSIONS BY THE STEAMER J. S. Two on Saturday and One on Sunday—Latter to Be 100 Miles. L. N. Scott has chartered the big Mississippi excursion steamer J. S. for Saturday and Sunday, July 19 and 20. It is the largest boat that has ever been used for excursions on the Mississippi river. She is safe and commodious, and an ideal floating palace upon which one can enjoy a summer outing.

Coroner Decided it a Case of Brain Hemorrhage. Frank Jinnou, a porter employed at the Sir Knights J. J. Barney, M. Veuve, Baudry and Bros. building, at 107 West 12th street, died suddenly on Friday afternoon. Coroner Miller investigated the case and decided that death was due to a hemorrhage of the brain.

REAR OF THE JOHN BROWN HOUSE, SHOWING DILAPIDATED CONDITION. The rear of the John Brown house, showing its dilapidated condition, is a sight that would cause any patriotic citizen to feel that the preservation of this historic site is a matter of the highest importance.

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FISCHER HAD HOMESTEAD, BUT RELINQUISHED IT.

Member of School Board May Not Be Legal Director. According to advices received from the Duluth land office, Charles A. Fischer filed an entry for a homestead on the pretty Aug. 21, of last year. He had it cancelled, however, June 7, 1902.

PERCY HAGEN, EXPRESS DRIVER, STRUCK BY CAR. Percy Hagen, of the St. Paul Messenger and Express company, was struck by a union wagon loop car at Third and Sibley at 9:30 last night, and sustained a serious injury to his right hand.

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NEED OF REPAIRS TO ADIRONDACK HOUSE.

Has Not Been Repaired Since It Was Built Years Ago—Why the Abolitionist Went to the Wilderness to Live—Is Buried Beside a Boulder Which He Loved. LAKE PLACID, N. Y., July 12.—John Brown's body lies a moulting in the ground.

LAKE PLACID, N. Y., July 12.—John Brown's body lies a moulting in the ground. The song is right; over there in North Elba, in the shade of the giant boulder he loved in life, almost beneath the eaves of the cosy little cottage he fashioned in the Adirondack wilderness before those days of trouble and martyrdom came, the body of John Brown has lain all these years.

But what can I do? asks Reuben Lawrence, the caretaker of the farm and grave, who has held that position for thirty-three years. "I can't go down into my pocket and pay for this work that needs to be done."

"I shined that roof and paid for it as it is," he continued, pointing toward the barn, where the sagging foundation timbers and wide, crapping cracks in the side looked oddly enough beneath the comparatively new shingles.

Reuben Lawrence Not to Blame. "But that building needs fixing badly," he hinted, directing attention to the carriage shed leaning heavily against the barn. "People come here and say to me, 'Why don't you keep things up better?' They don't understand that the state authorities are supposed to look after things. No, of course, I ain't to blame, but I don't like to have people think so."

Residents of North Elba and Lake Placid, who have known Mr. Lawrence for years as a thrifty, industrious man, know that whatever blame for the present condition of the John Brown farm may rightly exist none can attach to him. The rear portion of the house has not been repaired since Brown built it years ago, and now it is scarcely habitable, although Mr. Lawrence's family are obliged to use it for lack of room.

The dropping away of these timbers has also had its effect upon the whole rear portion of the house, causing the roof to sag. In addition the old shingles have started up so that the roof leaks badly.

Persons who have visited the place recently say that the state forestry commission, as the body having charge of the very heart of the Adirondack, ought to take steps to prevent the decay of this part of the house. Other parts of the house are also in bad condition.

Why He Went to the Mountains. John Brown's idea in settling in such an out of the way place as North Elba, in the very heart of the Adirondack mountains, was simply a part of his inborn desire to assist the downtrodden negroes. To a number of free colored people had been given farms in this locality from Gerrit Smith, and Brown, believing he could help them, also accepted the gift of a tract from Mr. Smith, and moved to North Elba in 1849. But his scheme was a failure. The region proved too cold for

the colored settlers, and many of them moved away. But it is certain that Brown at no time in his career led a happier and more contented life than he led during the years he lived in the Adirondacks. That he was a man of much resource and executive ability is demonstrated by the fact that up to the present time few repairs have been necessary upon them. Now, however, the time appears to have come when, as Mr. Lawrence says, if the historic old buildings are to be preserved in their entirety for years to come, "something must be done."

Is an Expert Fictionist. Penfield, which is the best writer of fiction those publishers have? Merritt—The fellow who writes their book advertisements—New York Sun.

Our Great Remodeling Sale of PIANOS. Continues to attract everybody wanting a Piano. Sacrifices prices are: \$250 Pianos, only \$148; \$275 Pianos, only \$163; \$300 Pianos, only \$198; \$325 Pianos, only \$215; \$350 Pianos, only \$243; \$375 Pianos, only \$281; \$400 Pianos, only \$298; \$450 Pianos, only \$337; \$500 Pianos, only \$358; \$550 Pianos, only \$385; \$600 Pianos, only \$415. SQUARE PIANOS Almost Given Away for \$15 \$25 \$35 \$45 \$55 \$65 \$75. We Must Sell This Stock at Once. Call or Write to S.W. HANDELSON & CO. Largest Exclusive Piano House in the Northwest.

REFORM IN THE TARIFF. Continued From First Page. consumer in this country would benefit by a reduction in price of both imported and domestic manufactured goods. These reciprocity treaties were drawn up under the direction of President McKinley, and in the last speech of his life he announced that the time had come when this country should cut down the tariff on the goods that should ratify such reciprocal treaties.

New Stumbling Block. During the seven months in which Congress has been in session, the reciprocity treaties got no nearer to ratification than they were in the previous congress. Not so near. An additional stumbling block was put in their path for the senate committee on foreign affairs amended every one with a provision requiring the approval of the houses of representatives in addition to the two-thirds vote of the senate. They were reported to the senate, and that was the end of them. No effort was made to call them up or to get a vote on them, singly or collectively. It was pretty well understood that any such effort would have failed if undertaken under the present administration. Manufacturing interests were leagued with California and some other states to see that all the treaties failed of approval. They are all regarded as dead. Quite dead.

The president will have a strenuous time if he lets the tariff trust let go.

WE ARE NOW MAKING SUBSTANTIAL CUTS.

Low Cut Blacks, and High and Low-Cut TANS. Remember these are all this season's goods and the styles are right, not to mention the excellent fitting qualities that go with every pair. Better investigate.



TREAT BROS. 106 E. Fourth Street.

The Adirondack wilderness is not familiar to all. No man living knows this part of the hero's life better than Reuben Lawrence. Gray haired, and bowed with years, he looks himself not unlike the man whose former home he now occupies. He takes a genuine pride in showing visitors about the place and in pointing out the many little things that sweep dry historical records aside, and bring the visitor face to face with the real John Brown; that make one feel as if he or she were actually in the midst of that historic family circle of care for it.

Summer guests at the various hotels in this vicinity have begun their annual pilgrimages to the one time home of the hero of the anti-slavery hero, and many have expressed themselves indignantly over the condition in which they find the buildings, and especially the house.

"It is a shame and a disgrace," said one New York man. "I propose to see if something cannot be done about it."

The sentiment of the summer visitor is also voiced by residents of the towns of Lake Placid and North Elba. "But what can I do?" asks Reuben Lawrence, the caretaker of the farm and grave, who has held that position for thirty-three years. "I can't go down into my pocket and pay for this work that needs to be done."

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