

Schwab's Characteristics Are Shown by Anecdotes

Andrew Carnegie has been credited with finding Charles H. Schwab, but it was Capt. W. R. Jones who discovered him and it was Capt. Jones who introduced him to Mr. Carnegie. Schwab was eighteen years old when he went to work in the mill at \$6 a week. He didn't drive stakes and he didn't make progress as fast as the other boys. He was an assistant engineer, and even Capt. Jones marveled at his thorough knowledge of the workings of the plant. It wasn't long before Schwab was chief engineer. He was only a rosy cheeked boy, clean cut and smiling and known to every man in the mill as "Smiling Charley" Schwab. At that time the Braddock plant was being torn up and cast on to the scrap heap. Capt. Jones was carrying new ideas into effect. The steel industry was making progress by leaps and bounds. Frequently new machinery was installed to take the place of old and at a cost of thousands of dollars, only to be abandoned in a few weeks when a greater improvement was evolved. Young Schwab was working alongside of Capt. Jones. He served the latter as a sort of encyclopedia of figures and facts.

Andrew Carnegie was living in Eighth street, Pittsburg, ten miles away. He was going on at Braddock and occasionally called Capt. Jones to Pittsburg to get a report. Capt. Jones did not like the idea of getting out of harness and running down to Pittsburg, and in his blunt but kindly way he told Mr. Carnegie that the "cars were too slow" and he "didn't have time."

"By the way," said Capt. Jones to Mr. Carnegie one day, "I think I can fix this matter without wasting any time. I've a young fellow named Schwab, and he's got a head on his shoulders that I do. I'll send him down to report to you and if you're talking shop you can have a little music. Schwab can play the first rate."

"All right, captain, I'd like to meet Mr. Schwab," said Mr. Carnegie. Schwab had never seen Mr. Carnegie, but when Capt. Jones told him to go to Pittsburg and tell Mr. Carnegie what they were doing he started off with a confident ease. He entered the steel king's presence with the same ease and with accuracy and enthusiasm his story of the immense operations at Braddock. Mr. Carnegie was astounded. He marveled at the youth's efficiency. Bringing his own wide experience into play, he endeavored to tangle Schwab, but the boy met him at every point and in his high, comprehensive style called Mr. Carnegie's attention to the facts.

"Why, the boy carried me off my feet," Mr. Carnegie said some years afterwards. "He told me what was being done, how it was being done and why it was being done. He was very refreshing."

After they had talked "shop" for several hours young Schwab picked up his hat and started to go. "Oh, you must play for me," said Mr. Carnegie, when they had reached the door. "I almost forgot."

"I'm afraid I don't play very well," said Schwab, "but I'll do the best I can." He played the old songs—the ones that had been popular in Mr. Carnegie's youth and which had grown into classics in his maturity. He played an old Scotch ballad and touched the ironmaster's heart. His music clinched the hold his steel knowledge had invited in Mr. Carnegie's regard.

That was the beginning of Schwab's life. It opened the great field which he was destined to cover. From that day Mr. Carnegie never lost sight of him, and Schwab's ability to play music to fulfill with credit every project assigned to him. Schwab became an engineer and then superintendent.

When hardly out of his teens Schwab rebuilt the Homestead mills. He was thirty years old when Capt. Jones was killed and he became general superintendent of the Edgar-Thompson works at a salary of \$100 a year.

It may be said that Schwab's music inspired Mr. Carnegie's philanthropy in the direction of church organs. He played an organ which Mr. Carnegie had installed in his home. He was a fine performer. At the Franciscan school where he had received his musical education he had spent many hours at the organ and music he produced in Mr. Carnegie's home was different from any steelmaster had ever heard. The result was accomplished by the combination of a good instrument and a good performer.

On the subject of religion Mr. Carnegie has always been discreet about expressing a personal opinion, but years ago he is said to have remarked that good music "would soothe the soul of any human creature."

"I've been to many churches," he said one evening to Schwab, while the latter was playing, "but I haven't heard much of that kind of music."

"I think it is the fault of the organs," said Schwab.

It was not long after that when Mr. Carnegie presented the Homestead church with the finest organ that money could buy.

The subject of Mr. Schwab's apparent prodigality once led some of his friends to an interesting discussion. They finally decided that the prodigality was due to a lack of knowledge of the real value of money—because he had never known the experience of being "pinched" for it. Schwab was not a prodigal. It is true he drove a stage for his father at Loretta, but that was in vacation time and more for recreation than anything else.

One day Schwab asked an old friend in Braddock for advice in investing his money. He was only getting \$6 a week.

"Why, you haven't any money, have you?" asked the friend.

"I've nearly a hundred dollars," said Schwab.

"But how did you save it? You only get \$3.50 at the grocery and you only get \$6 now."

"How would I spend it?" said Schwab. "A few books and so much every Sunday at church. What else would I do with it?"

Schwab didn't understand until long after why his friend, after a burst of uncontrollable laughter, said: "Boy, you're all right; you've a great future."

"Keeps good time, 'Charley.'" "I would like to own it. I will give you \$100 and a new watch for it."

"Why, it is not worth \$10," exclaimed the watchman. "Take it for nothing, 'Charley.'"

"Thank you very much," said Mr. Schwab, and he walked away.

It happened to be pay day at the works, and when the watchman drew his envelope he found in it a new \$100 bill and a new watch. He was very indignant, and demanded to see Mr. Schwab, but the latter had escaped. The watchman, however, persisted in his efforts to interview Mr. Schwab, until one day he received a note from Mr. Schwab's handwriting, which read:

"The intrinsic value of your watch, John, may not exceed \$10, but it is worth ten times that much to me because of its former associations. I beg you to accept my view of the matter."

The watchman said that if Mr. Schwab put it that way he would have to submit.

Mr. Schwab hung the watch from the chandelier in the billiard room of his home. In a short time it had many a competitor. The watches of nearly every old veteran in the mills finally found their way to Mr. Schwab's chandelier.

The great Homestead strike brought on the most strenuous period of Mr. Schwab's life. He not only had to bring about peace at Homestead, but he had to keep the ranks in the other mills from defecting. He was firm but fair. It was Mr. Schwab who finally, by his personal influence, brought peace out of the chaos and riot and murder.

Mr. Schwab was fond of a good joke, often played them on his friends, and laughingly submitted to being the butt of one himself. He was subject to the most surprising and unexpected actions.

During a game of billiards at his home one night, when the score was close, he suddenly turned to his opponent and said:

"I'll bet my trousers against yours that I beat you."

"Very well, it's a go," was the reply. Mr. Schwab won. He demanded his winnings, and when the other hesitated he threatened to bring the matter to the attention of the other members of the party who began to deride him. He disrobed. Shortly after the loser said:

"Well, 'Charley, surely you will lend me a pair."

"Indeed I will not," said Mr. Schwab. "What! You don't expect me to go home in this attire?"

"Why, of course; that is where you lose."

He took to the alleyways for his home, six blocks away, and was chased by two policemen who had been sent after him by his fellow merrymakers.

Mr. Schwab's motto in running the Carnegie works was "never rest." Nothing was perfect, he believed. As soon as he found means of improvement he started to work. He encouraged his subordinates to suggest. He offered them incentives. He profited by the suggestions of his subordinates. He improved his work incessantly.

It was Mr. Schwab who carried out the plan of giving the superintendents a percentage in the output of their departments. He invited them to dinner. "Now I want each of you to tell me what your department can do," he said.

Each man, after some mental figuring, gave his answer.

"Very well," said Mr. Schwab, "now I'll give you some bonus and we'll see what effect that will have on your production."

The result was remarkable. The plan proved the most prolific the concern had ever adopted.

When Mr. Schwab was elected president of the Carnegie Steel company, he purchased the Vandergrift home, one of the handsomest residences in the city. Capt. Vandergrift had spent a fortune on the decorations alone and they were the pride of the articles in Mr. Schwab's home. He had everything new. The Vandergrift decorations were effaced and replaced. Those of the artist who had got a glimpse of the new decorations designed the act as sacrilege. When Mr. Schwab heard this he said: "It's all a matter of taste."

BOYS OF EIGHT HAVE BEEN MADE CARDINALS

Strange Custom Which Has Been Followed by Vatican.

Most people are accustomed to regard the cardinal as being the equivalent of the bishop in the Anglican church, but he is more in some respects and less in others. He wields more authority, and he has an equal voice with others in the choice of a pontifical chief. On the other hand—and this is a most curious fact—it is not always necessary that he should have any special qualifications for the office beyond his belief in the religion, nor that he should have graduated as a member of the church whose humbler posts of the church.

It is not even required that the prospective cardinal should be a priest, though when appointed he will be above all the priests. A humble tradesman might be called upon straight from his shop to wear the cardinal's hat in past times many of the young bloods of the nobility have so been. The only stipulation is that when they are appointed to the high office they shall take deacon's orders within a specified time. These are possibilities which in the past have been realized and which may be again, though it is the modern practice to confine as far as possible this promotion to the senior members of the church whose qualifications rank highest.

Another curious thing is that a cardinal may have been appointed for some years and yet the fact may be kept a close secret from the world, and, indeed, from all other cardinals. This happens frequently nowadays; Cardinal Vincenzo Vannutelli, one of the six foremost cardinals of the present time, was so elected.

This is called being appointed or reserved "in pectore" ("in the breast"), and it happened many a time. One Luigi di Borbone was made Archbishop of Toledo and a cardinal at the age of eight, and a son of this precocious prelate was also made a cardinal when he was twenty-three. Charles of Lorena, a brother of Mary Queen of Scots, was a cardinal a year younger than this, and there have been many

boys of fourteen who have achieved the distinction. Political, social or family reasons have usually been at the bottom of such selections.

We hear of the cardinal on his appointing receiving "the red hat," a token of his office. Along with a red biretta, a sapphire ring and other insignia he certainly does receive a red hat, but he never wears it, at a simple piece of head gear, with ornamental silk appendages, that to wear it with the smallest degree of comfort or convenience would be impossible. Therefore the cardinal has it hung up in the church from which he takes his title, and when he dies it is put in the coffin with him.

When a cardinal is made he is distinguished either as a cardinal bishop, a cardinal priest, or a cardinal deacon, and these distinctions have no reference to the clerical dignity of the cardinal in other respects. Thus the late Cardinal Vaughan, who was Archbishop of Westminster, was but a cardinal priest. There are six of the first class named, fifty of the second, and fourteen of the third—seventy cardinals in all.

The chief of the cardinal bishops is the dean, who is now also the camerlengo, acting as pope between the death of one pontiff and the election of another. It is his duty to consecrate the new pope, and in the same way it is the privilege of the chief of the third section, the first deacon, to proclaim and crown his newly elected holiness.

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What Is Curiosity?

There has been complaint from the beginning of history, that women are "curious," says Success. What is curiosity? It is the uneasy appetite of an ill-fed mind. People fully educated, and trained to think, do not crave. Civilized woman has inherited the mental growth of man, and then has had to confine the enlarged capacity to precisely the same field of activity—which was sufficient for a squaw. Women have been accused for centuries of a tendency to "gossip." What is gossip? It is small talk about other people—the discussion of personal affairs which are not our own. The tendency to gossip is a reaction from the persistent presence of our own affairs.

RELIGIOUS ANNOUNCEMENTS.

Baptist.

PHILADELPHIA—Cypress and Reaney streets. Mr. T. W. Glover, New Zealand, will conduct service at 10:45 a. m. and 8 p. m. Subject, "Morning, 'Personal Responsibility.'" evening, "A Great Bargain."

WOODLAND—Park, Selby avenue and Arundel street. Rev. Henry B. Steiman, pastor. Service at 10:30 a. m., 8 p. m. Subject, "A Church That Turned Its Key Against the Lord." P. S. C. E. at 7 p. m. Union 8 o'clock service, Day's Avenue Presbyterian church, Mackubin street, with sermon by the pastor of the Woodland Park Baptist church.

Congregational.

PLYMOUTH—Wabasha street and Summit avenue. Rev. George M. Morrison, pastor; services at 10:30 a. m.; sermon by Prof. R. Watson Cooper, of Hamline university, on "The Spontaneity of The Life of the Spirit."

Episcopal.

CHURCH OF THE MESSIAH—Fuller street, near Kent. Rev. A. Overton, Tarrant, rector. Services (tentative) Sunday after Trinity, Holy Communion, 8 a. m.; Sunday school, 9:15 a. m.; morning prayer and sermon, 11 a. m.; evening prayer and sermon, 8 p. m. Morning subject, "Christ Cleansing the Temple." Evening subject, "Faith and Works."

CHRIST—Rev. C. D. Andrews, rector; Rev. E. M. Madonia, officiating. Holy communion, 8 a. m.; morning prayer and sermon, 11 a. m.; evening prayer and sermon, 8 p. m. Subject, "The Sermon on the Mount." The Rev. H. B. Steiman, of St. Paul's church and St. John the Evangelist are cordially invited to worship with us.

Presbyterian.

CENTRAL—Exchange and Cedar streets. Rev. John Mackay, pastor. D. D. Sunday after Trinity, Holy Communion, 8 a. m.; Sunday school, 9:15 a. m.; morning prayer and sermon, 11 a. m.; evening prayer and sermon, 8 p. m. Morning subject, "Christ Cleansing the Temple." Evening subject, "And Souls of Men."

KNOX—Rev. George N. Makiely, pastor. Service, 10:15 a. m. Rev. E. McKinley, superintendent of the Union Gospel Mission, will preach.

WAREHOUSES—Bates avenue, between Ravine and Euclid streets; S. E. Ryan, pastor; preaching at 10:30 a. m. and 7:45 p. m.; subject of morning discourse, "Satanism, 'The Temple';" evening sermon, "The Prodigal Son's Brother."

FIRST—West Third street and Dayton avenue; Rev. H. V. Givler, pastor; preaching at 11 a. m. by Rev. F. M. Rife, presiding elder of St. Paul district; P. S. C. E. at 6:45; union service at 8 p. m. at Dayton Avenue Presbyterian church; Rev. H. B. Steiman will preach the sermon.

Miscellaneous.

FIRST CHURCH OF CHRIST (Scientist)—Raudenbush building, Sixth and St. Peter streets; 10:45 a. m. subject, "Mind."

SECOND CHURCH OF CHRIST (Scientist)—St. Albans street and Holy avenue; 10:45 a. m. subject, "Mind."

PEOPLES—Pleasant avenue and Chestnut street; sermon at 10:30 a. m. by Rev. G. L. Morrill, pastor of Peoples' church, Minneapolis; subject, "What Think Ye of Christ?" Christian Endeavor, 7 p. m.; subject, "Evening Service."

FIRST—Lincoln and Grotto, Dr. John Sinclair, pastor. Morning service at 10:30, near Rev. D. D. Mitchell, of the Goodrich Avenue Presbyterian church, will preach; Sunday school, 12 noon; evening service, Christian Endeavor meeting, Wednesday, 8 p. m.

GOODRICH AVENUE—Garfield street. Rev. D. Diamond, pastor. Elder John Natrass, of the First church, will speak at 10:30 o'clock on "Learning to Be Useful." Christian Endeavor will preach on the subject, "The Flowery of the Field."

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MY TRAVELER.

She looked so bright and happy, Starting off the other day, That I could but wonder, "Which way her journey lay."

"Perhaps you're bound for London?" Said I in kindly tone, "For Paris, Rome or Venice, Or maybe for Cologne?"

"Or do you travel farther— To India or Japan? To Siam, or Hindustan?" Then smiling at me gayly, She replied: "I'm going down To Davenport, New Jersey, sir, To visit Gran'ma Brown."

—St. Nicholas.

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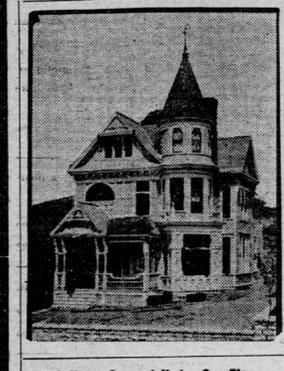
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