

THE GENTLE ART OF HYPNOTISM.

Purchaser of a Gold Brick Not Responsible for His Act.

"The art of selling," said an old book agent at the St. James Hotel, "is simply the science of hypnotism—unconsciousness. The merit of the object you offer, your personality, your conversation or manner have little to do with it. The most strong-minded, obstinate man is as susceptible of buying a gold brick, if you catch him in the passive state, as the southern negro who buys hair straighteners.

"Why does a man purchase a red necktie when he entered the haberdashery fully determined to order a blue one? Simply that he's in a passive state and the clerk exerts his unconscious mesmeric power to work off the red ones, of which he is overstocked.

"The 'force trick' with playing cards is nothing but quick hypnotism. The personal magnetism of certain actors, preachers and orators is the same thing. If people understood this more they would be cautious in permitting themselves to fall into the passive state, and many abuses would be avoided."

MIXED GAMBLING WITH RELIGION.

How a Flemish Congregation Was Punished for Worldliness.

A certain little Flemish watering place much frequented by English and American visitors has two attractions, a Presbyterian church and a roulette table. At a recent service in the church it occurred to one of the "pillars" that it might be lucky to play the number of the hymn after the sermon at the roulette table. So he stole out of the church and did so. It happened that the number of the hymn did turn up, and the lucky coup became the talk of the village for the rest of the week. Next Sunday the church was crammed to the door. The pious pastor was rejoiced in heart. After a powerful address he gave out "Hymn No. 27." The moment the words left his lips, to his consternation, there was a rush to the door, and he was left with a faithful handful to upraise their agitated strain of praise. As for the rest, they made a beeline from the house of prayer to the house of play. It is said that their little adventure cost them all very dear.

Chip of the Old Block.

When the Boer war broke out Eloff Kruger, the grandnephew of the president of the Transvaal, was a medical student in Edinburgh. He went to make a holiday at beautiful Glendalough, in County Wicklow, Ireland. One day, while boating on the upper lake, he espied a sheep on a ledge of rock far up the steep side of Mount Comaderry. The poor thing could neither go up nor down, and was bound to die of starvation. Rather than this should happen the cotters had resolved to shoot it. Then young Kruger appeared on the scene. He determined to rescue the sheep. Covering the soles of his boots with tarred twine, he climbed up the face of the precipice. After two hours' work, in which his life was in constant peril, he thought he would have to give it up. However, making one more effort, he reached the sheep at last and lowered it by rope into the boat. The sheep having been saved, he packed up his traps and set sail for the Cape to take part in the defense of his native soil.

Description of an Alaskan Winter.

A man returning from the Klondike says: "The idea seems to obtain that the ground freezes about ten feet and thaws in summer. Why, sir, I have found it frozen solid to a depth of 220 feet, and it never thaws more than two feet, even in summer. It is so cold in winter I have seen a man's face freeze off while he was in the act of running across a street in Dawson. To stand the cold at all a man must dress in the heaviest and warmest woollens, and wear boots six sizes too large, so as the leather can't come in contact with the feet, which must be covered with many thicknesses of wool or feathers. You shouldn't touch anything but wood in Dawson with your fingers, not even a knife or fork or spoon to eat with. Our gloves are as big as peck measures. I wouldn't advise delicate people to tackle El Dorado in winter. The summers are fine."

Wanted Further Information.

On Easter Sunday Maggie, the 8-year-old daughter of a well-known resident of West Philadelphia, had just returned from Sunday school. "What did you learn at Sunday school to-day, Maggie?" asked her mamma.

"Our teacher," answered Maggie, "told us all about Jesus. How He was born on Christmas day, nailed to the cross on Good Friday, and on Easter Sunday He came to life again and rose from the dead."

At this point Maggie's little brother, James, aged 5 years, who had been an interested listener, interrupted the conversation with:

"And, Maggie, what did He do on Fourth of July and 'Holler Eve?'"

Enterprise of the Germans.

Wherever you see Germans you see thrift. We have had evidence of it in this country for a century. Prince Henry is amazed at it. German enterprise is making old Palestine blossom anew.

Last year a German bank in Jerusalem exchanged \$15,000,000. The waters of the Dead Sea, where no rudder had been seen in hundreds of years, are now being piled by German motor boats.

The land of Moab has been awakened by the hum of German machinery from the sleep of a thousand years. The Bagdad railroad is a civilizing German promotion.—New York Press.

HOW LORD PALMERSTON EXERCISED

Way in Which He Tested the Strength of His Muscles.

Lord Palmerston died at his post two days before he was 81, his faculties undimmed and his physical strength little affected by his advanced age. A hidden witness has recorded a touching anecdote: A fortnight before his death he saw the old statesman come out of his London house early one morning, look around to assure himself that he was alone, then climb over the area railing around his house, and back again to test the strength of his muscles.

Even when he felt himself failing he always assumed a cheerful manner in his wife's presence, lest she should be anxious about him, and, indeed, both husband and wife vied with one another in their consideration and care for the feelings of others. Four years were to pass before the faithful wife, who lived to be 84, followed her husband to the grave, and those who her husband to the abbey service up the north transept tread Sunday after Sunday above the coffins of this distinguished and devoted couple.—Mrs. E. T. Murray-Smith in Lippincott's Magazine.

HEAVY IMPORTATION OF JEWELS.

All Records Broken for the Holiday Month of December, 1901.

The exact figures of the importations of precious stones and pearls, passed through the jewelry division of the appraisers' stores, New York, during December, 1901, are: Cut, \$1,734,652.34, and uncut, \$450,833.32, making a total of \$2,185,485.66, over twice the amount of the largest previous December on record.

This makes the grand total for the year 1901 \$24,862,567.07, of which \$18,160,511.02 represents cut stones and pearls and \$6,702,056.05 uncut stones. The total for 1901 is \$5,540,814 more than the largest record of any previous year (1899) and \$11,496,952 more than was imported during the year 1900. In addition to the amount of diamonds which came in by express.

These passed through another division of the custom house and are not included here. With these the aggregate would be swelled by over \$1,000,000.

When Frank R. Stockton and

planned out his book of "Pomona's Travels" and was about ready to write it he resided in Philadelphia. He had a business appointment with his dentist, an old friend, one day, when the following incident which he relates occurred: "While in the chair I got to talking with this friend about my new book," he says. "I told him I had serious thoughts of killing that baby. He was much interested. We talked over the advisability of doing this, and while he was not quite convinced he in the main agreed with me. I had been finished with, and clasping his hand went into the waiting room on my way out. The waiting room was filled with women. As I passed through the door I heard him call: 'Then you have positively decided to kill that baby?' 'Positively,' I replied. You should have seen the women stare. It was not until I got well out in the hallway that I realized what they must, of course, have been thinking."

A Cat-and-Dog Tale.

Cats and dogs are supposed to hate each other, especially the cats. No doubt pussy has good reason to go in fear of the dog. Still there are many cats and dogs that are not only civil to one another, but positively friendly. There was one tabby which was so fond of the dog of the family that she could not bear to be separated from it. She would mew in heart-rending fashion to get into the room where was the dog, and if no heed was paid to her cries she scratched and scratched at the door, trying to scrape admittance. When this failed it is said that then she raised herself up on her hind legs, turned the handle of the door and walked into the room. Her owners were so enchanted with her skill, as well they might be, that they used to get pussy to repeat the feat.

Was Not Too Positive.

One of the constituents of Judge Culbertson, the father of the present senator from Texas, had wagered that he could get a definite and decided opinion from the old man, a proposition so unlikely that it created no little excitement in the Texas town in which the judge resided. It had been stipulated that the bet should be decided in front of a livery stable, where Judge Culbertson liked to spend some of his leisure hours.

A crowd collected, and as they discussed the state of the weather and the condition of the crops a newly sheared flock of sheep was driven by.

"Judge," said the man who had made the wager, "those sheep have been sheared, haven't they?"

"It looks like it, on this side," he replied the judge.

The Food Combines.

It is a matter of vital interest to wage-earners and the public generally to know that twenty-three combinations are engaged in producing articles of food, their total annual output, \$282,000,000, being second in importance to that of the iron and steel industry, says a writer in the Atlantic Monthly. The list includes such corporations as the National Biscuit Company, the American Sugar Refining Company, and the California Fruit Canners' association. The number of reporting plants in this industry is 277, and the capital—by which is meant land, buildings, machinery, tools, implements, cash and sundries—is valued at \$347,900,000.

WORTH \$300,000,000.

The President of a certain big Oil Company is said to be worth \$300,000,000. A tidy bit of money and no mistake. And yet he isn't happy. In an address to a Bible class he spoke of trials and troubles of the rich and the loads they have to carry. A young lady whispered to a friend that he might wear a Benson's Porous Plaster on his back, or, better still, divide the money among the members of the class. I don't know why her idea about the plaster makes me want to laugh, but it does. All the same I have seen plenty of people laugh after putting Benson's Plasters on their backs or chests, or on any other spot where there was weight, heaviness, weakness or pain. It may be the sharp stabs of neuralgia, the aches and wrenches of rheumatism; it may be colds in muscles or bones; it may be those kidney or lumbago thrusts that make you yell as at a dog bite; or it may be a strain or cramp, anything that wants quieting and comforting. Don't bother with salves, liniments, lotions, etc., or with any of the stupid and useless old style plasters. Clasp on a Benson's. It relieves of aches and cures quickly. It stops the pain and makes you laugh for the very ease and good feeling of it. But watch out against imitations and substitutes. All druggists, or we will prepay postage on any number ordered in the United States on receipt of 25c. each.

Seabury & Johnson, Mfg. Chemists, N. Y.

New Train Service Between St

Joseph and Chariton, Ia. Via Grant City.

Attention is directed to the new train service of the C. B. & Q. between St. Joseph, Mo., and Chariton, Iowa, via the new line lately completed between Grant City and Albany Junction.

In addition to trains 111 and 112 between Chariton and Kansas City via the old main line, there are new trains 114 and 113 running as follows:

No. 114 daily except Sunday from Chariton to St. Joseph via Bethany Junction, Grant City and Albany Junction, leaving Chariton 5:45 a. m., arriving St. Joseph 12:30 noon, making connections at St. Joseph with south bound train of the K. C. St. J. & C. B., No. 20.

North bound trains from Kansas City, No. 15 and 21 connect at St. Joseph with C. B. & Q. train No. 113 leaving St. Joseph daily except Sunday at 2:45 p. m., running north via Albany Junction, Grant City and Bethany Junction, arriving Chariton 9:30 p. m.

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LAI'D THE BLAME ON THE GOD PAN.

Ancient Greeks Had Ingenious Explanation for Fear.

We use the word panic, or panic fear, for a needless or ill-grounded fright. What Marshal Saxe terms le coeur humain, is no other than fear occasioned by surprise. It is owing to that cause that an ambush is generally so destructive; intelligence of it beforehand renders it harmless. The following curious relation speaks of the origin of the term.

"It sometimes happens with the ancient Greeks, well disciplined and commonly brave as their armies are, that a body of troops, without any attack being made or threatened, would take upon them to disperse and fly for their lives, leaving their camps and baggage, throwing away their arms, running over hill and dale for days and nights, till their legs and their fright wore out together.

"As they were philosophers enough to know that there could be no act without a motive, they excused themselves on these occasions by saying, that the god Pan, a shaggy and venerable person, with goat's feet, had appeared to them, and that it consequently became them, as pious persons, to do their utmost to break their necks in a fright; hence the phrase, panic terror.—Mirror.

THE AWFUL ENGLISH LANGUAGE.

Some Words as They Were Pronounced by Our Great-Grandmothers.

I am just old enough to remember a grandmother who said that she "lay" at a place when she meant that she had slept there, and spoke of "using the potticary" when she should speak of sending for the doctor. Some relations of a later generation said "ooman" for woman, and when they were very much obliged said they were much "oblegged." "Bracelet" for bracelet and "diamonds" for diamonds were common pronunciations. Tuesday was "Toosday," and a Duke was a "Dook," and first was "fust." Charlot was "charr'ot" and Harriet "Harr'yet," and I have even heard "James" for James. "Goold" for gold and "yaller" for yellow were common enough. Stirrups were always called "sturrups," and squirrels "surrrels," and wrapped was pronounced "wropped," and Gertrude was "Jertrude."—London Tatler.

Edison's Quick Wit.

There is a sparkling, even dazzling quality in Edison's repartee, which is usually a surprise to strangers. People generally approach the heavy, self-contained looking figure expecting replies of ponderous technical import, hence their surprise.

The wizard was approached the other day by an enterprising lightning rod agent anxious for some word of praise for his wares from the great man. Edison was non-committal.

"Well," said the lightning rod man at last, "do you approve of lightning rods, anyway?"

"It depends upon the building," said Edison.

"But is it any good in any case? Would you advise their use on churches, for instance?" ventured the rod man.

"Well," replied Edison, with a twinkle, "they might be of some use on churches. It does look as though Providence were a bit absent-minded at times."—Galveston News.

The Ubiquitous Scot.

Mr. J. Foster Fraser, who, not content with cycling around the world, lately returned from a railway trip through Siberia and other far eastern parts, tells a story about the ubiquity of the Scot. Once he landed at a place in the Persian Gulf which sounds like Bunderabuss—even if it is not spelled so—and asked whether there was any Britisher about. He was directed to an isolated cottage or corrugated hut, which was the abode, he was assured, of a man who had been sent there to keep an eye on the plague. He knocked on the door and was invited to come in. "I hear you are a Britisher," he said; "my name is Fraser, and I come from Edinburgh." "Ah, that is interesting," said the solitary plague inspector, "my name is also Fraser, and I was born at Aberdeen."—London Chronicle.

Qualifying for Africa.

A young minister of Plainfield, N. J., was recently ordained. He was going along the street one day when a large man stepped up and struck him in the ear. The minister laid down a number of packages he was carrying, turned back his cuffs and gave the other man one of the neatest "lickings" ever seen in Jersey. Then he turned down his cuffs and moved on. "What is the matter?" asked a friend. "Oh, he was angry," replied the minister, "because I saved a seat for a lady that he wanted for himself." "Don't you think this will hurt you in Plainfield?" anxiously queried his friend. "Oh, I don't know," was the calm answer; "it may, but it will help me as a little preliminary for Africa, where I am to be sent to preach."

Sary the Fast.

The past of either a man or a woman is beyond recall, and cannot be canceled or erased. The future alone can either give to the other, and if the gift be a full and generous endowment there should be no question of the past, says the Pittsburg Press.

In the social interchanges of life, it is well to guard against those who betray the confidences of others. If a man or woman betrays the confidence of others to you, it is reasonable to suppose that they will be equally lacking in honor where secrets you may confide are concerned.



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