

## Do You Think There is No Competition?

If anyone thinks there is no competition amonggt work with Swift \& Company
Let him begin at the pens when the live stock comes in; let him try to buy a nice bunch of fat steers quietly and at his own price without some body's bidding against him plant that not one thing is lost or wasted in order that costs may be held to a minimum.
Let him go up into the office where market
reports are coming in,-and reports of what other concerns are doing
Let him watch the director of the Swift Refrig erator flect, maneuvering it over the face of th Let him take a trip with a Swift \& Compan sadesman and try to sell a few orders of meat. Let him stay at a branch house for an hou or two and see the retail meat dealers drive their
bargains to the last penfy as they shop around bargains to the last penfy as they shop around
among the packers' branch houses, the wholesala among the packers branch houses,
dealers, and the local packing plants.

And then, when the day is over, let him have half an hour in the accounting department, where he can see for himself on what small profits the
business is done. (Less than 4 cents on each dollar business is
of sales.)
If he still thinks there is no competition in the
meat business it will be because he wants to think so, Swift \& Company, U. S. A.



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## HAARLEM OIL CAPSULES

## IF YOUR BACK ACHES



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## How Acid-Stomach Wrecks Healith of Millions



