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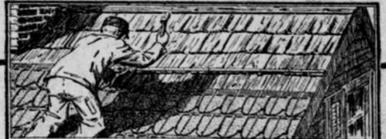
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1st. Because the company is choice in selecting its risks. Consequence: a
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LIFE'S COMMON THINGS.
The things of every day are also sweet;
The morning meadows wet with dew;
The dance of daisies in the noon; the blue
Of far-off hills where twilight shadows
lie.
The night with all its tender mystery
of sound
And silence, and God's starry sky!
Oh life—the whole life—is far too
fleet,
The things of every day are all so
sweet.
The common things of life are all so
dear.
The waking in the warm half-gloom
To find again the old familiar room.
The scents and sights and sounds that
never tire,
The homely work, the plans, the lilt
of baby's laugh,
The crackle of the open fire;
The waiting, then the footsteps coming
near
The opening door, the handclasp and the
kiss.
Is Heaven not, after all, the now and
here?
The common things of life are all so
dear.
—Anonymous.

WHO IS THE SUCCESSFUL FARMER?
(Extract from an address to this year's graduating class of Ohio University by Dr. Washington Gladden.)
I may fairly assume that those among you who are to be farmers have been studying agriculture in the university, and that you have got some inkling of the need of mixing brains with husbandry. You surely do not need to be told of the manifold problems that wait for solution, in the reclamation of waste lands, in the improvement of the soil and its products, in the reforestation of the hills, in the "making the wilderness bring forth and bud that it may give seed to the sower and bread to the eater," in socializing the countryside that the people dwelling there shall find the stimulation and the solace of good companions and the opportunity of a rewarding culture.
If these aspects of your work as farmers loom large before your thoughts, if it is by these that your enthusiasm is aroused and your energies are directed, I am sure that you are in a fair way to become highly educated men. And this, I assume, is what you want to be. The main thing that you want to get out of this calling of yours for yourselves is a large, fruitful, noble manhood.
You expect, and you have a right to expect, that you will get a comfortable living out of your work, enough to eat and to wear; that you will have an attractive and beautiful home; and there is not much reason to fear that the man who puts brains and enthusiasm into the business of farming will not get as much as that out of it, or something more. But this something more is not your first concern. Your main question is not how large gains you can make, but how you can most fully and worthily express and realize your life in this calling you have chosen.
You have a neighbor, perhaps, who went into this business for the money there was in it and who has come to the end of his working life with a big balance in the bank, with a safe of productive securities, with three or four automobiles and all the outward signs of abundance. But how has he done it? He has skinned 1,000 or 2,000 acres of good land, leaving it perceptibly poorer than when it came under his hand; he has neglected all opportunities of self-improvement; he has pushed his interests with no regard to the welfare of his neighbors; he has sown broadcast as every selfish man always does, the seed of dissension and suspicion and ill will. Of course, in the process his own personality has steadily withered and dwindled. Most men, looking at the balance in the bank and the contents of the safe, call him a successful farmer. Do you? If all men were such he he society would cease to exist and the earth would be uninhabitable.
He furnishes you, nevertheless, an excellent object lesson of the kind of man you do not want to be. I trust that the sight of him may inspire you with the ambition to live in such a way that when your working days are over some one who knows you well may be able to say of you, "He is not a plutocrat; he is not leaving to his children any accumulation of stocks and bonds by means of which they will be able to live in idleness on the labor of future generations. But look at his farm. See the fertile meadows where once were swamps; see the new forest clothing the once-bared hillsides; see the growing crops and fine farm buildings; see the splendid herd and flock that enrich the pastures; look at the records that tell of the fruits and grains he has developed, of the pests he has stamped out; his own farm will sustain four times as much life today as when he began to till it and every farmer in the land is his debtor.
"And see what he has made of himself. He is the brightest man in the country; these studies and experiments of his have been quickening his intellect and leading his mind out into many fruitful fields of knowledge and culture and all these gains he has been free to share with all his neighbors; if you want to know what kind of a man he is, ask them. He is the heart and soul of all neighborhood life; he has done more than any other man to promote good will and friendship in the countryside and to make it a pleasant place for men and women and boys and girls to live."
If something like that can be said about you when the end comes, then it will be clear that the foundations laid

here in the university have been well built upon; that today's commencement was the bright beginning of a glorious career; that you have made yourself an example of thoroughly educated man.

FALL OF ETERNAL CITY.
It was exactly 1,500 years ago today—August 24, 410—that Rome was captured and sacked by that "splendid barbarian," Alaric the Goth. In the words of Gibbon: "At the hour of midnight the Salarian gate was silently opened, and the inhabitants were awakened by the tremendous sound of the Gothic trumpet.
Eleven hundred and sixty-three years after the foundation of Rome the Imperial City, which had subdued and civilized so considerable a portion of mankind, was delivered to the licentious fury of the tribes of Germany and Scythia."
In the year 390 B. C., when Rome was young and weak, it was captured by the Gauls, but from that date to 410 A. D.—that is, for a period of 790 years—no hostile foot, other than that of a prisoner or suppliant, had pressed its soil.
The mighty capital had stood so long upon the hills, from which it had swayed the earth, that people had come to think of it as the "Eternal City." It was associated in the minds of men with God and Eternity and Omnipotence. All roads led to it! All power flowed from it! Its Majesty awed the world!
When, therefore, the intelligence of its fall was noised about, men's minds were filled with consternation. The world was coming to an end, for was not the world and Rome one and the same!
But the sequel was to show how groundless was the deep despair. Alaric and his barbarians, looted down their spoils, departed, and Rome never afterward lifted its head. And it was well that it did not. The time had come for Providence to clear the ground for a fresh start. Rome had served its purpose, and now, decayed and despoiled, was fit for nothing but to be wiped out.
The terrible Goth was not destroying the world. He was only paving the way for the world to forge ahead along more excellent lines. The fall of Rome was the resurrection of a newer and better world.—Rev. Thomas B. Gregory.

GOVERNOR MANN ON VIRGINIA'S PROGRESS.
(Richmond Evening Journal.)
The Baltimore Manufacturers' Record prints the following:
Commonwealth of Virginia,
Governor's Office, Richmond.
Virginia is progressing along three lines—its roads, schools and agricultural interests. The latter must furnish the basis of its substantial growth and development, because, with the increase in wealth which improved methods of agriculture will bring, the building of good roads and the improvement of our schools, already holding an enviable position, will be possible. I believe we are in the beginning of an agricultural advance, which thinking men are pushing forward along intelligent and well considered lines. The last session of our Legislature a bill was passed establishing a United Agricultural Board, composed of representatives from all of the agencies having for their object the advancement of agriculture and designed to harmonize and co-ordinate all of these agencies with the United States Department of Agriculture, so that the full power might be exercised in behalf of this important interest. Adult demonstration work in twenty-nine counties has raised the average production of corn by those engaged in it from 23 to 41 bushels of corn to the acre, while the average production by boys belonging to the corn clubs last year was 56 bushels to the acre. This year I know of crops cultivated by boys which I think yielded as high as 150 bushels to the acre on high land.
Our farmers using the latest methods are producing from four to six tons of hay to the acre. These figures will be better understood when we remember that the average yield of corn in the United States is a little over 25 bushels, and of hay about two tons to the acre. In Illinois the average corn crop is 33 bushels, and in Iowa 41 bushels to the acre. Besides these crops, Virginia is among the first, if not the first, State in the production of potatoes. Our tobacco crop is valued at about \$10,000,000; wheat, \$12,000,000; trucks, \$14,000,000; orchard fruits, \$6,500,000, with good crops of peanuts, oats and other crops. We have as good fruit land as any State in the Union, our fruits comparing favorably in appearance and surpassing in flavor the fruit of the most favored States. In 1900 the value of our agricultural products was \$87,304,000; this year a conservative estimate shows this to be about \$200,000,000.
Our farmers are enthusiastic, and, with the help of our State agencies, the United States Department of Agriculture and the board of trade of some of our cities and many of our best citizens, I am striving to, and believe will succeed, in doubling our crops in the next four years. Our lands are susceptible of rapid improvement without any great expense, and can now be bought at a most reasonable, I think at a low, price, but they are rapidly increasing in value, and I think will sell for twice and perhaps three times as much in the next five years. With good climate, good, healthful conditions, good water, fine transportation facilities, good schools, plenty of churches and good people, nothing can prevent the rapid and substantial growth of this Commonwealth.
WILLIAM HODGES MANN,
Governor.

SHE COULDN'T GO BACK ON HER RAISIN'
There was a little girl
With a pretty golden curl,
But with a temper! Oh, it was sad, sad,
sad:
For her Pa always said,
(Without putting her to bed)
"Why you know, mother, she's feeling
bad, bad, bad."
And as this girl grew,
So did the conviction, too:
"When I'm bad 'tis because I am sick,
sick, sick."
And when she wants her way,
To her husband she will say,
"Get the doctor, dear, and get him
quick, quick, quick."

THE SLAUGHTER OF BIRDS.
Efforts To Repress It Have Met No Great Success.
(From the Indianapolis News.)
There are some women who will not wear feather-trimmed hats because they do not believe in the slaughter of birds to supply such gauds. There should be more of such women, but, alas! with all her immediate gentleness, woman is sometimes indirectly most cruel. Doubtless if she could see the bird killed which furnishes the feathers for her hat she would recoil with horror at the thought of wearing an ornament, but she does not see the bird killed—and out of sight is out of mind.
Nor does she consider the fact that a live bird in its natural environment is worth any number of dead birds or fragments of dead birds on a hat. There are few birds that are not to be admired either for their beauty, their song or the general cheer their presence lends to humanity. But this is not their whole worth or even their greatest worth. They have an economic value that is not accurately calculable. In their destruction of weed seeds and insect and animal pests, and in some instances acting as scavengers, they do a large part of the work of sustaining human life on the earth. It is declared by those who have made a study of the subject that if every bird were destroyed the world would cease to be habitable for humanity in a very few years. The advanced agriculturist and horticulturist realizes this, and does his share toward protecting his feathered helpers; nor does he grudge them the light toll they take from his crops as a perquisite. It is true that birds sometimes become a nuisance and do great damage, but this is only true when there are too many of them—a congestion of birds, so to speak—and this does not happen often.
For a good while efforts have been made in this country to protect the birds. These have met with varying success in different sections, but none has been completely successful. The call of commerce has meant the death of many a bird which not only had a right to live, but was actually worth more money to the world alive than dead. Now, however, an international movement is on foot for the protection of birds. It will make no appeal to sentiment, but will strike in the most effective way by suppressing as far as possible the traffic in feathers. The civilized countries will be asked to prohibit the export of feathers, and thus strive to save the birds by destroying the market for their lives.
And in this connection let even woman realize that she can render important help in the work. She has created the market for birds' lives and she can, if she will, abolish it.

IN FAVOR OF GIRLS.
In the late afternoon they come, in thousands, out of stuffy offices and crowded stores, and noisy factories. They've been there all day long, patiently taking "dictation" from fretful, perspiring, irritating men, or trying to satisfy a thousand querulous voices over the telephone, or deciphering the wishes of impatient and undecided women across the counter, or with twinkling fingers guiding and feeding insatiable machines.
Their day's work over, they come out. Weary they may be, but who would suspect weariness in those straight, independent, firm-stepping figures? Warm they may be, but one might marvel at the visions of coolness they look in their clean, well-fitting gowns of white, and pink, and mauve. Troubled they may be, but the sight of them is balm for other people's troubles.
Substitution may have been their place all day, these girls who earn their living. All day they have been under orders and prisoners of rule. But when they come forth in the late afternoon light that is changed. Then they dominate, and all men are subject to the pleasant influence of their dominion.
They banish discomfort and quiet complaint and make habitable the cars they crowd. But for the presence of these marvelously neat, calm, unobtrusive, unconscious benefactors, the homegoing cars in the evening would be as cages of sullen hyenas these trying days.
That telephone manager back East who said that every girl who is bright and neat and clean is a pretty girl, is everlastingly right.—Kansas City Times

TRUCKERS NOTES.
Let us consider some of the good that comes from turning over the soil in the fall or winter. In doing this you bring up and place on the surface soluble matters that have leached down to level for the feeders to reach, and you cover in the soil the weeds, grass and stubble of the gathered crops, where they will undergo decomposition, and be in the right place for the rootlets to feed upon. The tilth is deepened also

and if some of the clay subsoil is thrown on the top it becomes much more exposed to the action of carbonic acid and oxygen, which disintegrates it more effectively and renders its particles so fine that solvents may act upon them much more readily." Such are some of the leading principles involved in plowing. * * * The influence of the moon has been much discussed by farmers, and it is still an unsettled matter among them. A learned professor says: "The influence of the moon upon the germination of seeds and growth of plants has by some been believed for ages past. It has such a powerful attraction for the waters of the ocean at certain phases, as to produce the tides, might it not be potent in other respects? And as it is clearly established that the direct rays of the sun have such a powerful effect on vegetation, as that some plants cease to grow and die without them, might not the reflected light of the moon have a similar, though modified, effect?"
WHY NOT MAKE YOUR OWN HAY.
There is not a horse or a mule or a cow or a goat in Virginia that should depend upon Western or Northern hay for its "roughness," and none would be required to do so if the possibilities of Virginia soil were developed as they should be. Last year the hay crop of this State only aggregated 606,000 tons, and it took 460,000 acres to produce this crop, which was worth \$8,060,000, or more than \$12 the ton. The season must have been very bad or the farming very poor.
Yesterday a dealer in hay and grain said that he only sold Western hay, from Ohio and other malarious States, because the hay grown in Virginia would not supply more than half the actual demand in the State. With anything like proper cultivation the ordinary lands in Virginia should produce not less than four tons to the acre; the production now is a little more than one ton. It is a gross indignity to a true Virginian horse or mule to offer it Ohio hay when better hay can be grown in Virginia. Probably, if we should give a little more attention to the conservation of our own natural resources in Virginia, we would get along a good deal better.—Times-Dispatch.

TEN THINGS TO DO THIS MONTH.
1. Begin sowing winter oats. Keep on working all land intended for winter grains, making it as fine and firm as possible.
2. Sow clover crops, rye, vetch, crimson clover, rape, etc., wherever you can. Sow some pasture lots for the hogs, and one for the chickens.
3. Cut up the corn when ripe, shock loosely and shred the stover if a shredder comes your way. This, of course, if you haven't a silo to put it in.
4. Save the cowpeas, soy beans and other hay crops. Don't neglect even the crabgrass. Too much hay in the South is a thing unknown.
5. Save seeds—make the best possible selections in the corn field before cutting, and in the cotton fields before picking. Insure cowpeas and soy beans for planting. Save also a supply of garden seeds.
6. Plant fall garden stuff—lettuce, radishes, onions, etc. Prepare land for setting fruit trees and small fruits.
7. Keep the hogs going their best. Add some grain to what they get in the pastures. Give the cows some grain, too, if pastures get dry.
8. Get next winter's supply of wood ready, and put it under a conveniently located woodshed where it will keep dry.
9. See about your roads; if they need improvement, talk it over with your neighbors and decide on a plan. Make a road drag some rainy day.
10. Visit your schools; help the children all you can; consult with the teacher, and then cooperate with her.—Raleigh (N. C.) Progressive Farmer and Gazette.

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A MARSHAL OF FRANCE.
That General Washington was a marshal of France is the interesting story recalled by the Baltimore Sun in connection with the fact that Virginia has just presented a copy of the Houdon statue to France. "The Sun says: "It became necessary to give Washington this commission in order to confer upon him authority over the Count de Rochambeau, who was an old lieutenant-general, and who could only take orders from a marshal or the King in person. When the French troops were to be sent to America the difficulty about the command arose, and it was settled this way upon the suggestion of Colonel Laurens, the special Ambassador to France. Mr. Custis gave proofs of the facts. This matter does not seem to have been mentioned in any of the standard lives of Washington. But Mr. Custis' evidence is strong, and the fact that Virginia is presenting to France a statue of a high French official is most interesting."

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The place to buy Brick is at
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Manufacturers of all grades of
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makes the mother strong and well; increases and enriches the baby's food.

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An Elegant Dressing
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Ingredients: Sulphur, Glycerin, Quinin, Sodium Chloride, Cassia, Sage, Alcohol, Water, Perfume.
A hair preparation made from this formula is harmless, yet possesses positive merit. A hair food, a hair tonic, a hair dressing. Consult your doctor about these hair problems.
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