

What's the Use of Waiting?

"They" say "all things come to him who waits," but we have not been waiting, and we don't propose to wait. We KNOW our prices are right, our work A-1, and if you don't bring us work we will come after it, in one way or another, either by bringing to your notice our prices, facilities and quality of execution, or personal interviews. We are not grumbling; far from it. We've had our share; we are still getting our share. But we have placed at your disposal a modern, and almost ideal, printing establishment, with such facilities as to command admiration from all with whom we have business intercourse. We are not waiting; haven't time to wait.

Roanoke, Va. _____ 189

M
To BALL & MAY, Dr.
Terms _____
GROCERS

An Up-to-Date Printing Office.

One of the vows the writer made when he was "devil" in a country printing office was, in effect, that if he ever owned or managed a printing establishment, it would be kept clean, at least by comparison. At that time he hardly felt the force of the vow, for he has learned after years of experience that it is necessary immediately after one "going over" to start at the beginning and go over it all again. It never ends—just like a housekeeper's duties—but not like the boy who sees no use in washing his face because it will get soiled again. But, a clean printing establishment is just as necessary for the proper execution of work in our line as light and heat and power. And the vow has been kept. Come and see.

We Do Not Believe

There is another city in the State which sends such a small proportion of its orders for printing and blank books away to our Northern friends as Roanoke. All honor to our bankers and business men; that is—most all of it. We must reserve a little, as this is our "own country."

We Print Anything

That can be desired or devised from movable type, paper and ink—and brains. Brains are just as important in our work as paper or ink or type. It is the combination that tells. We do not mean to be egotistical at all; but combining these things to bring forth a harmonious result has been our study—and we do claim to know our business right thoroughly.

All Together

One of the things which has contributed largely to the success of our establishment is the systematic working "together" of all our forces in all departments. This has reduced to a minimum the "lost motion" which is usually to be found in large industries. If a minute can be saved here, another there, it is done—an hour is gained—thus we take care of the fleeting moments. Five minutes wasted daily by each of our employes would mean the interest on \$10,000 a year. In these days of close margins each moment of time must be productive.

ROANOKE, VA. _____ 189

RECEIVED OF _____

DOLLARS _____

\$ _____

Quite Recently, Too

The times are hard, money tight, everything handled economically—but it cannot possibly stay that way. So we are pushing ("not shoving") ahead, just as though good times were upon us. We cannot afford to lag behind or worry; but in times of peace we are preparing for war. And when it comes we will have an establishment that can take care of anything that comes—and things that do not come now. Recently we placed an order for one of the largest lots of new type ever given at one time in Virginia.

Our Establishment

Is just opposite and overlooking the lawn of Hotel Roanoke, (one of the finest hotels in the State,) which gives us a magnificent, bright, refreshing view at all times. Our business office and press-room are on the ground floor (along with our prices). Each floor and department is connected with the office by Electric Bells, Speaking Tubes, and Elevators; and all departments are bountifully supplied with all kinds of Labor and Time-Saving Appliances.

In Our Press-Room

Can be seen the rapid, diminutive and monster cylinder presses including the famous "Promise Keeper," turning out thousands upon thousands of sheets every day. Our largest and best paper cutting machine, the automatic cutting knife sharpener, and tabulating appliances are on this floor. The wonderful and powerful electric motor, which propels the machines on all three floors, is also on this floor. Over in one corner, hardly noticeable, is kept in readiness, as a supplementary power, an improved Gas Engine, to be attached at momentary notice, in case of accident to the electric motor, or for other causes. This precludes the possibility of a "hole" on the power question.

BLACK & WHITE,

Attorneys at Law,

P. O. Box 26, Roanoke, Va.

On the Second Floor

A long row of small presses, used for cards, envelopes, statements, note heads, tickets and small work. Here, also, is probably the most wonderful piece of mechanism in our establishment—the Railroad Ticket Printing Machine. Think of it the next time you purchase your ticket. Secured behind iron bars and double locks, it at once suggests government bonds, with all these safeguards.

Further Along

On this floor is the type-setting department, where expert minds and fingers think and act rapidly and correctly, interpreting at times handwriting that would make Horace Greeley turn green with envy. Large, extra large fonts of type permit the handling of very large orders in a most satisfactory and expeditious manner. Our force in this department can set up about as many pages in a day as a man can read. A plentiful supply of Algebraical, Astronomical, Geometrical signs and characters, accented letters, and "odd sorts" enable us to handle difficult and intricate work in special lines.

On the Top Floor

Is our Blank Book Manufactory, ruling machines, including on which is probably the largest south of Philadelphia; our various wire stitchers, which will take wire from a spool, cut it the proper length, shape it, and drive through a book three-fourths of an inch thick, or one not so thick, 120 a minute; then our paging and numbering machines, board and paper cutters, book presses, which exert a pressure of twenty tons or more, perforating, punching and eyeletting machines, and the engraving department—which latter is an innovation for this section.

And Our Stock-Room!

If some of our friends who usually buy a quire or so of paper at a time, could look in upon this department, they would not cease wondering for days. We do not exaggerate a particle when we say you can see A TON OF A KIND; yes, TEN TONS OF A KIND. You say: "What, ten tons of one kind of paper in a town like Roanoke?" That's what we said. Come and see. And, besides, hundreds of other kinds of plain, fancy and unique; there are stacks of card-board, of a kind, as high as a man, and he need not be a Lilliputian, either.

What Can We Not Do

With such facilities? A card, a circular, note head, envelope, pamphlet, price list, catalogue, book, railroad rate sheet or time table, a ruled blank or a 1000-page ledger, on any or all, we assure our friends we are AT HOME, from January 1st to December 31st.

The Stone Printing and Manufacturing Co.,

Printers, Engravers and Book Manufacturers,
ROANOKE, VA



This Is It!

This is COTTOLENE—that is fast banishing lard from the kitchens of the world. This is the new shortening that housekeepers say is so much more economical and delicious than lard. This is the product that physicians say is destined to make dyspepsia a disease of the past. It's the greatest step of modern science toward pure food, better cooking, perfect health. Judge for yourself whether it's time you let lard go the way of the candle and the spinning-wheel.

COTTOLENE is sold everywhere in one, three and five pound tins. Beware of imitations. Genuine has trade-marks—"Cottolene," and *steer's head in cotton-plant wreath*—on every tin. Made only by THE N. K. FAIRBANK COMPANY, St. Louis, Chicago, New Orleans, Baltimore.

Sporting Notes.

It is said that Manager Joyce will draw \$3,000 from the New York Baseball club for the coming season.

If Joe Goddard and Peter Maher come together, the battleground, from present appearances, will not be in South Africa.

There is to be an international 72 hour bicycle race in Pittsburg, beginning Feb. 8, and all the speedy professionals have entered.

B. J. Wefers will in all probability try for the 60 yard record at the New Jersey A. C.'s carnival on Feb. 13, at Madison Square Garden, New York.

The Washington Baseball club is reported to be willing to sell the release of Shortstop De Montreville. If this is so, there should be a stampede among the League managers.

J. Emmet Seery, the speedy ex-left fielder of the St. Louis Union and Indianapolis National league clubs, is a candidate for one of the positions on the Atlantic league's staff of umpires.

An American named H. H. McLane, living in London, has offered a trophy worth \$500 to the Henley regatta stewards, to be competed for by leading colleges of Great Britain and the United States.

LEGAL NOTICES.

BY VIRTUE OF A DEED OF TRUST dated the 31st day of August, 1892, and recorded in the clerk's office of the hustings court of the city of Roanoke, Va., in deed book 80, page 172, in which R. H. Woodrum and Anna T. Woodrum, his wife, conveyed to the undersigned the property hereinafter described, and default having been made in the payment of the note secured in said deed, and being required so to do by the holder thereof, I shall on FRIDAY, APRIL 2, 1897, at 12 M., at the front door of the courthouse in Roanoke, Va., sell by public auction the lot and appurtenances conveyed by said deed, described as follows:

Beginning at a point on the east side of Wood street and the south side of a ten-foot alley, said point being 90 feet south of Gilmer street, thence with south line of said alley south 88 degrees east 140 feet to a point on a ten foot alley on the west line of same, thence with the latter south 2 degrees west 47.86 feet to a point on the north side of a 12 foot alley, thence with same south 74 degrees 46 minutes 30 seconds west 146.56 feet to a point on the east side of Wood street, thence with Wood street north 2 degrees east 91.27 feet to the beginning.

TERMS: Cash sufficient to pay the costs of executing this trust, including a trustee's commission of two per cent., and all past due taxes and the past due note of \$2,000 with interest thereon from October 20, 1893, the residue, if any, payable in twelve months from date of sale, deferred payment to be secured by deed of trust on the property.

C. MARKLEY, Trustee.

TRUSTEE'S SALE.—Whereas a certain deed of trust was executed by Susan F. Wood and William M. Wood, her husband, to George J. Peet, trustee, dated the 26th day of June, 1891, and recorded in the clerk's office of the Justings court for the city of Roanoke, Va., in deed book 66, page 4, to secure the performance of certain conditions and payments specified in a certain bond executed by the said Susan F. Wood of even date, with said deed for the payment of one thousand dollars (\$1,000) to the National Mutual Building and Loan Association of New York, in accordance with their articles of association; and whereas, the said George J. Peet has resigned the said trust, and the judge of the hustings court for the city of Roanoke, Va., at the February term, 1897, did appoint Junius McGehee as trustee in place and stead of George J. Peet, after legal notice, as provided by statute, to all the parties in interest; and whereas, default has been made in the payment and conditions mentioned in said bond and deed of trust for more than three months, and after being required to do by the beneficiary, the National Mutual Building and Loan Association of New York, I shall, by virtue of said deed, and pursuant to the terms thereof, proceed to sell at public auction to the highest bidder on MON-

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DAY, MARCH 29, 1897, at 3 O'CLOCK P. M., on the premises, all the property conveyed in said deed, with the improvements thereon, bounded and described as follows, to wit:

Beginning at a point on the north side of Harrison street one hundred and fifty (150) feet west of Lee street and running thence with Harrison street north 88 degrees west fifty (50) feet to a point, thence north 2 degrees east one hundred and ten (110) feet to a point, thence south 88 degrees east fifty (50) feet to a point, thence with a line of Evan B. Scott's south 2 degrees west one hundred and ten (110) feet to the beginning, containing five thousand five hundred (5,500) square feet, more or less, and being the southern half of lot one hundred and eighty seven (187), ward four, as shown by the map of the Roanoke Land and Improvement Company.

TERMS—Cash sufficient to pay all cost of executing this trust, including a commission to the trustee, and to pay off said bond with arrearages due thereon, amounting to thirteen hundred and seventy dollars and thirty-four cents (\$1,370.34), as of February the 25th, 1897, subject to a withdrawal of value of three hundred and ninety-seven dollars and ninety-three cents (\$397.93), in one and two equal instalments, due in twelve and twenty-four months, with interest thereon from date, the purchaser executing negotiable notes for the deferred payments, and secured by a deed of trust on the property sold.

JUNIUS McGEHEE, Substituted Trustee.

BY VIRTUE OF A DEED OF TRUST from C. R. Wertz to the undersigned trustee, dated the 12th day of June, 1891, and recorded in the clerk's office of the city of Roanoke, in deed book 65, page 62, default having been made in the terms of the same, and having been directed by the beneficiary secured in said deed, I will, on the 24TH DAY OF MARCH, 1897, in front of the courthouse, in the city of Roanoke, at 12 O'CLOCK NOON, offer for sale at public auction the following described parcel of land with its improvements, situated in the city of Roanoke:

Beginning at a point on the east side of Commerce street 188 feet south of Tazewell street, thence with the line of B. A. Jones' lot north 82 degrees 30 minutes east 87 feet to a point, thence north 86 degrees 30 minutes east 69 feet to a point, thence south 4 degrees west 44 feet to a point, thence with the line of property formerly owned by H. S. Trout south 84 degrees west 148 feet to Commerce street, thence with latter north 8 degrees west 41 feet to the beginning.

TERMS OF SALE—Cash as to the costs of sale and past due taxes upon said property, as well as the sum of \$1,070.00, being the amount due under said deed of trust, and as to the residue upon a credit of one and two years from date of sale.

LUCIEN H. COCKE, Trustee.

BY VIRTUE OF A DEED OF TRUST, dated January 5th, 1892, and recorded in the clerk's office of the hustings court for the city of Roanoke, Va., in deed book No. 74, page 396, executed by C. R. Wertz to Clarence M. Clark, whereby the hereinafter described property was conveyed in trust to secure Mrs. Lydia S. Taylor a certain bond for \$5,000.00, and the coupons thereto attached, and whereas, default having been made in the payment of said bond and in the payment of the coupons due July 5th, 1896, and January 5th, 1897, each being for the sum of \$150.00, and whereas, the said Clarence M. Clark having resigned said trust, and the undersigned having been regularly substituted as trustee in his place and stead by an order of the hustings court for the city of Roanoke, Va., entered on February 5th, 1897, after proper notice to all parties interested in the execution of said trust, the undersigned having been directed to do so by the beneficiary in said deed, will at 12 M., on MONDAY, THE 22ND DAY OF MARCH, 1897, at the front door of the courthouse in the city of Roanoke, Va., sell by public auction to the highest bidder the property described as follows:

Beginning at a point on the east side of Commerce street 26 feet south of the intersection of Commerce street with Salem avenue, thence north 82 1/2 degrees east 112 feet to a point, thence south 81 1/4 degrees east 25 1/2 feet to a point, thence south 82 1/2 degrees west

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112 feet to Commerce street, thence with Commerce street north 81 1/4 degrees west 25 1/2 feet to the beginning.

TERMS—Cash sufficient to pay the costs of executing this trust, all taxes that may be due and unpaid; the sum of \$5,300.00 with interest on \$150.00, a part thereof, from July 5th, 1896, on \$150, another part thereof from January 5th, 1897, and on \$5,000, the residue thereof from January 5th, 1897, till paid; the residue, if any, payable in two equal annual instalments with interest, to be evidenced by bonds of the purchaser and secured by a trust deed on the property.

W. D. WILLIAMSON, Substituted Trustee.

TRUSTEE'S SALE.—BY VIRTUE OF a deed of trust, dated November 5, 1895, and recorded in the clerk's office of the hustings court of the city of Roanoke, in deed book 130, page 19, in which C. R. Wertz conveyed to the undersigned the property hereinafter described, default having been made in the payment of the last three notes secured in said deed, and being required so to do by the holder thereof I shall on MONDAY, MARCH 22, 1897, at 12 M. at the front door of the courthouse in the city of Roanoke, Va., sell by public auction the lot conveyed in said deed described as follows:

Beginning at a point on the east side of Commerce street 289.5 feet north of Seventh avenue s. w. (or Day street), thence north 85 degrees 29 minutes east 87.1 feet to a point, thence north 1 degree 1 minute east 39.4 feet to a point, thence south 83 degrees 59 minutes west 92.8 feet to Commerce street, thence with same south 7 degrees east 39.9 feet to the beginning.

TERMS: Cash sufficient to pay the trustee's commission of 5 per cent. and \$205.44 with interest on \$300 from November 5, 1895, and on \$1.16 from April 1st, 1896, and on \$1.24 from June 1, 1896, and on \$1.21 from August 1, 1896, subject to a credit of \$33.57 as of November 9, 1896.

S. HAMILTON GRAVES, Trustee.

BY VIRTUE OF A DEED OF TRUST executed by J. Payne Thompson and Helen D. Thompson, his wife, to Geo. C. Sawyer, trustee for the Atlantic Savings and Loan Association of Syracuse, N. Y., bearing date of April 17, 1894, to secure the sum of three thousand one hundred dollars (\$3,100), evidenced by certain monthly payments as set forth in the said deed, and whereas default having been made for more than six months, and having been required to make sale of property mentioned, the said Geo. C. Sawyer resigned as trustee and C. H. Vines was by order of the hustings court for the city of Roanoke substituted in the place and stead of the said Geo. C. Sawyer, I will proceed to sell, on the 13TH DAY OF MARCH, 1897, on the premises, at 12 o'clock M., that certain house and lot situated in the city of Roanoke, described as follows:

Beginning at a point on the east side of Roanoke street 200 feet north of Walnut, thence with Roanoke street west 70 degrees 15 minutes east 50 feet to a point, thence south 83 degrees 45 minutes east 170 feet to an alley, thence with same south 70 degrees 15 minutes west 50 feet to a point, thence north 83 degrees 45 minutes west 170 feet to the place of beginning. The balance due under the said deed of trust is \$2,498.66, as of January 27, 1897.

TERMS—CASH.

C. H. VINES, Trustee.

TRUSTEE'S SALE.—BY VIRTUE OF two certain deeds of trust to the undersigned as trustees, executed by Alice Breslin and James J. Breslin, her husband, dated respectively August 1, 1895, and April 1, 1896, which deeds of trust were duly recorded in the clerk's office of the hustings court for the city of Roanoke in deed book No. 98, page 364, and deed book No. 102, page 115 and etc., to which deeds reference is hereby made for more definite particulars, said deeds of trust being to secure the payment of two bonds, one dated August 1, 1895, for \$700, and one dated April 1, 1896, for \$100, due and payable to the Industrial Savings and Loan Company, of Syracuse, New York, and default having been made in the payments due on said obligations and being required so to do by the beneficiary thereunder, I shall offer for sale by way of public auction at the front door of the courthouse in the city of Roanoke

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on MONDAY, THE 8TH DAY OF MARCH, at 12 o'clock M., the following property to-wit:

All that lot of land situated in the city of Roanoke and lying on the north side of Gilmer street and described as follows: Beginning at a point on the north side of Gilmer street 210 feet east of Jefferson street and corner of lot of M. M. Carr, thence with the line of said Carr north 2 degrees east 125 feet to an alley, thence with said alley south 88 degrees east 50 feet to a point, corner of lot of J. J. Breslin, thence with line of said Breslin 2 degrees west 125 feet to Gilmer street, thence with Gilmer street north 88 degrees west 50 feet to the point of beginning.

TERMS OF SALE: Cash sufficient to pay the costs of executing the trust and the taxes then due on the property, and the balance then due the company, amounting to \$836.70; the residue, if any, upon twelve months time to be secured by a deed of trust on the property sold.

JOEL H. CUFFCHIN, FRANK C. HOWLETT, Trustees.

BY VIRTUE OF A DEED OF TRUST from Elizabeth S. Funke, Z. T. Obenchain et als., executed to James H. H. Figgat, trustee, on the 19th day of September, 1893, which is of record in the county court clerk's office of Roanoke county, and also of the decree entered by the circuit court of Botetourt on the 2nd day of June, 1896, in the case of Reigel, Scott & Co. vs. Z. T. Obenchain, as substituted trustee in the trust aforesaid, I will, on the 6TH DAY OF MARCH, 1897, offer for sale at public auction, in front of the Roanoke city courthouse, at 12 M., the following property, which was conveyed by the deed of trust aforesaid to-wit: A tract of land described as follows: Beginning at the northwest corner of Midway and Vale streets, thence southeast 83 degrees west 120 feet to a point, thence south 83 degrees east 120 feet to Midway street, thence south 7 degrees west 120 feet to the beginning, and known as lots 8, 9 and 10, in section 10 of the lands of the Midway Land Company, and also the improved property, beginning at the southwest corner of Midway street south 7 degrees west 80 feet to a point, thence north 83 degrees west 120 feet to an alley, thence along same 7 degrees east 80 feet to Vale street, and along same south 83 degrees east 120 feet to the beginning, being lots 13 and 14, of section 6.

The above mentioned lots have on them good—room houses, and will be sold each separately, and also two lots which are unimproved, and will also be sold each separately.

TERMS—One-fourth of the purchase money will be required to be paid in cash and the residue in one and two years from date, with interest, the purchaser giving bonds for deferred instalments of purchase money secured by a deed of trust on the property. The sale to be subject to the confirmation of the circuit court of Botetourt county.

Respectfully,
JAMES E. SIMMONS, Substituted Trustee.

JOHN E. PECK, Auctioneer, Clerk's office of Botetourt, Circuit Court, February 1, 1897, Reigel, Scott & Co. vs. Z. T. Obenchain, in chancery. The above referred bond of Jas. E. Simmons as substituted trustee in above case has been given with good security.

J. W. MATHENY, Clerk.

POCAHONTAS COAL COMPANY.—Notice is hereby given, That the stockholders of the Pocahontas Coal Company in general meeting of the company held at Roanoke, Virginia, on the 28th day of January, 1897, the said company being out of debt, ordered a reduction of the capital stock of the said company to \$600,000, making the par value of the shares of the capital stock \$20.00 per share, in effect, ordered, among other things, a dividend of \$27.50 per share out of the capital stock of the company, payable on the 4th day of May, 1897, at the office of the company in the city of Roanoke, Virginia, to the shareholders of record on the 28th day of January, 1897, on the production and surrender of the certificates of stock in exchange for new certificates showing the amount of the reduced capital of the company.

M. C. JAMESON, President, Roanoke, Va., January 28th, 1897. 120-1 a w-3 m