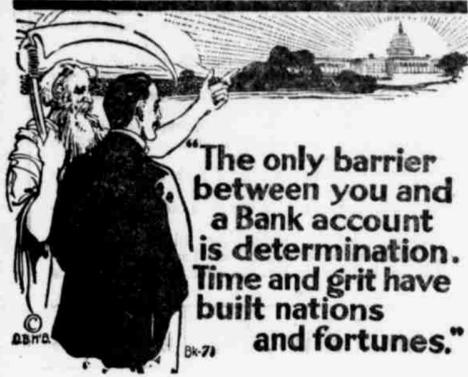


The Hood River Glacier.

VOL. XXVI

HOOD RIVER, OREGON, THURSDAY, MARCH 11, 1915

No. 41



"The only barrier between you and a Bank account is determination. Time and grit have built nations and fortunes."

Those desiring the best services in banking are invited to make their banking connections with us.

Firms, corporations and individuals will find us prepared to serve them in every branch of banking. We offer terms and considerations commensurate with proper procedure of a conservative organization, and you will find us willing if you have the desire to have us serve you.

4% Interest Paid on Savings

FIRST NATIONAL BANK
Capital \$100,000 Surplus \$36,000

Bank Advertisement No. 48

You might think it's none of our business and that we have no right to ask in the words of Ella Wheeler Wilcox, "Which Are You?"

There are just two kinds of people on earth today: Just two kinds of people, no more, I say.

Not the sinner and saint, for it's well understood. The good are half bad, and the bad are half good.

Not the rich and the poor, for to rate a man's wealth. You must first know the state of his conscience and health.

Not the humble and proud, for life's little span. Who puts on vain airs, is not counted a man.

Not the happy and sad, for the swift-flying years. Bring each man his laughter and each man his tears.

No; the two kinds of people on earth I mean. Are the people who lift and the people who lean.

Wherever you go you will find the earth's masses. Are always divided in just these two classes.

And, oddly enough, you will find, too, I mean. There's only one lifter to twenty who lean.

In which class are you? Are you easing the load. Of overtaxed lifters who toil down the road?

Or, are you a leaner, who lets others share. Your portion of labor, and worry and care?"

And yet, from our point of view, it is our business; for it goes without saying that the leaners are not good bank customers; so if you are not already a lifter and one of our customers, we would like to do all we can to make you both.

BUTLER BANKING COMPANY

Just Plain Folks

"Just good, plain, folks." How often you hear the expression, and it is a pretty fair compliment, too.

That is just what we strive to be at this bank. We do not permit any "frills." We are part of the community, and we want you to feel that your interests are our interests. We do not cater to those who "put on airs." There is none of that around our bank, just, good, plain, every day business and accommodation. Come right in, you are welcome.

Hood River State Bank

Ford, Dodge Bros., Cadillac @ Franklin MOTOR CARS

Columbia Auto & Machine Co.

Burpee Seeds

Not a few 5c sample packages, but a full line in bulk from which you may select required amount at growers' prices. Spencer sweet peas includes latest wonders.

Burbank Seeds

Not only includes a full standard line, but all of the wizard's wonder productions.

Onion Sets, Potatoes Plants

Oliver Typewriters

sell for \$90, we have them for \$45.00. Office chairs and desks for one-half value. Folding chairs, 50c each. Matting, at wonder values. Linoleum and Rugs in great variety and price. Trunks and Suit Cases.

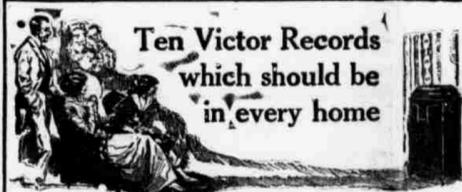
Sporting Goods

for all games. Fishing or hunting were never so fine in quality, so low in price, nor in such profusion for choice. Look over our lines. Even tents are much lower in price.

A cash rebate of five cents returned on every dollar you pay us. We are always just that much lower than others. Can you afford not to save it?

Stewart Hardware & Furniture Co.

Hood River, Oregon



Ten Victor Records which should be in every home

Hear these records and you'll want to add them to your collection of Victor Records.

When You and I Were Young, Maggie	Elsie Baker	17474 10 \$0.75
Berceuse from "Jocelyn" <td>(Butterfield) Harrison</td> <td>17455 10 .75</td>	(Butterfield) Harrison	17455 10 .75
National Emblem March <td>(E. E. Bagley) U. S. Marine Band</td> <td>17577 10 .75</td>	(E. E. Bagley) U. S. Marine Band	17577 10 .75
Beautiful Isle of Somewhere <td>(Mrs. J. B. Pounds-Ferris) In English</td> <td>64411 10 1.00</td>	(Mrs. J. B. Pounds-Ferris) In English	64411 10 1.00
All Through the Night <td>(Old Welsh Air) Julia Culp</td> <td>64414 10 1.00</td>	(Old Welsh Air) Julia Culp	64414 10 1.00
Come Where My Love Lies Dreaming <td>(Foster) John McCormack with Male Chorus</td> <td>64423 10 1.00</td>	(Foster) John McCormack with Male Chorus	64423 10 1.00
Indian Lament <td>(Cannonella Indiana) (Dvorak-Kreisler) Frits Kreisler</td> <td>74387 12 1.50</td>	(Cannonella Indiana) (Dvorak-Kreisler) Frits Kreisler	74387 12 1.50
Du, Du Liegst mir im Herzen <td>(You Lie in My Heart) In German</td> <td>87182 10 2.00</td>	(You Lie in My Heart) In German	87182 10 2.00
Lucia-Mad Scene <td>(Donizetti) In Italian</td> <td>88299 12 3.00</td>	(Donizetti) In Italian	88299 12 3.00
Elegie-Melodie <td>(Massenet) In French</td> <td>89066 12 4.00</td>	(Massenet) In French	89066 12 4.00

You may have some of these records. Come in and hear the others. We'll gladly play them for you.

KRESSE DRUG CO.
The Rexall Store

Satisfactory Titles

are demanded by the wise buyer. Our work is unquestioned and guarantees protection.

Satisfactory Insurance

is deemed a necessity by the wise property owner. We represent 10 strong companies and have millions of insurance in the Valley.

Satisfactory Bonds

may sometime be required of you, contract, court or security. When in need of such service inquire of us.

Hood River Abstract Company

The Eight Cylinder King

The Car with no Regrets

From two to fifty miles an hour without changing gears is what the King Eight will do. Don't let experts cloud your judgment with THEORETICAL ARGUMENTS for and against eight-cylinder motors. Take a ride OVER THE HILLS and THROUGH SAND and you will be convinced of the PRACTICAL SUPERIORITY AND FLEXIBILITY of the King Eight motors. For further information call on or address

FRANK H. BUTTON
Agent for "Eight Cylinder King"
No. 9 Oak St., Phone 1071 Hood River, Ore.

Golden Egg Pastes

NOODLES SPAGHETTI
MACARONI VERMICELLI

TEN CENTS PER PACKAGE

All made by machines from start to finish assuring you perfectly PURE - CLEAN - FOOD

The Star Grocery, Perigo & Son
"Good Things to Eat"

W. H. PAULHAMUS HERE SUNDAY

GROWERS' MASS MEETING CALLED

Orchardists Will Come From All Communities to Attend Association Primary and Hear Address

If the apple growers of Hood River take as much interest in the organization meeting to be held here Saturday afternoon when W. H. Paulhamus, of Payallup, chairman of the executive committee of the recently organized Growers' Council, will deliver an address, as the growers of other districts have, the Heilbronn hall will be crowded to overflowing. And, judging from expressions that have been made by growers of the different valley communities, Hood River orchardists are fully as enthusiastic over the new movement as their fellow fruit growers of other northwestern districts.

Mr. Paulhamus, who has made a phenomenal success of the Payallup and Summer Growers' association, the members of which produce enormous quantities of berries, spent last week in the Yakima and Wenatchee district. Truman Butler, a member of the executive committee, was in Wenatchee and attended some of the meetings. Mr. Paulhamus is a forceful speaker and everyone who hears him feels that he means what he says. At Yakima the address of Mr. Paulhamus was given at the armory building. The structure seats 2,000 and he was able to address a large audience.

Mr. Paulhamus' words are said to have moved the growers as they have never been moved before. It is said that he was not merely applauded, but that he was cheered. Everywhere he has ever been, he has carried the growers with him.

Mr. Paulhamus will speak at White Salmon Saturday morning at 10 o'clock. Orchardists of the community will be invited to attend. He will be accompanied only to hear Mr. Paulhamus, but to attend the primary meeting of the Apple Growers' Association, when nominations for the board of directors candidates will be made. Doubtless, however, many association members who will not be present for the morning primary meeting will be here to greet Mr. Paulhamus.

The Hood River district is comprised of Stearns and Kiletat in Oregon as well as Wasco and Hood River, and it is expected that many growers from the Underwood district as well as from Mosier will be present. Since The Dalles committee raised so many apples, it is not thought that many, if any growers from that section will be here.

It behooves those who desire to get seats in Heilbronn hall, although it is unusual that a meeting be held in a hall so early in the season, to get there early; for those who have kept a finger on the pulse of the situation predict the largest crowd of fruit men ever seen together in the Hood River valley. Formal call for the meeting to be addressed by Mr. Paulhamus is as follows:

A mass meeting has been called by the executive committee of the Growers' Council to be held at Heilbronn hall on Saturday afternoon, March 13, at 2 o'clock. The details of organizing each district have not been fully worked out as yet and will no doubt be in charge of the delegates to the Growers' Council. This meeting is simply an open meeting for the purpose of permitting the growers to see and hear the executive committee, of which W. H. Paulhamus is chairman, and he will be the principal speaker of the meeting.

The meeting has been called at this time for the reason that the Association is having a meeting on the morning of the 13th and as the growers are very busy just now, we do not like to ask them to take two days off. All the growers in this district, comprising Hood River and Wasco counties in Oregon and Kiletat and Skamania counties in Washington, are cordially invited to be present.

BERT VAN HORN IS WEALTHY APPLE MAN

One of the most contented men in America, according to a New York publication, is Bert Van Horn, who now resides at the St. Regis hotel in New York city.

Bert Van Horn's father owned an apple farm in Niagara county, near the Falls, composed of 400 acres. As a boy he was brought up on this farm. It has always been known as one of the best in western New York. Bert knew the apple game well. When his father died the farm was sold to a member of the firm of W. O. & H. W. Davis, of New York city, who still owns it, and it is a better apple farm than it ever was. Nearly the entire 400 acres are in the best varieties of apples and the farm is cultivated according to the most improved methods.

Soon after Bert Van Horn got out of the farm he was out of a steady job, and not as well fixed as now. He was well up on apples and apple lands and had a general good business education. Capitalists wanted an electric line from Buffalo to Niagara Falls and to get this it was necessary to get a right of way from the farmers in Niagara county. The promoters fixed upon Van Horn as the proper person to get this right of way and employed him. He got it all right. That was about 20 years ago. After the right of way was secured the capitalists hired him as superintendent of construction at a salary of \$10,000 a year. He proceeded to build the road and get it in operating shape.

His sense of the possibilities of apple production in Oregon led him to the Hood River section while he was connected with this railroad. He purchased an apple farm there on which there were a number of good apple trees. These he cultivated and produced the varieties of fruit which have made Hood River famous. This was in the pioneer days of Oregon apple production, and the fruit was so fine when sent to eastern markets and abroad it brought unheard of prices. Mr. Van Horn had not been in the Oregon section long before he realized its possibilities. While he was on a trip to Oregon the Erie railroad, which was then controlled by J. P. Morgan & Co., wanted a line from Buffalo to Niagara

Falls. Mr. Morgan heard of Mr. Van Horn as superintendent of this road and knew he held a block of stock. He immediately sent for him. Van Horn had taken stock for promoting the electric line. With this stock in hand, J. P. Morgan & Co. would have a right of way from Buffalo to Niagara for the Erie. Mr. Van Horn made a deal with the big banker and transferred his holdings for \$280,000. With his money Mr. Van Horn purchased large tracts of apple lands in the Hood River section and divided it into orchards large and small, continuing to grow apples on his home farm, which is now owned by his brother, Willis. He planted these orchards to the varieties of fruit which have brought such big money and at once began to sell the land. Mr. Van Horn had face-similes made of the account of sales which had netted him such large prices and used these to show what was possible in the Hood River section. In this way he unloaded all of his apple lands at such prices that he is looked upon now as a millionaire. At one time he owned some interest in the cold storage plant at Niagara Falls. It is understood that he disposed of that and has retired from business and is taking life easy.

FRUIT GROWERS EX. IS CLOSING BOOKS

The Fruit Growers Exchange are busy compiling their books in an effort to get the year's business closed and return to their members, and to get the books cleared for what they expect to be a bigger and a better year.

Manager McKay says: "While another distribution could have been made last week, returns have been coming in so rapidly that we decided, as only eight cars remain unpaid for, that we would stretch the time a few days, in order to arrive at the exact cost of the season's handling, and be able to close all pools with the exception of Newtowns, which will probably also be closed by the end of the month."

"If the Exchange had handled the apples this season at a cost of say five cents, many of the growers would have long since received final returns, but inasmuch as we are charging the exact cost of handling, this charge will not be known until the season's business is finished."

"Owing to the voucher system of bookkeeping which the Exchange has adopted, the details of which, while entailing a great deal of work, will give the grower a thorough and yet a simple means of seeing how his money has been expended, the Exchange intends to have their books audited by a chartered accountant, and a complete statement sent to each member, while at the same time the manager will be glad to show any of the members any original data he may ask for."

"This may not mean much this year, but it is in keeping with the principles the new Exchange means to adhere to strictly, in an endeavor to give the grower complete confidence, and the full handling of his own organization."

"Inasmuch as the manager of the Exchange has received numerous letters and queries regarding the plans, policies, and mode of operation, and inasmuch as many of the growers have a mistaken idea as to the control and the governing of the Exchange, the directors and officers will hold a series of meetings throughout the valley next week, with the view of outlining the real policies and answering these numerous and any questions which the growers of Hood River valley may ask."

The meetings will be held as follows, and all growers interested in the marketing of their fruit are invited to be present: Pine Grove Tuesday, Odell Wednesday, Oak Grove, Thursday and Barrett, Friday, at 8 o'clock each night.

YAKIMA SHIPPERS OF GREAT NUMBER

A report of the O.-W.-R. & N. agent at North Yakima shows that during the month of January there were 98 shippers of apples at that point. Of this number 10 were accredited shippers, who have been doing business throughout the year. The other 88 were independent shippers, not recognized by the railroad as shippers.

"This is a deplorable condition," says H. F. Davidson, "and one that will lead to disaster. For the first time in the history of the fruit business, however, bankers and business men are taking an interest in the shipping end of the apple industry. Hereafter bankers and merchants are going to be slow in extending credit to the man who ships his fruit through such channels as will not only be precarious to himself, but will menace the general industry."

In the Portland Journal of Tuesday afternoon it was reported that Tuesday were current to the effect that Mr. Davidson would sever his connections with the North Pacific Fruit Distributors, of which he is president.

"There is no truth in the rumors," said Mr. Davidson yesterday morning as he left for Seattle to attend the conference of the Shipper's League. "This has been a bad year and I intend to serve out my time as president. I will be with the Distributors until May 1. However, I do not expect to be re-elected, nor will I make any effort to be."

While Mr. Davidson does not make any statement as to what his relations will be after May 1, he says he believes the North Pacific Fruit Distributors is as essential now as he ever thought the organization.

"The formation of the Growers' Council will not render the growers any service that has been already rendered by the Distributors," he says. "The latter is a selling machine and the former is to act in the way of regulating the traffic. There is as much difference in the two as there is between the Interstate Commerce Commission and the O.-W.-R. & N. Co."

Barrett Folk Want Consolidation

At the Barrett Parent-Teacher Association meeting last Friday evening, it was evident that the patrons of that school desire consolidation. Speeches were made by F. E. Knowles and W. W. Rodwell. Mrs. L. W. Bishop read a paper proposing a better babies' contest at the county school fair. Prof. Thompson called attention to the fair of this fall and at his suggestion Mrs. Rodwell was elected to represent Barrett in making ready for the fair. The program was begun with a literary program by the children. J. A. Epping favored those present with a solo.

COUNTY COURT VISITS HIGHWAY

TOUR OF INSPECTION MADE MONDAY

Discussions of Court Members Show Strained Relations Between Themselves and State Highway Officials

In a discussion of the work on Hood River county's portion of the Columbia highway, the members of the Hood River county court, who with a party of citizens made a tour of inspection of the work Monday, make it very evident that strained relations exist between the state highway engineer, Major Howley, and his assistant, J. A. Elliott, and themselves. The court members left Monday morning understanding, as they assert, that the party of inspection would be composed of representatives of the Newport Land & Construction Co., Mr. Elliott and themselves. The contracting company is making complaints to the effect that certain excavation work along the route has been improperly classified, and are demanding that changes be made.

"Contrary to our expectations," said Judge Stanton, "Mr. Elliott did not accompany us on our trip of inspection. He told us in the morning that he would be with us, but failed to make his appearance." "I urged him to come along," said Commissioner Hannum, "but he told me that he did not want to accompany us; for he desired to keep out of any wrangle. I told him that no trouble would be had, yet he failed to show up at any time we were on the work."

A company of Servians who have been doing some of the rock work, have completed their task, according to Judge Stanton, and are demanding their pay. The contractor cannot pay them until Engineer Elliott makes his estimates of the work. He has all the yardage, and has been accustomed to give a cut.

"I urged the engineer to make up the estimates," says Judge Stanton, "and tried to argue the matter with him, but he positively refused to do so, declaring that it is no use to argue the question. Major Howley, he says, has instructed him not to do so. 'It is a matter of accommodation on my part,' he told us. 'Let Newport figure out the estimates himself.'"

"Really, I think it would be dangerous for Elliott to go on the work in the vicinity of the Servian camp, for the men are getting very angry. They think they are wronged and are threatening the man."

The local court seems prone to side with the contractor as to the alleged improper classifications. It is declared that the contractors will not accept the classifications as made by Engineer Elliott, and the court fears a lawsuit unless some action is taken to bring about an adjustment. In certain locations, according to complaints of the contractors, the work has been classified as dirt excavation, when it has proven to be solid rock, and blasting has been necessary. Judge Stanton declares that he will write to Governor Willcomb in an attempt to bring relief to the situation.

All members of the Hood River party on the tour of inspection, composed of County Judge Stanton, Commissioners Hawkes and Hannum, Secretary of the Commercial Club Scott, Sheriff Johnson, County Clerk Shoemaker, J. H. Kerby, Ray Gibson and J. B. Canfield, are enthusiastic over the scenic road.

"The work has progressed very rapidly," says Judge Stanton, "and should be finished very soon. Indeed, Hood River county will complete its portion of the highway before Multnomah county gets through."

In defense of Mr. Elliott it has been stated that he is probably following out instructions. The members of the local court have antagonized Portland friends of good roads in Hood River county. At the hearing in Salem last week, when the State Highway Commission retained Engineer Elliott for the Columbia highway work through the county, it is stated that Judge Stanton was prone to discredit the work of state officials and especially Mr. Elliott. Judge Stanton was particularly aroused over the charge for the Mitchell Point survey against proceeds of the \$75,000 bond sale. However, this, it was explained, was done because at the time there was no other fund from which to make up the payroll, and that it would be readjusted when further funds were available. Mr. Elliott did the work between trains, working on the highway further down the river during the rest of the day.

The Portland citizens who had appeared before the State Highway Commission had about persuaded the commission to expend \$100,000 instead of \$50,000 in improving the Columbia highway through this community, when the interference of the local officials tended to tear down everything that had been done. The Portland men declare that the local court had come to the hearing uninvited, and they were very angry at what they termed an un-called-for interference.

Recently there were a number of charges and countercharges in the papers as to calls for extra payments on the Hood River county portion of the Columbia highway. It appears that State Engineer Howley made two surveys at a certain point. Before the contract was awarded, he thought it would be necessary, on account of lack of funds, to use the route the improvement of which would be cheapest, but which would not give as good a highway as over the other way. After the contract was let, he decided to improve the more expensive stretch, which increased the cost of the road about \$10,000.

FRUIT MEN ATTEND SEATTLE MEETING

The following Hood River apple shippers are in Seattle today to attend the meeting to be held at the Arctic Club, where members of the Shippers' League will confer with the executive committee of the Growers' Council: H. F. Davidson, A. W. Stone and Kenneth McKay, Truman Butler, being a member of the executive committee, will be at the meeting.

The conference will be held for the purpose of working out plans for the better distribution of the northwestern apple crop.