

We Want You to Ship Us Your Cream

No matter in what part of Western or Central Washington you may be located, when you read this adv. write us and let us make our proposition plain to you. We guarantee to make you more money from your cream than you can possibly realize at home, because of our improved facilities and enormous capacity for manufacturing and disposal of the product, which always commands the highest price on the market. There are simply hundreds of dairymen whose "financial results are small" from milking cows who would soon have money in the bank if they would separate and ship their cream to us, and get spot cash therefor. Write us. Any banker in the state will tell you we are reliable.

Miller, Reed & Pease,
SEATTLE

We Don't try to Force Anybody



We don't want anybody to buy one of our separators against his will... We invite a most careful examination of the

Sharples Tubular Dairy Separator

and are willing to let the machines speak for themselves... We leave it to our competitors to try and make it a difficult

matter for the dairyman to sell his cream if he does not buy their old style, complicated machines. They have to do that or not sell their "bucket bowl" separators filled with "radish graters," discs, cones, blades, etc., that make them hard to run and harder to clean. The Tubular is a distinct type or cream separator manufactured, sold and guaranteed by the largest cream separator works in the world. Write for catalogue No. 132.

THE SHARPLES CO.,
Chicago, Ill.

P. M. SHARPLES,
West Chester, Pa.

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