

FARMERS CAN MAKE MONEY

by specializing in fruit, poultry, hogs, dairying and other lines where soil and climate are favorable. Many have failed because of an unfortunate selection of location. We know from our own experience in actual farming operations at Greenbank that we have the soil, location and climate that will insure success. We have opened to settlement there a large tract of logged and partly logged land, some of which is Maple, Cedar and Alder bottom. We will sell in tracts of 5, 10, 20, 40 acres or more at prices averaging about \$40.00 per acre, some more and some less.

FRUIT LAND

It will be of interest to you to know that from soil analysis made at the Experiment Station of Washington a sample of soil taken from close to this tract stood high in percentage of potash. If you are a fruit man you know that this is a very necessary element in the production of fruit, particularly where there is the proper moisture available at the proper time. We know from four years experience in operating our own farm there that moisture is available during the growing season. This is also shown by the United States Weather Bureau reports, which give to that section the most equable distribution of rainfall throughout the year of any of the Puget Sound Districts. We have less rain in the Winter and more in the Summer season than in the other districts.

IMPROVEMENTS AND GENERAL FARMING AT GREENBANK

Some experiments conducted by us during the early years of our ownership of this tract convinced us that the soil, location and climatic conditions at Greenbank are superior to those in other sections of the Puget Sound country. There we escape the floods, drouths and killing frosts. The prevalence of these in other sections during the growing season is responsible annually for losses to the farmers aggregating hundreds of thousands of dollars. As a result of the experiments made we proceeded to at once develop a portion of the property for our own use, and up to the present time have constructed a wharf and wharf house, a complete gravity water system supplying water through over five thousand feet of mains, three good dwellings plumbed and modern throughout, a modern barn, chicken houses, wagon house, blacksmith shop and sleeping quarters for the workmen. We have established a post office and are now erecting a hotel, store and post office building. We will commence next month the erection of a silo and modern dairy barn with a capacity of one hundred cows. During the coming Summer we expect to have 125 acres under a high state of cultivation with 100 acres additional partly cleared. Our plans include high grade horses, cattle, hogs and chickens, from which purchasers of our tracts will have preference in making selections of stock for their own use as and when we have it for sale. With the development of a portion of this property we expect to assist in building up one of the most prosperous farming communities in the Puget Sound Country. We are also constructing several branch roads from the main county road into portions of the tract opened for settlement, that the purchasers may be able to enter and settle at once upon their holdings.

WATER FRONT TRACTS

The owner of a Greenbank tract need not look far for pleasure, for in the adjoining waters there is splendid fishing and duck hunting in season. Many of the tracts front on the Sound, and none of them is distant more than one mile. The fish, caught largely for sport of it, include Silver Salmon, Steel Head Trout, Salmon Trout, Halibut, Ling Cod, Rock Cod, Bass and Perch. Sea crabs and clams are abundant in favored localities around the island, adding much to the fresh food supply of residents and Summer home loiterers. One may see at any time in the Summer thousands of wild ducks of all kinds, and late in all Fall geese and brant are to be seen in great numbers. The feeding grounds for water fowl of all kinds on Holmes Harbor, on which these tracts front, have long been favored by these birds, and during the proper seasons this sheltered arm of the Sound presents an impressive sight to gladden the heart of the hunter. At Greenbank the island is full of game. Deer are so plentiful that they have become almost as tame as domestic cattle, while California quail are more numerous here than anywhere else in the Puget Sound country and are as tame as common pigeons.

HOW TO SEE THE PROPERTY

Do not go to Greenbank unless you are accompanied by someone from our Tacoma or Seattle office. We will be glad to send someone with you any time to look over the unsold tracts, and should you desire to stay over night we have arranged for comfortable accommodations in one of the dwellings until such a time as the hotel is finished and in operation.

We have maps and illustrated matter at our offices that we will be glad to give you, or we will mail it to any address.

Mention this paper when writing.

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