



Inquiries from this Department should be addressed to D. Tancred, Kent, Wn.

## A Sensible Review

We take pleasure in publishing the following article by Mr. Ernest F. Barry in the Petaluma Weekly Poultry Journal because it is a particularly clear headed summing up of the poultry situation at present and applies to conditions in this section as well as California.

### LOOK FOR BETTER PRICES.

Last year the poultry business was overdone and the price for broilers and eggs was below what it cost to produce them. The result was, as

### HAVING TROUBLE WITH YOUR

## Incubator Chicks?

Losing more than you should, under ordinary conditions?  
Then try

## Fisher's Chick Starter

Made exclusively of pure grains and other pure food elements necessary to start chicks right. No longer must you pay freight on Eastern poultry feed because you get better for less money in

- Fisher's Chick Starter
  - Fisher's Chick Feed
  - Fisher's Egg Producer
  - Fisher's Scratch Food
- from your home dealer.



"America's Finest Flouring Mills"

# WE BUY EGGS

Write for Prices and Shipping Tags.

**KLOCK PRODUCE CO.**  
SEATTLE, WASH.

### INDIAN RUNNER DUCKS

The demand for eggs last season was greater than the supply. This year our flock is larger and better and we are prepared to supply eggs at any time. Our ducks lay pure white eggs which are in great demand. Place your orders now, or write me and secure eggs from my strain of prize winners. SELECT EGGS \$1.50 per dozen.  
**Will Boundy, Kent, Wash., Box 122**

would be expected, everyone hatched less poultry and cut down their flocks of laying hens until the chances are that prices will be above normal.

The poultryman who understands the ups and downs of the poultry business has hatched his regular number of chicks this year and will realize a good profit when he comes to market his broilers and surplus pullets, and he will get better prices for his eggs

The general run of people who dabble in poultry, out this year and in next year, have given the business a rest and they will not be able to share in the profits this year.

The hatcheries were prepared to handle a big trade this year and were disappointed in receiving orders and many only run at half their capacity. This condition not only exists here on the coast, but all over the country.

It's a big mistake; and the regular poultrymen who are already fitted up for business should take advantage of the situation and get to hatching at once. June and July are yet good months for hatching and as late as the hens begin to molt. After that it would be better to wait until after the hens have molted and have begun fall laying.

Pullets will bring a better price this fall than they did last fall. The price of young pullets and young hens is always governed more or less by the price of eggs and I look for good prices for eggs this fall.

It's the same with poultry and eggs as it is with other crops. Everyone plants potatoes this year. Big surplus is the result and the potato crop is hardly worth digging. The next year they don't get caught that way. Very few potatoes are planted, and a fancy price rules that year. "Potatoes are potatoes." And year in and year out the country over it's either a feast or a famine, all depending on what prices ruled the year before.

Last year at this time there were many more eggs being sent to market than at this time, April 24th, and the prices ruled fully five cents per dozen lower. Broilers went begging for a market at \$1.50 to \$2.50 per dozen. The commission men were loaded most of the time, and had a hard time to get rid of them.

This year the commission men are advertising for broilers—in fact, all kinds of poultry—at much better prices than last year. The tables are turned; the commission merchant is hunting the poultryman. Last year the poultryman was pleading with the commission man to handle his produce.

The advance in the market and the increased demand does not mean very much to the poultryman, although it helps, for the grain prices have advanced and are much higher than last

## TAKE ADVANTAGE OF IT!

High priced feed and terrific mortality amongst the early hatched chicks will cause a **BIG SHORTAGE IN LAYING FOWLS NEXT WINTER** in the Puget Sound

country. **GET IN NOW** and order some money makers. 3½ month old Pullets hatched early in June, ready for delivery by September 30.

## The Tancred Farms

will have 1000 of these Winter bread winners for sale in lots of from 25 up. See catalog for prices.

Also high grade hatching eggs furnished at short notice.

**D. TANCRED,**

**DON'T DELAY ORDERING Kent, Washington.**

year at this time. But on the whole the situation has improved for a year or more to come.

It's a wise poultryman who will take time by the forelock and get out as many chickens as possible between now and July, for he will surely find a good market for broilers and pullets this fall, and for eggs this fall and early winter. He should not let his equipment lie idle, for every idle dollar means a loss to him who has it.

### FEED AND EGG EXPERIMENTS.

The following conclusions were drawn from experiments carried out at the Pennsylvania State College and Experiment Station:

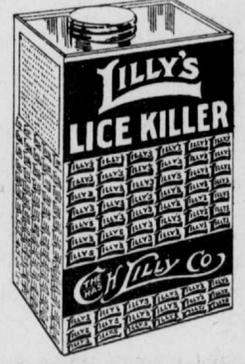
1. Large breeds in general eat more than small ones during the growing period.
2. Early hatched chicks grow faster than late hatched ones. April seems to be a desirable time for hatching.
3. The amount of feed required to produce a pound of gain increases as the chicks approach maturity.
4. Between the ages of six and thirteen weeks, there were required from four to four and three-quarter pounds of feed to produce a pound of gain. Between the ages of thirteen and twenty-six weeks, there were required from four and three-quarter to five and three-quarter pounds of feed to produce a pound of gain.
5. Chicks forced when young do not make so rapid a growth as they approach maturity as those fed a more moderate ration.
6. Chicks weighing less than one pound seem to grow faster on a wet mash; those weighing a pound and a half or more do best on dry feed.
7. The loss among chicks on wet mash was much greater than among those on dry feed, even when weighing less than one pound each.
8. The slaughter tests indicate that the American breeds dress out better than either the Mediterranean or Asiatic breeds, and that in general pullets dress out better than cockerels. When rather small, weighing less than three and a half pounds live weight,

## Kill Those Lice!

The poultryman can learn something from the orchardist—The only chance the orchardist has of keeping the pests away is to see that they never mature

## LILLY'S Lice Killer

used at this season will prevent millions of poultry pests from coming into existence, and will at the same time kill off the PAPA and MAMMA Lice, too. Use it freely in the cracks and on the roosts and dropping boards. It doesn't cost much, and it does mean much to the success or failure of your birds, either in laying eggs or putting on flesh. Sold at stores, or by us direct. Guaranteed if used as directed on the can. THE CHAS. H. LILLY CO. SEATTLE Poultry Catalog Mailed Free



SAVE MONEY on Poultry Goods. Ask for OUR SPECIAL PRICES.

**An Honest Incubator At an Honest Price**

Hot Water, Copper Tank, Self Regulating, Chick Nursery, Safety lamp, tested thermometer, best construction of fiber walls all over with asbestos between each wall. So simple that anybody can make big hatches. Get our catalogue and low delivered price. Brooders from \$2.75 up. **St. Helens Incubator Co., Toledo, Washington**

## Indian Runner Ducks

May, June and July are the best months for raising Ducks, as the weather is favorable and very little artificial heat is required for incubator hatched ducklings. We can furnish eggs (all white eggs) from three varieties of Runner Ducks.

### DUCK EGGS

From English or Penciled Runner, \$1.25 per dozen, \$4.50 per 50, \$8 per 100  
American Standard, fawn and white.....\$1.75 per dozen, \$6.50 per 50  
Pure White Indian Runner.....\$2 per dozen, \$7.50 per 50

### DAY OLD DUCKLINGS

Penciled.....25 cents each  
Fawn and White.....30 cents each  
Pure White.....40 cents each

FREE CIRCULAR ON FEEDING AND CARE OF DUCKS.

**E. G. Vashus, Route 1 Kent, Wash.**