## 

## E S T E Y

If the people of Brattleboro and vicinity prefer some other piano than the ESTEY at least buy a standard make. But don't go out of town with the idea that you are a close buyer and have saved yourself $\$ 50$ or $\$ 100$. There are just as clever people as you, and you will pay full price for you purchase.
Buy at home-of us or of the local dealers, but insist on a standard make. Don't buy anybody's and or 3rd grade. It's dangerous. There are good pianos sold for fair prices. Don't pay $\$ 300$ for a name you never heard of before, when the same amount will buy a piano that costs to make, at least twice as much as the "unknown". A splendid stock of new Estey Pianos await your inspection Prices a little less than others ask for same grade. Terms reasonable

## ESTEY ORGAN COMPANY <br> SALES DEPT. <br> BRATTLEBORO, VT



The Cloaks and Coats Are Holding a Reception WILL YOU COME?
 They are proudly showing themselves and are being admired profusely. Quite naturally, too, for our assemblage is not only the largest we ever collected, but the
styles are more numerous, prettier and more exclusive than ever before.
Abundance of Cloaks and Suits in every stylish fabric, every good shape, and abo
Lot of children's fall wes.
red, blue, and $\tan$, value $\$ 3.00$ to $\$ 4.50$ for $\$ 1.95$.

## The Useful Rain Coat


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 The Cloth for Fall Comfort.
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