

FARM BUREAU IS MAKING BIG GAIN IN THIS TERRITORY

(Continued from page 10.)

extension workers and by the aid of the hotels and restaurants who advertised to serve home products, more than 4,000 pounds of butter per week was marketed from these creameries. And now only 25 per cent of the butter consumed in Memphis is purchased from outside territory. One of the firms of the city is now purchasing from the Memphis territory all the butter that it can obtain.

It is evident that one of our main problems is to bring the buyer and seller together for products already grown and to increase production on products that are now being grown in other territory.

A full report showing the total number of live stock on foot, carcasses and meat cuts, is herewith enclosed. Total for cattle, hogs, sheep and goats received, 16,692.

Total carcasses received, 17,600
Total pounds cuts received, 2,537,328
Total pounds food condemned, 119,868 and destroyed, 119,868

Inspection is made by the city and government inspectors which indicates a very strict inspection system, protecting the consumer against bad meats and vegetables.

Food Destroyed.

Beef, 27,721 pounds; pork, 25,180 pounds; liver, 2,850 pounds; rabbits, 1,825 pounds; chickens, 22 pounds; veal, 1,180 pounds; sausage, 159 pounds; neck bones, 274 pounds; hams, 10 pounds; spare ribs, 20 pounds; brains, 100 pounds; goat, 40 pounds; poultry, 515 pounds; oysters, 81 pounds; fish, 4,022 pounds; eggs, 18,851 pounds; canned fruit, 290 pounds; sauer kraut, 35 pounds; canned vegetables, 35 pounds; oatmeal, 21 pounds; butter, 13 pounds; flour, 15,538 pounds; vegetables, 2,575 pounds; flour, 120 pounds; canned milk, 41 pounds; hides, 34 pounds; tomato sauce, 4,158 pounds; canned fish, 596 pounds; total, 119,868 pounds.

Recommendations.

The farm development bureau recommends some of the more important phases of farming for the ensuing year.

1. Soil restoration.
2. Permanent pastures for successful live stock growing.
3. The promotion of home gardens and orchards.
4. One or more milk cows and 20 or more hens on every farm.
5. Promotion of dairying, chiefly the smaller farms.
6. A wider use of fertilizer.
7. The introduction of adaptable clovers on every farm.
8. The finishing of live stock for market.
9. Marketing and distribution.
10. A longer lease or tenant system.
11. Farmers' organization for co-operative marketing.
12. Greater food production campaign.

Municipal markets should be established as a means of furnishing an outlet for truck and field crops and to encourage greater production and as a result aid in lowering the high cost of living.

POULTRY DEPARTMENT.

Joseph Mette,
I attended 96 meetings with county home economics agents in Shelby, Lyon, Gibson, Gibson, Fayette and Madison counties in Tennessee, Tate, DeSoto, Panola, Lafayette and Grenada counties in Mississippi, and assisted in organizing the boys and girls clubs in poultry in the schools and with the farm woman. Gave three-day lecture courses on poultry to the poultry class at the Normal school. Gave three-day lecture to the negro teachers at Home Institute, and instructions on how to organize the poultry clubs with the negro children in their communities. Judged the poultry at 15 different community fairs in Tennessee and Mississippi. Found a big improvement in the quality of the poultry over the years of 1917 and 1918, and larger exhibits more farm women becoming interested

in improving their flocks of poultry and in laying fairs, and sides.

Worked on the largest poultry, pigeon and rabbit display at the 1919 Tri-State fair. All visitors said it was the best exhibit ever held in the poultry building of the Tri-State fair, also superintending the exhibit during the fair.

Forty-two thousand, nine hundred seventy-seven cases of eggs of 30 dozen each were shipped out of Memphis territory, consigned to parties in Cuba, New York and New England states.

Twenty-eight cases of live poultry consisting of chickens, ducks, geese, guinea hens and turkeys were also shipped to Cuba and the New England states.

Five cars of turkeys received by one firm and sold to consumers of Memphis. These figures will be doubled in 1920.

At the exhibit of the Boys' and Girls' poultry club at the Tri-State fair, under my supervision, Shelby county had the largest and best exhibit and the stock exhibited by the children was first-class. The report of the Shelby county poultry exhibit and club work was sent to Mr. Crane, state poultry specialist, at Knoxville, and was copied for the fair report.

I visited over 1,000 city and farm women, showing them how to improve on their flocks of poultry and renovating their old poultry houses.

I mailed out 1,000 to 2,000 bulletins on reports of food, carcasses and meat cuts, in herewith enclosed. Over 2,000 dozen eggs were put up in water glass by the housekeepers of Memphis and Shelby counties during the spring and summer. Every one reported good results and that they did lose an egg and the eggs were superior to old storage eggs. Some stated that they could not tell them from fresh eggs.

with three community fairs held in the county. One demonstrator sold \$125 worth of canned fruit and jelly.

Meetings Held.
Number consultations at home or of Dec. 12th.
Bulletins distributed, 2,000.
Letters written, 700.
Schools or clubs visited, 52.
Meetings held, 45.
Estimated attendance, 4,162.
Home demonstrators visited, 22.
Visits to farmers and others not included, above, 88.
Articles prepared for publication, relating to the work, 15.
Miles traveled by rail, 2,809.
Miles traveled by auto, 2,734.
Conferences held, 23.
Above is for Aug. 1 to Dec. 31.

FARM DEMONSTRATION.
W. M. Sanders.
1. Live Stock Disease—Two outbreaks cholera checked; 850 hogs vaccinated; two outbreaks blackleg checked; 670 cattle vaccinated.

2. Co-operative Shipping—Six branches of county organization; 11 cars hogs shipped; six cars cattle shipped; two cars lamba shipped; value, \$36,657.91; saving, \$4,322.12.

3. Campaign—Safe farming; boys' and girls' club organization.

4. Cow-Testing Association Organization—Eight members, 40 cows. Employed an agricultural college graduate as tester to weed out unprofitable cows, feed better and produce cleaner milk.

5. Organizations assisted or formed—Capville Fair association; Rosemark Fair association; Geo. R. James Fair association; Macedonia Community club; Woodstock Community club; six shipping branches; two potato organizations.

6. Lime—400 tons used.

7. Terracing—800 acres terraced.

8. Consolidation—Under the old system, Shelby county had two agricultural agents. Now the work has been consolidated with the club worker as assistant county agent. Under this new co-operative plan with the schools, six agricultural teachers have been employed to work 12 months. They will make possible close supervision of the club work and additional help in community activities. The young farmers will have better training.

9. Tri-State Fair—As head of the agricultural department of the Tri-State fair, I tried to conduct the work in such a way as to promote the best agricultural practices in the fair's territory, and we assisted community fairs.

HOME DEMONSTRATION WORK.
Miss Mary B. McGowan.
I appeared on program of Middle Tennessee Farmers' convention, Columbia and West Tennessee Farmers' convention, Jackson. Talked on planning family meals. Was judge in woman's department and of all community and county exhibits, Nashville State fair and Chattanooga Interstate fair.

Worked with Parent-Teachers' association of 14 communities; talks and demonstrations given.

Placed four steam pressure cookers in the county; drew plans for improving grounds of four homes.

Introduced the canning of meats in the county; poultry, beef and pork, to prevent too constant use of pork during hog killing time, and to help housekeepers prepare shelf of emergency foods.

Had charge, with Mr. Landess, of the agricultural building, Tri-State fair, dividing my time between this and the community exhibits building. Assisted

"Monkey Man" Has Very Busy Night In California City

Los Angeles, Cal.—Fashionable Wilshire district women have "entered" the "monkey man"—Los Angeles' porch climbing burglar—late.

Mrs. Wilhelmina Pillig found him in her boudoir and when he threatened her with a revolver Mrs. Pillig locked herself in an adjoining room. The "monkey man" took a few drinks and fell.

A little later Mrs. Carrie Yeager found him in her bedroom. Mrs. Yeager screamed. The burglar jumped out the window with an armful of miscellaneous packages.

Toward midnight Dr. Frank Stevens found the "monkey man" was his guest. Stevens grabbed a gun and emptied it at the fleeing porch-climber, evidently without effect.

The "monkey man" has looted fashionable homes of more than \$15,000 in jewelry and other valuables in the last month.

McCRAW, PERKINS & WEBBER CO. Cotton Factors

Liberal Advances Careful Attention
Prompt Sales

519-520-522 FALLS BLDG. MEMPHIS, TENN.

COMPLIMENTARY SHEPARD & GLUCK

Of New Orleans, La.
Cotton, Stocks, Grain and Provisions
Private Wire Service
W. E. RICHMOND, Local Manager
Cumberland Phones Main 2822-3517. Long Distance 9816.
66 Falls Building
MEMPHIS, TENN.

JNO. F. CLARK & CO.

New Orleans—New York—Memphis
Cotton (Spots and Futures), Stocks, Bonds, Grain, Provisions, Coffee, Sugar and Cotton Seed Oil.
Members of Principal Exchanges.
Private wires between New Orleans, New York, Chicago, Memphis and other principal points.
Memphis Branch: Falls Building, 26 N. Front
Phones: Main 607, Long Distance 9837

D. M. RUSSELL W. G. BOYD

Russell-Boyd Company

Cotton Buyers and Shippers

96 South Front St. Memphis, Tenn.

W. M. Hannay & Company

Cotton Merchants

Memphis
Savannah New Orleans
Dallas Montreal
New York

IT'S UP TO YOU

To get FULL VALUE for your Cotton. If you ship it to a reliable house that has made a special study of Cotton values for the past TWENTY YEARS, and sells each bale STRICTLY ON ITS MERITS, you can rest assured of getting full value.

There are over a hundred active buyers in the Memphis market, representing the leading Cotton industries of the world, and Memphis cotton commands the highest prices of any market in the South.

**YOUR SHIPMENTS WILL BE APPRECIATED
WRITE US FOR TAGS
LIBERAL ADVANCES**

W.C. Knight & Co.

COTTON FACTORS
STAPLES AND BENDER COTTON A SPECIALTY
22 South Front St. Memphis, Tenn.

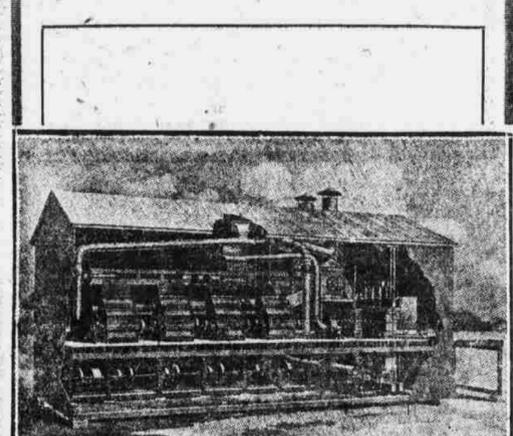
We Want Your Business Give Us a Trial

DIRECTORS:
E. J. Lake, W. D. Prowell, J. D. Williams, O. L. Houston, W. H. Houston, J. L. Harris, B. M. Shepard, W. R. Kerby, C. H. Herrin.

Tunica Cotton Co.

Cotton Factors
76-78 Union Ave., Memphis, Tenn.

We Make a Specialty of Staples and Benders
Liberal Advances On Consignments
Our Stockholders Are Composed Entirely of Planters
We Know the Cotton Business From the Ground Up



SPEERS ELECTRIC COTTON GIN

Capacity 100 Bales Per Day

Also Operate

MEMPHIS COTTON REFINING COMPANY

Buyers and Handlers of All Grades Irregular Cotton

Reconditioning Burnt and Damaged Cotton Our Specialty

COTTON

WHAT ARE THE LOW-GRADES WORTH? Ship them to us where they will be classed properly and exhibited to hundreds of buyers and mill representatives and each bale sold strictly on its merits for its real spinning value.

Liberal Advances On Consignments

Humphreys-O'Sullivan Co.

COTTON FACTORS
Front and Madison Memphis, Tenn.

Holloman-White Company

MEMPHIS, TENN.

Largest Dealers Of
HIGH-GRADE COTTON SEED

FOR PLANTING IN THE TRI-STATES

If you need good planting seed—ANY VARIETY—get in touch with us.

OUR CUSTOMERS ARE OUR REFERENCE
Phone Main 1549. Office, 216 Falls Bldg.