

Herald's Classified Ads.

FOR RENT
FOR RENT—Housekeeping rooms over Ashland Fruit store. See L. Jacobs or phone 2567. 2-11.

OFFICE ROOMS—Choice suites in the Odd Fellows and Willis buildings; best location in the city. See W. O. Smith, Herald office. 20-11

FOR SALE
FOR SALE—About 15 tons extra quality wheat hay at \$10 a ton, on E. W. Curfman place (formerly Mendonhall), 2 miles east of Klamath Falls, or address E. W. Curfman, Klamath Falls, Oregon. 2-41

MISCELLANEOUS
WANTED—Young man desires room and board with private family. W. O. Herald.

ROOMS AND BOARD—By the day, week or month. Corner Ninth and Oak, No. 833. Phone 197X. Terms reasonable. 12-61

MISS GERTRUDE ECKMAN being absent in the East purchasing spring stock, the store will be closed until her return, March 1. Gertrude & Co. 23-30-6-13-20-27

PROFESSIONAL CARDS
CITY AND COUNTY ABSTRACT COMPANY
ABSTRACTS INSURANCE
Members Oregon Association
Title Men

Wood! Wood!
Block, single load .....\$2.75
Block, double load .....\$4.00
Absolutely dry slabs .....\$3.25
(Extra on bill)
16-inch Body and Limb Wood
4-foot Body and Limb Wood
Rock Springs Coal
Leave orders at Ashland Fruit Store, 3d and Main.
PHONE 288-J
P. C. CARLSON

Midway Livery Co.
IN NEW HANDS
Horses bought and sold. Harness and buggies for sale. Good rigs for hire and gentle horses. Baled hay and grain for sale.
Phone 2157

We Will Give Scrip
WITH ALL SPOT CASH WOOD BUSINESS at regular prices.
Leave money with order or pay on Delivery
KLAMATH FUEL CO.
515 Main Street

Plumbing and Tinsmithing
We Do the Work Just Right
PADE & PINGLE
"The Know How Men"
Cor. 6th & Klamath, Phone 217

KLAMATH FALLS
Steam Laundry
Rough Dry, 6c per pound, 40c per dozen.
Rock-darning machine will repair your hose.
New collar machine prepares the collar for the tie.

Klamath Falls Music House
VICTROLAS
From \$15 to \$250
ON EASY PAYMENT PLAN
H. Orem, Proprietor

The Evening Herald

W. O. SMITH ..... Editor
Published daily except Sunday by The Herald Publishing Company of Klamath Falls, at 115 Fourth Street.
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KLAMATH FALLS, - - OREGON
SATURDAY, FEBRUARY 13, 1915



GETTING THE BUSINESS

A MEETING last week of the Southwestern Lumbermen's association, its secretary, J. R. Moorehead, presented figures derived from members showing the business done annually by retail lumbermen of the states covered by the association amounted to \$74,280,000. In commenting on this showing, Secretary Moorehead said:

"Much is said about mail order competition. I, for one, have quit talking about mail order competition. Someone in that line of business is credited with a statement that the retail merchants of the country are the biggest assets of, and the living advertisements for the mail order houses. I want here today to reverse that statement. The mail order house has become the greatest asset and advertisement for the retail merchant, particularly the retail lumberman. It is, in a way, a blessing in disguise. If the mail order man has done nothing else but wake us up and make us live merchants he has certainly been a great asset to us in our business.

"One per cent of the total annual sales in this territory, as given above, is \$742,800. Just one per cent is that great sum. Is there anyone here who has his eyes on these figures ready to believe that the mail order houses of this country are selling that much lumber and building material within the territory of the Southwestern Lumbermen's association? Does anyone believe that they are even selling one-half of one per cent of the annual business done, as shown in the above figures?"
Mr. Moorehead then expressed his view regarding the rural region situation by recommending for adoption the following slogan: "To the retailer belong the trade—Get the business."—American Lumberman.

Scattered Shots

CAN YOU BEAT a beet factory for an all-round benefit? Let's get together and get one.

ONE FELLOW TRIED to get a woman angry by cursing her, but failed. He then tried to ignore her, and this riled her.

UNTIL A BOY is sixteen he wears out four pairs of shoes while using up half a can of shoe polish. After that, the ratio is just the opposite.

GARDEN SEEDS placards replacing oil stoves in the store windows, marbles in season with the kiddies, and the older kids practicing baseball or growing mooney and sentimental—does this look as though spring is a great ways off?

THERE HAS been no advance in the cost of smiles and kind words. They seem to have just as good effect as they ever did.

BUT WHEN IT comes to speaking paradoxically, some of our brunettes are just as light-headed as the blonds.

YES, BERTRAM, a rotten egg broken to use in cooking is not what it is cracked up to be.

THERE IS ONE fellow who never makes a holler about the cards in games or in life being stacked, no matter how crooked the game may appear. He's the winner.

A FEW MORE of these days will drive us to inaugurating a "clean-up day."

Subscribe for the Herald, 50 cents a month.

At the Churches

First Presbyterian Church—Corner of Third and Pine streets. J. S. Stubbsfield, pastor.
Clerk of Sessions—C. C. Hogue.
Superintendent of Sunday school—J. B. Mason.
Pianist—Miss A. B. Parker.
President Christian Endeavor—Roy LaPrairie.
Sunday school at 10 a. m.
Preaching 11 a. m., and 7:30 p. m.
Morning subject, "Gallo"; evening, Fanny J. Crosby memorial.
6:30 p. m., Christian Endeavor.
Special music and speaking.
Union Meeting 7:30 p. m. in Grace M. E. Church.
Prayer meeting with Prof. and Mrs. M. D. Coats, Wednesday at 7:30 p. m.
Missionary society meets with Mrs. J. B. Watson, Thursday at 2:30 p. m.
You are cordially invited to all of these services.

Christian Church—Corner of Ninth and Pine streets. Elder S. D. Harlan, minister. Residence, corner Tenth and High streets. Phone 147.
11 a. m., preaching, subject: "Forgive Me."
8 p. m., "God So Loved the World."
3 p. m., Junior Endeavor.
6:30 Y. P. S. C. E. H. S. Fox, president.
Union memorial services Tuesday night at 7:30, in honor of Frances E. Willard.
All welcome.

Grace Methodist Episcopal Church—Corner Tenth and High streets; E. C. Richards, minister.
10 a. m., Sunday school, Geo. J. Walton, superintendent.
11 a. m., preaching, subject: "Heavenly Reflections Here."
6:30 p. m., Epworth League, E. M. Chilcote, president.
7:30 p. m., evening preaching, "The Gospel Prayer," Part II.
Vernon Motschenbacher, choir master.
Miss Hazel North, pianist.
At the morning service Mr. and Mrs. Vernon Motschenbacher will render the duet, "God is Love."
Prayer meeting "Wednesday night," led by C. E. Widdoes.

Baptist Church—Corner Eighth and Canal streets. Rev. A. F. Simmons, pastor.
Bible school at 10 a. m., C. R. De Lap, superintendent.
Preaching at 11 a. m. and 7:30 p. m.
Everyone cordially invited to all of these services.

Church of Christ Scientists—Services are held on Sunday morning at 11 o'clock and Wednesday evening at 7:30 in Christian Science Hall, in the Jacobs block, corner Third and Main streets, upstairs.
The lesson subject for Sunday is "Soul."

Church of the Sacred Heart—Corner Worden avenue and Donald streets. Rev. Wm. McMillan, S. J., pastor.
First mass at 8:30.
High Mass and Benediction at 10:30 a. m.
Catechetical instructions every Saturday and Sunday morning at 9:30.
Week day Mass every morning at 7:15.
Services at Merrill on the third Sunday of each month.

Haptist Mission Sunday school meets at 10 a. m. in the basement of the Library building. Mr. O. P. Couchman, superintendent. You are welcome.

Fanny Crosby Program
In honor of Fanny J. Crosby, whose death occurred this week, the regular evening program at the Presbyterian church has been dispensed with, and instead a program will be substituted, beginning with a sketch of this gifted woman's life by Rev. Stubbsfield, followed by the reading of a number of her poems. There will also be a program of song numbers composed by Fanny Crosby, which will be led by Arthur D. Hay. All are invited to attend.

SOME MINOR WAR NEWS FROM EUROPE

LITTLE STORIES FROM THE FRONT THAT ARE COMING IN THROUGH THE CAPITALS OF THE NATIONS NOW FIGHTING EACH OTHER—SOME ARE TRIVIAL, BUT ALL ARE INTERESTING AT THIS TIME.

United Press Service
LONDON, Feb. 2.—(By mail to New York.)—"I know I am dying, but I don't care. It's always our luck. It runs in our family like wooden legs. My father was killed at Abu Klea; his father at Isandlwana; his grandfather at the Alma, and his great grandfather at Waterloo."

The dying soldier was an Irishman of the Liverpool regiment, wounded in the big fight at Ypres. Describing the scene, Lt. H. R. Watson, of the Highland light infantry, says it was the most philosophic death he ever witnessed. "His destination mark was shown clearly on his pallid face, and I tried in the most sympathetic way to reconcile him to the inevitable," said the lieutenant, "but he needed no bracing up."

"To the last," continued the officer, "the young Irishman kept up a continued chatter. 'Why more members of my family than I have buttons on my clothes,' he said, 'have died on battlefields since war was first invented. Now, it's simply my turn.' 'Do you know it's been said that if one of us died in bed he wouldn't have the impudence to ask St. Peter to admit him to heaven, but would rather wander about between the two places until he met somebody who would kill him in a decent fight?'"

"That's the way we are built, and I would rather die here than in the most comfortable bed you could rig up at home. The man who dies at home doesn't know the pleasure of death. 'There's much in the joy of fighting that appeals to me, and I wouldn't miss a set-to like this for all the world. 'Good-bye, old chap, you were my

superior a day or two ago, but we are equals now."

United Press Service
PETROGRAD, Jan. 31.—(By mail to New York.)—The Cossacks do not hold a very high opinion of the prowess of the Turks, if a story told by a Russian army surgeon recently returned from the front, is to be believed.

"Early in the fighting," he said, "I operated upon a Cossack who had lost an arm. When he was about recovered, I asked him what were his plans for the future."

"I'm going to enlist in the Cossackian army," was the reply.

"But how can you, with only one arm?" I inquired.

"We Cossacks don't need more than one arm to beat the Turks," answered the soldier in all seriousness. "Since then I have made a practice of asking every Cossack who had to undergo a similar operation as to his intentions, and almost invariably his have received a similar reply."

United Press Service
ROTTERDAM, Jan. 30.—(By mail to New York.)—All loaves of bread now sent into Belgium from Brabant are now, by order of the German authorities, cut in two, as many instances have occurred in which loaves have been smuggled across the frontier by this means.

United Press Service
BERLIN, Feb. 3.—(By mail to New York.)—According to Herr Carl Scheffer, one of the German "apostles of idealism," the war was begun because "the artistic regenerations of Germany is only possible through catastrophe." After the war "German genius will develop impressions which will kill cubism and futurism."

TELEPHONE LINE IS PROGRESSING

COMMITTEE MET TUESDAY TO CONSIDER MATTERS. BONE LODGES IN MAN'S THROAT. OTHER NEWS FROM MT. LAKE

(Herald Special Service)

MT. LAKE, Feb. 13.—The farmers line telephone committee met Tuesday, February 9th, at Mac's Cash Store. While they say they have not much for publication, everything looks very favorable.

Arthur Hayden, who spent the winter in Kansas, has returned. He says the country looks much better here.

Spring seems to be here. Several of the farmers have commenced plowing.

Mr. George Williams suffered with a severe accident some days ago. A bone became lodged in his throat, and he had to go to the Falls for medical aid. The doctors found some difficulty in dislodging it.

Mr. Will Morrison was a visitor at the Falls Friday. Mrs. Morrison and Miss Mable returning with him for the week-end.

The Ladies' Aid of the Mt. Lake church will hold an old maid's tea February 23. A unique program is

being prepared, and appropriate refreshments will be served. A silver offering will be taken.

The Young Peoples' society of the Mt. Lake church, will hold a Valentine social at Mrs. Herbert Phillips, on Saturday, February 12.

"I have increased my insurance to \$50,000 in the new standard policy of the Mutual Life. It is the best policy ever issued, furnishing insurance at actual cost."—Hon. W. I. Vawter, Medford, Oregon. 13-2t F. M. PRIEST, Agent.

ACID IN STOMACH SOURS THE FOOD

SAYS EXCESS OF HYDROCHLORIC ACID IS CAUSE OF INDIGESTION

A well known authority states that stomach trouble and indigestion is nearly always due to acidity—acid stomach—and not, as most folks believe, from a lack of digestive juices. He states that an excess of hydrochloric acid in the stomach retards digestion and starts food fermentation, then our meals sour like garbage in a can, forming acid fumes and gases which inflate the stomach like a toy balloon. We then get that heavy, lumpy feeling in the chest, or eructate sour food, belch gas, or have heartburn, flatulence, water-brash or nausea.

He tells us to lay aside all digestive aids and instead, get from any pharmacy four ounces of Jad Salts and take a tablespoonful in a glass of water before breakfast while it is effervescent, and furthermore, to continue this for one week. While relief follows the first dose, it is important to neutralize the acidity, remove the gas-making mass, start the liver, stimulate the kidneys and thus promote a free flow of pure digestive juices.

Jad Salts is inexpensive and is made from the acid of grapes and lemon juice, combined with lithia and sodium phosphate. This harmless salts is used by thousands of people for stomach trouble with excellent results.

(Paid Advertisement)

Local news appears first in The Herald, 50c a month

OUR WEEKLY SERMON

"Christ the Light of Men"

By ELDER S. D. HARLAN, Pastor Christian Church

John 1:4—"In Him was life and the life was the light of men."

Light was the key-note of creation. The first sentence startled the silence of eternity dispelled the mists of millenniums was when God said "let there be light." To this high key struck on the organ of time at creation's morning has God tuned all His words and works. Christ told His disciples that they were to be His light-bearers in the world. If it were not for light the world to us would be void and without form, for light must come before sight. One of the greatest achievements of the scientist is his ability to dispel darkness and because "men love darkness better than light" (John 3:19). A strong light on a corner in a vile district is better protection than police without the light. From the lamp in the home to the lighthouse on the rocks light is a blessing.



God is the source of all light. The Christian does not originate the light he gives to the world, but like the moon, who borrows her light from the sun, the Christian is expected to reflect the Christ spirit. The palmist speaks of spiritual light in the following terms: "The Lord is my light and salvation," "Thy word have I hid in my heart, for it is a lamp unto my feet and a light unto my path."

The Father gives to men this light to permit salvation and service. The daylight of Gen. 1:14, was to divide and dispell darkness "for signs and seasons, days and years." Christians are to be a light dispelling darkness in men's hearts for the Master said "Ye are the light of the world."

Christ's life was the Holy Word of action. He came to recreate the souls of men for the aged teacher in Jesus said, "Ye must be born again."

Men are guided to heaven by foot prints, not signboards. A word may warn from danger, but is not a sufficient guide in the formation of character. This is why living is more luminous than speech. If your children are not Christians it is because of your life! Our lives, like Peter's words on Pentecost are understood by every man in his own language. Light is impartial. There is no division fences in God's kingdom but as light penetrates the dark corners, so Christ penetrates every heart. Light cannot be shut in, but can be shut out. Like manna it cannot be hoarded but may be received each day as needed. The light Christ offers is unlimited, as it goes out in ever-widening rays, and to the soul that calls, abundance will be given. The soul which receives this light may be warmed and become a blessing to others and he may sparkle as the diamond, or offer soul food more precious than wheat, which are each stored up in light. But Christ as the light of men must be lifted up by the lives of men or the world will be lost.

Six Conventions a Day at San Francisco Fair

SAN FRANCISCO, Feb. 13.—An average of six conventions daily will be held in this city during the life of the Panama-Pacific International exposition, which will open here on February 20, and run until December 4.

James A. Barr, director of congresses of the exposition, makes this estimate on the basis of advices received by him and he gives assurance that 500 conventions will hold their sessions here. He estimates that these gatherings will bring to the city and the fair between 800,000 and 1,000,000 persons.

Delegates will represent nearly all quarters of the globe and practically every field of human endeavor will be covered. Barr classifies the conventions as follows: Women's congresses, 44; agricultural, 34; business, 47; educational, 38; fraternal, 60; college fraternities, 44; governmental and civic, 24; labor and industrial, 30; professional, 28; religious, 29; scientific, 26; social and charitable, 29; genealogical, 15; historical and literary, 5.

The conventions will remain in session from three days to two weeks.

HEAD STUFFED FROM CATARRH OR A COLD

Says Cream Applied in Nostrils Opens Air Passages Right Up

Instant relief—no waiting. Your clogged nostrils open right up; the air passages of your head clear and you can breathe freely. No more hawking, snuffling, blowing, headache, dryness. No struggling for breath at night; your cold or catarrh disappears.

Get a small bottle of Ely's Cream Palm from your druggist now. Apply a little of this fragrant, antiseptic, healing cream in your nostrils. It penetrates through every air passage of the head, soothes the inflamed or swollen mucous membrane and relief comes instantly.

It's just fine. Don't stay stuffed up with a cold or nasty catarrh. (Paid Advertisement)

Insurance that pays, an pays on time. See Chilcote, 435 Main St.

HALL GRILL

Special every day
Noon Lunch ..... 25c
Eight course Dinner ..... 50c
Sunday Chicken Dinner for 75c
Music every evening by Tindall's Orchestra
HENRY E. DAY, Prop.

Loewe Bros. TAILORS
518 MAIN ST.

AGAINST THE TIME OF WANT



you will be well guarded if your protection be a well filled savings bank book. Want has no terrors for the saving but only for the thoughtless. The time to guard against want is while you are earning. Begin that protection by opening an account here today, or next pay day.

FIRST STATE AND SAVINGS BANK
KLAMATH FALLS, OREGON