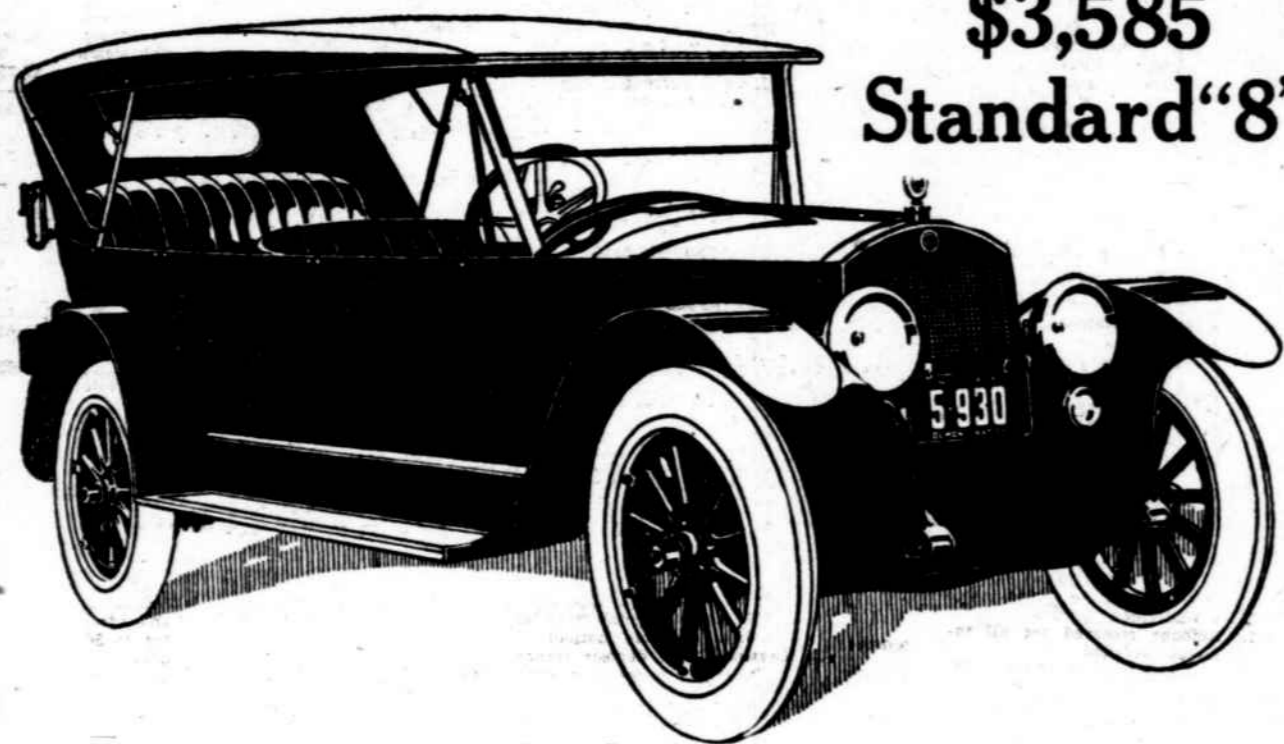


LAST DAYS TO HUSTLE FOR A GRAND AWARD!

THERE ARE 63 BIG PRIZES Which One Will You Win?

SECOND AWARD

\$3,585
Standard "8"

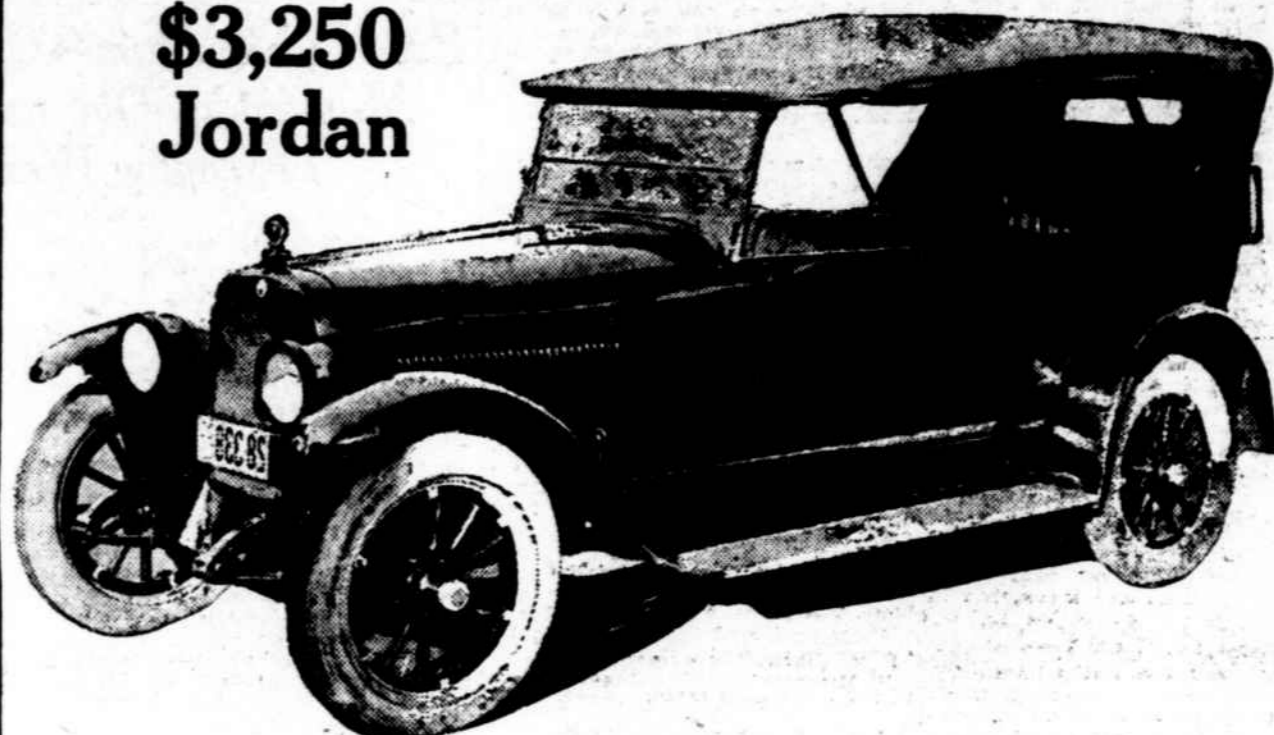


Purchased of
TRI-STATE MOTORS CORP., 1337 Fourteenth Street N. W.

Don't Disappoint Your Friends Prove Your Salesmanship

THIRD AWARD

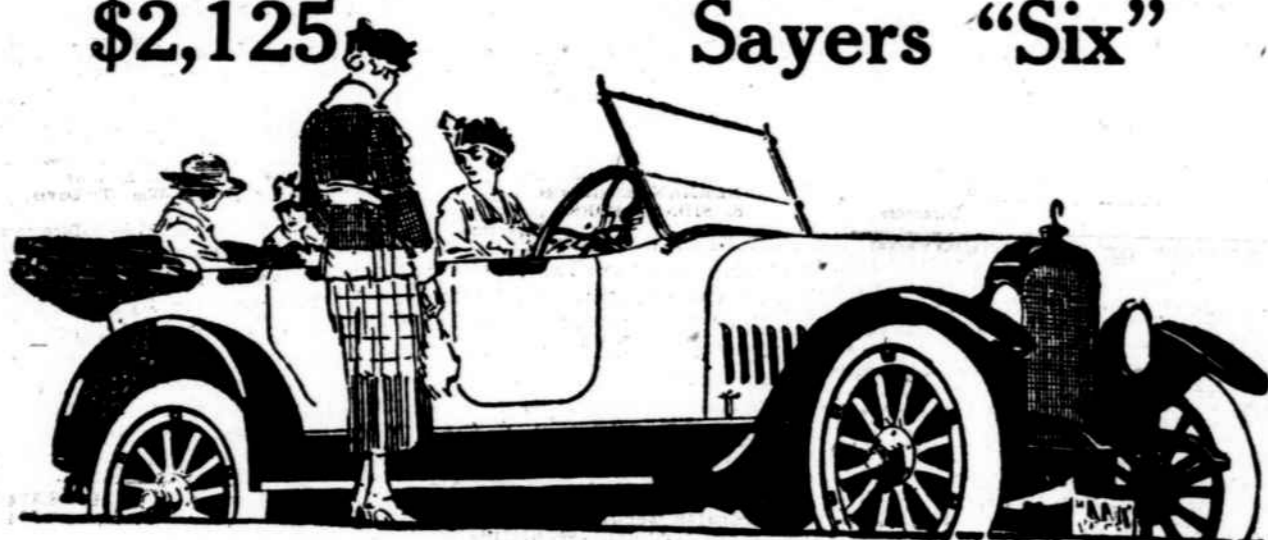
\$3,250
Jordan



Purchased of
OWENS MOTOR CAR CO., INC., 1407 H Street N. W.

FOURTH AWARD

\$2,125
Sayers "Six"



Purchased of
POTTER-WILLIAMS GARAGE & SALES CO., 1815-17 L St. N. W.

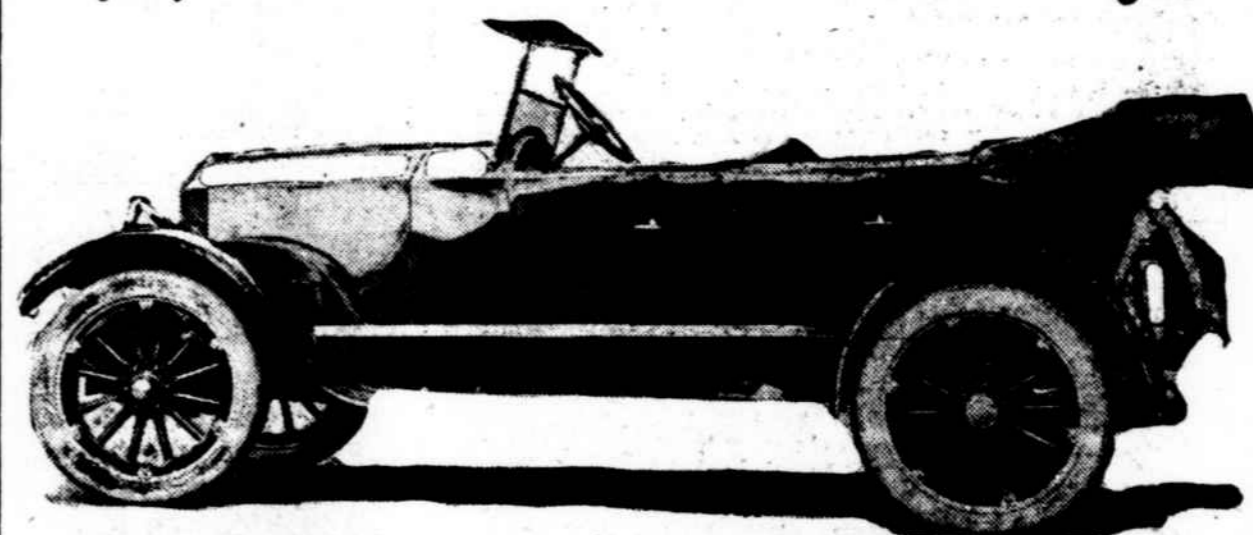
Grand Capital Award



\$6,000 Home or \$6,000 in Cash

FIFTH AWARD

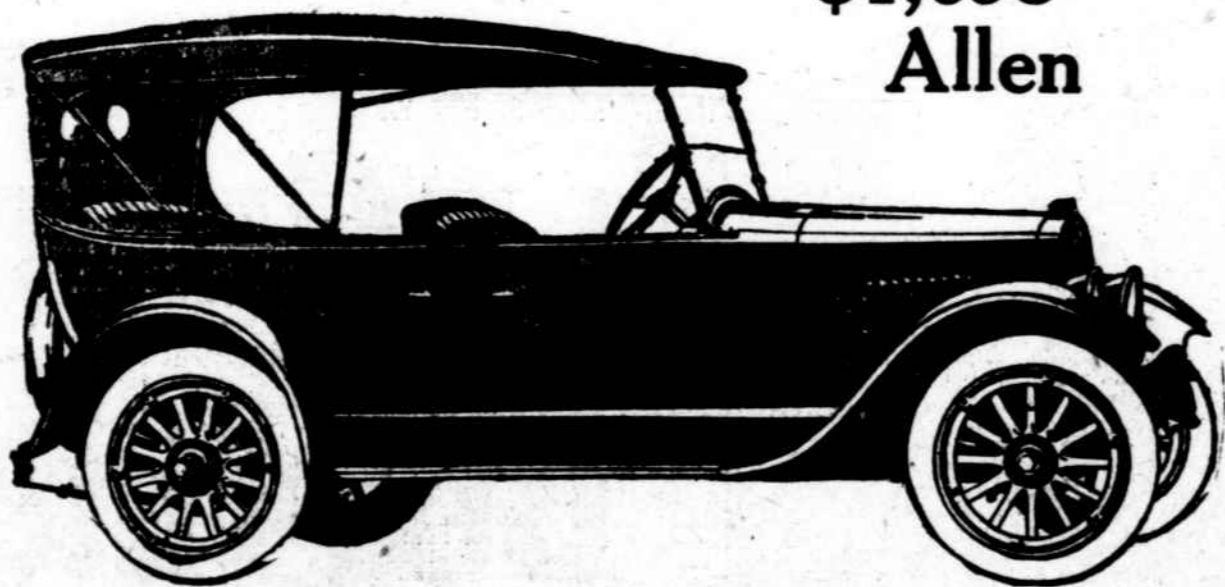
\$1,700
Dixie Flyer



Purchased of
POTOMAC SALES CO., INC., 1127 Fourteenth Street N. W.

SIXTH AWARD

\$1,695
Allen



Purchased of
HOLBROOK AUTO CORPORATION, 1320 Fourteenth St. N. W.

FIFTY-SIX OTHER BIG AWARDS

Eight \$100 Cash Awards
One for Each District

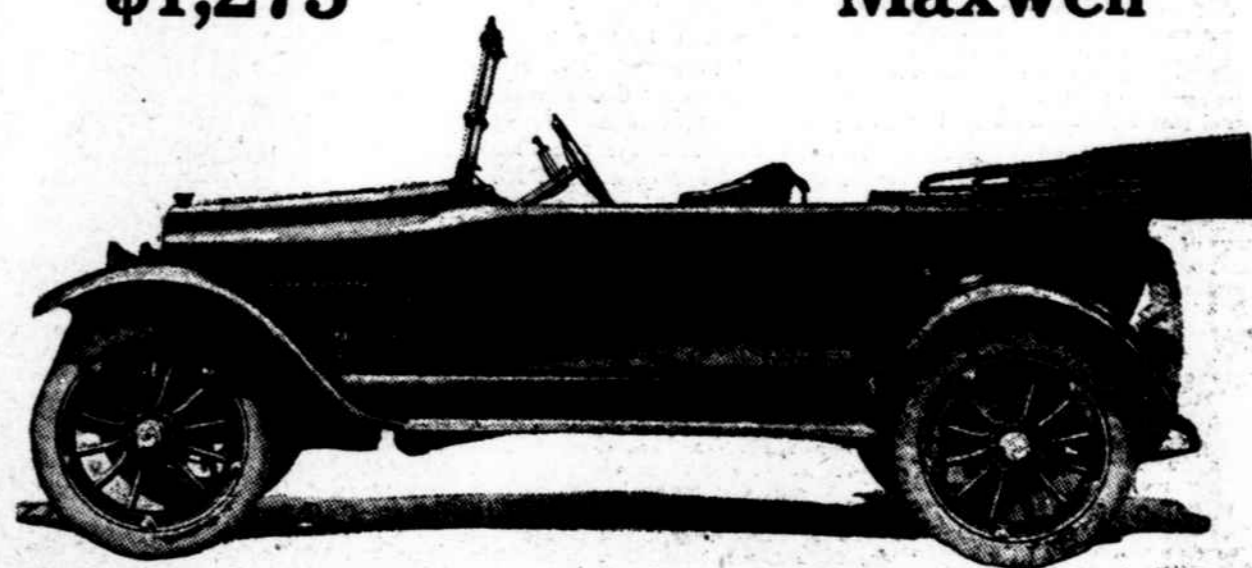
Eight \$50 Cash Awards
One for Each District

Forty \$25 Cash Awards
For Field At Large

Ten Per Cent Cash Commission
For Active Non-Prize Winners

SEVENTH AWARD

\$1,275
Maxwell



Purchased of
H. B. LEARY, JR., 1321-1323 Fourteenth Street N. W.

The Campaign Closes Eleven O'Clock Saturday Night, July Seventeen

What Candidates accomplish during the remaining time of the Campaign will have an important bearing on where they finish when the final count of credits is made—Subscriptions and Credits—More Subscriptions and Credits are what you need—You cannot have too many.

Salesmanship Club Department, The Washington Herald