BUSY EVERY MINUTE

Since Our First Straw Hat Ad Made Its Appearance.

Every Day a Hummer!

Never had such selling in the history of the Man’s Store. It’s a real pleasure to know the men of Washington appreciate our efforts.

D. J. Kaufman Selling

Thousands of Fine Straw Hats

(Every Style—Every Brand—Every Shape That’s Fashionable)

At the Lowest Prices Ever Quoted in Washington

Our enormous buying of Straw Hats has revolutionized the Straw Hat business of Washington. Our First Great Shipment of hats for 1915 numbered 594 cases—each case containing four dozen hats—14,736 Hats—(every hat a perfect hat)—probably more hats than all the other stores in town. It’s the Big Buying—the Big Selling—that makes the Low Prices possible—and builds.

THE BIGGEST HAT BUSINESS IN THE DISTRICT—by these unusual methods.

Saving You the Middleman’s Profits

Right at the Start of the Season—Just When You Want the Hat.

We give you new straw hats—new ideas—the High Crown Hat—not last year’s hats—not sample hats—our seconds—but Every Hat a Perfect Hat—bears our label—a guarantee of Money’s Worth or Money Back.

The entire purchase is divided into—

Three Big Lots At Special Bargain Prices

<table>
<thead>
<tr>
<th>Straw Hats</th>
<th>$4.00 and $3.50</th>
<th>$1.79</th>
<th>$1.39</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

D. J. KAUFMAN

The Man’s Store
1005-1007 Pennsylvania Ave.