CENSUS FIGURES, 331,069.

THE NINETEEN-TEN CENSUS SHOWS AN INCREASE IN THE POPULATION OF WASHINGTON OF UPWARDS OF 25,000—a substantial and gratifying growth. The census returns further show that the principal increase in population has been in the NORTHERN PART OF THE CITY. This is a matter of common observation among the inhabitants of the city in recent years and is a complete refutation of the silly idea that all the people are getting out of the city at a rate of 3,000 a month. The increase of 30,000 makes the population as of January 1, 1910, 825,768, which is the highest since the census of 1880.

N. L. Sansbury & Co., Exclusive Agent, 719-21 13th St. N.W.

Home Buyer or Investor. $500 Less Than Other Houses of Equal Value. $4,950, $4,750, $4,450

Shannon & Luchs, 713 14th Street N.W.

Are You a Renter? Have You Saved $300? What Are You Going to Do With It?

Do you propose to buy some fluctuating securities or are you going to allow it to simply accumulate 3% a year for you—at this rate it will take 30 years to earn $300. Perhaps if you had seen this advertisement you would have been satisfied with one of these two conditions, but

There is a Better Way—

a way to make that $300 work for you—a way to invest it where immediately it will place you in a position to save 30% of your rent every month by making this investment you accomplish the following things, any one of which is of sufficient justification for making the investment:

It will put you in a better home than the one you now pay rent for; thus improving your surroundings and giving you more comfort, more conveniences; giving you something to be interested in after working hours. It gives you a systematic control over your earnings; every month you save money automatically.

If you are not saving money out of your earnings now you are practically working for nothing, the gaining of a living excepted. If you say that you are not saving money because expenses are too high, bear in mind that after paying $500 cash on this home you then save money out of what hereafter is an expense to you, namely, your rent.

Here that $300 puts you in a neighborhood of the best home-homes, all of whom having the interest of their homes at heart, a condition conducive to good future values. It will put you in a neighborhood of good schools, perhaps the best equipped ones in Washington; plenty of churches. The home is located within one square of the 800 yards of the Soldiers' Home Park land, and whether that appeals to you or not, it is in mind that it is just such neighborhood features as that establish good future, permanent values.

SAUNA'S AIDE-take a look at this home. It is growing with greater rapidity than any other section of the city, and that gives it value. The homes heretofore have never been, here or elsewhere, duplicated for the same money, nor, in the future than the very day the remaining unsold houses in this tract are sold every home in the tract advancing in value to what it would cost now to come into this territory and buy ground and build these houses under present-day conditions. Recently attempts have been made to duplicate this house in this territory, but it was found necessary to ask $6,000 for them.

There are 86 of these homes already sold to families. who, like yourself, had paid big rents for poor accommodations. 86 homes sold in itself is sufficient evidence of good value offered. It is a mighty good thing to have saved $300, but it is a much better thing to take that $300 now and put it to work for you.

The real value of a dollar lies in your ability to make it work for you. Remember, it is not human; it needs your brain.

There is nothing speculative about this offer, and we don't dwell on the fact that you can make money in the resale of this house, although this has been accomplished in a number of cases already, but we do contend that the investment of $300 here places you in a position to save a thousand dollars which you would not and could not have done as a renter, and during the time that you are accumulating money by buying this home don't lose sight of the fact that you are enjoying all of the comforts and conveniences of a luxurious, cozy, modern home.

A home that has met with UNBOUND SUCCESS—one that is stamped with the seal of PUBLIC APPROVAL. One that has supplied the demand for a moderate-priced home that possesses all the good qualities and general finish considered, of more expensive types of houses.

Even if you have considered the buying of a home as high as $4,000 you should see this particular home, as it stands today a STANDARD OF VALUE.

Price, $3,750.
TERMS: $300 Cash Balance, $25.84 Monthly, including All Interest and Principal.

Sample Home, 3223 Ga. Ave.

To inspect this sample home, which, by the way, will be kept open for the next few days until 8 o'clock, you should take the great railroad right through to Columbia Heights, to the corner of Lamo-}

nt street and, if more convenient, take the street cars to corner of Lamont street and walk two blocks east to Georgia avenue. There are not enough of these above $4,000 for you to delay inspection for any length of time.