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Stalking Horse." It concerns the the labor laws of other states. days of William of Orange and especially the sad love experiences of

BY WALTER D. HICKMAN

make at this time when individuals gather for conversation one topic that is always discussed is the depression and its cure.

But the other day this immigrant manufacturer lost a big order to a competing Pennsylvania sweat-shop operator who employes childepression and its cure.

the dailies covered with the news of legislative action concerning currency reforms, the desire now of the careful reader is for books which per cent under 16. Wages here have thoughtful discussions of the problem as well as a program.

Dabney, financial editor of "The of labor and industry shows that children in the clothing and textile New Orleans States, has such discussion and a program for relief in "Revelution or Johe" 20 per cent of them get less than "Revolution or Jobs." t has just been published by The \$2 a week.

Dial Press, Inc., and sells for \$1.50.

The other morning I had this red investigation of young girls workcovered book with me when I came to town on a bus. An elderly woman sitting by my side saw the flaming title of "Revolution Or Jobs" and said to me-"Four years ago if I had seen you with a book of such a title I would have classed you as at the rate of 3 cents a dozen shirts. to borrow the book."

More and more people are asking "short-change." for books which deal with the

and finished it in February of this year. Since then we have had a \$1.90 a week, with 90 cents for car-

bank-collapse.

He writes—"President Roosevelt has made an impressive start at revising the worst banking system

1. Since then we have had a single factory and a single factory has made an impressive start at revising the worst banking system. world. But finances are not an end, only a means, of measuring forbade time for lunch. production and facilitating distribu-

Here are a few of Dabney's conclusions as well as warnings:

'The country's need today is more dire than when I began to write. the banks closed, have no jobs now that some of them have opened.

'Many more have lost their jobs since then; many have suffered salary and wage cuts. The business lost during the interdict is production lost-jobs.

'The money lost in banks that could not reopen is purchasing power lost—jobs. The huge con-President is conterbalanced by the huge economy program adopted by is held at the old dead level.

Sigmund Odenheimer is a successful New Orleans business man. He terms the people standing in under President Roosevelt bread lines "the parade of pain." Miss Abbott is hopeful and the result will be a general in-

collapse of purchasing power. The economic structure became over-bal-Too much money went into

a man loses a job, he becomes the competitor of the man who has a likely will continue, because past form, 'I'll do it for less.

The Odenheimer plan calls for crease congressional action "to open these jobs"; amend the Constitution so HIGH SCHOOL BAND IS congress has the power to legislate on hours of labor; then the appointment of hours of labor commission and the working hours fixed in any industry or locality and violations to e punished by fine and imprison-

The plan estimates a work-week of twenty-four hours is needed "to give jobs to every one." And as conditions get better, the plan works

in a high rate of pay. Here is a big and interesting plan. You will find it worth while to read "Revolution or Jobs." Agree or not, you have a right to read it.

Been asked to suggest a book schools which gives "a good account of the the life of President Roosevelt." Such a book I think is "My Boy Franklin," as told by Mrs. James Roosevelt, mother of the President. to Isabel Leighton and Gabrielle Forbush, It is published by Ray 1,207 on Boston Force Apply for Long and Richard R. Smith. It

sells for \$1.50. Has Vicki Baum written a new book since she spoke here? At least Recently a call went out for patrolshe has one published by Doublemen who wished to take an ex-

CHILDREN GET FAMINE PAY IN

Deplorable Condition Bared by Industrial Survey in Pennsylvania.

By Scripps-Howard Newspaper 1lliance PITTSBURGH. May 5.—Cutthroat competition and depression prices were blamed today for a sordid story of "penny labor by babes in the mills," as disclosed here by the Pittsburgh Press in a state-wide survey of child labor.

Employment of underpaid child labor is reported growing at an unprecedented rate as more and more dult workers go on relief rolls.

Pennsylvania laws do not restrict Methodist Preachers' Association ere has called on Governor Gifford Pinchot, an enemy of child labor, to create a commission to investigate sweatshops, and to hold the legislature in session to set up such

This action was urged following disclosures of numerous sweatshops, many of them fly-by-night con-The latest historical romantic cerns which have moved from place novel of Sabatini is called "The to place to avoid competition and

One of them moved his shirt shop Lady Lochmore. It is published by from New York City to Troy, N. Houghton Mifflin Company and sells Y., only to encounter a state law which caused him to move to a small city in this state, where he can work women ten hours a day a conservative statement to and fifty-four hours a week.

Right now with the front pages of dren at much lower wages. Fifty-two ranged from \$1.65 to \$8, for not one, but two, weeks.

I firmly belive that Thomas Ewing of labor and industry shows that Inquiry by the state department

Mrs. Cornelia Bryce Pinchot, wife investigation of young girls working in textile mills, discovered unimaginably low wages

Paid Starvation Wages

Trimmers in many of the sweat shops manufacturing shirts are paid dangerous citizen. Now I want But inquiry by the state department uncovered a widespread practice of

Tally of the sweat shop operators problems that our national govern- rarely amounts to as much as that ment is attempting to solve and of the workers. Many dozens of correct,

An 18-year-old high school gradwriting his book in December, 1932, uate, working in a Pottsdown fac-

Another Wilkes-Barre sweatshop

"They need all the money they The satisfactions of life are can make," the manager told a state investigator.

ing children 2 cents for putting pockets on a dozen shirts (twentyfour pockets), a job formerly paying

Situation Is Deplored

By Scripps-Howard Newspaper Alliance WASHINGTON May 5.—The sweatshop and child labor situation of deep concern to the children's bureau of the department of labor, the official guardian of the nation's

This was made plain here today struction program announced by the by Miss Grace Abbott, nationally known social worker and veterar congress, and so purchasing power Abbott is one of the few departmental executives who served under Presidents Coolidge and Hoover and is continuing in a similar capacity

Miss Abbott is hopeful that the The claim is that his plan will legislature will heed the plea of give jobs for every one, all the time, Pennsylvania social workers and enact remedial legislation. She is hopeful, also that the situation in Here is another deduction of the Pennsylvania will be reached by enuthor: "The crash was caused by

A survey under Miss Abbott's diprofits and new capital investment rection disclosed that the depresto add to a machine that was alson vitally is affecting the children of the nation through their health, power, and too little went to wages."

And then this truth: "Every time and their schooling.

job, and, his competition takes the surveys have disclosed that when employment conditions improve the The cure is—jobs. And—"We can number of child workers decreases have those jobs if we remove fear." more slowly than adult workers in—

PLAYING WITH CIRCUS

Sullivan Organization Provides Music for San R. Dill Shows.

SULLIVAN, Ind., May 5 .- Members of the Sullivan high school band were performing under the first hand knowledge of circus life. They are traveling with the Sam B. Hill shows, playing for the parades and giving concerts before

supervisor of music in the Sullivan The tour was arranged by Fred training, growth and background of F. Bays, Sullivan, who directs several acts in the circuit.

each performance. They are being accompanied by Tolman Charts,

ARE AMBITIOUS

Promotion Examination.

BOSTON, May 5.-Boston policemen are nothing if not ambitious. day-Doran. It is called "Helene." amination for promotion to sergeant. Not less than 1,207 patrolmen responded.

THRIFT IS BASIS OF FILM FORTUNE

Depression Proves Tonic Instead of Damper for Columbia

During the last two years when many moving picture firms have been going into receiverships or otherwise suffering financial pangs, a small outfit, Columbia Pictures, steadily has been growing and strengthening its position. The result is that its ratio of current assets o liabilities is 3 to 1.

How the Cohn Brothers, president and vice-president, have succeeded in defying the depression, George Britt tells in this third of six articles.

By GEORGE BRITT.

NEW YORK, May 5.—An old-fashioned flickering silent moving picture called "Traffic in Souls," which opened in Joe Weber's theater November 24, 1913, taught a great lesson to the Brothers Cohn, and, fortunately, they never forgot it.

The picture dealt with a subject then very much in the newswhite slavery. Historically it was a landmark in the film industry, for it showed what never had been appreciated adequately before, the tremendous box office value of sex.

But to the Cohns, Harry and Jack, destined in about nineteen years to become president and vice president of their own Columbia Pictures Corporation, "Traffic in Souls" spoke another message in terms of the balance sheet.

It cost \$5,700, as Jack Cohn well knew from having helped produce it, and its gross earnings were

"Therefore," reasoned the Brothers Cohn, "it isn't necessary to shoot the works like a drunken sailor to earn money on a picture." That idea steadied them through all the years in which

they saw film giants waging a battle of bankrolls around them. One depression fortune has been built in the movies apparently, and it belongs to the Cohns of Columbia Pictures. As the larger companies have gone into receivership or suffered

headaches. Columbia has enjoyed the best business in its history. It is earning more and has more to spend than ever before. ing the bank holiday in March, most of the Hollywood studios also took a holiday; virtually most all of them cut salaries in half.

reorganizations and accumulated

T was little old Columbia, not so I old and not so little any more, that first announced it was going back to full production and full pay. It's program was twenty-six feature pictures three years ago and now it is forty-eight.
Well, in the name of all the

blonde and starry-eyed goddesses in Hollywood, how did they do it? The answer is thrift. The story fits so perfectly, it is a pity Benjamin Franklin himself is not

OLUMBIA PICTURES started back in Hollywood's famous
"Poverty Row," where single dol-

th business as a boy a quartercentury ago. He did everything in Carl Laemmle's old "Imp company in Broadway.

He used to shoot two-reel west-erns away up in the open spaces at Broadway and Dyckman street. In those days he had to tell his actors and directors they were making a one-reel picture, then try to piece it out to two with lab-oratory shots. If he told them it was two-reel in the first place. they would use up too much time

THE Cohns are showmen.

Brought up on New York's east side, they removed in early youth to Broadway and there found home and school and place of worship. Jack, the elder and first in picture production, has shifted to business management, and rules the New York office.

he was a hoofer, is in command of the Hollywood studios. They have a shrewd eye for profit, a knack for running on a shoe-string.



Constance Cummings and Lee Tracy in a scene from "Washington Merry-Go-Round," one of the most successful Columbia films.

They didn't keep a company of high-priced stars on hand under contract. When they needed Elaine Hammerstein or Hobart Bosworth or any of the other big names, they hired them by the

They got their scripts all ready to shoot in advance, instead of changing the story after it was half

By 1926 they had moved into a big studio of their own, but they stuck to the old economics of "Poverty Row." They were almost the only graduate of "Poverty Row" to make the grade in movie society. And still Columbia was out of

FOR by this time the other companies were organizing chains of houses to exhibit their own pictures, and they stepped out into the real estate field in hot competition. But Columbia hadn't the money to get into that race.

And then came the sad year | things to cut the cost of overhead. 1930, peak year for chain ownership by film producers. Many of them found that all the money they earned from making pictures was swallowed by their deficits from exhibiting them. And the bonded debt on the theaters still had to be carried.

The big producers began drop-ping theaters with the earnestness of a man holding hot pota-

Now, as the producers left the theaters new doors were opened to Columbia. This year for the first time the Warner Bros.' the aters contracted to take the entire Columbia output.
Likewise the R. K. O. theaters

and other chains. The company altogether reports it is selling 500 more theaters this year than last.

FURTHERMORE, since Columbia has learned in general to make the same picture for less money, it has a peculiar advantage in the competitive market

Harry Cohn (left) and his brother, Jack. The other producers in chorus have started a demand for studios

to get on to the Columbia system

of economical production. One thing more the Cohns have accomplished in the depression, they have brought out their partner Joe Brandt and become sole masters of their company, Harry Cohn succeeding to the presi-

> That happened a year ago. And, as the story goes, when Brandt wouldn't take the market price of \$8 a share for his stock the confident brothers paid him his price of \$50, or \$1,000,000 for 20,000

> > Having more money to spend, now, the company has announced an increased budget for production—while many rivals are cutting down. They intend to make bigger pictures. They paid about \$25,000 for the play "Twentieth Century" recently, an unheard-of price in the old days for a Colum-

Next: Bernard E. Smith, Wall Street Speculator.

GANG TERROR SWAY SHIFTS TO FOOD FIELD

Tribute Is Levied by Thugs on Markets; Stir War in Farm Areas.

WASHINGTON, May 5.-Conand new gangster tactics, Attorney-General Homer S. Cummings has mobilized the agencies under his which have levied tribute on food to farm strike areas in the mid-

It is understood that several grand juries now are investigating activities of the men who have arisen as successors to the jailed Al Capone and the dead "Legs" Dia-

The internal revenue department is furnishing leads in many cases through income tax inquiries, and other branches are looking into the source of gansters' wealth

"Muscle in" on Markets

Although prohibition still provides lucrative source of revenue, and the underworld has made an effort to capture breweries under federal license, the gangsters have turned to food products, like fish and poultry, in large cities, or re-sumed activities in those fields temporarily by federal prosecutions a

year ago.
At the risk of violating an injunction decree, they are alleged to be "muscling" into these markets again. At one time it was estimated they took a cut in the sale and distribution of staple foods.

It also is reported that each farm strike in Iowa and other states has, in its secondary stage, been aided and abetted by gangsters' ag seeking new fields for profits.

Last fall's strike was said to have been prolonged by this development, many gangs from Chicago and other cities blocking the roadsides long after the real farmers had returned

Shift to Food Field

With prohibition repeal expected soon, it is believed the underworld s setting up machinery for collectng toll through other sources-a ribute that will inflict suffering and higher prices,

In many large cities the gangsters already have begun to shift from liquor trade to extortion of basic industries. In the past these latter fields have not furnished such profitable returns as bootlegging, and have been left to the smaller

Now the "big shots," unless broken up more thoroughly than ever be-fore, simply will transfer their ma-

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