

DR. E. M. LONG
DENTIST
Over White & Burchard's Drug
Store, Union City, Tenn.
Telephones—
Office 144-2, Residence 144-3

THE COMMERCIAL

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A NEW LEAF

*Resolved
That this
year I will put
my money in the
Bank. It will
be safe there and
it will grow.*

*Last
year
I
saved
nothing*

Peter Cooper, who when yet alive, gave \$630,000 to found Cooper Union in New York City, earned only \$25 a year for the first two years he was in that city. He was an apprentice to a coachmaker. He saved \$20 the first two years and put it in the bank.

MAKE OUR BANK YOUR BANK.
OLD NATIONAL BANK
Union City, Tennessee

Cherry-Moss Grain Co.

Wholesale and Retail

Grain, Hay and Field Seeds

CLOVER

Alsike, Alfalfa, Red Top, Timothy,
Blue Grass, Orchard Grass
and all kinds of Field Seed

HAY AND CORN

Corn Chops, Bran, Oats, Cotton Seed
Meal and Hulls
and all kinds of Feed.

Union City, Tenn.

Telephone No. 51

MEAL, HULLS AND CAKE

Let me figure with you on your feeding this winter.
I am in position to give you some close prices on

Cotton Seed Products

As I am associated now with the Lake County Manufacturing Co., both at Tiptonville and Dyersburg, Tenn.; am representing them on a salary and can give you

Mill Prices and the Highest Protein Made

Call either at office or by residence phone at night. We are also paying the Highest Market Price for COTTON AND COTTON SEED.

CUSTOM GINNING ON SATURDAYS

Office Phone 346. Residence Phone 514

LAKE COUNTY MFG. CO.

F. L. PITTMAN, Manager

Union City, Tenn.

SEES PROSPERITY AHEAD WITHIN GRASP OF PEOPLE

Secretary of Commerce Redfield
Writes New Year's Greeting.

Washington, Dec. 31.—Heartened by months of close study of the nation's business outlook, Secretary Redfield of the Commerce Department to-day wrote a New Year's greeting to merchants and manufacturers, bidding them reach out for the prosperity he sees within their grasp. There is no warrant, Mr. Redfield declares, for gloom or despair. His message follows:

"If you want prosperity, do your own share to bring it, and do it now. Get that addition on your shop going; it will cost you less to-day than six months hence. Is trade a bit dull in the works? Get those improvements begun. Prices are low and likely to rise. You've been thinking of that contract work; better start it yourself, before things get the start on you.

"This country slows down a bit now and then, but it never stops growing, and it always moves up, and not down. We don't know what it means in most of the United States to have real general distress. Think of Belgium and Poland, O man with a grouch, and sink into your hole and pull it in after you! There think of your sins and your blessings, and come out with your courage in working order.

"There are lots of good American examples of pluck. Do you remember San Francisco and Galveston and Chicago, Boston, Charleston, Baltimore and Dayton and many others like them? Remember Thomas A. Edison and lots of others of your fellow citizens who showed pluck when things were hard.

"Nothing's the matter with the man with a grouch except an absentee heart and this country of yours a pretty good do your level best, quit talking misery. The war's over yonder—not here. Men are slaughtered yonder—they are living here. It's all clouds there—clear day here.

"Get out and sell some goods. Plant some more acres; do more work than you planned. Talk cheerful talk and you'll find this country of yours a pretty good place, after all."

The Secretary supports his hopeful views with figures on American foreign commerce since the outbreak of the great war. Since August, when the monthly trade balance showed a deficit of nearly \$20,000,000 through excess of imports over exports, the situation has been completely changed. For December alone it is estimated the export excess will reach \$100,000,000 or more, with one exception the highest mark of the last two years.

The floating debt of the United States to foreign countries has been paid in goods, Secretary Redfield declares, and he looks now to the near approach of a day when the United States will take her place as a creditor nation, no longer a borrower.

Since the war 105 foreign-built ships have come under the American flag. Additions are being made every week. Already plans are afoot to draw closer through commercial bonds the Latin-American countries. Officials of the Commerce Department have been studying the problem, and there has been called a conference here between financial ministers and great bankers of all American republics next year. From that gathering is expected to come practical suggestions to stimulate trade relations.

In preparing for the new year the Commerce Department will issue January 2 the first copy of the new Daily Commercial Report to supplant the old consular bulletins. Dr. Pratt, of the foreign and domestic commerce bureau, decided to-day to print in the new publication cablegrams from trade advisers, data as to crop yields and conditions and condition from the census bureau and agricultural department, and information as to war risk insurance. The plan is to condense into the daily all day occurrences among the government departments that directly and immediately affect the country's business interests.

Walter Hinds Page, American Ambassador to England, wired the State Department that the attitude of the British Government toward the American note of protest was entirely friendly.

A call for 150 brings the coal wagon. Union City Ice & Coal Co.

Buying Stock.

The American Telephone and Telegraph Company announces that arrangements have been made by which employees of the Bell System who have been two years or more in the service and who so desire may purchase stock of the company for \$110 per share on easy terms of payment.

No employee can purchase more than one share for each \$300 of annual wages he receives nor more than ten shares whatever his wages.

The terms of payment will be \$2.00 per share per month beginning with March, 1915, and the quarterly dividends paid on the stock will go towards paying for it after deducting interest at 4 per cent per annum on the unpaid balances.

The American Telephone Company has paid 8 per cent dividends for seven years and it is calculated that dividends at this rate and the \$2.00 per share per month payments by employees will pay for the stock in full by November, 1918. Any employee who so desires can after March 1, 1917, but not before, pay in the balance on his stock and receive his stock certificate.

Should an employee leave the service or die before his stock is fully paid for, the amount he has paid in plus the accumulated dividends (less 4 per cent interest) will be paid back.

The American Telephone and Telegraph Company is the parent company of the Bell Telephone System which operates or connects with eight and a half million telephone stations throughout the United States.

It has about 60,000 stockholders and 160,000 employees. Its issued capital stock is nearly \$550,000,000, and is quoted on the Stock Exchanges at about \$115 per share.

The company makes it plain that no employee is under an obligation to buy any stock, but it is believed that a considerable number of employees will take advantage of this opportunity to save a little money every month and invest it in the business.

NEWS NOTES.

The Republican campaign for 1916 will be conducted on a high tariff plane, according to Washington developments, and a big fund has been raised to push a return to Payne-Aldrich standards.

The Immigration Bill passed by both houses and ready for conference, the Senate will probably undertake, as the next legislative task, the Government Ship Purchase Bill.

President Wilson has decided on Jos. K. Davies, Edward W. Hurley and Geo. F. Peabody as members of the Trade Commission, according to a White House report.

Following the receipt of a message from Gen. Scott, Washington officials said that they still looked for an early settlement of difficulties at Naco, Ariz.

A report on German atrocities, made after an investigation and submitted to Secretary Bryan, was given out by the Belgian Minister to the United States.

The formal New Year's reception was not held at the White House because of Mrs. Wilson's death, but the diplomats all left cards during the day.

French banks have renounced the moratorium where it applies to the payment of deposits on demand, according to news received in Washington.

A report issued by Warden Osborne, of Sing Sing, showed that under the new humanitarian rules trouble in the big penitentiary had decreased.

A parade of unemployed men and women in New York culminated in a riot because certain banners carried were objected to by the police.

A test case of the Arizona prohibition law was begun by the arrest of a saloonkeeper who sold after the State-wide law went into effect.

Lack of neutral ships has hampered the work of the War Risk Insurance Bureau, according to a letter written by Secretary McAdoo.

Two big fires in Philadelphia kept the firemen busy and did over \$1,000,000 damage. The railroad lines were held up for several hours.

More than \$20,000,000 was spent last year in fighting tuberculosis, and of this amount 66 per cent. was contributed from public funds.

Dispatches to Buenos Aires say that a revolution has broken out in Paraguay and that the President of the republic is a prisoner.

A LESSON IN BUSINESS WHAT OTHERS ARE DOING

Why Are Our Factories Not Running Night and Day?

A writer in Associated Advertising makes the following observations—the article should be carefully read and considered by the business men of the United States:

"What is the matter with the United States?"

"As I have been residing in London since the beginning of the war I have been hearing this question asked on all sides. I have never heard any satisfactory answer. No one seems to know.

"Why are the American factories not running night and day? Why are the railroads not opening up new territories and getting ready for the millions of immigrants who have already made up their minds to leave Europe as soon as the war is over?"

"Why are there not fifty American drummers in London right now, trying to sell \$200,000,000 worth of American goods in place of the goods that were bought last year from Germany and Austria?"

"Why have the advertisers become quitters just at the time when their advertisements were most needed and most effective in cheering on the business forces of the United States?"

"From the European point of view the United States is a haven of peace and security and prosperity. It has no troubles that it dare mention to Belgium, or Austria, or France, or Germany, or Serbia, or Great Britain.

"Every tenth Briton has enlisted. Every tenth Frenchman is at the front. Every tenth Belgian is dead. What does the United States know of trouble?"

"If I could afford it I would charter the Mauretania and Lusitania and convey a party of 5,000 American advertisers to Europe for a trip of education. I would give them a week in London, a week in Paris and a week in Antwerp.

"I would let them look at the United States from the scene of war. I would give them a look at real trouble. I would let them see trains, ten at a time, five minutes apart, packed with the maimed and the dying.

"I would let them hear from fragmentary survivors the incredible story of battlefields 150 miles wide, and armies that are greater than the entire population of Texas.

"I would let them see graves 100 yards long and full and Belgium, the country that was, nothing now but 12,000 square miles of wreckage.

"Then, when they began to understand, to some slight extent, the magnitude and awfulness of the war, I would say to them:

"Now go back and appreciate the United States. Realize your opportunities. Don't start digging trenches when nobody is firing at you. Don't fall down when you have not been hit. Don't be blind to the most glorious chance you have ever had in your life.

"Go back and advertise. Get ready for the most tremendous business boom that any nation ever had. Build your factories bigger. Train more salesmen. Borrow more money. Go ahead, and thank God that you are alive and that your family is alive, and that you are living in a land that is at peace, at a time when nearly the whole world is at war."

Rev. J. H. Witt Dead.

News reached the city Saturday of the death of the Rev. J. H. Witt, which occurred on Friday evening at home in McKenzie, Tenn.

Rev. Witt had been in declining health for some months, although his demise was not unexpected. It comes as a shock to a wide circle of friends in this section, where he has been long and favorably known, having been circuit rider here in his early ministry, and since that time has served as presiding elder of this district. For more than sixty years Rev. Witt has been an efficient minister in the Methodist Memphis Conference. At the time of his death he was 83 years of age.

The deceased was the father of Mrs. W. W. Adams, wife of Rev. Adams, pastor of the Methodist Church in this city last year. The bereaved family have the sympathy of a large circle of friends in this community.—Fulton Leader.

Can't Get Along Without It.

The Commercial, Union City, Tenn.—Dear sirs: Please find check for which please send The Commercial for one year to E. T. Jernigan & Co., Clovis, N. M., and your special big four magazine offer with The Commercial for one year to my address. Jernigan and I couldn't possibly get along without our home paper, The Commercial. It arrives in Clovis Saturday night, and the first thing the next morning is to get the paper and read what's doing in our home State. I am still with the A. T. & S. F. Ry. Co. as Round House Bonus Clerk. We are working about 500 men now.

New Mexico is a great place in which to live, and Clovis is one of the biggest little towns of its size in the great Southwest. Clovis is on the main Santa Fe Gulf to the Coast Lines, and the opening of the San Francisco Exposition will mean a great boom for our city. We have four fast trains through here every day to say nothing of the great freight service we have each day.

Will close with an invitation to all our Tennessee friends who expect to visit the Panama Exposition next year to stop over in Clovis and see us. Wishing you a prosperous New Year.

I am very respectfully,
C. C. CALLICOTT.

Clovis, N. M., Dec. 28.

Camp Meeting.

Warren McDonald Camp, No. 936, met in the City Hall Jan. 4, 1915. Commander Dr. J. T. Lasley called the camp to order. Chaplain J. A. Clear opened the meeting with prayer. Minutes read and approved.

Several matters were discussed. Motion carried to have the adjutant ask all the members of the camp to be sure and be present at a call meeting of the camp on the first Monday in March and come prepared to pay up their dues. This is to those who did not pay at the Kenton reunion on Oct. 8, 1913, or who did not pay at the Union City reunion Oct. 8, 1914.

Motion carried to adjourn to meet on the first Monday in March in the City Hall at 1 o'clock p. m.

R. W. POWELL, Adj.

To My Friends.

During the holidays of Xmas at times I was lonely, because of the sad accident that occurred Dec. 20, 1914. Still we are never too old to learn, as we are told from our forefathers and mothers. We must consider that all things happen for the best, and we must be willing for the Lord's work to be carried out instead of our's. God didn't intend for everything to be on the bright side at first; if so, Jesus would have never been crucified, and many of us can imagine how sad and dark the hours must have been then. Therefore we do not know what we shall reap nor when we sow. But for some cause I feel and pray that some good deed may happen from this accident, for God knoweth best, for he is the same today, to-morrow and forever.

I know not how to thank my many, many friends for the tender watch, care and kindness they gave to me during my delay, but I shall never forget them, even in my prayers. As you remember that one of Jesus' great deeds He did during His stay on earth was to have sympathy and heal the sick and afflicted. He did so even on the Sabbath day. We could not live without friends, for a friend when in need is a friend indeed, and all things work together for those that love the Lord.

I also received several nice presents while sick, such as flowers, candies, fruit boxes of Xmas food and other nice gifts, and nobody knows what joy it brought to my heart, for I felt that if you remembered me that way that many would remember me in their prayers.

I feel I shall soon be able to begin my music work, as I am on crutches now and am doing nicely.

Friends, I feel that I am lucky, and you were just as nice to me as could be.

BESS LOGAN.

Kentucky will have no building at the Panama Pacific Exposition. The commissioners did not raise enough money to pay the expenses of their campaign.

Tired of studying only the brains of criminals, scientists started a movement to have prominent men bequeath their brains for study.