

MEN'S SUITS—M. GUTMAN & CO.

# ...The Big Four...

Style---Quality---Make---Price,

All combined make our display of Men's Suits unequalled.

At \$7.50, \$10.00, \$12.00 and \$15.00

we show you more styles and better goods than any store in town. Well tailored and perfect fitting, absolutely faultless in make and style. We ask you to compare with others. If we cannot show you a positive saving on every suit we don't ask for your trade.

## Boys' Short Pants Suits at \$3.50.

Strictly All Wool, warranted not to rip, double seat and knees. Compare these with the \$5.00 suit of other stores.

## Some New Manhattan Shirts

just in—exclusive styles. "Very warm." Don't fail to see them.

# M. Gutman & Co.

Main and Twelfth Streets.

### THE FOURTH IMMUNES

Will Leave for Cuba Between October 15 and 20.

From Our Soldier Correspondent.

CAMP CUBA LIBRE, JACKSONVILLE, Fla., Sept. 30.—On Sunday, Secretary of War Alger was here and spent all of his time in reviewing the troops, inspecting the hospitals and condition of the camp. He arrived here at 8 o'clock Sunday morning, and was saluted with seventeen guns. All day long he was busily engaged on the inspecting tour, and he reviewed the Rough Riders just as the moon peeped from behind the clouds. A reception committee of Jacksonville's representative people received the secretary and conducted him over the town. A banquet and informal reception were held at the Windsor hotel. Camp Cuba Libre is the largest and the secretary said it was the finest camp he has visited. He said the hospitals were in good condition and the men looked well and healthy. The camp of the Fourth Immunes was in special good condition. He was very well pleased with his visit and left for Savannah on the evening train.

Permanent hospitals will be built here and the quartermaster general of the army asked the citizens here if they thought the men could live in tents the coming winter here in Jacksonville. This looks as if troops will be kept here all winter.

Wednesday evening, Captain J. D. Treadwell, of Company K, Fourth United States Volunteers, passed away. His death was caused by pneumonia, and he was sick only three days when the summons came. Before the war broke out he was a prosperous traveling man. He represented a New York commercial house and was widely known. When the call for volunteers came he sacrificed all to serve his country; he has

served her well and has been acting quartermaster of the first division, and major of our battalion. A fine military career was before him, but death was near and extending its long, naked arms it folded him in its embrace. Captain Treadwell was forty-two years of age, and he leaves a wife and two children. His body will be sent to his home in Bayonne, N. Y.

Our regiment will be brigaded with several regiments of regulars and we expect to leave here some time between the 15th and the 20th of October.

Company G is still on provost duty and they are getting fine training as policemen. Many of them are going to apply for positions on the Wheeling police force when we get home. We will stay here in town doing duty until we leave here.

Sergeant Harry Bodley says he likes provost duty and is having a good time. Private Charles Snider spends all his spare time in fishing for alligators in the St. John river. Up to this writing Snider is still alive.

Private Ed. Cook, the old-time center of the Wheeling Tigers, is on provost duty in the business part of the town, and he is a terror to evil-doers.

Private Smith Calvert has recovered and is once more on duty.

Several of the boys will be home on furloughs before we leave for Cuba, and they are overjoyed at the thought of seeing mother, home and perhaps sweethearts.

B. S. H.

### ELLET HEIRS' PROPERTY.

Public Sale at Martin's Ferry, Monday, October 3, 1898, at 1 o'clock p. m., at the Corner of Fourth and Hanover Streets.

Beautiful lots in Ellet's Addition to HIGHEST BIDDER. Title guaranteed. See the property before sale. Terms, one-fourth cash; one, two and three years, with interest. Good discount for all cash. WM. D. CABELL, 945 Main St. A. BOORER, Jr., Trustee. J. C. HERVEY, Auctioneer.

## "1878" - "1898."

Twentieth Anniversary of the Firm of G. E. Stifel & Co.

WILL BE CELEBRATED THIS WEEK

SKETCH OF THE CAREER OF A FIRM THAT HAS PROSPERED EXCEEDINGLY SINCE ITS MOD- EST START IN 1878—NOW ONE OF THE MOST COMPLETE ESTABLISHMENTS OF ITS KIND IN THE OHIO VALLEY—THE FIRM'S GENEROSITY.

Twenty years ago to-day, Messrs. George E. Stifel and Fred C. H. Schwertfeger began business under the firm name of G. E. Stifel & Co., in a store room at 1065 Main street, a building that has since been demolished and replaced by the structure now occupied by the Arbens furniture establishment. Since then the firm has grown steadily, making progress that is indeed remarkable even in a city where many mercantile undertakings have prospered exceedingly. To-day the firm does a very large and a most satisfactory business and even if it hasn't come quite to its majority in years, it has reached a growth of which any house of twice its years would feel proud to a high degree.

When G. E. Stifel & Co. began business in 1878 the patronage was nearly if not entirely local, and in volume did not reach anything approaching the figures of to-day. In 1880 the firm moved across the street to the rooms now occupied by Snook & Co. The vigorous young firm was compelled to seek the larger quarters. There they remained during ten years, all of which were years of uninterrupted growth and prosperity. In 1890 the firm purchased the ground at 1154, 1155 and 1158 Main street, where the firm of Jacobs & Isenberg had been doing business for some time. On this ground was raised the imposing five-story granite structure which forms the larger part of the firm's home to-day. Two years later, the firm purchased from the Exchange Bank the ground adjoining on the south, 1150 Main street, upon which an addition was erected, twenty-six feet in width. The enlarged building is one of the finest retail stores in the Ohio Valley. The frontage on Main street is seventy feet and the depth 135 feet and 90 feet. All of the latest improvements and furnishings for retail stores are found in the equipment of the establishment, and it is not to be wondered at that visitors in the city express their admiration and surprise when shown through the store. It is indeed a mercantile emporium of which Wheeling people generally feel proud.

Last May the firm admitted Mr. George H. Schmidt as a junior member. The business, as stated above, has grown uninterruptedly. The amount of business done now per year is 600 to 700 per cent larger than that at the close of the first year. Messrs. Stifel, Schwertfeger and Schmidt can point with a feeling of entire satisfaction to this record of enterprise and popularity. During the first year, six persons were employed; now sixty-seven persons are employed. The business, at first local, has expanded and customers now come from the three states of West Virginia, Pennsylvania and Ohio, within a radius of fifty miles or more. Of late years an important department has been that of mail orders, which come from the territory mentioned. The firm issues two fashion periodicals, both

monthly, which circulate largely. One is the "American Queen," and the other "The Fashion." The quality and quantity of their contents are surprisingly high and extensive respectively.

At the beginning, dry goods was the only line handled, and mostly domestic. To-day, the line of dry goods, both domestic and foreign, is as large and as complete and of as high quality as the stocks of many of the well known establishments of larger cities. The firm is its own importer of foreign stuffs, the business being done through a commission man at New York. In addition, a department of upholstery and rugs has been added, and other lines expanded.

The firm points with pride to the quality of the patronage it serves. Persons who formerly bought expensive stuffs in the larger cities now find they are equally as well served and at as low prices as is possible in Pittsburgh or in other large cities. This firm shares in Wheeling's reputation for possessing retail establishments in many lines that are seldom found in cities of Wheeling's size.

Beginning to-day, the firm celebrates its anniversary week, and the form which the celebration takes makes it of direct interest and benefit to the public. On all sales this week, the firm gives a discount of 20 per cent, no matter in what department and without regard to the very small profit made on some lines. As the firm has just laid in its fall stocks, this generous offer will without doubt find a ready appreciation.

Although members of the firm modestly deprecated any publicity being given to their benevolence, the intelligencer learns that they have not forgotten "Sweet Charity" on this glad- some anniversary occasion. George E. Stifel & Co. have sent their checks to the following charitable institutions: City Hospital, \$200; Wheeling Hospital, \$200; Wheeling Benevolent Society, \$400; Day Nursery, \$50; West Virginia Home for Aged and Friendless Women, \$200; St. John's Home for Boys and Girls, Elm Grove, \$200; Altemhelm, \$200; Children's Home, \$200. Such bounteous generosity will meet the grateful thanks of the community.

Do you need Carpets? Best Stone & Thomas' ad.

### DIED.

McCAFFERY—At his residence, at Sher- ford, Marshall county, W. Va., on Sunday, October 2, 1898, at 1:20 a. m. JAMES McCAFFERY, aged 65 years, 10 months and 5 days.

Funeral Tuesday afternoon at 2 o'clock. Interment at Allen Grove cemetery. (Philadelphia papers please copy.)

DAVIS—On Sunday afternoon, October 2, 1898, JACOB DAVIS, aged 36 years, 3 months and 26 days.

Funeral from his late residence, No. 4030 Wood street, on Tuesday afternoon at 2 o'clock. Friends of the family are invited. Interment at River View cemetery, Martin's Ferry, Ohio.

### UNDERTAKING.

#### LOUIS BERTSCHY,

Funeral Director and

Arterial Embalmer.

1117 Main Street, West Side. Calls by Telephone Answered Day or Night. Store Telephone 624. Residence, 504. Assistant's Telephone, 624.

#### ALEXANDER FREW,

Funeral Director and Embalmer,

1208 MAIN ST.

Under Competent Management.

Telephone—Store, 225; Residence, 750.

#### BRUEMMER & HILDEBRAND,

FUNERAL DIRECTORS AND EMBALMERS,

Corner Market and 22d Streets Telephone 277. Open Day and Night, my25

FALL CLOTHING—KRAUS BROS.

## Admired By All Is Our New Fall Clothing.

There is a certain exclusiveness, a certain richness about "Kraus Bros." clothes that wins us the trade of painstaking and careful dressers and at less cost to you than other stores ask for the ordinary kind.

## Our Line of Suits At 10, 12, 15 and 18 Dollars

are unsurpassed. We display by far the largest line we have ever shown. The success of our efforts are nowhere more apparent than in the line above mentioned. In Children's Clothing mothers always find superior values here. Our line of Vestee Suits cannot be equaled. They are the other people's \$3.50 kind. Come in and see them and be convinced.

# KRAUS BROS.,

WHEELING'S FOREMOST CLOTHIERS,

Strictly One Price.

1319 Market Street.

MEN'S CLOTHING—D. GUNDLING & CO.

## It is a Man's Duty To Dress Well.

Every consideration—social, business, home, family and friends—suggest that a man dress as well as his means will allow. "Costly thy habit as thy purse can buy" was shakespeare's advice—and it was good advice.

The well dressed man has more respect for himself, and so is more respected.

The well dressed man has confidence in himself, and so inspires confidence.

The well dressed man looks successful, and that often assures his success.

THEN—Why not dress well?

WHEN you can buy elegantly made Suits, trimmed and made up to date, at such low figures as \$8 00, \$10 00, \$15 00 and \$20 00, and back of it have the guarantee of our good name.

# D. Gundling & Co.,

Star Clothiers, 34 and 36 Twelfth Street.

OCTOBER 3<sup>D</sup>.

# Geo. E. Stifel & Co.

## Our TWENTIETH ANNIVERSARY

and to fittingly celebrate it with the public we will give

A DISCOUNT OF

# 20 PER CENT

ON ALL PURCHASES

MADE AT OUR STORES THIS WEEK.

The phenomenal progress and success which has been attained during the past twenty years is due mutually to the appreciation of the public as well as our own efforts; therefore we make our anniversary week one of

## Mutual Benefit

BY MAKING A DISCOUNT OF

## Twenty Per Cent

on every purchase, large or small, made from our stores this week.

Stores and stocks in prime condition to receive our friends, old and new, and we cordially invite all to our anniversary sales this week.

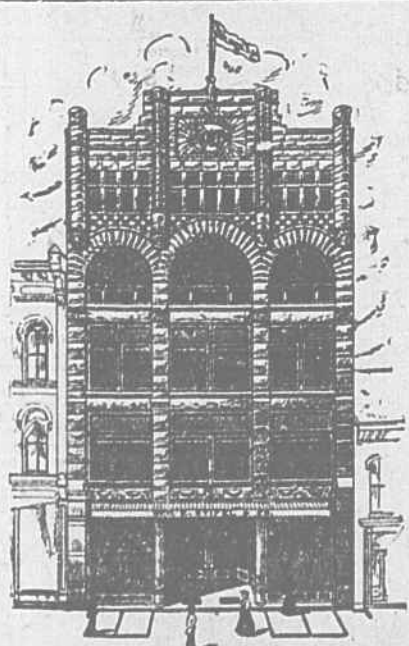
# GEO. E. STIFEL & CO.



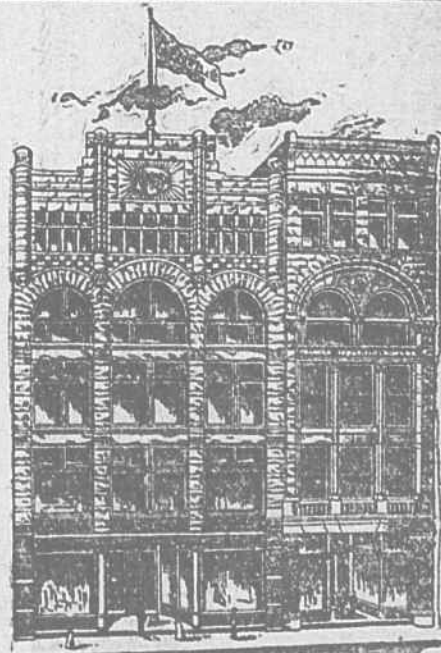
1878



1880



1891



1893

GEO. E. STIFEL & CO.

TWENTIETH ANNIVERSARY.

GEO. E. STIFEL & CO.