lany Points Get Heavy Snow With Gale in Spell Due to Last 48 Hours.

AKE CRAFT MISSING.

Atlantic Coast Whipped by Storm That Floods and Damages Many Cities.

FASHINGTON, Oct. 21.-Overcoats will popular for the next day or two from Gulf States to the St. Lawrence. he Weather Bureau to-day offered no hich swept over the country last night. South as far as Pensacols, Fla., die the official figures on thermometers day registered 14 at Duluth; 16 at aries City, Iowa, and 25 at Chicago. th after the storm, and this wave continue until at least noon, to-LIZZARD HITS CHICAGO—ONE DEAD, OTHERS HURT.

CHICAGO, Oct. H .- Chicago aweke s morning to witness the first heavy newstorm of the season, which at mes reached the proportions of a blizard. Light snow began falling last rening and continued all through the ight. Early to-day .he mercury dropped

below the freezing point.
Blinded by the mow, Charles Blake orty years old, a switchman, was run down by a freight train and instantly killed. Traffic on the surface and ele-vated roads was delayed by the bilszard and half a dozen persons were reported

The storm is unprecedented, accord-ing to weather bureau officials, who stated that the only snowfall recorded at this time in previous years has been

merely a trace.

BOSTON, Oct. El.—Tangled wires, prostrated trees and other inland wreckage marked the wake to-day of the Ohio storm, the tail of which swept New England yesterday on its way down the St. Lawrence Valley. Unlike the storm of last week, yesterday's gale spent its fury inland instead of on the

Wire conditions in Northern New England to-day were the worst since last winter, due, it was stated, to fallen last winter, due, it was stated, to famous trees and broken poles. Several cities, such as Concord, Montpelier and Rut-land, were telegraphically marconed for several hours early in the day. Small freshets were reported in many of the river towns in Vermont and New Hamp-

The storm cleared the air, however, and the sun broke through the clouds for the first time in ten days. FURIOUS STORM FLCODS TOWNS

IN MARYLAND. BALTIMORE, Oct. M.-The Bastern Shore of Maryland was visited by a furious storm of wind and rain last night Practically every town along the waterfront suffered severe damage from high water, the tide being the highest ex-perienced in twenty years. In many places the water covered the streets from twelve inches to five feet in depth. Easton was carried away, and during the height of the storm the Metropolitan Late Insurance Company's building in Easton caught fire and was destroyed. with a loss of about \$5,000.

Cristleid reported the water-front flood-ed to a depth of three feet, and people were using rowboats to reach their homes. Fish and crab houses were deatroyed and boats sunk or boaten to pieces. Houses were flooded at Elkton, obliging the occupants to move out.

At Salisbury a number of men, women and children living in huts near the Leatherbury Canning factory were reseued with difficulty in rowboats. EIGHT LAKE STEAMERS OVER-

DUE IN GALE. DULLUTH, Minn., Oct. 21.-Delayed by

dighted early to-day headed for this Stratford Light showing no such dam- on the back tills was written; nort. Boats were held in the harbor age to shipping. "I am in hard link I have ast night, the outgoing traffic being confined to a few heavy ore built.

At Ashland, Wis., the heaviest Octoer snow storm since 1998 struck Lake Superloy Lot night. Several inches of snow covers the ground. Heavy sear

The temperature at Duluth to-day with the Bureau of Unidentified Dead with the Bureau of Unidentified Dead learned to-day the identity of a man was falling.

Brildsport, Conn. Oct. 21—Eighteen light barges bound for New York were driven on the mud flats here during the release of the Bound Brook of the Central Railroad of New Jersey after.

A latindry slip, supplied the ciue by which the Bureau of Unidentified Dead learned to-day the identity of a man was falling.

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BRIDGEPORT, Conn., Oct. 21.—Eighteen light barges bound for New York were driven on the mud flats here during the gale of the night. They are undamaged and it is expected will be fleated at high tide. Eight of them were in tow of the tug A. P. Skidmore and the others in the string attached to the tug Spartan.

A schooner unable to make the harber rode out the gale outside, giving rise to a report that she had gone on the rocks. The rumor proved to be unlated. Wickman learned that the paper lated. Wickman learned that the paper

founded, reports from Black Book to was an advertisement for groceries and burg, a pretty brunette with blue eye

PINK SLIP GAVE CLUE.

When who Jumped Off Perryhout Was Lai Bing.

A piece of pink paper, inscribed with dred and Sixty-fifth street and the Chinese characters, which tooked like North River. It was that of Lai Bing a laundry slip, supplied the clue by His cousin, George Lai, Identified it.

Beta verdict of Ricco in Justice Neiby's part of the Supreme Court, Brooklyn, tookly against the Steeplemass Park Company of Coney Island. On Labor Day, two years ago, Miss Doran slid down one of the water chutes in the law, and at No. 3 Pell street, was missing from his home. Late that night the body of a Chinaman floated ashore at One Hundred Chinese characters, which looked like North River. It was that of Lai Bing a laundry slip, supplied the clue by Prescription

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## Do you realize that the whole world of music is open for your own PERSONAL use through the means of these player-pianos

FF YOU care for music, you would like to produce it-wouldn't you? In other words, you would rather produce music than to listen to it, wouldn't you? You would rather play the piano yourself than to listen to others play, wouldn't you?

This you can do. The simplicity of the player-pianos which are being distributed through this great cooperative sale will make a pianist of any one.

You do not have to have a knowledge of the piano. You do not have to know music. You need not know how to read a single note of music or even know in what key a piece is

All you need to have is an "ear" for musican appreciation of music—a desire for music. Then you can sit down at one of these players and play-and play acceptably, at once.

The very first time you play on one of these player-pianos you will learn how very easy it is to perform on them. You will be able to play your favorite pieces really creditably.

The second time you sit down to play you will notice an improvement in your playing. The third, fourth, fifth, sixth time, still greater improvement. Within a single week, you will have become familiar with the treadles and the one or two simple means of producing certain results, such as louder or softer effects, or playing in slower or faster time and lo! you will have blossomed out into a full-fledged pianist—playing operas, dances, semi-classics and classics better, in ninety-nine cases out

years studying the piano. Does this, then, make these player-pianos worth your consideration? It certainly does.

of a hundred, than the average person who has spent ten

Any means that will open up the world of music in one's home; that will cause pleasure and contentment where there was restlessness; that will cause busy brains to relax; week, to such profitable and pleasurable advantage.

Those who "go in" to own a piano or player-piano on this plan must see in the first place that they are getting a big bargain. That they are getting easier conditions of purchase; that they are obtaining more privileges, and that they are better protected than if they were to buy a piano through the regular run of piano business. And if, after having the instrument in their home for a month and going into every phase of the matter, they are not convinced that they have made an exceptionally "good buy"they then can have their money back.

> that will promote unselfish entertainment and instruction in the home, is worth while—and this is just what these player-pianos will do.

Our word for it—there is no way in which a refined and ambitious family can invest so small a sum as five dollars in an initial payment, and then dues of only two dollars a

### There should not be a single question The whole player-plano story in your mind as to whether or not you should get one of these instruments

You shouldn't take more than a second thought on this question. There is only one question you should answer to yourself, and that is: "Can I afford it?"

And even this question has been more than half answered by the organizers of this co-operative plan-including ourselves-when we made it possible for you to obtain a piano of such known high grade for an initial payment of only five dollars, and the easiest of dues  $\alpha$ dollar and twenty-five cents a week.

You will never be able again to get a piano of such dependable character so low as two hundred and forty-eight dollars and seventy-five cents. You cannot possibly expect to get a piano which is more strongly guaranteed.

You cannot expect any one to do more than offer your money back after you have had a reasonable trial of the piano in your home. You yourself would not think of giving one longer than a whole year in which to ex-

change their piano for any other piano in your store, if you were in the piano business would you?

Nor you couldn't do more for your customer than to say: "You can take this piano and have three years and nine months' time in which to pay for it, if you live. But should you die in the meantime I will voluntarily cancel all the remaining payments."

Can you yourself devise a plan (through which you can own a magnificent piano, and have the pleasure and comfort of it in your home from the very day you invest your first five dollars) which is fairer, squarer, safer or more liberal than this co-operative

Three hundred player-pianos are being sold on this co-

The usual price of these player-pianos is five hundred and fifty dollars each.

The co-operative price will be three hundred and ninetyfive dollars, with NO INTEREST to be added. The player-piano will also be delivered immediately upon

the payment of five dollars. The payments will be two dollars a week-giving you one hundred and ninety-five weeks' time in which to make your payments—the same as on the piano—the same unconditional guarantee that is given on the piano is given on the player-piano.

You can get your money back at any time within 30 days. You get the same privilege of exchanging within a year as that given with the piano.

All of the unpaid balances will be voluntarily cancelled in

Also, a player-piano bench and nine rolls of music (your own selection) are included without extra charge.

An arrangement will be made with each purchaser whereby new player rolls can be procured at a cost of only five cents a

These player-pinnos are standard 88-note players; that is, they play every note on the piano when the music roll is in

These player-planes have an automatic shifter which compels the music to play perfectly. Most player-pianos sold at from two hundred to two hundred and fifty dollars more than these will not play perfectly. These player-pianos have lead tubing. Most player-pianos have rubber tubing. The life of rubber is one year—at most. Lead lasts foreser. It cannot wear out, and the tubing in these player-pianos is so placed it cannot be broken.

All of the features of the co-operative plan are carried out in offering the player-planes, with the single exception that the terms on the player-plane are two dollars a week instead of—as on the piano one dollar and twenty-five cents a week,

Informal player-piano recitals are given every afternoon during this sale from 5:00 to 4:30 o'clock, to which you are cordially invited.

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