MONEY-

an article of Merchandise

ANKERS EVERYWHERE are realizing the basic fact that money is a commodity, the same as any other article of barter. They receive money on deposit and sell its temporary use for a fee.

COMMERCIAL BANKING is preeminently MONEY-MER-CHANDISING.

THE NATIONAL PARK BANK realizes that its customers have the same buying and selling problems in money as in merchandise and it has an organization to meet satisfactorily the money requirements of merchants.

> Our officers will welcome the opportunity to talk over any foreign or domestic commercial banking matters with you.

> > The

NATIONAL PARK BANK

of New York

Benjamin Franklin says:

"Look before or you will find yourse'f behind."

Use the "Better Credit Method"

We should be very glad of the opportunity to point out to business men the great advantages of the Trade Acceptance method of financing the sale of merchandise as compared with the open book account plan so commonly used.

Would you not like to increase the efficiency of your working capital as other business men and houses are doing?



Franklin Trust Company

New York Offices:

Madison Ave. & 40th Street Brooklyn Offices:

166 Montague Street 569 Fulton Street 1001 Wallahout Market

We announce the opening of a branch in

Buenos Aires, Argentina

with correspondents throughout the country

Collections Made and Credits Established at Best Rates.

THE ROYAL BANK OF CANADA New York Agency, 68 William St., New York

MAGNA OIL & REF. CO.

Circular on request

LOUIS FAGENSON

Member New York Curb Market Ass'n.

61 Broadway, New York

Phones: Broad 5810-Bowling Green 6850

HARR'MAN NATIONAL BANK Japanese Hit by Fifth Avenue & Forty-fourth St.

BANKING HTURS FROM B A. M. TO 8 P. M. SAFE DIPISIT VAULTS 8 A. M. TO MIDNIGHT

LIBERTY BONDS

PURDY & CO.,

Commodities

36.6.0 and the market closed within 5 or 10 roints of the best. While it is not early for killing frosts in the best, the preceding weather and attentions of the corp led to a belief that the coal snap would do considerable damage, and private crop aivles received here during the day were generally bullish. Local spot brokers said that mills were disappointed, that spot holders had not yielded in keeping with the break in futures, and were coming back into the market, but were bidding below questations and were not securing much cotton. A private crop estimate of 10,400,000 bales had little or no effect on the market, but there was probably some huv. 1,000 2912 do 2d 4s 1,000 2912 do 2d 4s 1,000 2912 do 2d 4s

Open High Low Close Close 3 000 7254 N 35.00 37.60 35.60 27.45.237.00 56.20 3 000 7254 N 35.00 37.60 35.60 27.45.237.00 56.20 40.00 7254 N 35.00 36.60 24.00 28.50 26.50 58.16 40.00 73.45 N 35.30 35.80 35.80 35.46 40 35.30 36.20

The Day's Bond Market

U. S. Government

1,509,000 Foreign Govt. and Municipal Bonds

Railways, Other Corporations

\$10,000,000 Grace Steamship Company

Marine Equipment First Mortgage Six Per Cent Serial Gold Bonds

Due Serially December 1, 1920 to 1934 Interest payable June 1 and December 1 Denominations \$1000, \$500 and \$100

The present net worth of W. R. Grace & Co. Is over \$50,000,000

The entire capital s'ock of the Grace Steamship Company with the exception of directors' shares) is owned by W. R. Grace & Co. who will agree not to dispose of their present holdings without making prior provision for purchase or redemption of the Bonds, and to acquire amounts of any additiona's ock issued sufficient to maintain control

A letter from Mr. Maurice Bouvier, Vice-President of W. R. Grace & Co. and esident of the Grace Steamship Company, is summarized as follows:

These Bonds will be secured by direct First Mortgage on the thirteen resels of the present fleet, all of modern construction and having a dead weight tonnage of 70,035 tons, and upon additional property acquired from the proceeds of this issue, including the vessels about to be purchased at a cost of approximately \$7,000,000 and having a dead weight tonnage of about 33,000 tons. The total 103,000 tons, now owned and about to be acquired, is conservatively valued at \$200 per ton against which this issue will be outstanding at a rate of less than \$98 per ton, or allowing for a portion of the cash proceeds to be held by the Trustee, until expended in the acquisition of property, of less than \$85 per ton.

These Bonds will be additionally secured by pledge under the Mortgage of a charter party, or parties, entered into by W. R. Grace & Co., covering the operation of the vessels for the life of these Bonds, and providing for the payment by W. R. Grace & Co. of a minimum charter hire sufficient to meet the serial maturities, interest and other fixed charges, annual depreciation at the rate of 5% on the cost of all vessels now or hereafter under the lien of the Mortgage, and such further amount as may be required to discharge any liens, or claims which if unpaid might result in liens, against the vessels.

W. R. Grace & Co. will also agree to pay annually as additional charter hire, an amount equal to one half of their net earnings from the operation of the chartered vessels. Grace Steamship Company will covenant to use such additional charter hire only in the assuisition of additional property, or in the purchase or redemption of Bonds of this issue.

For the year ended December 31, 1918, the consolidated net earnings of the Grace Steamship Company fleet amounted to over \$3,000,000

Insurance of an adequate and proper character will be carried in an amount equal to not less than 125% of the principal amount of the outstanding Bonds.

We offer these Bonds, if, as and when issued and subject to approval by counsel.

To yield from 6% to 61/2%

according to maturity

It is expected that Temporary Bonds will be ready for delivery about December 1, 1919, against confirmed sales. Complete circular on request.

The National City Company

Kissel, Kinnicutt & Co.

W. R. Grace & Co.'s Bank

Trust Funds Under Voluntary Agreement

The establishment of Trust Funds under Voluntary Agreements is recognized as a most satisfactory way of providing for individuals, whether members of your family or not; or for organizations-just exactly the benefits you wish to bestow.

And, further, under this plan, you and not your executors do all of the arranging of details, fixing your gifts exactly as you wish to and thus avoiding any possibility of your matters being disarranged, which so frequently Lappens after death.

In other words, you can create either a Voluntary Revocable or Trrevocable Trust terminable at a certain date or at your option, or at the option of the beneficiary, or both.

Why wouldn't it be a good idea for you to drop in and let one of our Officers explain in detail just how great are the benefits under such an arrangement?

Finally, such a talk will cost you nothing.

You are cordially invited.

TRUST DEPARTMENT

The American Exchange National Bank (ESTABLISHED (838)

New York City

Resources over \$175,000,000