(18

# War on Unfair Foreign Trade Methods Urged

Leland Summers Suggests to Protect U. S. Business One in Nine Drummers From Unjust Competition

### Points Out Means Whereby Discrimination Abroad

Establishment by the United States of a body similar to the British Board of Trade to help facilitate American r foreign commerce and the adoption of aggressive and, if necessary, retaliatory measures to combat what he called unfair foreign competition now being practiced against American merchants were advocated in a statement made yesterday by Leland L. Summers, for
The marriage rate is steadily rising.

The committee's report is the announcement that the third national industrial tax conference will be about an equal number who were debeted at Hotel Astor January 21 and 22. The report opposes the sales tax, condemns the excess profits tax and makes recommendations for the revision of federal tax laws.

The marriage rate is steadily rising.

Among farmers the proportion is only tional industrial tax conference will be about an equal number who were defeated because of their stands on labor questions.

The announcement that the third national industrial tax conference will be about an equal number who were defeated because of their stands on labor questions.

The announcement of the forthcommakes recommendations for the revision of federal tax laws.

The committee's report is the announcement that the third national industrial tax conference will be about an equal number who were defeated because of their stands on labor questions.

The announcement that the third national industrial tax conference will be about an equal number who were defeated because of their stands on labor questions.

The committee of the forthcommittee of the forthcommittee of the feated because of their stands on labor questions.

The announcement that the third national industrial tax conference will be about an equal number who were defeated because of their stands on labor questions.

The committee of the feated because of their stands on labor questions.

The announcement that the third national industrial tax conference will be about an equal number who were described because of their stands on labor questions.

The committee of the feated because of their stands on labor and the names of a standard profit and the country and the feated bec foreign commerce and the adoption of ner chairman of the foreign missions of the War Industries Board and of the advisory commission of the National Council of Defense. Mr. Summers represented the United States abroad during the war as technical adviser of the War Industries Board, and was the American member of the Inter-Allied Munitions Council.

Warn Industries Board, and was the American member of the Inter-Allied Munitions Council.

Mr. Summers said that as a result of inadequate organization in this country and unfair competition by certain foreign countries our national prosperity was now being subject to a slow process of strangulation.

"We are now being discriminated against by many artifices of unjust preference," said Mr. Summers. "We are facing an era where trade is the dominating factor in international relations and we must decide to what extent we are to accept in these international relations and we must decide to what extent we are to accept in these international relations and we must decide to what extent we are to accept in these international relations the hand of any government upholding principles of gain in violation of principles of justice."

Mr. Summers and that the United States was being discriminated against in foreign markets by prevention which a standard continued to the present day.

U.S. No Longer a Debtor Nation

"We must act and act resolutely," and were being continued to the present day.

U.S. No Longer a Debtor Nation

"We must act and act resolutely," said Mr. Summers. "We must make subterfuge and artifice unprofitable. We are no longer a debtor nation. The question of app ying a high tariff now that we are a creditor nation, the abroach of the summers and the word of the present day.

U.S. No Longer a Debtor Nation

"We must act and act resolutely," and the summer was and eventual to the present day. The question of app ying a high tariff now that we are a creditor nation, the abroach of the summers are a creditor nation, the abroach of the summers and the summer of the present day. The question of charges on an international canal in favor of a single nation, discrimination in the freedom of shipping for national gain—these are questions to be looked at carefully and fearlest of the summer of the summer of the summer of the summe

openly."

Discussing the formation of some sort of organization that would be tantamount in function and authority to the British Board of Trade, Mr. Summers

British Board of Trade, Mr. Summers said:

"We do not have to change the principles of our organization for international dealing. What is needed is a strengthening of our present system. The State Department and its ambassadors may continue in their adherence to traditional methods. But on all important subjects of national concern affecting any of our great industries the President and the chairman of the Senate Committee on Foreign Relations could have a commission to advise and act, this commission to have behind them the skilled knowledge and indispensable facts possessed only by representatives of American industry. Behind all must ever be in sight the power of the American people to retaliate."

"Cites Two Cases of Discrimination"

Cantilitates Not Discussed

J. M. Price Issues Statement Regarding Fusion Conference

Joseph M. Price, who helped organsize the Fusion Committee of 107 seven years ago, issued the following statement yesterday:

"In reference to the stories appearing in the newspapers to-day of a group formed to support a candidate for Mayor, it is very unfortunate that the impression should be given of the advocacy of apy candidate at this time. Any such action now would be exceedingly foolish, and those attending the conference was called solely to

culties in Germany have prevented the Germans from meeting the demano. Concerning China the chamber says: "One cannot speak of the reopening of regular business." Export of German machinery to Japan picmised big business until the Japanese financia, crisis came.

Methods Urged

came.

The report regrets the destruction of German business in the Philippines by the "forcible expropriation of German property." It expects the American government will pay for this property directly to the German owners.

# Is Reported Divorced

ers, Says Statistician; Both Sexes Marrying Younger

Professor Rudolph M. Binder, head of the department of sociology at New Could Be Met and Checked York University, gave out some statistics on marriage, divorce and babies

### Candidates Not Discussed

# U. S. Sales Tax Opposed; Other Forms Offered

National Industrial Conference Board Condemns Excess Profits Levy; Asks General Revision of Laws

Retaliation Is Favored One in 92 Is Rate Among Farm- Favors Stamps on Checks

Higher Postage and Customs Rates, and Government Economy Urged

The report of the tax committee of

The committee is opposed to a sales or turnover tax, finding that such tax is uncertain and that serious injury to business would arise from uncertainty as to whether the tax would be shifted

J. M. Price Issues Statement Regarding Fusion Conference

Joseph M. Price, who helped organize the Fusion Committee of 107 seven years ago, issued the following statement yesterday:

"In reference to the stories appearing in the newspapers to-day of a group formed to support a candidate and the impression should be given of the advocacy of any candidate at this time. The support of the advocacy of any candidate at this time advocacy of any candidate at this time. The committee of the stories appearing in the newspapers to-day of a group formed to support a candidate at this time that the impression should be given of the advocacy of any candidate at this time. The conference had nothing of that sort in mind.

The conference would arise from uncertainty as to whether the tax would be shifted to other markets, the manual to other markets, the manual to create a shortage, unload stocks at a hg higure, maintain profiteering and, if possible, unload the blame on labor. Which the proposal for an excise tax on the privilege of holding land and natural resources as found to exceed entry the profit tax should be absolutely. "as it is complex and, if possible, unload the blame on labor. Which the proposal for an excise tax on the privilege and, if possible, unload the blame on labor. Which the consumers are should be about the sexcessive loading the interest of the conduct of business, and arouses the conduct of business are an obtained to other markets, the dot the to-other m



search of the Autorian Bookstry, for experience flowers, for the search Bookstry, for the Committee of the present of the Autorian people to culture. The Committee of the Search Bookstry, for the Search

thary, that Samuel L Shows, who is serving a term in the penitentiary for assault, be paroled The firm says it wants Shows as a Clothing cutting foreman, and will give him a permanent position in New York at \$50 a week.

Shows was paroled shortly after the outbreak of the war and permission was given him to go into the army. In the army he was absent without leave and violated other army regulations and so, when he was discharged, he was turned over to the Maryland authorities for violation of his parole and sent back to complete his sentence. Since then he has been foreman in the clothing shop at the penitentiary.

Governor Ritchie will send the request to the State Board of Parole and Pardons.

### Shows Labor Vote Results

Gompers to Publish List of Congressmen Elected by Unions

American Federation of Labor, will shortly publish a list of more than fifty the National Industrial Conference Congressmen who, it is said, were re-One out of every nine traveling salesmen in the United States gets a diverge, he said.

the National Industrial Conference Congressmen who, it is said, were remented to the conference of a favorable attitude to the announcement that the third nature to the conference of the confere

then the south Atlantic, and last the north Atlantic.

The marriage rate is steadily rising.
Also they are getting married younger.
From fifteen to nineteen is the average age for girls and from twenty to twenty-four for men.

The reasons for comparatively few children in American families are economic and social, not physiological.

Women wage earners haven't time for babies and social butterflies don't want them, says the professor.

Condemns the excess profits tax and makes recommendations for the revision of the second national industrial tax conference, held in New York last October. It calls for a substantial reduction in the present surtax rates and the deducting of any net business the succeeding year or the preceding

### Amalgamated Says Clothiers Hope to Keep Prices High

Deadlock in Industry Called Result of Profiteering; Owners Said to Aim to Create a Shortage

The deadlock in the clothing industry in a statement made public yesterda; by the Amalgamated Clothing Workers. The statement, a product of the union's research department, says the manufacturers have taken advantage of the public and now hope to maintain exorbitant profits at the expense of labor. But the ultimate sufferer will still be the public, according to Sidney Hillman, president, and Joseph Schloss-

man, president, and Joseph Schlossberg, general secretary, of the union.

"They aim to destroy the workers' union; that is our affair, or so the public may regard it," the statement says. "What is certainly the people's affair is the supply and price of clothing. To the public, therefore, we address this warning of the consequences of the manufacturers' actions. Those actions are as much directed against the public as against us.

"By instituting a lockout in New York, by trying to extend that lockout to other markets, the manufacturers aim to create a shortage, unload stocks at a high figure, maintain profiteering and, if possible, unload the blame on labor.

"Plicht are the statement of the union."

# Fashion Sales for Holiday Week

In the Early Days of This Store Some Good Citizens

good naturedly termed the undertaking only a glimmer of a

Youthful Imagination that would soon fade out of sight if left alone!

But as the first months passed on, when it was found out that the imaginators were hard at work digging with spades in every direction and that they were working restlessly and unweariedly in laying broad foundations for a

New Kind of Store the people flocked around us in large numbers, giving us the benefit of good advice, which greatly increased and broadened our imaginations until they became more intense, originative

The result of it all is before our eyes in the creation of all that is here in these buildings and its relations throughout the whole world as a good servant of value to the people of the

and farther reaching into the

city and state. We never could have done it all if the people had not always been pushing us forward.

John Mausenater

The Store now resumes its usual 5 o'clock closing

### We recommend

as a good investment for Christmas money

-music-in the form of a good piano or a good phono-

We have the largest choice in America of good pianos, player-pianos and reproducing pianos. We have six of the best

makes of phonographs, just received a shipment of models XI, XIV and XVI of VICTOR VICTROLAS.

Convenient terms. First Gallery, New Bldg.

Immediate delivery.

INDLY see in the newspapers of this evening the interesting details of the Sale of Women's Fashions beginning Tuesday morning.

# The 1921 Cotton Fabrics bring Spring into the Store today

Piquancy of design, fineness of weave-the cotton frock may look forward to a long, joyous season.



The Old-World leads the swirl of fabrics: voiles from France; organdies and dotted Swiss from Switzerland; ginghams from Scot-

land; crepes from Japan are here in a myriad of graceful patterns and delightful colors. All who are in the advance guard of fashion may anticipate the summer

frock. The softness and brilliancy of summer and le dernier cri of fashion pervade these fabrics for frocks for the southbound.

The lower prices of cotton which we have anticipated

## Dress Goods Section, Main floor, Old Building. All-wool Blankets at

extraordinarily low prices From a stock of blankets which—we are told—has no parallel in its inclusiveness of all good kinds at moderate prices, we have further reduced the following:

\$20 single bed all wool blankets-\$14.75 pair. \$25 double bed all wool blankets-\$19.75 pair. \$30 and \$35 Belgian blankets-\$19 each.

(Large size; bound all around; two designs) \$40 large blankets from Holland—\$25 each. \$48 camel's hair blankets-\$33 each. (With Grecian Key border.)

\$16.50 brown blankets, striped border-\$11 each. \$17.50 gray khaki blankets-\$12 each. (Just the blanket for camp or porch) Our special camel's hair blanket-\$12 each.

(75 per cent. camel's hair, 25 per cent. wool, bound at both ends with brown silk ribbon. No dye. No cotton. Fourth Gallery, New Building.

# A large group of Linens today, at lowered prices

Table cloths, luncheon cloths, huck towels, damask towels, Turkish towels, Madeira linen hand embroidered scarfs, centerpieces and luncheon sets will be found on the tables this morning at very low prices. Some of the pieces have been handled over-much during our large Christmas business-one washing will make them good as new.

The savings are substantial. The list is too long to detail here. First floor, Old Building.

### A special disposal of Wool-filled Comforters

Cut large size, 72x84 in. (some 72x78 in.), covered with French sateen in six designs, with plain sateen borders. These were very popular comforters earlier in the season at \$25. They are now \$12.50.

Fourth Gallery, New Bldg.

LL 1921 CALENDARS are now Half Price.

First floor, Old Building

### To girls and young women home from boarding school and college

The question of clothes—the replenishing of the ward-robe is vital at this time, is it not?

Probably it is a dance frock that is most needed-Probably your daughter waited until this time to get her winter coat or wrap, as she did not desire the first ideas of Fashion early last Autumn-

Probably it is a suit of sturdy tweed that she is eager to

Probably it is a pleated skirt of gay colored plaid or stripes—and if this is the case she surely will not be content without one of the new short polo coats with large shawl col-

Probably it is a simple tailored frock, or that indispensable type of soft silk frock-

It matters not whether it is one thing or everything that she needs, we are ready to render intelligent and pleasing service.

#### This is, for another reason, the psychological moment

Prices have been revised by us to meet the trend of the times. To give them in detail is not possible, as practically every price ticket in our Salon shows a material recession from its first marking.

Some new silk frocks

at \$32.50 and \$39.50 The exquisite simplicity sponsored by Paris is reflected in each frock. It is the silhouette that gives the

The taffeta frocks are in navy blue, taupe, dark brown or black and copenhagen—the prices, \$32.50 and \$39.50.

The crepe de chine frocks may be selected in beige with the artistic Cheruit sash of terra cotta colored Georgette crepe; in gray with navy blue and navy blue with gray. The price is \$39.50.

Several of the models are illustrated.

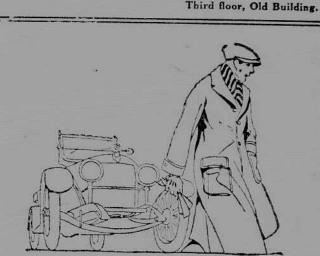
# Second floor, Old Building. BOYS, too, will find

Good things here today WANA-MACKINAWS at \$8.75 and \$10.50; sizes for 7 to 18 years. These were made to be sold at \$11.75 to

\$16.50—and at those prices were considered extremely moderate.

CAPS, BLOUSES, RAINCOATS, SETS-all low.

OVERCOATS at \$16.75; ulster style, wool lined, sizes 11 to 18 years, originally \$30.



### Most young men Home from school and

college will..... Need New Clothes

-to take back with them. Some stores rather overlook this fact, and provide nothing special during holiday week. The Wanamaker Store is different; it recognizes the definite need of the type of cloth-

#### ing that young men want, and here it is. The Suits - \$45 and \$50

Four-button models are very popular this season and the three-button model is always good. Straight back; short vent; plain or double-stitched edge; half or fully lined. Smartly set-up suits, but not extreme; in fine herringbones, hairline stripes, and plain blues, browns and exfords.

#### The College Ulsters

The large, roomy, youthful, double-breasted—with half belts, large storm coilars, patch pockets. Made of sightly fleeces, cheviots, tweeds, chinchillas and Saxonies. Prices begin at \$47.50.

Box overcoats and dressy Chesterfield models begin

Evening clothes and dinner clothes begin at \$75. Cutaway suits for formal afternoon wear begin at

Burlington Arcade floor, New Building.