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Our experienced bond men and the extensive facilities of our organization combine to make our investment service most practical and helpful.

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Municipal Bonds

Exempt from all Federal Income Taxes

Our municipal offerings include over 100 carefully selected issues of State, City, County and District Bonds

Yielding from 4% to 5.25%

Detailed offerings will be submitted upon request

Harris, Forbes & Co. Pine St., Cor. William NEW YORK

PHILADELPHIA OFFICE Widener Bldg. Telephone Spruce 7940

Brooklyn Union Gas Convertible 7s, Due 1932

Fixed properties of the Company and its subsidiaries represent an investment of over \$46,000,000. The total funded debt outstanding is \$28,579,000.

Bonds are noncallable and are convertible for 7 1/2 years, beginning 1924, into stock of the Company par for par, which at present is paying dividends at the rate of 8%.

Price to yield over 5%.

Hemphill, Noyes & Co. Members New York Stock Exchange

Franklin Bk. Bldg., Philadelphia New York, Pittsburgh, Boston, Scranton, Erie, Albany, Syracuse, Baltimore, Wilmington, Bridgeport



WHOLESALE

Bankers and investment houses are invited to use our service when desiring to buy or sell any Government Loans.

"A Nation-Wide Market"

COMMERCIAL TRUST COMPANY

Member Federal Reserve System City Hall Square



We offer a well-seasoned Public Utility Bond—free of Normal Federal Income Tax and Penna. State Tax.

Earnings are several times the interest charges. Sold on a basis to yield over 6%.

F. P. Ristine & Company Widener Building, Philadelphia New York, Elizabeth, N. J. Members New York and Philadelphia Stock Exchanges

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PRICES IRREGULAR IN SPOTTY MARKET

Heavy Selling in Last Hour on Breaking Off of Rail Strike Negotiations

New York, Aug. 25.—Irregularity in price movement and specialization of trading were the prominent developments of today's stock market. Special developments were responsible for the demonstrations in the individual or selected issues, while the main body of stock was without a settled trend for any length of time. A general decline in market operations was generally colorless until the final hour, when an extensive selling movement developed on the news of the failure to reach an agreement at the extraordinary conference of the brotherhood chiefs and the certain railroad executives, which cancelled most of the early improvement.

The market community altogether appeared to be curious regarding the agreement of the railroad strike situation, rather than showing any inclination to treat the conducting business with any degree of seriousness. On all sides the feeling was practically expressed, they would much rather welcome some drastic action on the part of official Washington, than listen to endless talk on what should be done.

The industrial division was strengthened by Secretary Hoover's statement that 4,000,000 tons of soft coal would be mined this week, equal to three quarters of normal supply, and that the production next week should reach 7,000,000 tons. Following the spurge in U. S. steel prices in the industrial group, strength was noted in the steel market, but the steel industry's outlook was not so bright as it had been.

Weakness of French securities, resulting from the decided slump in Paris exchange, featured the more restricted bond dealings. Holdings of U. S. municipal bonds were noted by investors in New York, Boston, Philadelphia, Baltimore, and other foreign issues were irregular. Japanese is sagging a bit, while the market for international points and Cuba Railroads 5s.

The market manifested increased irregularity in later trading, due to the weakness of the foreign issues. Realizing sales accounted for some of the important reasons in the rail group. The market for international points and Cuba Railroads 5s.

Table with columns for 'MARKS AT 50 PER HUNDRED' and 'CLOSING QUOTATIONS'. Lists various international and domestic securities with their respective prices and changes.

NEW YORK STOCK MARKET

Only Afternoon Report in Philadelphia Quoting Full List

Main stock market table with columns for 'Div', 'Stk', 'High', 'Low', 'Close', 'Chg'. Lists numerous stocks including Adams Express, Amalgamated Copper, and various industrial and utility shares.

Today's sales... 1,002,600 shares Yesterday's sales... 930,000 shares Total for this week... 4,055,700 shares

UNEVENTFUL DAY IN LOCAL MARKET

Trading Was Exceedingly Quiet and Price Variations Confined to Small Fractions

It was a quiet day in the local market, the trading being the snap attending the operations of the two preceding sessions. Price movement was narrow and in most cases represented a fractional shading. There were also notable firm spots, particularly in Pennsylvania Railroad and U. G. I. The first market continued to be steadily absorbed at 47, while the latter in a rally to 53 1/2, was within a shadow of the best price of the year.

Interests close to the U. G. I. management continued uncommittal concerning the reports of the last few days as to the probability of an increase in the dividend rate. The fact, however, of the stock selling at nearly \$4 premium above the par value and with only an \$2 a year dividend paid, the street is convinced there is an element of truth in the dividend report. More especially in the admitted market improvement in earnings of all subsidiary companies outside of Philadelphia.

Official reports of steady improvement in working conditions at the company's various shops contributed to strengthen Pennsylvania, as did the reports that the July earnings despite the coal strike were very satisfactory. The increase in operating costs incident to the month's labor trouble will cut down the net income to a considerable extent, yet will leave a comfortable gain in comparison with the corresponding month a year ago.

Philadelphia Stocks

Table of Philadelphia stocks with columns for 'High', 'Low', 'Close', 'Net'. Lists stocks like 104 Allis-Chalmers, 70 Am Ry, 18 do pref, etc.

RAILROAD EARNINGS

Table of railroad earnings for various lines like Canadian Pacific, B'n'P, etc.

GRAIN MARKET

Table of grain market prices for wheat, corn, etc.

COTTON MARKET

Table of cotton market prices for various grades.

NEW YORK COFFEE MARKET

Table of New York coffee market prices for various types.

BANK CLEARINGS

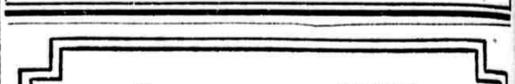
Bank clearings for the week ending August 25, 1922.

Warranted for investment SOUTHWESTERN BELL TELEPHONE COMPANY

7% Cumulative Preferred Stock

This company is an important subsidiary of the American Telephone and Telegraph Company and owns and operates all the properties of the Bell Telephone System throughout the States of Missouri, Kansas, Oklahoma, Arkansas and Texas. The company's plant is carried on its books at \$108,291,436, and a reserve for depreciation amounting to \$22,846,523 has so far been created. The present reproduction cost is conservatively estimated at over \$140,000,000.

Price to Yield 6.65% Analysis on Request. NEWALL, GROSS & DIFFENDERFFER REAL ESTATE TRUST BUILDING



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Mr. Clarence V. Roberts, President, Roberts & Mander Stove Company, Manufacturers of "Quality" Gas Ranges, said to us:

"We believe in close co-operation between employees and employers, as it generally results in better service to patrons and increases in business. We have endeavored to emphasize this policy in the construction of our product and have been greatly aided through good banking connections."

Central National Bank of Philadelphia Chestnut Street at Fifth

Capital \$1,000,000 Surplus and Undivided Profits Earned \$1,700,000



SAFE BEYOND QUESTION

First Mortgage Secured Shares EARNING 12 1/2% Penna. State Tax Exempt

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Guaranteed Sinking Fund Mortgage 7% Bonds due 1947 Guaranteed principal, interest and sinking fund by endorsement by P. LYALL & SONS CONSTRUCTION CO., Ltd. Secured by property appraised in excess of twice the bond issue

Sinking Fund retires entire issue at or before maturity. Interest and price on application. Geo. H. Burr & Co. 421 Chestnut Street Philadelphia

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Barnes & Lofland Stock Brokers and Auctioneers 147 S. 4th St.

How does the New York Curb Exchange compare in size with other stock markets? How many companies with dividend records of over \$1,000,000 are there represented? What should you expect of your broker? In what ways may stocks be bought? These and many other questions on trading procedure are answered in the new 32-page "Investors & Traders Guide" Complete manual of information on New York Curb trading. Copy free on request. Call, phone or write

Sandusky Gas & Electric Co. 5% 1945 John Wansmaker Company 5% 1923 Phila. Rapid Transit Co. 5% 1962 Scranton Railway Co. Reg. 5% 1947 Equitable Ill. Gas Light 5% 1928 American Railway Company All Issues Public Service Corp. N. J. All Issues

PHILADELPHIA OFFICE Widener Building 4730 Telephone Bell - Locust 4730 2333 Locust - Race 5861 BALTIMORE OFFICE Emerson Hotel Telephone - Plaza 8451

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