

# Pearce's

Cloak and Suit Store

403 Nicollet Avenue.

Price Inducements for Saturday that should tempt you to buy, even for future use:

## Ladies' Jackets

About 60 in the lot, in a variety of styles, worth to \$17.50, at **\$8.75**

## Ladies' Jackets

In half fitting or loose back, and cloth or velvet Blouse Jackets, worth to \$35, at **\$14.50**

## Near Seal Jackets

Extra fine quality, plain or marten trimmed. Good value at \$50, for **\$35.00**

## Plucked Otter Jackets

Just two of them, size 34, worth \$125, **\$67.50**

## 25 Fine Fur Boas

Sable and Isabella Fox and Gray Raccoon, worth to \$12.50, at **\$7.50**

## Dress and Walking Skirts

Worth \$15 and \$17.50; yours at **\$8.75**

## Trimmed Hats

Our Entire Stock will go on Sale Saturday at Ridiculous Prices

## All This Season's Styles

Hats worth \$4.00 and \$5.00, for **\$1.00**

Hats worth to \$7.50, for **\$2.50**

Hats worth to \$15.00, for **\$5.00**

## Children's Cloaks

50 Children's Cloaks, 2 to 6 years sizes, worth to \$7.50, for **\$2.75**

50 Children's Cloaks, sizes 8 to 12 years, worth to \$10.00, for **\$5.00**

## Walking Skirts

50 new style Skirts, regular value \$7.50, at **\$4.75**

Waists—One hundred Silk and Wool Waists, worth to \$6.50, for **\$2.95**



## The New Century Lectures

CELEBRITIES WHO WILL APPEAR IN THE COURSE



DR. ANNA HOWARD SHAW

Dr. Anna Howard Shaw is one of the rare public speakers to whom is given the combination of twentieth century methods of calm dispassionate and convincing presentation of facts and arguments with the persuasive eloquence and magnetic force that made famous the orators of the past. Dr. Shaw's wit is so ready that she was never known to hesitate for answer and some of her most famous epigrams and retorts have been those coming like a rapier thrust in the midst of debate. Overflowing good nature and immeasurable kindness of spirit take all personal smart out of her verbal wounds. More than any other woman in public life, perhaps more than any American, she knows how to use with overwhelming effect the weapon of ridicule, but it is always directed against the argument or the cause of her opponent, never his personality. In spite of her broad charity and good nature, Dr. Shaw is a fighter. Having strong convictions she is quite as willing as she is able to support them in aggressive fashion. Much as she enjoys worldly titles Dr. Shaw rarely has that pleasure, for her fame has become so great and she has heaped ignominious defeat upon so many speakers whose interests run counter to her staunch principles that it is very difficult to find anyone who has the courage to stand before her in a forensic battle. She is quite safe in keeping a challenge standing for debate with all comers in the several public questions of which she is a brilliant advocate.

As a lecturer Dr. Shaw handles her topics with the same brilliancy of logic and scintillating wit as she shows in debate and it is in this field that she now exercises chiefly her remarkable gifts. Being an inimitable story teller with an inexhaustible fund of good incidents, there is never a dull moment in either her lectures or her sermons. She has an exceptional equipment for dealing with the vital questions of humanity such as that of her Minneapolis lecture, "The New Man." She was brought up in the hard struggle of western pioneering. Having studied and practiced medicine and served for a long term in the ministry of the Protestant Methodist church, she has come in contact with humanity at many more points than is given to many people in similar work or know.

In the interests of the various great women's movements she has visited and come in contact with every section of the United States and many European countries. Her observations have been wide and have enriched a fine and well disciplined mind, until few are more competent to deal with the great problems of living and better able to look into the future and discuss "The New Man" in all his relations and possibilities.

## Railroads

### BRIQUETTES STOOD TEST

Lignite in Brick Form Proves a Satisfactory Locomotive Fuel—Yesterday's Experiment.

Dr. Rudolf J. Schimper's lignite briquettes were tested yesterday as fuel for motive power. The test was made on engine No. 30 of the Soo line under the supervision of T. A. Fogue, mechanical superintendent of the road. The locomotive was under 160 pounds of steam drawing eight loaded box cars. The test was satisfactory.

The briquettes, 2x4x8 inches, black and as hard as anthracite, burned satisfactorily, did not give out much smoke, did not black the hands of the fireman, did not make any objectionable noise. Fireman Hunter said he used about a third as much fuel as would have been required, firing with the soft coal from the locomotive. The locomotive was about twenty miles with 1,800 pounds of fuel. The cost of mining the lignite and preparing the briquettes is \$1.25 a ton.

Dr. Schimper said the briquettes were a great source of gratification to him. He added: "I can't say how the fuel is prepared. I can say, however, that with any chemical process for lignite in a short time what nature would do in 2,500 or 3,000 years. I hasten the process of nature, that's all. I have been studying lignite for the last ten years. I nearly achieved success three years ago, but it is only recently that I have been fully prepared to make a public demonstration of my invention."

"A company, of which ex-Senator Washburn is at the head, will establish works at Bismarck, N. D. We will soon be able to turn out any quantity of the briquettes at the rate of \$1.25 a ton. This is much less than the cheapest soft coal can be bought for, and the work of the briquettes is much more effective."

"For instance, 2,000 pounds of soft coal will carry the load we had to-day a distance of fifteen miles. We estimate that 2,000 pounds of the briquettes will carry the same load thirty-five miles. Then with the soft coal the fireman has to be opening the furnace every ten minutes and shoveling in the fuel. With the briquettes, however, after the flames are well started it is unnecessary to touch the fire more than once in two hours. Then, too, the briquettes leave very few cinders and ashes. There is but little cleaning up to be done after the fire in an engine goes out."

### POWERS FOR PRESIDENTS

Heads of Railroads Answer Questions as to Next Year's Outlook.

Great railway presidents of the country have discussed in the New York Sun the following questions:

Will, in your judgment, the net earnings of the railroads of the country amount to as much in the coming year as in the past?

Are expenditures for betterments and equipment nearing completion?

To what extent will the result of improvements made reduce the operating expenses?

What is your opinion as to the working of the interstate commerce law, and what changes in this law or others affecting railroads, such as legalizing pools, etc., would you suggest?

Do you believe that the tendency shown in the past year of expenses of conducting railroad transportation to increase will increase or diminish?

Edwin Hawley of the Minneapolis & St. Louis and the Iowa Central says that in a general way the outlook is exceedingly good. As to whether the net earnings would equal those of last year he said that would depend altogether on rate conditions, as also would the ability of the railroads to make further increases in the pay of employees. Improvements to rail-

# Eilerman & Sons

318 AND 320 NICOLLET AVE.

## MARVELOUS AND MATCHLESS

Are the peerless offerings in every department at Eilerman's. Positively the greatest values in Men's and Boys' Reliable Clothing ever heard of. WE GUARANTEE A POSITIVE SAVING OF 25 TO 40 PER CENT ON EVERY PURCHASE.



## The Men's Suits and Overcoats

Sold at these prices at Eilerman's are the BEST VALUES IN THE WORLD.

**\$5 \$7.50 \$10 \$12**

Critical inspection of these Men's Suits and Overcoats is what we want. They're of all wool and worsted materials, woven by the world's best mills. Look these garments through thoroughly—every item of trimmings—every point of making. If you but look we are certain of the rest. Clothing that has style, quality, fit and workmanship is the kind sold at Eilerman's at marvelous and matchless low prices. These, the principal and important points for consideration of buyers, have built us up a large and rapidly increasing business.



## YOUNG MEN'S GOOD WARM AND HEAVY SUITS AND OVERCOATS

**\$4.50 \$7 \$8.50 AND \$10**

Are not equalled outside of our store. They are all made up under our own supervision by expert tailors. They're made right, fit right, will wear right, and the prices are right.

And if in any way you're not pleased it's so easy to get the money back.

## Boys' Extra Wear - Resisting Knee-Pant Suits, \$1.50, \$2, \$2.50, \$3, \$4

Boys' Very Serviceable Knee Pants, at 25c, 50c, 75c, and \$1.00.

## Boys' Good Heavy Winter Overcoats at \$1.50, \$2, \$2.50, \$3, \$4

Boys' Winter Caps with Pull Down Bands, at 15c, 25c, 50c, 75c

## Special for One Week Only, Beginning Saturday, January 10th:

White Barber Coats, special for this one week only **39c**

Fancy Flannel Shirts, with ties to match, 75c and \$1.00 values **69c**

Fleeced Underwear, special price for this week only **39c**

Men's Silk Mufflers in all styles, 50c, 75c and 98c values, at **39c**

Men's \$1.00 Stiff Bosom Shirts, in all the latest patterns, this sale **75c**

Men's Cotton Fleece Lined Hose, 15c values, for this sale **10c**

Also a Full Line of Cardigan and Stockinette Coats at Lowest Prices.

will have the effect of diminishing the expenses of conducting railroad transportation. These expenses must of necessity increase.

"The general situation in the west is good. Business is not increasing as it was during the earlier months of the year, but there will be a considerable increase over the business of last year. For a single-track road, the Northern Pacific is handling a very large business."

### T. C. R. T. DIVIDEND

Gross Earnings For 1902 \$3,591,459—Good Gain Over 1901.

The directors of the Twin City Rapid Transit company declared the regular quarterly 1 1/4 per cent dividend yesterday. The gross earnings for the year were \$3,591,459, an increase over 1901 of 14 per cent.

"The company is paying 5 per cent on its common stock, and it is certain that after all disbursements, there will be left a comfortable surplus for the year. It is believed that the annual report will show earnings equivalent to 7 per cent on the common stock."

### Two Huge Engines

The first two of the twenty new Northern Pacific locomotives passed through Minneapolis yesterday on their way to Livingston, Mont. Four more are on the way from the works of the American Locomotive company and fourteen will be delivered in the spring.

"They are about the largest passenger engines ever seen in Minneapolis. They have six six-foot drivers, with two trailers under the firebox and two truck wheels. The engines stand over fifteen feet high and have a wheel base of thirty-two feet. Each engine has a 19 1/2-foot boiler, and a firebox 70x30 inches. The cylinders are 22x26. The tenders hold 6,000 gallons of water and about fourteen tons of coal. Each engine, without the tender, weighs exactly 100,000 pounds. The price of one of these steel mammoths is about \$17,000."

### Great Northern's December Earnings.

The December gross earnings of the Great Northern, just made public, show the smallest increase of any month during the past two years. The figures are \$3,396,387, with \$3,232,372 for December, 1901, an increase of \$164,115. The figures for the six months from July 1 to Dec. 31, 1902, are \$23,802,324, as compared with

\$20,559,913 for the corresponding period of 1901, or \$15,760,767 for the same period of 1900. The increase from July 1 to Dec. 31, 1901, was \$4,799,146 over the same period of 1900, as compared with but \$3,242,411 for six months of 1901 as compared with 1901.

### Soo Road's Earnings.

The Soo line's gross earnings for November were \$742,100, as compared with \$694,802 in November, 1901; operating expenses for the month, \$316,724, as compared with \$244,148 in 1901. But the net statement for five months of the present fiscal year from July 1 to Nov. 30 is regarded as especially noteworthy. The gross for that period of 1902 was \$2,452,110, as compared with \$2,882,171 for the corresponding five months of 1901; while the operating expenses for the same period of 1902 were \$1,586,236, as against \$1,230,981 in 1901. The net earnings are, for five months in 1902, \$1,865,874, as compared with \$1,651,189 in 1901.

### RAILROAD NOTES.

A. W. Clark, secretary to James J. Hill, has been appointed clerk to General Counsel M. D. Grover.

The executive committee of the Western Passenger Association has reaffirmed the half-rate ticket agreement.

The Soo line has sent out an attractive pamphlet regarding its equipment for the year 1903, and that which is already in use.

The Omaha road yesterday sent a check for \$25,000 to the state treasurer to apply on the gross earnings taxes of the company for 1902.

B. F. Yeakum, president of the "Frisco line," which has just bought the Chicago & Eastern Illinois, was made president of the latter road yesterday to succeed E. M. J. Carpenter, recently resigned.

The Minnesota & International has appealed from the decision of the state railroad commission that it must reduce its passenger rates from 4 to 3 cents. The appeal was made to the Cass county district court.

Representatives of the associations of merchants in Minneapolis and St. Paul are in Chicago arranging for excursions for retail merchants to the two cities. It is expected to have an excursion this month, in February and in March.

Whatever plan may be devised for facilitating the handling of traffic in the future there is but little prospect that anything can be done to relieve soon the congestion which now exists in Chicago and must continue throughout the winter months.

W. J. C. Kenyon, at one time general freight and passenger agent of the Chicago, Burlington & Northern, now manager of the Omaha Union stockyards, has returned device to prevent cars blowing on the main line from sidetracks or from getting on the line on account of defective brakes.

### SCALED BY ROBBINS

The Surveyor General of Logs Reports for This District.

A. B. Robbins, surveyor general of logs and lumber for the second district, has made his report to Governor Van Sant for the year of 1902. He shows for the entire district a scale of 7,939,733 logs, or 695,245,890 feet, of which 575,575,305 feet were sawed, making 729,383,449 feet of lumber, 89,804,500 shingles, and 143,922,300 lath. There were 292,787,570 feet of logs carried over.

The figures for Minneapolis were as follows: Logs scaled, 5,932,489; feet, 355,666,810; feet sawed, 355,600,000; feet of lumber manufactured, 451,888,197; shingles, 29,321,050; lath, 91,028,950; logs carried over, 30,000,000 feet.

Will positively cure sick headache and prevent its return. Carter's Little Liver Pills. This is not talk, but truth. One pill a dose, 8c advertisement. Small pill. Small dose. Small price.

## Telephone to WINNIPEG

The Northwestern Telephone Exchange Co. now has direct connection from all its stations with Winnipeg and other Manitoba points.



## W. L. DOUGLAS

\$3.50 SHOE UNION MADE

Men's \$5 Shoes for \$3.50

W. L. Douglas makes and sells more men's \$3.50 shoes than any other two manufacturers in the world, which proves their superiority; they are worn by more men in all stations of life than any other make.

Because W. L. Douglas is the largest manufacturer, he can buy cheaper and produce his shoes at a lower cost than any other concern, which enables him to sell a shoe for \$3.50 equal in every way to those sold elsewhere for \$5.00.

**FIT LIKE CUSTOM BENCH WORK.**

W. L. Douglas \$3.50 shoes are worn by thousands of men who have been paying \$5, not believing they could get a first-class shoe for \$3.50.

He has convinced them that the style, fit and wear of his \$3.50 shoes is just as good. Placed side by side it is impossible to see any difference.

Note the increase in business.

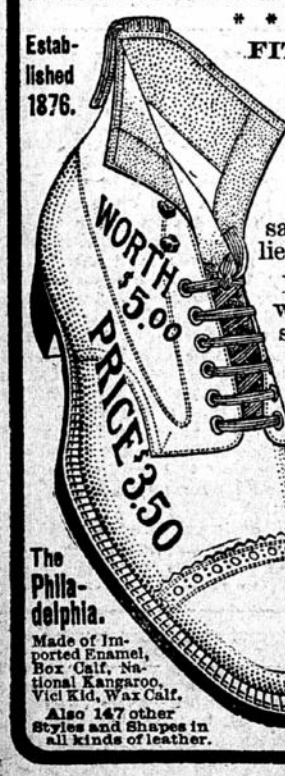
1899 Sales: **\$2,203,883.21**  
1902 Sales: **\$5,024,340.00**  
A gain of **\$2,820,456.79** in four years.

The best imported and American leathers, Heyl's Patent Calfr, Enameled, Box Calfr, Viet Kid, Corona Golt, and National Kangaroo. Fast Color Eynolds used exclusively.

Boys all wear W. L. Douglas Strong Made \$2 Shoes; Youth's, \$1.75.

**CAUTION!** The genuine have W. L. Douglas name and price stamped on the bottom. Shoes by mail, 25 cents extra. Illustrated Catalog free.

**MINNEAPOLIS STORE: 405 NICOLLET AVENUE, C. S. ERICKSON, Manager.**



## Greatest Sale of Muslim Underwear Now On.

For goods of same high quality Prices Were Never So Low. Large assortment—choice styles—good and fine grade materials.

(Second Floor—Take Arcade Elevators.)

## POWERS

Nicollet Avenue. First Avenue S. Fifth Street.

## Sale of Cloaks, Suits, Skirts, Wraps, Etc.

All garments are this season's styles, made of best materials in excellent manner. Lowest prices EVER quoted on high-class garments.

(Second Floor—Take Arcade Elevators.)

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To make your purchases, as the prices will be lower than elsewhere.

As an extra attraction we will give with all cash purchases SATURDAY ONLY

**Double Amount S. & H. Green Trading Stamps.**