Mortgages Investments JAMES Y. PENNEBAKER Main 5328 1520 K St. N.W.

5% NOTES

First Mortgages Safe-Conservative

Make your savings 41 Years' and surplus funds Experience the highest inter- in financing est rate consistent homes and in the

Wm. H. Saunders Co. Inc.

REALTORS Main 1016

LOANS

LOANS ON REAL **ESTATE**

Immediate Action Courteous Treatment Our record of 35 years speaks for itself.

Percy H. Russell Co. 1731 K St. N.W.

Money to Loan Joseph I. Weller 420 Wash. L. & Trust

REAL ESTATE NOTES

Secured by First Trusts

Conservative Appraisals Chosen Locations

WEAVER BROS

809 15th Street N.W. Main 9486

Real Estate Financing

Second Trust Notes purchased at reasonable discounts, secured on District of Columbia and nearby Maryland property.

We Solicit Your Application

National Mortgage & **Investment Corporation** 1004 Vermont Ave. N.W.

Main 5833

NOTICE!

Will consider investment in meritorious proposition that will bear strict investigation. Preferably organizing small company in manufacturing or engineer-

In answering, only letters giving details will be considered.

All answers will be considered confidential.

Address, Box 475-X, Star Office



Responsibility Rests on You

Oftentimes the efforts of a lifetime to accumulate money to make one's family independent go for naught due to making improper investments. You can safeguard your estate by appointing the Liberty National Bank in—

Executorships Trusteeships and Other Trusts

The same intelligent care we exercise in the inwould apply to the invest-ment of your funds.

LIBERTY

NATIONAL BANK Fifteenth and Eye Sts.

HIGH-GRADE BONDS

Rise in Money Rates Causes Fractional Declines in

REGISTER LOSSES

dall 6s, Colon Oil 6s and International
Cement 5s acted heavy.

The bonds of some of the small rail

lines recovered a portion of yesterday's decline, especially those of the Iowa Central and Minneapolis & St. Louis. There was quite heavy liquidation in Florida East Coast refunding 5s, now at a level 4 points below their recent price and only a point above the low record figure. Seaboard Air Lines were

French government, municipal and rail- El Salvador 8s'48.. 1 110 110 110

its high price in comparison with other preferred issues.

Cap. Traction Co.-2 at 1061/2, 5 at 106½. Pot. Elec. 5½% pfd.—5 at 108½, 1 at 108½.

Wash. Gas Lt.—5 at 121.

Amer. Sec. & Tr. Co.—10 at 470.

Col. Sand & Gr. pfd.—7 at 94¼.

Mergenthaler Linotype—10 at 104.

Nat'l M. & Inv. pfd.—200 at 55%, 200

at 55%. Ter, Ref. & Wins. Corp.—10 at 52. AFTER CALL.

Merch. Tfr. & Stge. com.—10 at $128\frac{1}{2}$. Geo. Gas 5s—\$1,000 at $101\frac{1}{2}$, \$1,000 at Geo. Gas 58—\$1,000 101½.

Pot. Elec. 6% pfd.—1 at 112½.

Wash. Gas 58—\$2,000 at 101½.

Capt. Tract. 58—\$2,000 at 101½.

Wash. Gas Lt. Co.—\$1,000 at 125, 50

Wash. Gas 6s A—\$500 at 105. Mergenthaler Linotype—10 at 1037, 10 at 1037/8.

Wash. Gas 6s B—\$200 at 1041/4.

Bid and Asked Prices. BONDS.

-	PUBLIC UTILITY.	Bid.	Asked.
1	Amer. Tel. & Telga. 4%	99	
١	Amer. Tel. & Telga. 41/25	9934	
t	Am. Tel. & Tel. ctl. tr. 5s	1035/8	*****
ì	Anacostia & Pot. R. R. 5s	95	97
1	Ana. & Pot. guar. 5s	95	
ł	C. & P. Telephone 5s	9934	
1	C. & P. Tel. of Va. 5s	103	1001
١	Cap. Traction R. R. 5s	101/2	1021/2
1	City & Suburban 5s	95	
١	Georgetown Gas 1st 5s	1011/2	1021/2
1	Potomac Elec. 1st 5s	993/4	
1	Potomac Elec. cons. 5%	10134	
1	Potomac Elec. 6s 1953	1071/2	
1	Wash., Alex. & Mt. V. ctf	2	4
ł	Wash., Balto. & Annap. 5s	75	16617
1	Washington Gas 5s	1011/2	1021/2
1	Wash. Gas 6s, series A	. 1041/2	1051/2
1	Wash. Gas 6s. series B	105	901/2
1	Wash. Rwy. & Elec. 4s	893/4	
i	Wash. Rwy. & Elec. gen. 6s	102	1021/2
1	MISCELLANEOUS.		
1	Barber & Ross, Inc., 61/25	94	941/2

Cham-Vanbit Hotel 6½8...
Chestnut Farms Dairy 6½8...
Chevy Chase Club 5½8...
D. C. Paper Mfg 68.
D. C. Paper Mfg 68.
W. M. Cold Storage 58.
W. M. Cold Storage 58.
Wash Cons Title Co. 68...
Wardman Park Hotel 5½8...

Vienna 6s '52..... 5 88 87½ 87¾ Yokohama 6s w 1... 5 95½ 95 95

MISCELLANEOUS.

Armour&Co4½ s 39. 4 91% 91% 91% 91% Armour Del 5½ s... 19 91% 91% 91% 41 Gulf S 5s.... 5 74% 74 74% Barnsdall 6s 1940... 64 134 129% 134

Cuba Cane 8s..... 6 78 78 78 Cuban Am Sug 8s.. 1 101 100½ 100½

Detroit Edison 6s. 1 107\\(\frac{1}{2} \) 107\\(\frac{1}{2} \) 107\\(\frac{1}{2} \) 108\(\frac{1}{2} \) 6s. ... 45 104\(\frac{1}{2} \) 104 104 104 Donner Steel 7s. 2 100 100 100 Duquesne 4\(\frac{1}{2} \) 567. 62 100\(\frac{1}{2} \) 100\(\frac{1}{2} \)

Illinois Bell 1st 5s.. 10 1041/2 1041/2 1041/2

Kan City P & L 5s.. 1 1041/2 1041/2 1041/2 Kan G & E 6s 52.... 3 1051/2 1051/2 1051/2

95% 96% 80% 81 104 104

Nat Dairy 51/2 46 Nat Radiator 61/2 s... 18

Nat Tub 1st 5s..... NewEnglandTel 5s.

91% 91% 74%

Abram&Straus 5 ½ 5 116 116 AmAgriChem 7 ½ 8 18 106½ 106 Am Chain 6s '33 . . . 2 98 98

STOCKS.	
PUBLIC UTILITY.	
el. & Telga	107 125
Elec. 5% pfd 112 Elec. 5% pfd 108%	1121/2
kwy. & Elec. com 525 kwy. & Elec. pfd 991/4	99%
NATIONAL BANK.	
Capital	290 450 275
241	250

District
Federal-American
Liberty
Lincoln
National Metropolitan 275 TRUST COMPANIES.

American Security & Trust Co. 470
Continental Trust. 135
Merchants' Bank 153
National Savings & Trust. *515
Union Trust. 350
Washington Loan & Trust. *520 160 530 365 535 SAVINGS BANK. Bank of Bethesda..... Commercé & Savings... East Washington..... 350 530 FIRE INSURANCE.

39 263/4 TITLE INSURANCE. MISCELLANEOUS. MISCELLANEOUS
Barber & Ross. Inc., com.
Chevy Chase Dairy pfd.
Chestnut Farms Dairy pfd.
Col. Sand & Gravel pfd
Col. Sand & Gravel pfd
Col. D. C. Paper Mfg. pfd.
D. C. Paper Mfg. pfd.
Dist. Natl. Securities pfd.
Federal-American Co. com
Federal-American Co. com
Federal-American pfd
Lanston Monotype
Merch. Trains. & Storage
Merchants Trf. & Stg. pfd.
Mergenthaler Linotype
National Mtge. & Inv. pfd
Peoples Drug Stores pfd
Security Storage Com.

Two Named Directors.

NEW YORK, January 30 (A). Willis H. Booth, vice president of the Guaranty Trust Co. of New York, and William Johnston, vice president of the Southern Sugar Co., with plants in Florida, have been elected directors of the Celotex Co. of Chicago.

Stock Increase Planned.

ManatiSug sf 7½s. 1 99 99 99
Mid-Con 6½s 40... 10 105 105 105
Midvale Steel 5s... 15 99% 99½ 99½
Mont Pow 5s 43... 11 102% 102% 102%
Mont Power deb 5s. 6 100 100 100
Mor's&Co 1st 4½s... 7 88½ 87½ 88½ NEW YORK, January 30 (A).— Stockholders of the Indian Refining Co. Lawrenceville, Ill., have been called to meet February 25 to authorize an in-crease of 275,000 shares in common stock, which will be offered to present stockholders at \$21 a share in ratio of one share for each that held

BONDS STOCK EXCHANGE

Nor Ohio Tr & L 6s. 5 1011/2 1011/2 1011/2 Nor States Pow 5s. 5 1007/8 1007/8 1007/8

Received by Private Wire Direct to The Star Office (Sales, High, Low 20 99 6 98 30 17 100 3 100 1 Lib 4th 4\(\frac{1}{4}\)\s 5 2 100 6 100 4 100 4
Lib 4th 4\(\frac{1}{4}\)\s 5 2 100 6 100 4 100 4
US 3\(\frac{1}{4}\)\s 4.7 30 97 27 97 27
US 3\(\frac{1}{4}\)\s 1.2 102 8 102 4 102 8
US 4\(\frac{1}{4}\)\s 52. 30 110 7 110 5 110 5

Pacific Gas & El 5s. 16 101% 10114 | Some Issues. | Foreign | Sales | High | Low | Close | Argentine 6s Ju 59 | 14 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | 100½ | RemingtonAr 6s 32. 4 100 100 100 Rem Rnd 5½s war. 7 94½ 94% 94½

a point to a new high price, and Public Service of New Jersey 4½s, also at a new high and at one time 2½ points over yesterday's closing.

Anglo-Chilean 7s gained about a point. Anaconda Copper 7s were 1½ points lower early in the session, but later showed a net gain, while Barnsdall 6s, Colon Oil 6s and International dall 6s, Colon Oil 6s and International Cement 5s acted heavy. Vertientes Sug 7s. 2 94 94

Warner Sug 7s 39. 15 85³⁴ 85

Warner Sug 7s 41. 6 106¹4 106

West Elec 5s. . . 11 103¹4 103

Westn Union 5 5 1. 8 103³8 103

Westn Union 6 ½ s. 2 109³4 109¹4

Wastinchouse 5s. 28 104³8 104³8 Chinese Gov Ry 5s. 1 38 38 38 Colombia 6s Jan'61. 8 30 89% 90 Con Pow Japan 7s. 33 98% 98½ 98½ Copenhagen 4½ 553 11 88½ 88½ 88½ Copenhagen 5s ct. 2 96½ 96% 96% 96% Cuba 5½ 5. 6 103½ 102½ 102½ Westinghouse 5s... 38 104% 104% 104%

White Eagle 0 5 1/48 9 1021/2 1021/2 1021/2 Willys-Ov 6 1/2 3 3 3 . . 10 1017/4 101 101 WinRepeatAr 7 1/2 s . 6 1073/4 1073/4 1073/4 Copenhagen 5s ct. 2 96½ 96¾ 96¾ Cuba 5½s..... 6 103⅓ 102½ 102½ Danish Munic 8s.B. 3 109¼ 109¼ 109¼ Yngstn S&T 5s w i. 22 1001/2 100 100 Atchison gen 4s.... 11 921/2 93 B&O Gold 4s..... 10 9254 9214 B&Ocv 4½s. 9 9832 9838 9832 B&Oref 5s. 35 10158 10142 10158 B&O 5s 2000 D. 7 10145 10148 10148 B&O 1st 5s ct. 3 10342 10342 10342 In the foreign list the strength of French government, municipal and rail-road issues was conspicuous. Italian convertibles reacted. There was a substantial decline in Bolivian 7s. United States Government issues were irregular, with some of the Liberty bonds higher and long-term Treasuries lower. There is said to have been a very good dealers' demand for tax-exempt issues this week, with prices slightly above those ruling earlier in the year.

Four small investment trusts, socialled, offered their shares today. A number of substantial corporations of the same kind are being formed and will make public offerings. The fact that the Procter & Gamble 5 per cent preferred stock, announced today at par, is exempt from the general property tax in the State of Ohio explains its high price in comparison with other B & O Ff Imp 68... 23 109½ 109 1
B & O PLEWY 48. 15 93% 93% B & O SW5s 50... 9 102% 102 1
Bang & Aroos 4s 51. 11 83½ 83½ 83½
Boston & Maine 5s. 21 97½ 97½ 97½ Brdway&7th Av 5s. 8 74½ 73½ Brooklyn Elec 6½s. 18 94½ 93 Brooklyn Elec 6½s. 8 93½ 93½ Bklyn Manhat 6s... 22 98½ 98 Buff R & Pitt 41/4 s.. 1 911/8 911/8

Canada South 5s... 2 105 105 105 Canad North 7s.... Central of Ga 6s.... Central Pacific 4s... 1 11214 11214 11214 Cent Pac 1st 5s 90.. Chesa Corp 5s w 1... 42 100 Ches & O cv 4 ½ s ... 1 99½ CB & Q 4 ½ s 77 B ... 12 98 CB & Q Ill div 4s ... 9 935

104 96 Hav El Ry 5 1/2 s 51 .. 1 62 62 Utd SteamCopen 6s. 1 99½ 99½ 99½ Uruguay 8s..... 1 109¼ 109¼ 109¼

62 Hud & Man aj 5s... Hud & Man ref 5s... Il Cent ref 4s..... 11 Cent 4s 52 Ill Cent 4s 53..... 5 Int Rapid Tran 5s.. 23 Int Rap Tr 5s stpd.. 16 Int Rapid Tran 6s.. 4 Am Chain 6s'33... 2 98 98 98
Am NatGas 6½s'42 9 95 94¼ 95
Ah Smit & Rist 5s. 8 101 100½ 101
Am Sugar Ref 6s... 12 104¼ 104 104
Am T& Tcltr 4s.. 22 99% 99% 99%
Am T& Tcltr 5s.. 27 104¼ 103¾ 103¾
Am T& Tsf 5s... 26 104¼ 104¾ 104%
Am T& Tsf 5s... 26 104¼ 104¾ 104%
Am Tel & Tel 5½s. 7 107 106½ 106¾
Am Water Wks 5s. 6 98½ 98½ 98½
Anaconda 1st 6s... 55 105½ 105 105
Anaconda cv db 7s.. 24 197 195 196½
Armour&Co 4½s 39. 4 91½ 91½ 91% Int Rap Trans 7s... 4
Int Gt Nor 5s 1956... 3
Int & G Nor 1st 6s... 2
Int&GtNor adj 6s 52 6 94 801/8 Int Rys C A 5s 72... 3 Int Ry C A 6½ s rct. 1 Iowa Cent rf 4s... 33 48% 49 Iowa Cent 1st 5s... 21

Kan City Ft S 4s... 7 9214 91% 971/8 Lake Shore 4s 31... 5 Long Is deb 5s 34.. 12 Louis & Nash 5s B. 1 1044 1044 1044 Louis & Nash 7s... 6 1024 1028 1024

Bush Term Bidg 5s. 10 103% 103% 103% 103% M StP & SSM 514s. 7 94
Certain-Td5½ srcts 16 80 79% 80
Chile Copper 5s... 16 95½ 95½ 95½
Colon Oil 6s '3\$... 41 113% 111½ 111½
Col Gas&El deb 5s. 13 99% 99% 99% Mo Pac 5s A 65... 10 98
Con Coal Md 1st5s. 2 72½ 72½ 72½ Mo Pac 5s F 77... 45 98½
Con Gas N Y 5½s... 3 105% 105 105
Consumers Pow 5s. 1 103½ 103% 103% 103% Nassau El 4s 51... 8 61½ 97% 61½ 61 15% 15% 13¼ 13¼ 61 155

Nassau El 4s 51.... 8 NatRyofMex 4s 77.. 1 NR M 4½s 51 asst. 2 NOTex & M 5s B .. NYChi&StL 5½ s B. 5 106½ 106¾ 106¾ NY C & StL 6s A. 10 102 101½ 101½ NY Sus&Wngen 5s 1 76 76 76 NY NH&H cv db 6s. 52 119¼ 118½ 119¼ NY NH&H ev db 6s. 52 NY Rys 6s 65... 30 NY Rys 6s A 65... 2 NY State Ry 4½s... 9 NYStateRy 6½s 62. 1 NY W & B 4½s... 9 Nor & S gen 5s 54... 4 Nor Pac 3s 2047... 5 Northern Pac fs D. 3 Northern Pac fs D. 3 23¾ 85¼ 53 68¾

Nor Pac 3s 2047.... 5 6612 Northern Pacific 4s. 2 8934 Northern Pac 5s D. 3 104 Northern Pac ri 6s. 2 113 Ore Short L 5s gtd.. 1 105% 105% 105% Pennsyl gen 4½s. 10 99¼ 99¾ 99¾ 99¾ Pennsyl 564. 9 104¼ 103¾ 103¾ Pennsyl 564. 9 104¼ 103¾ 103¾ Pennsyl 6½s. 17 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 1105¾ 11 PCC&StL 5s B 75... 9 108 108 108
Portland El P L 6s. 1 102¼ 102¼ 102¼ 102½
Port R L & P 5s 42. 1 99 99 99
Reading gen 4½ s A 11 98% 98 98
Rio G West cl 4s... 2 84½ 84½ 84½ 84½ Stlim&S 4s 29... 5 99¼ 99
Stlim&S gn 5s 31. 3 100¼ 99¾
Stl&S Fpl 4s A.. 25 86¾ 86¼
Stl&S Fp 4 ½ s 78.130 88 87¾
Stl&S F pr ln 5s. 14 100¼ 100% 99 99% 86% 88 100 NYEdison 5844... 1 105 105 105 St L&SF pr in 5s. 14 1000. NYEdison 645... 3 1154 1144 1144 St L&S W 1st 4s... 2 89 NYGELH&P 4s 2 93 93 93 St L&S W 1st 4s... 2 89 NYTEL445..... 5 1004 1004 1004 San & Arn P 4s... 8 91

THE EVENING STAR, WASHINGTON, D. C., WEDNESDAY, JANUARY 30, 1929. BUSINESS IS QUIET GROWTH OF TRUST AT D. C. MARKET BUSINESS IS SHOWN

> Cold Weather Keeps Cus- R. A. Lewis Discusses Importomers at Home-Fruit tance of New Form of

Continued cold weather this morning was not conducive to brisk trading, ac-ording to reports of merchants, and had ample supplies of all commodities to meet demands at prevailing prices, however, and higher temperature is exected to increase trade

Supplies Large.

Honeydews grown in Argentina have appeared in the local market in small quantities. Sales have been so few and prices so high, however, that whole-sale prices are not quoted. Retailers this morning were asking \$1.50 for Papaya, a Florida fruit, reputed to possess valuable medicinal properties, is being received from Florida growers. It

being received from Florida growers. It is being received in small quantities, however, and prices depend upon size and quantity of the fruit.

Pineapples received from Cuba, arrived in splended condition. They will not stand much cold weather, however, according to dealers, and soon begin to decay under low temperature. Dealers quoted them around \$6 a crate this morning.

morning. One small lot of cantaloupes has been

received here from California. The fruit was in only fair condition, it is stated, and was not in demand at high Dealers are without information as to early fruits from South Africa coming here this season. It is stated that such shipments may not be made or may be lessened by early shipments

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from Argentina.

Florida persimmons, 18 to 20 to a box.
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Florida persimmons, 18 to 20 to a box.

at 10 and 15 cents.

Oranges, grapefruit, tangerines, strawberries, pears, apples and bananas were among other fruits offered the trade this morning. Dealers also had plentiful supplies of vegetables to offer at prices about the same as prices quoted yesterday.

Butter prices advanced to 50 and 51 cents for prints and 49 and 50 cents for the tub butter. The egg market continued firm, while meat and poultry prices remained unchanged since

remained unchanged since Today's Wholesale Prices—Jobbers' Prices Slightly Higher.

Butter—One-pound prints, 50a51; tub, 49a50; store packed, 30a35.
Eggs—Hennery, 40a42; fresh, selected, 38a40; current receipts, 37a38; storage, 30a32.
Poultry alive—Turkeys, 36a37; Spring

30a32.
Poultry alive—Turkeys, 36a37; Spring chickens, 35a36; Leghorns, 30; fowls, 28a30; roosters, 19a20; ducks, 25; geese, 20; keats, young, 50a60; old, 30. Dressed —Turkeys, 40a45; Spring chickens, 38a40; Leghorns, 30a32; fowls, 30a32; capons, large, 45a46; small, 38a40; ducks, 32a33; geese, 25a30; keats, 80a1.00.

Meats, fresh killed—Beef, 18a21; veal, 24a23; lamb, 30; pork loins, 20; fresh hams, 21a22; fresh shoulders, 16; smoked hams, 25; smoked shoulders, 16; bacon, 22; lard in tins, 13; in packbacon, 22; lard in tins, 13; in packages, 13½. Live stock—Calves, 16½ a17; lambs,

Fruit and Vegetable Review. The daily market report on fruits and vegetables, compiled by the Market News Service, Bureau of Agricultural "Such

News Service, Bureau Service, Says:

Apples—Supplies moderate; demand light, market steady. Barrels, few sales: Pennsylvania, U. S. No. 1, 2½ inches up, Yorks, scalded, 3.754.00. Boxes: Washington, medium to large size extra fancy Staymans, 2.50a2.65; Delitions 3.25a3.50. Bushel baskets: Virginia Staymans, Staymans washington, fletum to tage stayers tra fancy Staymans, 2.50a2.65; Delicious, 3.25a3.50. Bushel baskets: Virginia, U. S. No. 1, 2½ inches up, Staymans, 1.65a1.85; U. S. No. 2, 2½ inches up, Grimes, 1.35a1.40; Pennsylvania, U. S. No. 1, 2½ inches up, Black Twigs, 1.60a1.65.

Cabbage Supplies liberal: demand

Cabbage — Supplies liberal; demand light, market steady. New stock: Florida, 1½-bushel hampers, pointed type, best method of liberal; demand of the best methods of increasing business, the first being the substitution of business friendship for business applies. mostly 2.00; fair quality, small best, size, 1.50a1.75; South Carolina, 11/2bushel hampers, pointed type, poor quality and condition, soft, very few sales, 1.00a1.50. Old stock: New York, sacked,

type, 2.75a3.00. Celery—Supplies moderate; demand light, market steady; California, crates best, 5.50a6.00; fair quality and condition, 5.00; Florida, 10-inch crates, 4-6 dozen, 3.50.

Western stock-Supplies Lettuce, moderate; demand light, market steady; Arizona, crates, iceberg type, 4-5 dozen, fair quality and condition, 3.00a.3.6; California, Imperial Valley, crates, iceberg type, 4-5 dozen. 4.00a4.25; mostly 4.00; Southern stock, supplies light; demand light, market dull; Florida, 1½-bushel hampers, big Boston type, best, 1.50; fair quality and condition, 75a1.00; bushel baskets big Boston type, fair quality and condition, 75. Onions—Supplies moderate; demand

light, market steady; Michigan and Ohio, 100-pound sacks, yellows, U. S. No. 1, 5.50. Potatoes—Supplies moderate: demand light, market steady: Pennsylvania, 150-pound sacks, round whites, U. S. No. 1, 2.25; New York, 150-pound sacks, round whites, U. S. No. 1, 2.35a2.40.
Spinach—Supplies moderate; demand light, market dull; Texas, bushel baskets, savoy type, 90a1.00; poorer, low

as 75. Tomatoes—Supplies light; demand light, market steady; originals, Florida, sixes, ripes and turning, wrapped, fancy count, 3.00a3.50; choice count, 2.00a 2.50: repacked, unknown origin, threes, ripes, wrapped, fancy count, 2.50a2.75. String beans—Supplies light; demand light, market dull; Florida, 7_8 -bushel hampers, flat type, best, 3.50a4.00; ordinary quality and condition, 3.00; 7_8 -bushel hampers, green, round type, 4.00

4.50. Peppers—Supplies moderate; demand light, market dull; Florida, pepper crates, fancy, 4.50a5.00; few higher; fair quality, 4.00.

Eggplant—Supplies light: demand light, market dull: Florida, pepper crates, fancy, 6.00a6.50; few higher; ordinary quality, 5.00.

Squash—No supplies on market.

Cucumbers—No supplies on market.

Strawberries—Supplies moderate: de-

Strawberries-Supplies moderate: de mand light, market dull; Florida, 32 quart crates, various varieties, 30a35 pe quart; pony refrigerators, various va-leties, mostly around 35 per quart.

Sales. High. Low. Close StL & Sown 5s '52... 3 99% 99% 999 Seaboard AL 4s sta. 1 74 74 74 Seab A L ref 4s.... 11 Seab AL adj 5s 1949. 4 Seab A L con 6s.... 34 S B All Fla 6s 35 A. 9 Sou Pac 4s 29..... 7 6778 99½ 9/ 90% 9 9 92½ 3 95½ 9 87 6 109 Sou Pac 4s 29..... Sou Pac clt 4s.... Sou Pacific ref 4s... Tex & Pac 5sB 1977 15 102 10134 102
Third Ave ref 4s 60. 3 6446 64
Third Ave ad 5s... 25 63 6212 6214
Tol Tr L&P 5 12 s 30. 6 10014 10014 10014
Ulster & Del 4s 52. 2 52 52
Ulster & Del 5s 28. 5 76% 7656 7656 Union Pac 1st 4s... 5 944
Union Pacific 4s 68.. 4 87%
Virginia Ry 1st 5s.. 1 104
Va Ry & P 5s..... 4 100
Va Southwn con 5s. 1 95
Wbash 4½s 78 rcts. 3 88 Wbash 4½s 78 rcts. 3 88 88 88 88 Wabash 1st 5s.... 1 101% 101% 101% 101% Wabash 2d 5s.... 16 101% 101% 101% Wabash 5s 76 B... 15 99 98½ 99 Wabash 5½ s 75.... 3
West Maryland 4s.. 10
West Md 5½ s 77... 4
Western Pacific 5s. 9

West Shore 43 2361.

Wilks-B & El 1st 58 Wis Cen gn 4s 49 ... 1

Financial Service.

Reuben A. Lewis, secretary of the trust company division of the American ection of the District Bankers' As ciation at the Willard last night that the trust business is the fastest growing form of financial service, the idea taking hold so fast as to have brought about a revolution in the American's frame of mind.

Touching on local conditions, Mr. Lewis noted that Washington has an unusually large amount of wealth centered here, adding that in the country at large only 45 people out of every 100 leave wills. In the Capital, however, the average among those leaving estates is 65 out of every 100. Mr. Lewis further said:

"While you are interested in knowing that the trust business is growing nationally, it is natural that your particular interest should be focused on Washington. There are many reasons why Washington should be a splendid city for the development of trust busi ness. Foremost, there are a large num-ber of residents who have sizable es-tates, as represented by real estate and personal property. I am informed of people owning large blocks of securities.

Standing of District.

"It may surprise you to know that the Federal estate tax returns indicate that there are only 19 States that have as many wealthy people within their boundaries as the District of Columbia The latest statistics show that there were 98 estates of more than \$50,000 each and aggregating \$37,285,905, that were passed on during the year of 1927. These figures represent estates of the older generations, but young men of wealth are coming along, and the pros-pects for even more large estates are certainly bright.

"The District has two other distinct advantages. It has no inheritance tax to impose on the estates of its residents. Only three other States offer similar freedom from taxes—Alabama, Florida and Nevada. This should prove to be real inducement to people of wealth, particularly to those who have amassed enough property to permit them to retire, to locate in Washington.

"Our records indicate that the resi dents of Washington are much more highly educated to the value of making will than the average American Based on returns from cities in 30 dif-ferent States, we have found that only 45 out of 100 leaving estates die with wills. In the District the returns for the four years ending 1927 disclose tha 65 out of 100 made wills. The figure are a tribute to the intelligence of the residents of the District of Columbia, who are sensible enough to provide for the distribution of their property in ac-cordance with their own wishes rather cordance with their own wishes rather than to let the hard and fast rule of the statutes control this distribution Since that time the trust companies and banks of Washington have engaged in a co-operative advertising campaign so the chances are that an even higher percentage will make their wills in the

Statistics on Wills.

"Such a state of will-consciousness is bound to promote the trust business. The figures for the four years are: Number of wills Total number of probated. estates. 800 921 1.094 1.072

"While the trust business is by no means new to Washington, it is probable that it has not been developed as highly as in a few other centers," said Mr. Lewis.

He stressed the importance of uniform fees for trust service and urged depart ments to have printed schedules always ready for customers. He spoke of the development of close contact with legislation and said he considered the development of proper relations with the legal profession of utmost importance. About 90 per cent of the busines that trust companies get comes from lawyers, he asserted, adding that too much could not be done to cultivate the good will of the bar. In some sections of the country the work of the trust companies is being bitterly fought

from this quarter.

Mr. Lewis mentioned the growing popularity of the insurance trust, the importance of advertising, of keeping n close touch with the Probate Co and added that there is no need of a trust department losing money for the first five years. He knows many banks that have made this service pay almost from the start. In conclusion he made a plea for better and better service, sounding this note of warning:

Importance of Service. "But, in the long run, profits will to those institutions

serve their customers. It is revealing no secret when I tell you that many of the oldest and most experienced trust men fear that the quality of trust service will not keep pace with the growth. This is a challenge to us all—to see that the advance notice is not better than the show.

"The corporate trustee proclaims that it has special skill and training. It advertises that it is prepared to give superior service in the manifold problems of finance, accounting and invest-ment connected with the settlement of estates and the administration of trusts. This should stimulate every trust man to see that he measures up to that exacting standard.



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REAL ESTATE MORTGAGE & GUARANTY CORPORATION

Capital Resources \$3,400,000 24 JACKSON PLACE

NEW YORK, January 30 (A).-

10,448 in Octobe

reports, Imports were 11.698 metric ons in December, against 5.629 in No-ember and 4.639 in October. Lead exports were 12.398 tons in December.

red with 10,728 in November and

Firm Plans Expansion. NEW YORK, January 30 (AP) .opper exports in December totaled Gardner Motor Co., St. Louis, which 3.297 metric tons, against 38,182 tons centrols the Parks Aircraft Corporation, November and 38,148 in October, is reported negotiating for purchase of American Bureau of Metal Statistics a second airplane company a second airplane company.

SILVER QUOTATIONS. NEW YORK, January 30 (A),-Bar silver, 5678; Mexican dollars, 4378.

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We make first mortgages on homes, apartments and business properties in the District of Columbia and nearby Maryland and Virginia.

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DAVID BORNET. Asst. Tr. Officer
JOHN W. CALVERT, Asst. Treas.
W. HILES PARDOE. Asst. Treas.
ALEXANDER J. FANT. Asst. Secy.
JOHN M. BOTELER. Asst. Secy.
AUDLEY A. P. SAVAGE. Auditor.

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& Surplus

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H. ROZIER DLEPHANE
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OLDEST National Bank in the District of Columbia

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